

GoGuardian® · Pear Deck Learning™

Thank you for your continued partnership, **Excel Academy Charter School!** We look forward to working with you to make the rest of your school year a success, and to ensure a smooth renewal process. Below you will find information relevant to your current contract and 2024 renewal options, *including product options, terms, and associated pricing.*

Current Products and Contract Terms:

| Brand(s) Product(s) | Contract Length Expiration Date | Current License Quantity | Notes |
|-----------------------|-----------------------------------|--------------------------|-------|
| GoGuardian Teacher | 1-year Exp: 7/31/2024 | 250 licenses | |
| GoGuardian Admin | 1-year Exp: 7/31/2024 | 1300 licenses | |


Renewal Options:


| Renewal Options | Description | 3-Year Renewal *Most Cost Savings* 8/1/2024-7/31/2027 | 2-Year Renewal 8/1/2024-7/31/2026 | 1-Year Renewal 8/1/2024-7/30/2025 |
|---|--|---|--|---|
| Contract Renewal | GoGuardian Teacher 445 Licenses GoGuardian Admin 1300 Licenses | \$45,247.85 Total GoGuardianTeacher: \$25.93 GoGuardian Admin: \$25.93 <i>*Remove year-over-year escalation by locking in the 2024 rates for multiple years.</i> | \$30,171.05 Total GoGuardianTeacher:\$17.29 GoGuardian Admin: \$17.29 <i>*Remove year-over-year escalation by locking in the 2024 rates for multiple years.</i> | \$15,076.80 Total GoGuardian Teacher: \$8.64 GoGuardian Admin: \$8.64 <i>*Subject to standard price escalation in subsequent years</i> |
| Contract Renewal + Professional Development Package | Professional Development 4 hour package Split between 2hr virtual sessions w/ a dedicated trainer. Mixed products. | PD only: +\$,1500 | PD only: +\$,1500 | PD only: +\$,1500 |

Delayed Invoicing:

Delayed Invoicing is available, allowing you to renew now but delay your invoicing and complete payment in the next fiscal year (July, 2024). Please indicate if you would like to take advantage of this option or prefer to utilize this school year's budget with automatic invoicing. No PO is needed with delayed invoicing.

Add-on Options (click through for demo videos):

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|  | <p>The most complete K-12 web filter - manage filtering policies across all users, regardless of device type, operating system, or browser—from one interface.</p> <p>Chrome, Windows, iOS, MacOS ~ Integrates with Clever & Classlink</p> |
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| <p>GoGuardian Teacher™</p> | <p><u>Classroom Management and effective instruction for 1:1 environments</u> - create smart and effective digital learning environments that can be customized to meet the needs of the day — or each student.</p> |
| <p>GoGuardian Beacon®</p> | <p><u>When it comes to student mental health, every second counts</u> - Beacon is an indispensable K-12 safety tool that proactively identifies students in need of help.</p> <p>24/7 Alert Review and Escalation Available</p> |
|  | <p><u>Pear Deck</u> ~ Drive student-teacher interactions with interactive presentations.</p> |
| | <p><u>Pear Assessment</u> ~ Improve student learning using standards-based assessment tools.</p> |
| | <p><u>Pear Deck Tutor</u> ~ Connect students with 1:1 tutoring tailored to their learning style.</p> |
| | <p><u>Pear Practice</u> ~ Facilitate differentiated practice to help accelerate student mastery.</p> |