



**Official Form  
of  
Ogden Preparatory Academy**

**3. Fiscal Management**

**3.06.TPL.1 Procurement Comparison Form**

**Effective/Revision Date:** 05/11/2020

**Page 1 of 2**

**Item(s) and/or Service(s) being procured**

JH Gym Projector system

Vendor #1	Total Cost/time frame	Date Received
Webb	27,766.00	1/09/2024
Contact Name	Contact Number/Email	Website/other
Chris Webb	(801) 484-8567 chrisw@wearewebb.com	https://www.webbintegration.com/

Specific Characteristics of Proposal

- [Quote](#)
- The cost does not include electrical or network installation. (Power and network runs)
- Webb is the vendor we used for the elementary system; they would be familiar with our current setup.
- Overall, the cost is good, and the equipment is solid choice that will last us without needing to upgrade over the coming years.
- Screen, projector, sound system

Vendor #2	Total Cost	Date Received
ETS	48,950.00	1/09/2024
Contact Name	Contact Number/Email	Website/other
Steven Shrock	(833) 758-7300 steven.shrock@etscorp.com	etscorp.com

Specific Characteristics of Proposal

- [Quote](#)
- The cost is higher, but it is higher end equipment, which will future proof us.
- Local support.
- Full connection options:
  - Wireless Mics, Increased range
  - Bluetooth

<ul style="list-style-type: none"> <li>○ Wired</li> <li>● Apple TV in AV rack</li> <li>● Staff training</li> <li>● cabling and electrical run included.</li> </ul>		
Vendor #3	Total Cost	Date Received
Bluum	38,432.82	1/19/2024
Contact Name	Contact Number/Email	Website/other
Adil Moledina	<a href="mailto:Adil.Moledina@bluum.com">Adil.Moledina@bluum.com</a>	bluum.com
Specific Characteristics of Proposal		
<ul style="list-style-type: none"> <li>● <a href="#">Quote</a></li> <li>● Good system without the need to upgrade in the near future.</li> <li>● Cabling installation is included</li> <li>● Support is a 3rd party contractor from bluum, but is local</li> </ul>		

Specific documents to support bids should be attached to this form.

- ~~Check if a second form is attached for additional vendor proposals. If completed digitally, additional vendor fields may be copied and pasted above in lieu of an additional form.~~

OPA Employee Contact Name	Date of Review
Michael Berube	2/2/2024
Considerations for Decision	
<p>Overall, the best choice is the Webb quote; it is cheaper and has local support. The quote does not cover network and electrical runs; however, I believe this would still be cheaper than the next closest bid.</p>	
Vendor Selected	Date of Approval

Document History

Approved: 05/11/2020

Legal References