



Teldata Enterprise Networks
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Prepared especially for

Literacy First Charter School, Inc.

On May 10, 2022

Prepared by Mike Bennett

Proposal: 39948
Created: 5/9/2022
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PROJECT OVERVIEW

--Wifi System Upgrade--

-Provide and install (14) Ruckus R750, Wi-Fi 6 Wireless Access Points. The WAP's will be installed at or near the existing WAP locations. Three new WAP locations will be added to the existing infrastructure .

-Provide and install (1) Ruckus R850, Wi-Fi 6 Wireless Access Point. This WAP will be installed in the Sanctuary below the audio room.

-Provide and install (1) Ruckus ZoneDirector 1200 with AP Licenses and one year of WatchDog Support. The new device will be installed in place of the existing ZoneDirector.

-Provide and install (2) Ruckus ICX7150 24 port PoE switches with Essential Remote Support. The switches will be installed in the server room or IDF. Each WAP will be connected to the PoE switches unless there isn't a local data cable going to those rooms. In the case that there isn't a data cable going to the server room or IDF the new WAP will be plugged into the existing PoE injector and data cable at the existing location . Switches do not have SFP modules for fiber connectivity, if needed they can be provided on a change order .

-Existing cable infrastructure to be used (including patch cords) with the exception of the three new WAP locations.

-Provide and install (3) Cat6 cables for new WAP locations. The cables will be ran from the closest server room, IDF or switch.

-Installation is to be done during normal business hours.

-Some hardware may be on backorder.

Proposal for Literacy First Charter School, Inc.

1012 East Bradley

El Cajon CA 92021

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Qty	Description
1	ZD 1205, XX, manages up to 5 APs
1	End User WatchDog Support for ZoneDirector 1205, 1 Year
10	ZoneDirector 1200 Single AP License Upgrade SKU. Max orderable upgrade license quantity is 70.
10	End User WatchDog Support for ZoneDirector ONE AP Upgrade 1 yr
2	24X 10/100/1000 POE+ PORTS 24X 10/100/1000 POE+ PORTS 2X 1G RJ45 UPLINK-PORTS 2X 1G SFP AND 2X 10G SFP+ UPLINK-PORTS UPGRADABLE TO 4X 10G SFP+ WITH LICENSE 370W POE BUDGET BASIC L3 (STATIC ROUTING
2	ESSENTIAL REMOTE Support 24X 10/100/1000 POE+ PORTS 2X 1G RJ45 UPLINK-PORTS 2X 1G SFP AND 2X 10G SFP+ UPLINK-PORTS UPGRADABLE TO 4X 10G SFP+ WITH LICENSE 370W POE BUDGET BASIC L3 (STATIC ROUTING
14	R750 dual-band 802.11abgn/ac/ax Wireless Access Point with Multi-Gigabit Ruckus R750 dual-band 802.11abgn/ac/ax Wireless Access Point with Multi-Gigabit Ethernet backhaul and onboard
1	R850 dual-band 802.11abgn/ac/ax Wireless Access Point with Multi-Gigabit #Ruckus R850 dual-band 802.11abgn/ac/ax Wireless Access Point with Multi-Gigabit Ethernet backhaul, 8x8:8 streams (5GHz) 4x4:4 streams (2.4GHz), OFDMA, MU-MIMO, BeamFlex+, dual ports, PoH/uPoE/802.3a
300	Cable, 4 Pair, 24 AWG, CMP Rated, Category 6 Cable - Blue
3	CAT6, UTP, 110-TYPE, 8P8C (RJ-45), KEYSTONE JACK T568A/B, BLUE
3	1-PORT SURFACE MOUNT BOX - WHITE
3	Patch Cord Cat-6 3' White
3	Patch Cord Cat-6 5' White
6	LD5 Coupler, White
2	LD5 Inside Corner, White
25	LD5 Raceway, White

1.00 Installables

Material Subtotal	\$30,551.41
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Professional Installation Services Subtotal	\$4,395.00
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Add \$960.00 for a complete Heat Map of access points.

PRICING SUMMARY OPTIONS :

Total Cash Price: **\$38,158.99**

Includes Material and Labor (Unless otherwise stated)

Initial

Cash Terms:

50% due upon acceptance/Remainder due upon cutover

Warranty:

One (1) year equipment warranty and One (1) year Labor (Unless Otherwise Stated)

Lease Option:

The payment on a 0 month term

Lease System: **\$0.00**

Initial

Warranty:

One (1) year equipment warranty and One (1) year Labor (Unless Otherwise Stated)

All contracts are subject to credit approval. All drawings and technical documents disclosed or submitted to customer in connection with this quotation are confidential and shall remain the exclusive property of, and the copyright shall remain vested in, Teldata Enterprise Networks. Such drawings and documents may not, without the prior written consent of Teldata Enterprise Networks be copied, reproduced, disclosed to any third party or used by customer except in connection with dealings between customer and Teldata Enterprise Networks.

COST BREAKDOWN

Your Price:	\$34,946.41
Shipping/Handling:	\$750.00
Sales Tax	\$2,462.58
SubTotal:	\$38,158.99
Total:	\$38,158.99

Prices are firm until 6/8/2022

Quoted by: Mike Bennett, mikeb@teldata.com

Date: 5/9/2022

Accepted by: _____ **Date:** _____

Print Name: _____ **Title:** _____

INSTALLATION TIME FRAME

Normal start of installation is 10 Business Days out from the date deposit received, an expedite fee may occur if an earlier installation date is required

For Clarification, the term Customer/Buyer will be generic and will apply to the customer the agreement is made with.

Terms & Conditions-This Contract is made by and between TELDATA, a California corporation, and Customer effective on date of required payment received. Certain standard terms and conditions will govern all work performed under "Project Overview" referenced above. These terms and conditions are as follows:

WARRANTY-TELDATA warrants for the period of time stated on the schedule attached, that the equipment will be free from defects in material and workmanship. If any defects covered by this warranty appear within the stated period, TELDATA shall have the option of repairing or replacing the equipment at its expense. Such repair or replacement shall be Buyer's exclusive remedy for breach of warranty or for negligence. The warranty period begins on the day of Cutover. However, TELDATA is not obligated to provide warranty service until all terms of payment have been met. This warranty will be voided in its entirety if any of the equipment listed on the schedule(s) attached has been rewired, reworked, altered, serviced, redesigned or maintained by someone other than TELDATA, its subcontractors, assigns or affiliates.

TELDATA shall not be liable for any special or consequential damages or for loss, damage or expense directly or indirectly arising from use of the equipment sold or leased hereunder or arising from Buyer's inability to use the equipment either separately or in combination with any other equipment, loss of profits or revenue, cost of capital, cost of purchased or replacement equipment, or claims of customers of the Buyer.

DAMAGES UPON DEFAULT-Failure of the Buyer to perform any of its obligations under this agreement of any supplemental schedule, or insolvency, or any warranty or statement of Buyer proving to be materially incorrect shall constitute a default. Should default by Buyer occur before delivery of the equipment to Buyer's premise, the Buyer recognizes that TELDATA, in connection with the performance of this agreement will have incurred costs and expenses. Therefore, Buyer agrees that any deposits are nonrefundable as liquidated damages and/or agrees to pay a restocking fee of not less than 25% of the total purchase price, whichever is greater, upon default occurring before delivery and/or cutover of the equipment.

SHOULD DEFAULT OCCUR AFTER DELIVERY OF THE EQUIPMENT-TELDATA may disable the equipment and TELDATA may have the right to enter any premises, and may, without breach of the peace, take possession of the equipment and/or take any other legal right available to it and Buyer shall pay all reasonable costs incurred by TELDATA in repossessing the equipment.

ASSIGNMENT: SUBCONTRACTING-This agreement may be assigned by TELDATA in whole or in part and TELDATA may freely subcontract any and all of the work hereunder, plus shall retain responsibility for work subcontracted under this agreement. The Buyer may not assign this agreement in whole or in part without obtaining the prior written consent of TELDATA which consent shall not be unreasonably withheld.

INTERCONNECTION WITH UTILITIES & FACILITIES-TELDATA'S service shall be limited to the installation of the equipment within the Buyer's premise. Unless otherwise stated on this agreement, Buyer is responsible for all costs associated with cabling and connections required to bring telephone service from the local utility's Minimum Point of Entry (MPOE) to Buyer's premise where TELDATA's installed equipment is located. TELDATA shall not be responsible in the event the utility fails to timely make available interconnect services. TELDATA shall not be obligated to pay the interconnect tariff or other charges of the utility with respect to such services. Delays by carrier for service delivery could be billable to the customer.

LEASE OPTIONS-The information and pricing is an estimate of the lease payments. System may be leased OAC as an option to a cash purchase. Final monthly payment will come from the Leaser. A one time administrative fee may be required by the leasing company.

Scope of Work-Only the scope of work listed in this proposal are the deliverables that shall be expected.-If it not listed or described into the body of the Proposal/Quote, then it is not expected.

SITE PREPARATION & EQUIPMENT DELIVERY-Teldata agrees to furnish the described Equipment and labor for the installation of the equipment. Customer agrees to: (a) furnish and install all conduit, raceway, and to create all holes and wire ways through concrete, plaster, metal floors, walls or ceiling which may be required for the installation of said Equipment;(b) provide all separate commercial AC power circuits required for the operation of the system and associated apparatus: (c) and provide suitable space which is environmentally controlled pursuant to subsequent installation. Teldata shall have no duty, responsibility, or obligation to make any structural alteration(s) or adjustment(s) to the premises to install the Equipment. Customer shall provide Teldata with reasonable access to the premises, and shall furnish elevator service when necessary as well as heat, light, sanitary facilities, electrical power and protection for the Equipment from theft during the installation. Teldata is not responsible for restoring Customer's premises to its original condition upon removal or relocation of any or all of the Equipment. Upon delivery to customer site, customer assumes responsibility for the safeguard and condition of all delivered materials.

Customer Initials _____

OTHER CONTRACT ITEMS (See Project Overview for further exclusions or modifications to this page)

- 1) Permits, bonds and inspection fees are excluded.
- 2) A Preliminary Lien Notice will be filed on all approved contracts over \$5000.00
- 3) All Contracts are subject to credit approval.
- 4) All work to be performed during normal business hours (Monday through Friday 8am-5pm), Holidays not included. Should overtime be required, additional costs shall apply to this contract.
- 5) Unless specifically stated, all cabling per Manufacturers Specifications will be in place prior to installation.
- 6) Unless specifically stated, no telecommunications carrier installation or service charges are included in this contract.
- 7) Unless specifically stated, this quote DOES NOT include the cost for Ethernet Switches, Inline Power Devices, Power Bricks, Patch Cords, Headsets, Analog Phones or UPS Devices.
- 8) Unless Specifically stated, all Ethernet ports needed will be provided by customer.
- 9) Unless Specifically stated no Server or Personal Computer is provided.
- 10) Desk top applications required to be loaded for this contract will require the customer's PC's or servers meet the manufacturer's minimum requirements. A document outlining the requirements will be provided. **Teldata**: will not be responsible for troubleshooting computer related problems for non-conforming computers; is not responsible for configuring or updating customer's PC's or servers to meet the manufacturers requirements; will train authorized customer personnel on the installation process of the Application. Teldata will assist with the installation of the Application on up to four (4) devices.
- 11) Applications requiring integration and configuration on the customer's network and or device will be the responsibility of the customer's IT staff.
- 12) Unless specifically stated this quote does not include any station cabling, neither Voice, Data or Feed Cables.
- 13) Unless specifically stated ground bars and main ground wires from earth ground are provided by others.
- 14) Cordless or DECT Cordless phones only come with a 1 Year Warranty. Batteries are not covered under any warranty period
- 15) TELDATA has no control over QOS from the customer's ISP, Internet Service Provider, we highly recommend dedicated broadband circuits at end of a VOIP deployment from site to site.
- 16) Deployment of VOIP requires pre-screening of network, by a network analysis. This pre-screening is billable, unless this quote is accepted. Network analysis is T&M condition. Reports are the property of Teldata until payment for analysis is received. If customer corrects issues on network, if any, another test will be required to ensure the deployment of VOIP will work. If the test results are positive, then Teldata will deploy VOIP. If the test comes back unacceptable, Teldata will notify the customer and all subsequent tests will be billable. The cost for subsequent tests will be \$150.00. No VOIP will be deployed without testing. Teldata engineers will determine if the scope of work will require this testing.
- 17) Unless otherwise specified all phone system installs are sold as 1 actual extension = 1 voice mail box.
- 18) Any work associated with this project involving ceiling grid, AC Power, floor monuments, pedestals and /or electrical connections are excluded and provided by others.
- 19) Hourly rate based on regular time, non-prevailing wage hours. Should Prevailing Wage requirements apply to this project, Teldata shall amend this proposal to include the additional labor cost for the project. Additionally, if Teldata is instructed to propose a project as non-prevailing wage and subsequent determination is that prevailing wage was required, the customer is responsible for associated additional labor charges.
- 20) Unless specifically stated this quote does not include a lift, Construction/Safety Meetings, Escorts, Covering of Equipment/Furniture, Special Personal Protective Equipment (IE Clean Room Suits)..Additional charges will apply if these are required for the completion of proposal.
- 21) Unless specifically stated this quote requires a (50%) deposit due upon acceptance of this proposal. Project scheduling will commence upon receipt of deposit. If the project completion falls within Thirty (30) calendar days of work, the remaining payment is due upon completion of the project. Should the project exceed Thirty (30) calendar days of work, a progress payment invoice will be submitted. Progress payments are due Fifteen (15) days immediately following the date of the invoice. Upon completion of project, final invoice will be submitted payable upon receipt.
- 22) Any additional requests associated with work not included within this proposal shall be submitted as a separate change order.
- 23) All materials shall be shipped using standard ground shipping. If expedited shipping is needed, additional cost may apply.
- 24) Terms & Conditions from original signed proposal shall apply to all change orders for this project.
- 25) Ring and String to be provided by others at all outlet locations. Ring is defined as mud rings within the walls or boxes to accommodate devices. String is defined as pull string for cabling through conduits provided by others. Additional charges shall apply if ring and string is not provided by the customer or General Contractor.
- 26) 90 days labor and 1 year limited parts warranty per the Audio Visual manufacturer's terms. Extended warranties are available.
- 27) Teldata shall not be liable for charges from any long distance carrier, local utility or similar entity resulting from errors in software, hardware, programming, hacking or call record storage devices.
- 28) Should fire-rated cable be required, Teldata will install it as necessary and invoice Customer for change, only if pre-approved in writing from client.
- 29) Teldata, if authorized in writing, act on behalf of the customer in the correspondence with the local telephone utility in arranging for necessary lines and interconnection facilities, however, shall be held harmless in the event that said lines and facilities are not connected or disconnected on scheduled dates.
- 30) To allow the system to support remote applications, or VoIP phones, changes may need to be made to the customer's network and firewall. Teldata will work with customer's existing IT staff to make the changes or customer can elect to use Teldata's IT support services at T&M Rates.

Customer Initials _____