



# Ogden Preparatory Academy

## OPA Board of Directors Meeting

Published on February 7, 2024 at 10:16 AM MST

Amended on February 7, 2024 at 11:11 AM MST

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### Date and Time

Thursday February 8, 2024 at 4:30 PM MST

### Location

1487 Lincoln Avenue

Ogden UT 84404

Board Room (upstairs)

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The Mission of the Ogden Preparatory Academy Charter School is to provide a challenging curriculum where academic excellence, character development, and individual growth are nurtured in a safe and happy environment that involves the active participation of students, teachers, parents and community members.

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### Agenda

	Purpose	Presenter	Time
<b>I. Opening Items</b>			<b>4:30 PM</b>
<b>A.</b> Call the Meeting to Order		Sara Mejeur	
<b>B.</b> Record Attendance		Sara Mejeur	1 m
<b>C.</b> Approve Minutes	Approve Minutes	Sara Mejeur	1 m
Approve minutes for OPA Board of Directors Meeting on January 11, 2024			

	Purpose	Presenter	Time
<b>D.</b>	Opportunity for Public Input including input on Fee Schedule and ELA Curriculum	Sara Mejeur	5 m

The proposed FY25 Fee Schedule has only one edition. The West Coast Science Field Trip's maximum cost has increased to \$350 from \$300.

Elementary English Language Arts curriculum is currently under review. The public is encouraged to provide the Board and Administration with feedback concerning the curriculum choice.

**II. Finance 4:37 PM**

<b>A.</b>	Financial Review	FYI	Spencer Adams	5 m
<b>B.</b>	JH Gym Projector system	Vote	Debbie Deem	5 m

It is proposed that a projector be installed in the JH gym. We had previously approved and purchased a LU system for the JH gym; however, it did not do what we needed it to do for assemblies and other events.

Comparison and quotes are attached.

Proposal to purchase the system from Webb at \$27,766.00.

- We have used Webb previously and satisfactorily.
- Webb is local.
- Webb has the lowest price; it does not include electrical and networking; however, we have some estimates for that work that put the quote still below the competitors.

<b>C.</b>	FY25 Chromebook Purchase	Vote	Debbie Deem	5 m
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It is proposed that we purchase 130 chromebooks to replace chromebooks that have met their life cycle expectation or are given to 9th grade students upon graduation.

Attached is the comparison form and quotes.

- It is proposed that we purchase from PineCove Consulting
- 130 Touch Screen Chromebooks for \$30,156.10
- Touch screen because the price was cheaper.
- Pinecove because they are local, and the last few interactions with other vendors have been unsatisfactory

	Purpose	Presenter	Time
<b>D.</b> FY25 Q-Board Procurement	Vote	Debbie Deem	5 m
<p>Proposed that we purchase 15 Q-Boards to expand the number of classrooms which have them.</p> <p>Proposed that we purchase 15 Q-Boards from PineCove Consulting for \$29,985.</p>			
<b>E.</b> Math Curriculum for Grades 6-9	Vote	Stephanie Wright	5 m
<b>III. Executive Session</b>			<b>5:02 PM</b>
<b>A.</b> Enter Closed Session	Vote	Sara Mejeur	15 m
<p>... to protect the privacy of an individual.</p> <p>Roll call vote required to enter.</p>			
<b>B.</b> Exit Closed Session	Vote	Sara Mejeur	5 m
<p>Roll call vote required to exit.</p> <p>No voting shall take place while in closed session.</p>			
<b>C.</b> Student discipline vote	Vote	Sara Mejeur	5 m
<b>IV. Administrative Business</b>			<b>5:27 PM</b>
<b>A.</b> Administrative Board Report	FYI	Principals	5 m
<b>B.</b> Data Review for School Land Trust	Vote	Stephanie Wright	10 m
<p>In preparation of creating our School Land Trust plan for FY25, we shall review BOY to MOY data and determine appropriate goal levels for our FY25 school plan.</p>			
<b>C.</b> Phone System	Vote	Debbie Deem	5 m
<p>Currently, we are purchasing phone services through a contract with Les Olsen. It is proposed that we begin contracting with High Country Networks for phone services transitioning in March when the Les Olsen agreement begins to expire.</p> <ul style="list-style-type: none"> <li>• Current system: \$ 2,896.28/month; \$34,755.36/year</li> <li>• High Country Networks: \$1,090/month; \$13,080/year; <ul style="list-style-type: none"> <li>◦ Installation, including upgraded intercom and bell systems, \$3,435.00</li> </ul> </li> <li>• Les Olsen revised quote: \$1,900/month; \$22,800/year</li> </ul>			

	Purpose	Presenter	Time
<b>V. Policy Updates</b>			<b>5:47 PM</b>
<b>A. Policy Updates</b>	Vote	Stephanie Mathers	5 m
<p>1. Cash Handling Policy. It is in Federal rule that deposits must be made within 3 business days.</p> <p>2.</p>			
<b>VI. Other Discussion</b>			<b>5:52 PM</b>
<b>A. Discussion</b>	Discuss	Sara Mejeur	5 m
<b>VII. Closing Items</b>			<b>5:57 PM</b>
<b>A. Adjourn Meeting</b>	Vote	Sara Mejeur	

# Coversheet

## Approve Minutes

**Section:** I. Opening Items  
**Item:** C. Approve Minutes  
**Purpose:** Approve Minutes  
**Submitted by:**  
**Related Material:** Minutes for OPA Board of Directors Meeting on January 11, 2024

APPROVED



OGDEN PREPARATORY  
ACADEMY

## Ogden Preparatory Academy

# Minutes

## OPA Board of Directors Meeting

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### Date and Time

Thursday January 11, 2024 at 4:30 PM

### Location

1487 Lincoln Avenue  
Ogden UT 84404

Board Room (upstairs)

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The Mission of the Ogden Preparatory Academy Charter School is to provide a challenging curriculum where academic excellence, character development, and individual growth are nurtured in a safe and happy environment that involves the active participation of students, teachers, parents and community members.

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### Directors Present

B. Gerena, B. Lucas, J. Howell, S. Mejeur

### Directors Absent

S. Zwycart

### Directors who arrived after the meeting opened

B. Gerena

### Directors who left before the meeting adjourned

S. Mejeur

### Ex Officio Members Present

D. Deem, K. Kennington, S. Lopez

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### **Non Voting Members Present**

D. Deem, K. Kennington, S. Lopez

### **Guests Present**

S. Adams, S. Wright, T. Young (remote)

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## **I. Opening Items**

### **A. Call the Meeting to Order**

S. Mejeur called a meeting of the board of directors of Ogden Preparatory Academy to order on Thursday Jan 11, 2024 at 4:55 PM.

### **B. Record Attendance**

### **C. Approve Minutes**

J. Howell made a motion to approve the minutes from last month's meeting OPA Board of Directors Meeting on 12-14-23.

B. Lucas seconded the motion.

The board **VOTED** to approve the motion.

### **D. Opportunity for Public Input including input on Fee Schedule**

No Public.

## **II. Finance**

### **A. Financial Review**

Presented by Spencer Adams.

- Discussed the Finance Summary.
- No questions at this time.

## **III. Administrative Business**

### **A. Administrative Board Report**

- Early Childhood
- Elementary
- Junior High
  - Including our Attendance Campaign information
- Events

- Dance-A-Thon will be postponed. Plan for next Fall.
- Fundraiser discussion. We would like to get scholarships for Preschool students and after school students. We are going to brainstorm to do something in the Spring.
- Teaching & Learning
- Operations
  - FY25 Calendar is going out for feedback. We will be doing a competition by grade-level to try and get more participation.

S. Mejeur left.

B. Gerena arrived.

#### **IV. Policy Updates**

##### **A. Policy Updates**

B. Lucas made a motion to approve the policy updates as listed.

B. Gerena seconded the motion.

- Enrollment and Lottery Policy Updates
- Fee and Fee Waiver Policy Updates
- Early Childhood Center Fees Policy - New
  - Originally we went with DWS Rates.
  - Early Childhood DWS Waiver Form (This is a Template)

The board **VOTED** to approve the motion.

#### **V. Other Discussion**

##### **A. Discussion**

Discussed in the Administrative Board Report.

#### **VI. Closing Items**

##### **A. Adjourn Meeting**

There being no further business to be transacted, and upon motion duly made, seconded and approved, the meeting was adjourned at 6:00 PM.

Respectfully Submitted,

J. Howell



# Coversheet

## Opportunity for Public Input including input on Fee Schedule and ELA Curriculum

<b>Section:</b>	I. Opening Items
<b>Item:</b>	D. Opportunity for Public Input including input on Fee Schedule and ELA Curriculum
<b>Purpose:</b>	FYI
<b>Submitted by:</b>	
<b>Related Material:</b>	7.16.POL Fee Schedule (EN).pdf



# OGDEN PREPARATORY ACADEMY

## Official Policy

### 7. Students

#### 7.16.POL Fee Schedule

Effective/Revision Date: 09/18/2023

Page 1 of 4

Fee Name	Amount
<b>Course/Grade Related Fees (Curricular)</b>	
Endurance Training/year <i>VASA membership; Sports program pays balance of membership.</i>	\$8.00/month
Credit Recovery <i>(not to be waived)</i>	\$25/semester
Advanced Placement Testing Fees <i>(not to be waived)</i>	Varies by test
<b>Personal Discretionary Expenses (not to be waived)</b>	
PE Uniform Shirt - 1 item	8.00
PE Uniform Shirt - 2 items	15.00
Yearbook Elementary, Soft Cover	17.00
Yearbook Elementary, Hard Cover	21.00
Yearbook Junior High	24.00
Class Change Fee	10.00
Replacement Name Tag*	5.00
Replacement Headphones*	8.00
Replacement or Repair for Chromebook**	Up to \$343
Lost or damaged books	Cost of book

<b>Extracurricular Opportunities</b>	
School Dances	Varies \$1-\$5
Lagoon School Day	Varies \$45-\$55
Uniform Free Day	\$1
<b>Expeditionary Learning Opportunities (Co-Curricular)</b>	
Spain Field Trip** <i>Air and bus travel; lodging; food; tuition; tour guides; entrance fees</i>	\$3,000.00
West Coast Science Expedition** <i>Fuel expenses; entrance fees; lodging fees; supplies; tours</i>	\$300.00
Southern Utah Science Expedition** <i>Fuel expenses; entrance fees; lodging fees; supplies; tours</i>	\$100.00

*\*Work alternatives to payment are available.*

*\*\* Amounts reflect maximums; individual amounts may vary depending on actual costs, student count, trip fees, and fundraising revenues.*

**Fee Limits**

**Curricular Fees**

Per Student :       \$75  
Per Family:         \$150

**Personal Discretionary Expenses**

No Limits

**Expeditionary Learning Opportunities**

1. No Limits
2. Service Requirements:
  - a. Science Expeditionary Learning Opportunities (Oregon and Escalante): Each trip has a 2 hour service project requirement for all attendees.
  - b. Spain Trip:
    - i. All attendees must participate in group planned service and fundraising activities. No more than 20 hours.
    - ii. Individual fundraising opportunities are also provided. Hours may vary.

<b>7.16.POL Fee Schedule</b>	
Effective/Revision Date: 09/18/2023	Page 2 of 4

<b>Student Device (chromebook) Repair Costs</b>	
<ul style="list-style-type: none"> <li>• <i>Part costs are wholesale costs and may be subject to change based on availability.</i></li> <li>• <i>These costs are based on the device being reparable in house. Additional costs or replacement may be required for extensive damages.</i></li> <li>• <i>Repairs will only be made if the cost is less than replacement.</i></li> </ul>	
<b>Item</b>	<b>Amount</b>
Casing	\$20.00
Battery	\$25.00
Radiator	\$22.00
WiFi Card	\$25.00
Motherboard	\$150.00
Speakers	\$20.00/pair
USB Board (if applicable)	\$35.00
Trackpad	\$35.00
Keyboard	\$60.00
Display Bezel	\$20.00
Display	\$130.00
Camera	\$15.00
Keys	\$0.10/each
Labor	\$40.00/hour

Document History

Approved: unknown

Revised: 06/16/2016

06/14/2017 *Added: Ultimate Frisbee, Environmental Science, Biology, Weight Training; Equalized electives; Simplified/increased yearbook; Removed robotics.*

07/19/2017 *Changed the PE shirt fee to \$8, made the PE shorts optional.*

06/13/2018 *Changed the Endurance Training Fee to \$8/month; \$72/year due to VASA membership costs*

06/12/2019 *Added Credit Recovery at \$25/semester. Removed Grade level fees to increase transparency.*

<b>7.16.POL Fee Schedule</b>	
Effective/Revision Date: 09/18/2023	Page 3 of 4

- Added Student and Family maximums.  
Added additional fees to make the schedule more inclusive.*
- 08/15/2019** *Reduced the cost of Junior High Yearbook to reflect actual costs.  
Added replacement earbud costs.*
- 03/19/2020** *Removed course specific charges except Endurance Training and Weight training facility fees. Added one grade level fee. Added spend plan information, and service and fundraising requirements for trips.*
- 05/21/2020** *Increased grade level fee to account for chromebook check out. Increased individual and family maximums to correspond to grade level fee increase.*
- 03/11/2021** *Added Chromebook repair costs, adjusted some fees as needed, and corrected trip descriptions.*
- 07/14/2021** *Removed class fees and sports fees.*
- 03/10/2021** *Updated category names to reflect reporting language; adjusted some fees due to changes in costs.*
- 03/09/2023** *Vasa membership charges removed. Replacement planner removed.*
- 09/14/2023** *Raised yearbook prices due to increased costs. Effective October 19, 2023.*

Legal References

<b>7.16.POL Fee Schedule</b>	
Effective/Revision Date: 09/18/2023	Page 4 of 4

# Coversheet

## Financial Review

**Section:** II. Finance  
**Item:** A. Financial Review  
**Purpose:** FYI  
**Submitted by:**  
**Related Material:** January 2024 Budget Summary.pdf  
January 2024 Budget Detail.pdf

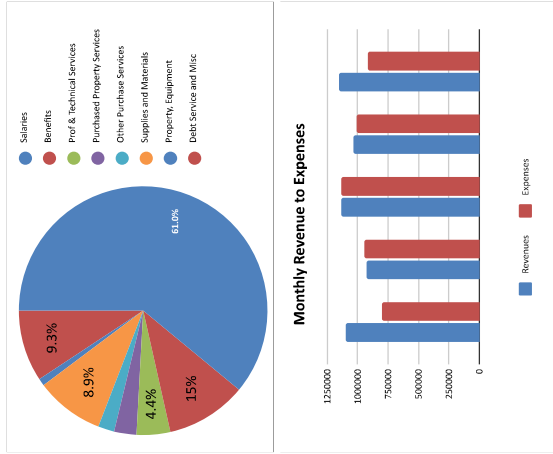
# Financial Summary as of January 31, 2024



## RATIOS

	Actual	Goal	Covenants
Operating Margin	3.52%	3.55%	
MADS (Modified Acc)	1.39	1.41	1.10
Days Cash on Hand	218	100	30
Unrestricted DCOH	215	100	30
Building Payment %	9%	20%	

## EXPENSES



## BUDGET REPORT

	Year-to Date Actuals	Approved Budget	Forecast	% of Forecast
Enrollment	1020	1020	1020	
<b>Revenue</b>				
1000 Local	\$ 620,759	\$ 1,113,000	\$ 960,020	65%
3000 State	\$ 6,399,669	\$ 10,643,721	\$ 11,079,555	58%
4000 Federal	\$ 293,137	\$ 1,441,211	\$ 1,533,540	19%
<b>Total Revenue</b>	<b>\$ 7,313,565</b>	<b>\$ 13,197,932</b>	<b>\$ 13,573,115</b>	<b>54%</b>
<b>Expenses</b>				
100 Salaries	\$ 4,371,836	\$ 7,799,099	\$ 7,983,408	55%
200 Benefits	\$ 779,523	\$ 1,339,031	\$ 1,376,403	57%
300 Prof & Technical Services	\$ 301,465	\$ 574,464	\$ 570,696	53%
400 Purchased Property Services	\$ 239,554	\$ 343,080	\$ 380,401	63%
500 Other Purchase Services	\$ 108,150	\$ 240,842	\$ 280,842	39%
600 Supplies and Materials	\$ 673,296	\$ 921,000	\$ 1,163,122	58%
700 Property, Equipment	\$ 463,851	\$ 130,517	\$ 121,804	381%
800 Debt Service and Misc	\$ 603,175	\$ 1,218,098	\$ 1,218,198	50%
<b>Total Expenses</b>	<b>\$ 7,540,850</b>	<b>\$ 12,566,131</b>	<b>\$ 13,094,874</b>	<b>58%</b>
<b>Net Income from Operations</b>	<b>\$ (227,285)</b>	<b>\$ 631,801</b>	<b>\$ 478,241</b>	

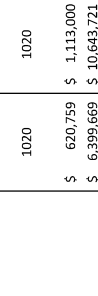
Operating Margin -3.1% 4.8% 3.5%

## RESERVES

Actual Yrd	Forecast
Last Year Reserve Balance \$ 2,398,744	Forecast \$ 2,398,744
Reserves Added this Year \$ (227,285)	
Early Childhood Center \$ 410,465	
<b>Expenses from Reserves \$ 410,465</b>	
Early Childhood Center \$ 1,210,058	
Bond Issuance & Related C \$ -	
<b>New Reserve Balance \$ 3,791,982</b>	<b>\$ 4,019,267</b>

## CASH

Ending Cash Balance	\$ 7,819,777
Ending Unrestricted Cash Balance	\$ 7,713,137
Days Cash on Hand	218



## ENROLLMENT

Daycare	A	S	O	N	D	J	F	M	A	M
Pre-K	12	19	21	21	21	21	21	21	0	0
K	91	96	98	99	96	97	99	0	0	0
1	108	101	101	101	100	100	101	0	0	0
2	97	92	95	96	96	94	96	0	0	0
3	105	98	98	97	99	98	98	0	0	0
4	108	104	106	106	104	104	102	0	0	0
5	114	107	111	109	110	109	108	0	0	0
6	98	92	93	93	91	91	90	0	0	0
7	116	111	108	110	111	109	108	0	0	0
8	116	106	106	106	105	104	103	0	0	0
9	103	96	99	98	99	98	93	0	0	0
<b>Total</b>	1056	1003	1015	1015	1011	1004	998	0	0	0



Created by Real Apple



Actuals as of: **January 31, 2024** Percentage of Year: **58.3%**

Budget Detail Report	(1,040 Students)	(1,020 Students)	1020	(-0 Students)	1020	FY24 Capitalization Forecast	% of Forecast	Debbie's Changes
	FY23 Actuals	FY24 Actuals	FY24 Budget	Changes	FY24 Forecast			
<b>Revenue</b>								
<b>1000 Local</b>								
1340 Preschool Revenue	\$ -	\$ 83,333	\$ 420,000	\$ (277,062)	\$ 142,938		58.3%	
Afterschool Revenue (Daycare)		\$ 37,448	\$ 200,000	\$ (128,000)	\$ 72,000		52.0%	
1510 Interest on Investments	\$ 297,551	\$ 259,955	\$ 250,000	\$ 150,000	\$ 400,000		65.0%	
1600 Lunch Program (Students & Adults)	\$ 81,717	\$ 35,134	\$ 60,000	\$ -	\$ 60,000		58.6%	
1710 Student Sales	\$ 20,173	\$ 22,279	\$ 13,000	\$ 9,279	\$ 22,279		100.0%	
1710 Art Expo	\$ -	\$ -	\$ 2,000	\$ -	\$ 2,000		0.0%	
1740 Student Fees	\$ 12,191	\$ 2,641	\$ -	\$ 2,641	\$ 2,641		100.0%	
1760 Fines		\$ 888	\$ 3,000	\$ (1,700)	\$ 1,300		68.3%	
1741 Trips (Co-Curricular Fees)	\$ 64,382	\$ 27,810	\$ 80,000	\$ -	\$ 80,000		34.8%	
1910 Rental of Facility	\$ 10,760	\$ 8,550	\$ 10,000	\$ -	\$ 10,000		85.5%	
1920 Contributions & Donations	\$ 47,486	\$ 6,149	\$ 40,000	\$ (10,000)	\$ 30,000		20.5%	
1920 Employer Childcare Startup Grant	\$ -	\$ 72,649	\$ -	\$ 72,649	\$ 72,649		100.0%	
1990 Medicaid	\$ 13,334	\$ 24,710	\$ 25,000	\$ -	\$ 25,000		98.8%	
1990 Miscellaneous	\$ 13,275	\$ 39,213	\$ 10,000	\$ 29,213	\$ 39,213		100.0%	
<b>Total 1000:</b>	<b>\$ 560,869</b>	<b>\$ 620,759</b>	<b>\$ 1,113,000</b>	<b>\$ (152,980)</b>	<b>\$ 960,020</b>		<b>64.7%</b>	
<b>3000 State</b>								
0.3005 Regular School Prgm K	\$ 207,641	\$ 219,822	\$ 380,492	\$ (4,059)	\$ 376,433		58.4%	
0.3010 Regular School Prgm 1-12	\$ 3,237,015	\$ 2,162,864	\$ 3,780,110	\$ (73,242)	\$ 3,706,868		58.3%	
0.3020 Professional Staff	\$ 271,735	\$ 172,026	\$ 295,392	\$ (763)	\$ 294,629		58.4%	
31.1205 <a href="#">Special Education -- Add-On</a>	\$ 571,134	\$ 429,825	\$ 620,936	\$ 115,906	\$ 736,842		58.3%	
31.1210 <a href="#">Special Education -- Self-Contained</a>	\$ 42,526	\$ 18,059	\$ 46,392	\$ (15,433)	\$ 30,959		58.3%	
31.1220 <a href="#">Special Education -- Extended Year</a>	\$ 4,130	\$ 2,798	\$ 4,505	\$ 291	\$ 4,796		58.3%	
31.1225 <a href="#">Special Education - Impact Aid</a>	\$ 10,360	\$ 7,419	\$ 11,302	\$ 1,416	\$ 12,718		58.3%	
31.1278 <a href="#">Special Education- Extended Year Stipend</a>	\$ 5,558	\$ 4,370	\$ -	\$ 4,370	\$ 4,370		100.0%	
31.5201 <a href="#">Class Size Reduction K-8</a>	\$ 315,730	\$ 211,450	\$ 344,504	\$ 17,982	\$ 362,486		58.3%	
31.5344 <a href="#">Enhancement for At-risk students</a>	\$ 233,591	\$ 216,461	\$ 254,737	\$ 116,339	\$ 371,076		58.3%	
31.5901 <a href="#">CTE College &amp; Career Awareness</a>	\$ 5,616	\$ 3,819	\$ 5,914	\$ 328	\$ 6,242		61.2%	
32.0500 Charter School Base Amount	\$ 88,610	\$ 68,161	\$ 117,300	\$ (575)	\$ 116,725		58.4%	
32.5310 Flexible Allocation	\$ -	\$ 1,517	\$ -	\$ 2,600	\$ 2,600		58.3%	
32.5619 Charter School Local Replacement	\$ 2,766,655	\$ 1,851,838	\$ 3,135,480	\$ 35,493	\$ 3,170,973		58.4%	
32.5651 <a href="#">Educator Professional Time (HB 396)</a>	\$ 110,416	\$ 127,508	\$ 77,000	\$ 11,336	\$ 88,336		144.3%	
32.5653 Public Ed Capital & Tech	\$ 130,769	\$ -	\$ -	\$ -	\$ -		0.0%	
34.5665 <a href="#">Grow Your Own Teacher</a>	\$ 31,221	\$ -	\$ 15,000	\$ -	\$ 15,000		0.0%	
33.5331 <a href="#">Gifted and Talented</a>	\$ 8,101	\$ 5,509	\$ 7,121	\$ -	\$ 7,121		77.4%	
33.5641 <a href="#">Early Intervention</a>	\$ 110,000	\$ -	\$ -	\$ -	\$ -		0.0%	
33.5805 <a href="#">Early Literacy (K-3)</a>	\$ 48,630	\$ 38,471	\$ 50,541	\$ 14,185	\$ 64,726		59.4%	
34.5662 Outdoor Recreation Grant	\$ -	\$ -	\$ -	\$ -	\$ -		0.0%	
34.5807 <a href="#">TSSP (Teacher Salary Supplement Prgm)</a>	\$ 8,034	\$ -	\$ -	\$ -	\$ -		0.0%	
34.5868 Teacher Materials and Supplies	\$ 9,677	\$ 10,942	\$ 9,677	\$ 1,265	\$ 10,942		100.0%	
34.5876 Educator Salary Adjustment	\$ 296,853	\$ 452,772	\$ 630,000	\$ 146,181	\$ 776,181		58.3%	
33.5911 <a href="#">EL Software Grant</a>	\$ -	\$ -	\$ 25,328	\$ -	\$ 25,328		0.0%	
35.5420 <a href="#">School Land Trust</a>	\$ 140,030	\$ 148,013	\$ 147,344	\$ 669	\$ 148,013		100.0%	
35.5655 <a href="#">Digital Teaching &amp; Learning</a>	\$ 62,033	\$ -	\$ 62,033	\$ (2,067)	\$ 59,966		0.0%	
35.5666 <a href="#">Professional Learning</a>	\$ 6,624	\$ 4,195	\$ 7,126	\$ 66	\$ 7,192		58.3%	
35.5678 <a href="#">TSSA</a>	\$ 211,153	\$ 154,239	\$ 264,409	\$ -	\$ 264,409		58.3%	
35.5679 <a href="#">Student Health &amp; Counseling</a>	\$ 12,159	\$ -	\$ 55,697	\$ 4,659	\$ 60,356		0.0%	
<a href="#">Mental Health Add-On Grant (Carry-Fwd)</a>	\$ 13,396	\$ -	\$ 73,780	\$ 12,517	\$ 86,297		0.0%	Award Rc'd 1:
35.5810 Library Books & Electronic Res	\$ 986	\$ -	\$ 1,076	\$ (1,076)	\$ -		0.0%	
38.5644 STEM Endorsement Center	\$ 943	\$ -	\$ -	\$ -	\$ -		0.0%	
38.5654 Period Products in Schools	\$ 1,296	\$ -	\$ -	\$ -	\$ -		0.0%	
38.5672 <a href="#">Substance Abuse</a>	\$ 4,000	\$ 4,000	\$ 4,000	\$ -	\$ 4,000		100.0%	
38.5674 <a href="#">Suicide Prevention</a>	\$ 1,000	\$ 1,000	\$ 1,000	\$ -	\$ 1,000		100.0%	
38.5697 <a href="#">LETRS Professional Development</a>	\$ 5,764	\$ -	\$ -	\$ -	\$ -		0.0%	
38.5914 School Safety Specialist Stipend Grant	\$ -	\$ -	\$ -	\$ 3,000	\$ 3,000		0.0%	
School Safety and Support Grant					\$ 144,446		0.0%	
38.8070 Liquor Tax (Lunch Program)	\$ 94,926	\$ 82,591	\$ 90,000	\$ -	\$ 90,000		91.8%	
Stronger Connections (PD)	\$ -	\$ -	\$ 100,000	\$ (100,000)	\$ -		0.0%	
<a href="#">Early Interactive Software Program (EISP)</a>	\$ -	\$ -	\$ 25,525	\$ -	\$ 25,525		0.0%	
<b>Total 3000:</b>	<b>\$ 9,068,312</b>	<b>\$ 6,399,669</b>	<b>\$ 10,643,721</b>	<b>\$ 291,388</b>	<b>\$ 11,079,555</b>		<b>57.8%</b>	
<b>4000 Federal</b>								
42.7225 <a href="#">ESSER III ARP</a>	\$ -	\$ -	\$ 494,767	\$ -	\$ 494,767		0.0%	
45-4522 <a href="#">IDEA Preschool</a>	\$ -	\$ -	\$ 3,487	\$ 28	\$ 3,515		0.0%	
45-4524 <a href="#">IDEA</a>	\$ -	\$ -	\$ 158,618	\$ 22,791	\$ 181,409		0.0%	
45.4524 <a href="#">PIP</a>	\$ -	\$ -	\$ -	\$ 27,000	\$ 27,000		0.0%	
45-8071 National School Lunch Program	\$ 103,700	\$ 29,820	\$ 75,000	\$ -	\$ 75,000		39.8%	
45-8072 NSLP - Free & Reduced	\$ 306,992	\$ 170,352	\$ 300,000	\$ -	\$ 300,000		56.8%	
45-8074 NSLP - Breakfast	\$ 52,046	\$ 32,730	\$ 75,000	\$ -	\$ 75,000		43.6%	
45-8075 <a href="#">Kitchen Equipment Grant</a>	\$ -	\$ -	\$ 30,517	\$ -	\$ 30,517		0.0%	
45-8076 Supply Chain Assistance	\$ -	\$ 23,153	\$ -	\$ -	\$ -		0.0%	
45-8078 Fresh Fruits and Vegetables	\$ -	\$ 26,037	\$ -	\$ 26,037	\$ 26,037		100.0%	
45-8079 After School Program	\$ 11,990	\$ 10,392	\$ 5,284	\$ 5,108	\$ 10,392		100.0%	
45-8080 Pandemic EBT	\$ -	\$ 653	\$ -	\$ 653	\$ 653		100.0%	
48.7801 <a href="#">Title I - Remedial Services</a>	\$ -	\$ -	\$ 225,247	\$ -	\$ 225,247		0.0%	
48.7860 <a href="#">Title II - MAPP</a>	\$ -	\$ -	\$ 9,050	\$ -	\$ 9,050		0.0%	
48.7860 <a href="#">Title II</a>	\$ -	\$ -	\$ 30,958	\$ -	\$ 30,958		0.0%	
48.7880 <a href="#">Title III A - English Lang Aca</a>	\$ 26,262	\$ -	\$ 24,311	\$ 727	\$ 25,038		0.0%	
48.7905 <a href="#">Title IV Supporting Effective Instruction</a>	\$ 8,972	\$ -	\$ 8,972	\$ 9,985	\$ 18,957		0.0%	
<b>Total 4000:</b>	<b>\$ 509,962</b>	<b>\$ 293,137</b>	<b>\$ 1,441,211</b>	<b>\$ 92,329</b>	<b>\$ 1,533,540</b>		<b>19.1%</b>	
<b>Total Revenue:</b>	<b>\$ 10,139,143</b>	<b>\$ 7,313,565</b>	<b>\$ 13,197,932</b>	<b>\$ 230,737</b>	<b>\$ 13,573,115</b>		<b>53.9%</b>	





Actuals as of: **January 31, 2024** Percentage of Year: **58.3%**

Budget Detail Report	(1,040 Students)	(1,020 Students)	1020	(-0 Students)	1020	FY24 Capitalization Forecast	% of Forecast	Debbie's Changes
	FY23 Actuals	FY24 Actuals	FY24 Budget	Changes	FY24 Forecast			
<b>Expenses</b>								
<b>100 Salaries</b>								
121 Principals and Assistants	\$ 693,256	\$ 426,590	\$ 779,951	\$ -	\$ 779,951		54.7%	
131 Teachers	\$ 3,333,530	\$ 2,179,668	\$ 3,540,599	\$ 62,844	\$ 3,603,443		60.5%	
132 PTO Cash out	\$ -	\$ -	\$ 15,000	\$ -	\$ 15,000		0.0%	
132 Substitute Teachers	\$ 67,456	\$ 27,942	\$ 65,818	\$ -	\$ 65,818		42.5%	
133 Special Education Director & Teachers	\$ 436,594	\$ 335,672	\$ 753,589	\$ (44,000)	\$ 709,589		47.3%	
134 <a href="#">Stipends (Sports, other)</a>	\$ 124,114	\$ 17,317	\$ 30,000	\$ -	\$ 30,000		57.7%	
134 <a href="#">Stipends (flow through: ESY, TSSP, School Saf</a>	\$ -	\$ 2,400	\$ -	\$ 4,511	\$ 4,511		53.2%	
134 <a href="#">Stipends (Greensheets)</a>	\$ -	\$ 4,523	\$ 5,000	\$ -	\$ 5,000		90.5%	
134 <a href="#">HB 396 Educator Professional Time Stipend</a>	\$ 57,726	\$ -	\$ 50,000	\$ 38,336	\$ 88,336		0.0%	
134 End of Year Bonus / Returning Bonus	\$ 43,066	\$ 28,375	\$ 44,000	\$ -	\$ 44,000		64.5%	
134 Christmas Bonus	\$ 61,082	\$ 71,758	\$ 60,000	\$ 11,758	\$ 71,758		100.0%	
142 Counselor & Social Worker	\$ 132,160	\$ 134,924	\$ 242,750	\$ -	\$ 242,750		55.6%	
143 Nurse	\$ 668	\$ -	\$ 1,246	\$ -	\$ 1,246		0.0%	
SRO					\$ 144,446			
145 Librarian	\$ 151,804	\$ 94,802	\$ 165,500	\$ -	\$ 165,500		57.3%	
152 Secretarial & Clerical	\$ 204,534	\$ 130,220	\$ 214,879	\$ -	\$ 214,879		60.6%	
161 General Ed TA	\$ 5,590	\$ -	\$ -	\$ -	\$ -		0.0%	
After School Program (ESSER III)		\$ 39,251	\$ 181,976	\$ (41,847)	\$ 140,129		28.0%	
162 Special Education TA	\$ 389,735	\$ 237,902	\$ 325,858	\$ 33,851	\$ 359,709		66.1%	
163 <a href="#">Title I TA</a>	\$ 213,361	\$ 172,237	\$ 270,253	\$ 42,853	\$ 313,106		55.0%	
164 <a href="#">Early Literacy (K-3) TA</a>	\$ 63,523	\$ 41,018	\$ 64,498	\$ -	\$ 64,498		63.6%	
165 <a href="#">Land Trust TA</a>	\$ 46,160	\$ 19,274	\$ 44,436	\$ 4,825	\$ 49,261		39.1%	
166 <a href="#">Early Intervention TA</a>	\$ 12,878	\$ 4,921	\$ 16,520	\$ -	\$ 16,520		29.8%	
167 ESSER III TA (Put with AfterSchool)	\$ 78,786	\$ -	\$ -	\$ -	\$ -		0.0%	
182 Facility Support	\$ 42,455	\$ 46,569	\$ 61,255	\$ 12,809	\$ 74,064		62.9%	
184 IT Support	\$ 68,917	\$ 71,130	\$ 120,241	\$ 8,192	\$ 128,433		55.4%	
190 <b>Preschool Teachers</b>	\$ -	\$ 75,224	\$ 353,035	\$ (102,041)	\$ 250,994		30.0%	\$ -
191 Food Service	\$ 318,945	\$ 210,119	\$ 392,695	\$ 7,772	\$ 400,467		52.5%	
<b>Total 100:</b>	\$ 6,546,340	\$ 4,371,836	\$ 7,799,099	\$ 39,863	\$ 7,983,408		56.1%	
<b>200 Benefits</b>								
220 Social Security	\$ 495,633	\$ 330,654	\$ 596,631	\$ -	\$ 596,631		55.4%	
230 Retirement	\$ 146,277	\$ 96,009	\$ 160,000	\$ 4,681	\$ 164,681		58.3%	
241 Group Insurance	\$ 340,904	\$ 252,259	\$ 400,000	\$ 32,691	\$ 432,691		58.3%	
242 Waiver Benefit	\$ 159,875	\$ 83,875	\$ 150,000	\$ -	\$ 150,000		55.9%	
270 Worker's Compensation Fund	\$ 17,479	\$ 8,879	\$ 17,400	\$ -	\$ 17,400		51.0%	
280 Unemployment Insurance	\$ 11,345	\$ 7,847	\$ 15,000	\$ -	\$ 15,000		52.3%	
<b>Total 200:</b>	\$ 1,171,513	\$ 779,523	\$ 1,339,031	\$ 37,372	\$ 1,376,403		56.6%	
<b>300 Prof &amp; Technical Services</b>								
320 Substitute Services	\$ 7,546	\$ 1,843	\$ 8,000	\$ -	\$ 8,000		23.0%	
320 Mental Health (Weber Health Services)	\$ 13,235	\$ 2,801	\$ 15,000	\$ -	\$ 15,000		18.7%	
323 Speech Therapy	\$ 157,014	\$ 102,384	\$ 204,768	\$ 28,232	\$ 233,000		43.9%	
323 Psychology / Behavior	\$ 9,203	\$ 5,565	\$ 10,000	\$ -	\$ 10,000		55.7%	
330 Employee Training & Development	\$ 80,329	\$ 66,726	\$ 132,000	\$ (32,000)	\$ 100,000		66.7%	
352 Audit Services	\$ 22,150	\$ 10,000	\$ 22,300	\$ -	\$ 22,300		44.8%	
345 Business Manager Services	\$ 85,680	\$ 50,981	\$ 87,396	\$ -	\$ 87,396		58.3%	
349 Legal	\$ 35,958	\$ 60	\$ 10,000	\$ -	\$ 10,000		0.6%	
355 IT Services	\$ 52,873	\$ 61,105	\$ 85,000	\$ -	\$ 85,000		71.9%	
<b>Total 300:</b>	\$ 463,988	\$ 301,465	\$ 574,464	\$ (3,768)	\$ 570,696		52.8%	
<b>400 Purchased Property Services</b>								
410 Garbage / Sewer / Water	\$ 34,452	\$ 31,648	\$ 60,000	\$ -	\$ 60,000		52.7%	
430 Repairs / Maintenance / Monitoring	\$ 183,047	\$ 93,369	\$ 120,000	\$ 20,000	\$ 140,000		66.7%	
433 Cleaning & Custodial Services	\$ 71,244	\$ 71,937	\$ 132,000	\$ -	\$ 132,000		54.5%	
435 Lawn Care & Snow Removal	\$ 63,077	\$ 41,199	\$ 30,240	\$ 16,760	\$ 47,000		87.7%	
443 Lease of Copy Machines	\$ 4,391	\$ 1,401	\$ 840	\$ 561	\$ 1,401		100.0%	
450 Construction Services	\$ -	\$ -	\$ -	\$ -	\$ -		0.0%	
<b>Total 400:</b>	\$ 356,211	\$ 239,554	\$ 343,080	\$ 37,321	\$ 380,401		63.0%	
<b>500 Other Purchase Services</b>								
520 Property & Liability Insurances	\$ 40,680	\$ 34,481	\$ 44,142	\$ -	\$ 44,142		78.1%	
530 Communication (Phone & Internet)	\$ 18,290	\$ 22,982	\$ 3,000	\$ 29,000	\$ 32,000		71.8%	
540 Marketing	\$ 1,667	\$ 1,521	\$ 5,000	\$ -	\$ 5,000		30.4%	
542 Board Expenses	\$ 2,591	\$ 32	\$ 3,500	\$ -	\$ 3,500		0.9%	
580 Travel / Per Diem	\$ 19,377	\$ 7,485	\$ 5,000	\$ 11,000	\$ 16,000		46.8%	
510 Field Trips (Bussing & Entrance Fees)	\$ 18,737	\$ 4,228	\$ 30,000	\$ -	\$ 30,000		14.1%	
590 Student Activities - Aguilas Bussing	\$ -	\$ -	\$ 1,200	\$ -	\$ 1,200		0.0%	
591 Sports (Bussing, Fees, Tri, Weight Training)	\$ 21,247	\$ 12,009	\$ 25,000	\$ -	\$ 25,000		48.0%	
592 Trips	\$ 104,670	\$ 23,848	\$ 120,000	\$ -	\$ 120,000		19.9%	
593 Clubs	\$ 3,720	\$ 1,564	\$ 4,000	\$ -	\$ 4,000		39.1%	
<b>Total 500:</b>	\$ 230,979	\$ 108,150	\$ 240,842	\$ 40,000	\$ 280,842		38.5%	



Actuals as of: **January 31, 2024** Percentage of Year: **58.3%**

Budget Detail Report	(1,040 Students)	(1,020 Students)	1020	(-0 Students)	1020	FY24 Capitalization Forecast	% of Forecast	Debbie's Changes
	FY23 Actuals	FY24 Actuals	FY24 Budget	Changes	FY24 Forecast			
<b>600 Supplies and Materials</b>								
611 Classroom/ Legislative Supplies	\$ 46,677	\$ 46,995	\$ 35,000	\$ 15,000	\$ 50,000		94.0%	
611 SpEd Supplies	\$ 10,528	\$ 12,928	\$ 10,000	\$ 10,000	\$ 20,000		64.6%	
611 Preschool Supplies	\$ -	\$ 26,692	\$ 1,000	\$ 31,362	\$ 32,362		82.5%	
611 Garden Grant	\$ -	\$ -	\$ -	\$ -	\$ -		0.0%	
611 Event Supplies	\$ 3,164	\$ 8,006	\$ 30,000	\$ -	\$ 30,000		26.7%	
613 OPA Apparel / Concessions	\$ 15,632	\$ 24,036	\$ 20,000	\$ 5,000	\$ 25,000		96.1%	
619 Yearbooks	\$ 5,571	\$ 6,160	\$ 6,000	\$ 160	\$ 6,160		100.0%	
618 Art Expo	\$ -	\$ -	\$ 2,400	\$ (2,400)	\$ -		0.0%	
616 Aguilas & 7 Habits	\$ 2,402	\$ 1,118	\$ 3,000	\$ 3,000	\$ 6,000		18.6%	
614 Staff Meals / Appreciation / Prof Dev	\$ 44,198	\$ 14,664	\$ 20,000	\$ 18,000	\$ 38,000		38.6%	
615 Counseling / Cultural Supplies	\$ 44	\$ -	\$ -	\$ -	\$ -		0.0%	
612 Office Supplies	\$ 64,875	\$ 41,950	\$ 35,000	\$ 15,000	\$ 50,000		83.9%	
621 Natural Gas	\$ 39,565	\$ 15,101	\$ 50,000	\$ -	\$ 50,000		30.2%	
622 Electricity	\$ 75,416	\$ 46,023	\$ 85,000	\$ -	\$ 85,000		54.1%	
630 Lunch Program Food & Supplies	\$ 395,659	\$ 283,335	\$ 440,000	\$ -	\$ 440,000		64.4%	
641 Curriculum & Educational Software	\$ 147,434	\$ 83,731	\$ 110,000	\$ 125,000	\$ 235,000		35.6%	
644 Library	\$ 20,417	\$ 11,245	\$ 15,000	\$ -	\$ 15,000		75.0%	
650 Technology Related Supplies	\$ 711	\$ 15,072	\$ 8,000	\$ 12,000	\$ 20,000		75.4%	
680 Maintenance Supplies	\$ 45,490	\$ 15,509	\$ 35,000	\$ -	\$ 40,000		38.8%	
680 Cleaning Supplies (BEAR)	\$ -	\$ 20,731	\$ 15,600	\$ 5,000	\$ 20,600	\$ 5,241.00	100.6%	
<b>Total 600:</b>	<b>\$ 917,783</b>	<b>\$ 673,296</b>	<b>\$ 921,000</b>	<b>\$ 237,122</b>	<b>\$ 1,163,122</b>	<b>\$ 5,241.00</b>	<b>57.9%</b>	
<b>700 Property, Equipment</b>								
710 Land and Site Improvement	\$ 41,150	\$ 164,659	\$ 10,000	\$ -	\$ 10,000	\$ 150,197.00	102.8%	
733 Furniture and Fixtures	\$ 69,230	\$ 117,173	\$ 10,000	\$ -	\$ 10,000	\$ 115,173.00	93.6%	
733 ECC Furniture and Fixtures	\$ -	\$ 41,287	\$ -	\$ -	\$ 41,287		100.0%	
734 Technology-Related Hardware & Software	\$ 143,451	\$ 124,356	\$ 80,000	\$ (50,000)	\$ 30,000	\$ 99,299.85	96.2%	
738 Kitchen Equipment	\$ 72,755	\$ 16,376	\$ 30,517	\$ -	\$ 30,517		53.7%	
<b>Total 700:</b>	<b>\$ 326,586</b>	<b>\$ 463,851</b>	<b>\$ 130,517</b>	<b>\$ (50,000)</b>	<b>\$ 121,804</b>	<b>\$ 364,669.85</b>	<b>380.8%</b>	
<b>800 Debt Service and Misc</b>								
810 Dues and Fees	\$ 20,136	\$ 19,829	\$ 30,000	\$ -	\$ 30,000		66.1%	
812 Banking Fees	\$ 1,873	\$ 797	\$ 3,000	\$ -	\$ 3,000		26.6%	
850 Bond - Restricted Assets	\$ 1,114,842	\$ 582,549	\$ 1,165,098	\$ -	\$ 1,165,098		50.0%	
850 Bond Fees	\$ -	\$ -	\$ -	\$ -	\$ -		0.0%	
850 Contingency	\$ -	\$ -	\$ 20,000	\$ -	\$ 20,000		0.0%	
890 Miscellaneous	\$ -	\$ -	\$ -	\$ 100	\$ 100		0.0%	
<b>Total 800:</b>	<b>\$ 1,136,851</b>	<b>\$ 603,175</b>	<b>\$ 1,218,098</b>	<b>\$ 100</b>	<b>\$ 1,218,198</b>		<b>49.5%</b>	
<b>Total Expenses:</b>	<b>\$ 11,150,251</b>	<b>\$ 7,540,850</b>	<b>\$ 12,566,131</b>	<b>\$ 338,010</b>	<b>\$ 13,094,874</b>	<b>\$ 369,910.85</b>	<b>57.6%</b>	\$ -
<b>Net Income:</b>	<b>\$ (1,011,108)</b>	<b>\$ (227,285)</b>	<b>\$ 631,801</b>	<b>\$ (107,274)</b>	<b>\$ 478,241</b>			
<b>Reserve Funds Used in Year:</b>						<b>1.41</b>		
<b>Fund Reserve:</b>								<b>\$ 550.65</b>
						<b>\$ 477,690</b>		<b>Diff: \$ 550.65</b>

# Coversheet

## JH Gym Projector system

**Section:** II. Finance  
**Item:** B. JH Gym Projector system  
**Purpose:** Vote  
**Submitted by:**  
**Related Material:** Procurement Comparison Form - JH Gym Projector.pdf  
Job #219330 - WebbIntegrationQuote.pdf  
Quote CM-1730 OPA JHS Gym AV (1).pdf  
Bluum Proposal - 44023 r1.pdf



**Official Form  
of  
Ogden Preparatory Academy**

**3. Fiscal Management**

**3.06.TPL.1 Procurement Comparison Form**

**Effective/Revision Date:** 05/11/2020

**Page 1 of 2**

**Item(s) and/or Service(s) being procured**

JH Gym Projector system

Vendor #1	Total Cost/time frame	Date Received
Webb	27,766.00	1/09/2024
Contact Name	Contact Number/Email	Website/other
Chris Webb	(801) 484-8567 chrisw@wearewebb.com	https://www.webbintegration.com/

Specific Characteristics of Proposal

- [Quote](#)
- The cost does not include electrical or network installation. (Power and network runs)
- Webb is the vendor we used for the elementary system; they would be familiar with our current setup.
- Overall, the cost is good, and the equipment is solid choice that will last us without needing to upgrade over the coming years.
- Screen, projector, sound system

Vendor #2	Total Cost	Date Received
ETS	48,950.00	1/09/2024
Contact Name	Contact Number/Email	Website/other
Steven Shrock	(833) 758-7300 steven.shrock@etscorp.com	etscorp.com

Specific Characteristics of Proposal

- [Quote](#)
- The cost is higher, but it is higher end equipment, which will future proof us.
- Local support.
- Full connection options:
  - Wireless Mics, Increased range
  - Bluetooth

<ul style="list-style-type: none"> <li>○ Wired</li> <li>● Apple TV in AV rack</li> <li>● Staff training</li> <li>● cabling and electrical run included.</li> </ul>		
Vendor #3	Total Cost	Date Received
Bluum	38,432.82	1/19/2024
Contact Name	Contact Number/Email	Website/other
Adil Moledina	<a href="mailto:Adil.Moledina@bluum.com">Adil.Moledina@bluum.com</a>	bluum.com
Specific Characteristics of Proposal		
<ul style="list-style-type: none"> <li>● <a href="#">Quote</a></li> <li>● Good system without the need to upgrade in the near future.</li> <li>● Cabling installation is included</li> <li>● Support is a 3rd party contractor from bluum, but is local</li> </ul>		

Specific documents to support bids should be attached to this form.

- ~~Check if a second form is attached for additional vendor proposals. If completed digitally, additional vendor fields may be copied and pasted above in lieu of an additional form.~~

OPA Employee Contact Name	Date of Review
Michael Berube	2/2/2024
Considerations for Decision	
<p>Overall, the best choice is the Webb quote; it is cheaper and has local support. The quote does not cover network and electrical runs; however, I believe this would still be cheaper than the next closest bid.</p>	
Vendor Selected	Date of Approval

Document History

Approved: 05/11/2020

Legal References

3.06.TPL.1 Procurement Comparison Form	
Effective/Revision Date: 05/11/2020	Page 2 of 2



## Webb - Integration and Sales

1420 South 4800 West Ste D  
 Salt Lake City, Utah 84104  
 Ph: (801) 484-8567

WEBB

**Integration Quote**

**Revision #**

**Printed: 1/9/2024**

Bill to: Ogden Preparatory Academy		Job # 219330
Ogden Preparatory Academy 1415 Lincoln Ave, Ogden, Utah 84404  <b>Contact:</b> Michael Berube <b>Phone:</b> (801) 627-2066 <b>Email:</b> mberube@ogdenprep.org  <b>Client Tax Exemption Certificate:</b>	<b>Room:</b>  <b>On-Site Contact:</b> <b>Phone:</b> <b>Email:</b>	<b>Order Status:</b> Quote Only <b>Quote Date:</b> 1/25/2023 <b>Sales Person:</b> Chris Webb <b>Email:</b> chrisw@wearewebb.com
<b>Early Childhood Learning Center</b>		

### AUDIO DEVICES

Quantity	Part Number	Description	Price	Subtotal
12	AC-C6T	QSC - 6.5" Two-way ceiling speaker, 70/100V transformer with 8ohm bypass, 110 degree conical coverage, includes C-ring and rails for blind mount inst	\$117.00	\$1,404.00
1	Connect 352	LEA Pro - Connect 352 - 2 Channel x 350 watt @ 4ohm, 8ohm, 70V and 100V per channel	\$1,091.00	\$1,091.00
1	CORE110fv2-NA	QSC - Unified Core 110fv2 with 24 local audio I/O channels, 128x128 network I/O channels, dual LAN ports, POTS and VoIP telephony	\$3,157.00	\$3,157.00
1	SL-QSE-110-P	QSC - Q-SYS Core 110 Scripting Engine Software License, Perpetual	\$348.00	\$348.00
1	SL-QUD-110-P	QSC - Q-SYS Core 110 UCI Deployment Software License, Perpetual	\$175.00	\$175.00
1	60-1681-01	Extron HAE 100 4K Plus HDMI Audio De-Embedder	\$599.00	\$599.00
1	508751	Sennheiser EW-D 835-S SET (R1-6)	\$669.00	\$669.00
1	508701	Sennheiser EW-D ME2 Set Wireless Lapel Mic (R1-6)	\$669.00	\$669.00
1	508879	Sennheiser EW-D ASA (Q-R-S) Active antenna splitter (dual 1;4) with DC power distribution for EW-D receivers. Includes (1) NT 12-35 CS power supply	\$644.00	\$644.00
1	508869	Sennheiser Half Wave Dipole (R)	\$29.00	\$29.00
1	508862	Sennheiser EW-D Charging Set	\$142.00	\$142.00
1	D-CIJ3	RDL - Consumer Input Jacks Mono	\$100.00	\$100.00
1	D-J1	RDL - Microphone Input Assembly - XLR, Terminal block	\$68.00	\$68.00

**AUDIO DEVICES Continued**

Quantity	Part Number	Description	Price	Subtotal
1	B4-HD2-1	Binary™ B4 Series 4K Ultra HD High Speed HDMI® Cable with Ethernet - 1m (3.3 ft)	\$9.00	\$9.00
1	WB-100-PS-6	WattBox® Power Strip - 6 Outlets	\$15.00	\$15.00
1	SI-SA	3' RCA Audio Cable	\$10.00	\$10.00
<b>AUDIO DEVICES Total:</b>				<b>\$9,129.00</b>

**VIDEO DEVICES**

Quantity	Part Number	Description	Price	Subtotal
1	34464L	Da-Lite - COSMO 130D 69X110NPA MW - 69 X 110 - Matte White - WIDE SCREEN 16:10	\$1,435.00	\$1,435.00
1	PT-VMZ61U7	Panasonic WUXGA 6200 Lumen LCD Laser Projector	\$3,255.00	\$3,255.00
1	RPMAU	Chief - UNIVERSAL RPMA, Black	\$242.00	\$242.00
1	CMS440	Chief - 8" CEILING PLATE WITH ONE SLOT	\$123.00	\$123.00
1	CMS003	Chief - FIXED PIPE 3"	\$18.00	\$18.00
1	AT-OME-ST31A-KIT	Atlona HDBaseT TX/RX for HDMI and USB-C Switcher	\$1,565.00	\$1,565.00
1	HD-TX-4KZ-101-1G-B	Crestron DM Lite 4K60 4:4:4 Transmitter for HDMI® Signal Extension over CATx Cable, Wall Plate, Black	\$281.00	\$281.00
1	HD-RX-101-C-E	Crestron DM Lite – HDMI® over CATx Receiver, Surface Mount	\$227.00	\$227.00
2	B4-HD2-2	Binary™ B4 Series 4K Ultra HD High Speed HDMI Cable with Ethernet - 2m (6.5 ft)	\$13.00	\$26.00
<b>VIDEO DEVICES Total:</b>				<b>\$7,172.00</b>

**RACK & CONTROLS**

Quantity	Part Number	Description	Price	Subtotal
1	TSC-50-G3	QSC - Q-SYS 5" PoE Touch Screen Controller for In-Wall Mounting, Black	\$1,124.00	\$1,124.00
1	WEBBRELAY	WEBB Custom Q-SYS Relay Module (4 Relays)	\$75.00	\$75.00
1	SR-SHELF-2U	Strong Rack Shelf   2U	\$49.00	\$49.00
1	SR-WMS-12U	Strong 12U Wall Rack	\$619.00	\$619.00
1	JG11-15A-WEBB1	JuiceGoose Power Distribution Center with 11 Outlets and 15 Amp Capacity	\$94.00	\$94.00
1	XMS-1208P	Luxul 12-Port/8-PoE Fast Ethernet AV Switch	\$469.00	\$469.00
<b>RACK &amp; CONTROLS Total:</b>				<b>\$2,430.00</b>

**Misc, Freight & Scaffolding Rental**

Quantity	Part Number	Description	Price	Subtotal
1	MiscCable	Misc Cable and Hardware	\$850.00	\$850.00
1	FREIGHT	Shipping / Freight Charges	\$625.00	\$625.00

**Misc, Freight & Scaffolding Rental Total: \$1,475.00**

**Labor**

Quantity	Talent	Task	Duration	Subtotal
<b>AUDIO DEVICES</b>				
1	Integration - Labor	TBD	60 Hour(s)	\$5,700.00
1	Integration - Programming Labor - IH	TBD	8 Hour(s)	\$1,200.00
<b>VIDEO DEVICES</b>				
1	Integration - Device Set-up & Testing	TBD	6 Hour(s)	\$660.00

**Labor Total: \$7,560.00**

Sales Total: \$20,206.00

Labor: \$7,560.00

**Job Total: \$27,766.00**

<b>Signature as Acceptance of Proposal and Terms:</b>  	<b>Print Name:</b>  	<b>Acceptance Date:</b>  
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WEBB

**Terms & Conditions**

**This agreement is entered into by the above-listed Client(s) and Webb Integrations.** Client's signature represents acknowledgment and agreement to abide by the Sale Terms and Conditions

**GENERAL CONDITIONS**

The client agrees to purchase the equipment and services specified from Webb Integrations, Inc. 1420 S 4800 W, Ste D, Salt Lake City, UT 84104. A quote is not confirmed until an agreement is signed, accepted and payment terms have been approved by Webb Integration, Inc. The client agrees to pay the aforementioned fees and or labor/technical services for the entire term specified.

**PRODUCT SALE TERMS & FEES.**

The sale terms and fees for equipment and services shall be stated in advance. Client(s) agree to pay the full grand total amount including any and all additions and revisions. Equipment fees and Technical services are subject to change without notice and shall apply to each order placed. In the event of non-payment of technical services, equipment sales, and/or consumable items and/or damage charges, the client agrees to pay any collection cost incurred to collect the amount due including attorney fees and court costs. Overdue invoices are subject to late fees and interest in the amount of one and one-half percent (1.5%) per month or the maximum legal rate, whichever is lower. Checks and payments should be made payable to Webb Integration, Inc.

**EQUIPMENT OPERATION.**

The client agrees they are entirely responsible for knowing how to operate and configure all equipment purchased. Webb Integration installation charges and programming fees, if any covers only Webb Integration's technician(s) properly setting up, connecting, configuring, and interfacing with existing systems as outlined in the scope of work as approved by the client.

**EQUIPMENT FAILURE.**

In the event of equipment failure, Webb Integration agrees to provide technical support and repair service for normal wear and tear for the period of one year from the date of installation, subject to standard manufacturers warranty policies. The client agrees to immediately discontinue any attempted use of the equipment and agrees to notify Webb Integration of the problem. Webb Integration agrees in their discretion to troubleshoot and make the equipment operable within a reasonable time, within business hours and/or provide the client with loaner equipment if available.

**DISCLAIMER.**

You agree that you have selected the equipment based upon your own judgment and knowledge and are aware of possible malfunctions, which are inherent in the operation of such equipment. You assume all risks inherent in the operation and the use of the equipment. You agree to assume the entire responsibility for the defense of, and to pay, indemnify and hold us harmless from and hereby release us from any and all claims for damage of any kind resulting from the use, operation or possession of the equipment except as the result of Webb Integration sole negligence or willful act. We shall not be responsible for: (a) any personal injury, (b) property damage, (c) any incidental or consequential damages including the loss of anticipatory profits, (d) any loss or alteration of data of equipment supplied by you, or (e) the compatibility, unsuitability or incapacity of operating software to perform with any applications installed and used by you.

**CONTRACT.**

This contract is non-transferable to any other party or renter without permission from Webb Integration. Webb Integration reserves the right to terminate this agree at any time and retake possession of the equipment. This document represents our entire contract and there are no collateral, oral or any other agreements outstanding. None of our agreements may be changed unless signed by an officer for Webb Integration, Inc. and made a part of this contract.

THIS AGREEMENT SHALL BE GOVERNED BY AND CONSTRUED IN ACCORDANCE WITH THE LAWS OF THE STATE OF UTAH AND ANY DISPUTE BETWEEN WEBB Integration AND CLIENT ARISING OUT OF OR RELATED TO THE RELATIONSHIP ESTABLISHED BETWEEN THEM IN CONNECTION WITH THIS AGREEMENT, WHETHER ARISING IN CONTRACT, TORT, EQUITY OR OTHERWISE SHALL BE RESOLVED IN ACCORDANCE WITH THE LAWS OF THE STATE OF UTAH. ANY SUIT OR ACTION OF A PARTY HERETO AS PLAINTIFF AGAINST THE OTHER PARTY HERETO SHALL BE INSTITUTED IN A COURT OF COMPETENT JURISDICTION IN THE CITY OF SALT LAKE CITY, UTAH.

<b>ISSUED TO</b>	<b>DATE</b>	<b>PROJECT DESCRIPTION</b>
Ogden Prep Academy	1/9/2024	OPA JHS Gym AV
	<b>EXPIRATION DATE</b>	<b>PROJECT MANAGER</b>
	2/8/2024	Shrock, Steven M steven.shrock@etscorp.com

DESCRIPTION	QTY	UNIT PRICE	EXT PRICE
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\*\*\* Scope of Work \*\*\*

Overview:

This quote will provide you with a gym system with full control over the projector screen, projector audio levels, and video routing. A new Sony projector will be installed with a new powered projector screen and Atlona video distribution system to provide the video. A new Biamp Audio DSP will be installed in the rack to control the audio that is powered with a LEA amp and QSC speakers throughout the gym.

Scope of work:

- Install Da-lite projector screen on opposite wall of the bleachers with the Sony projector installed as close to the wall in a cage to avoid damage to the projector.
- Install Middle Atlantic rack near the gym entrance that will house the audio DSP, Atlona video distribution equipment, touch panel, Shure microphone receiver and the LEA amplifier.
- Program Atlona touch panel to control the projector, projector screen, audio levels and video routing.
- Install Apple TV in AV rack and HDMI transmitter plate near rack to provide a wireless and wired video connections.
- Install 6 QSC speakers throughout the gym to distribute audio evenly in the gym.
- Install Shure antennas in the gym to provide a large range for the new Shure wireless microphones.
- Train front staff on how to use the newly installed Gym system.

OPA JHS Gym AV	1	48,950.00	48,950.00
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- (Qty. 1) Biamp Audio DSP
- (Qty. 1) LEA 168D
- (Qty. 1) Logitech Bluetooth Adapter
- (Qty. 1) Netgear AV Line M4250 GSM4230P 24-port 300W
- (Qty. 1) Star Tech PDU
- (Qty. 1) Shure SLXD24D/SM58 Dual Channel Wireless Handheld Microphone System
- (Qty. 1) Sony VPLFHZ85/W
- (Qty. 1) Chief - VCTUB
- (Qty. 1) Chief Projector Pole CMS012
- (Qty. 1) Chief CMA115
- (Qty. 1) Chief PG3A
- (Qty. 1) Dalite 34502L - 164" Diagonal Screen
- (Qty. 1) QSC AD-S8T
- (Qty. 1) Miscellaneous Items needed for install
- (Qty. 1) Shure UA874
- (Qty. 1) K and M 237 Table Clamp
- (Qty. 1) Middle Atlantic DWR Sectional Wall Mount Rack
- (Qty. 1) Cable and cable connectors
- (Qty. 1) Freight
- (Qty. 1) Atlona AT-UHD-SW-5000ED
- (Qty. 1) Atlona AT-HDVS-210H-TX-WP-KIT
- (Qty. 1) Atlona AT-VTPG-1000VL
- (Qty. 1) Atlona AT-VCC-RS232-KIT
- (Qty. 1) Atlona AT-VCC-RELAY-KIT
- (Qty. 1) Atlona Wave 101
- Lift
- (Qty. 3) Outlets and conduit
- Electrical Labor
- Labor



1103 N 1600 W, Layton, UT 84041

932 E 00 S, Declo, ID 83323

833.758.7300

etscorp.com

# PROJECT QUOTE

CM-1730

### ISSUED TO

Ogden Prep Academy

### DATE

1/9/2024

### PROJECT DESCRIPTION

OPA JHS Gym AV

### EXPIRATION DATE

2/8/2024

### PROJECT MANAGER

Shrock, Steven M  
steven.shrock@etscorp.com

### DESCRIPTION

### QTY

### UNIT PRICE

### EXT PRICE

### TERMS AND CONDITIONS

For equipment purchases, payment is due prior to work being completed. Project invoices will be Due Upon Receipt. Invoices not paid within terms will be subject to an interest charge of 18% per annum. If collection is required, the undersigned agrees to pay collection costs and reasonable attorney fees. Standard manufacturer's warranty applies to equipment unless otherwise stated. Sign and date below to accept this quote.

**SUBTOTAL**

48,950.00

**SALES TAX**

0.00

**QUOTE TOTAL**

**48,950.00**

Signature: \_\_\_\_\_

Date: \_\_\_\_\_

Thank you for considering ETS for your project. We are pleased to present you with a project quote for the services we will provide. The quote presented in this document includes a description of the services we will provide and the total project cost. We strive to take all factors into consideration to provide a fair and accurate quote for your project. If the project requires a change in materials or scope of work, ETS will produce a change order for your approval.

The following process will be followed by client or ETS if a change to this quote is required:

- A request to change or add to any part of the project must be made in writing and will be considered a 'Change Order' to the original project.
- If the Change Order will require a difference in the original project cost, an estimated amount will be provided to the Client for review and approval.
- The Client will confirm the Change Order via email response or signature on change order quote, and in doing so, it is agreed that the Client will pay any difference in cost illustrated in the change order once the project is completed and invoiced. If the Change Order requires some payment upfront, this will be noted.

If you have any questions or concerns about the project quote, please do not hesitate to contact us. We appreciate the opportunity to work with you and look forward to the possibility of partnering on this project.



# Proposal

## Design & Integration

### OGDEN PREPARATORY ACADEMY

A Technology Proposal created for: JH Gym

Account Executive: Adil Moledina

Systems Engineer: Juan Maturino

Opportunity Number: 44023

Revision: 1





# Scope of Work

## Ogden Preparatory Academy – JH Gym

### **Video Display Solution:**

For this installation, Bluum will install one new projector (with HDMI input). This projector shall display any of the connected HDMI content sources. The projector will be mounted from the gymnasium rafters. A new motorized 130" screen will be installed (69" H x 110" W). The installed projector will need to be placed between 10' to 16' 3" away from the projector. The mounting location will need to be verified prior to installation. If the installation location is not viable, a new location will need to be determined, and any costs associated with swapping out the projector, projector lens, mounting hardware will be an additional charge to the customer.

### **Video Source Solution:**

Video Sources for this solution consist of 3x HDMI inputs. One HDMI wall plate will be installed in the gymnasium in the cubicle (or desk area) for the customer to connect an OFE Laptop. The second HDMI input location will be in the gymnasium, in an alternate location within 200 feet of the equipment room. Lastly, there will be a Barco wireless CX-30 that will be installed in the rack. The customer will be able to connect an OFE PC to the Barco dongle, allowing the Laptop to be shared wirelessly into the AV system. The Laptop will need to be inside of the coverage area designated for the Barco system. All of these locations will be routable to the projector from the control system.

### **Audio Solution:**

#### Loud Speakers:

Four new speakers shall be installed in the gymnasium rafters to provide audio playback from the system throughout the gym. The speaker volume shall be controlled through from the QSC Touch Panel.

#### Microphones:

Two new wireless microphones shall be installed in the audio system. One of the wireless microphones will be a handheld microphone, while the second microphone will be a lapel microphone. The microphones will be connected through the DSP and will be routed to the new speakers.

### **Control Solution:**

A QSC 10" touch screen control surface shall be installed in the system. This device shall be connected to the control system through the provided network switch.

A graphical user interface shall be programmed to give the user an intuitive control panel for all the room's necessary functions. These functions include:

- Projector power on/off.
- Projector screen up/down.
- Volume control
- Microphone gain adjustments
- Source signal routing to the displays

### **System Core and Infrastructure:**

All cabling for this system shall be installed through existing cable pathways, equipment rack location, and device locations. Where possible, cabling shall be installed above the suspended ceiling and behind walls. Decorative surface mounted conduit shall be used when necessary.

### **Furniture/Rack Solution:**

A new 12RU wall equipment rack shall be installed. The control system, network switch, wireless microphone receivers, DSP, and amplifier will be installed in this rack.

### **Client Responsibilities**

The following responsibilities and items requested below are a requirement as per the project scope to be completed by the Client. If any of the below items cannot be completed prior to the dates coordinated with Bluum project management staff additional charges may apply.

This proposal assumes all owner furnished equipment is operational and without issues. If issues are discovered to exist with owner furnished equipment, Bluum reserves the right to charge for lost installation time, and will provide a solution to fix the issue which may result in a change order.

- Client will provide a two-man drivable scissor lift for installation.
- Podium color to be confirmed by client with Bluum project management before ordering.
- Acquire necessary credentials and licensing for conferencing platforms.
- Configure and provide all owner furnished equipment
- Provide a minimum of a Duplex electrical receptacle mounted at the display location.
- Provide a certified client network drop at the touch panel location. The touch panel location requires POE.
- Provide and configure all required network connections.
- Verifying configuration of the network connection prior to Bluum installation date.
- Verify equipment placement with Bluum Project Management.
- Verify cable and conduit pathway is accessible w/ Bluum Project management prior to installation date.
- Provide a clear, clean, and accessible room for the installation.
- Un-interrupted access to the rooms during install.
- Coordination of parking and building access.

### **Customer Expectations:**

If multiple rooms were quoted, installation pricing for this proposal assumes that all quotes will be signed off on and installed at the same time. If one or more of the quotes in this proposal are not approved, existing quotes will need to be revised to reflect those changes and additional charges may apply.

Equipment locations such as closets, or cabinetry may require additional venting, or in some cases, dedicated cooling units to keep equipment operating at standard temperatures.

Bluum will not be responsible for the condition and functionality of any existing OFE (Owner Furnished Equipment) during the installation process. This includes transitioning product from the process of de-installation to re-installation. Should existing equipment fail or be found to not work properly with our system design, the customer will have the option of sourcing a Bluum approved replacement part or Bluum will offer a billable replacement alternative. If OFE malfunction causes delays in the installation timeframe, additional billable labor charges may apply.

*The undersigned authorizes Bluum to proceed in accordance with the proposal including options elected & agrees as a representative of the client to be responsible for payment. By signing the below, the client has read, understands & agrees to the scope of services, client responsibilities, terms & conditions & privacy policy.*

Clients Name & Email Address (Please Print): \_\_\_\_\_

Authorized Signature: \_\_\_\_\_ Date: \_\_\_\_\_



# Quote

#307985

Bluum USA, Inc. (f.k.a. Troxell Communications Inc.)  
 4675 E. Cotton Center Blvd  
 Suite 155  
 Phoenix AZ 85040  
 www.bluum.com

01/19/2024

**Bill To**  
 Accounts Payable  
 OGDEN PREPARATORY ACADEMY  
 1435 Lincoln Ave.  
 OGDEN UT 84404-5678

**Ship To**  
 MICHAEL BERUBE  
 OGDEN PREPARATORY ACADEMY  
 1415 LINCOLN AVE  
 Ogden UT 84404-5678

Memo:  
 JH Gym R1

Expires	Sales Rep	Contract	Terms
04/18/2024	822 Adil Moledina		Net 30

Qty	Item	MFG	Price	Ext. Price
1	Video Display Solution <b>CMS003</b> Fixed 3" Pipe	Chief	\$15.20	\$15.20
1	<b>CMS440</b> Speed-Connect Above Tile Suspended Ceiling Kit	Chief	\$104.50	\$104.50
1	<b>RPMAU</b> RPA Elite Universal Projector Mount with Keyed Locking (A version)	Chief	\$164.12	\$164.12
1	<b>34464L</b> Cosmopolitan Electrol 16:10 130"D 69" X 110" Screen with Integrated Low Voltage Controller Matte White	Da-Lite	\$1,336.24	\$1,336.24
1	<b>77027</b> Floating Mounting Brkts pair LG Wh	Da-Lite	\$82.67	\$82.67
1	<b>PT-VMZ61U7</b> WUXGA 1920 X 1200 6200 LMNS LASER PROJECTOR 4K - White Video Source Solution	Panasonic	\$3,075.56	\$3,075.56
3	<b>60-1271-13</b> HDMI Twisted Pair Extender - Rx	Extron	\$316.67	\$950.01
1	<b>60-1271-12</b> HDMI Twisted Pair Extender - Tx	Extron	\$316.67	\$316.67
2	<b>60-1421-13</b> HDMI Decora Tx, White - 230 feet	Extron	\$388.89	\$777.78
3	<b>70-077-01</b> Low-Profile Mount Kit for 1/4 and 1/2 Rack Width, Two-Piece Enclosures Audio Solution	Extron	\$34.44	\$103.32
1	<b>R9861613USB2</b> Barco CX-30 GEN2 ClickShare Base Unit Plus 2 Buttons, TAA Compliant - R9861613USB2	Barco	\$2,145.56	\$2,145.56



307985





# Quote

#307985

Bluum USA, Inc. (f.k.a. Troxell Communications Inc.)  
 4675 E. Cotton Center Blvd  
 Suite 155  
 Phoenix AZ 85040  
 www.bluum.com

01/19/2024

Qty	Item	MFG	Price	Ext. Price
1	<b>MPS-2PP-3ST</b> MPS-2PP-3ST 3.5MM to 2RCA M to M Audio MLD NP 3'	Comprehensive	\$2.02	\$2.02
1	<b>MPS-2PP-6ST</b> 3.5MM to 2RCA M to M Audio NP 6'	Comprehensive	\$3.77	\$3.77
4	<b>C29AV-WH-1</b> 8" 2-Way Monitor Speaker - White	JBL	\$403.91	\$1,615.64
4	<b>229-00009-01</b> Set of Three M10 x 35mm Forged Shoulder Steel Eyebolts (priced and ships as a PACK of 3 bolts)	JBL	\$32.33	\$129.32
4	<b>MTC-29UB-WH</b> MTC-29UB-WH U-Bracket for Control 29AV - White JBL	JBL	\$67.26	\$269.04
1	<b>SLXD14/85-G58</b> Combo System with SLXD1 Bodypack, SLXD4 Receiver, and WL185 Lavalier Microphone G58 Freq	Shure	\$610.00	\$610.00
1	<b>QIO-ML4i</b> Q-SYS peripheral providing 4 mic/line inputs. Up to 4 devices daisy-chainable. 1U-1/4W, powered over Ethernet or +24 VDC. Surface mountable, rack kit sold separately.	QSC	\$486.67	\$486.67
1	<b>SPA-Qf 60x2</b> 2-ch, 60W/ch Q-SYS network audio Amplifier, Lo-Z, FlexIO, with Mic/line Input, 100-240v	QSC	\$946.67	\$946.67
1	<b>TX-J2</b> Unbalanced Input Transformer	RDL	\$61.42	\$61.42
1	<b>BT52A</b> BLUETOOTH 5.0 AUDIO RECEIVER ADAPTER TO WIRELESSLY STREAM AUDIO FROM BT ENABLED	STARTECH	\$48.19	\$48.19
1	<b>SLXD24/SM58-G58</b> Shure SLXD24/SM58 Digital Wireless Handheld Microphone System with SM58 Capsule (G58: 470 to 514 MHz)	Shure	\$550.00	\$550.00
1	<b>UA221</b> Passive Antenna Splitter combiner Kit	Shure	\$138.89	\$138.89
2	<b>UA8100</b> 100' UHF Remote Antenna Extension Cable, BNC-BNC, RG213/U Type	Shure	\$214.44	\$428.88
2	<b>UA834WB</b> In-line antenna amplifier for remote mounting. (470-902 MHz)	Shure	\$138.89	\$277.78
2	<b>UA8-470-530</b> 1/2 Wave Omnidirectional Antenna for UR4S+, UR4D+, ULXS4, ULXP4 Receivers, P9T Transmitter, (470-530 MHz)	Shure	\$25.56	\$51.12



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 Suite 155  
 Phoenix AZ 85040  
 www.bluum.com

01/19/2024

Qty	Item	MFG	Price	Ext. Price
2	<b>UABIAST-US</b> In-line adapter. Supplies 12V DC bias power over coaxial BNC cable, includes PS23US Control Solution	Shure	\$64.44	\$128.88
1	<b>IS-PU-UL</b> AiPhone Access Control	Aiphone	\$427.14	\$427.14
1	<b>GS108PP-100NAS</b> Netgear 8-port Gigabit Ethernet PoE+ Unmanaged Switch (GS108PP)	Netgear	\$132.09	\$132.09
1	<b>NV-32-H (Core Capable)</b> 4K60 4:4:4 Network Video Endpoint for the Q-SYS Ecosystem, software configurable as Encoder or Decoder. 3 HDMI 2.0 Inputs, 2 HDMI 2.0 Outputs, on-board AV Bridging. Supports optional stand-alone "Q-SYS Core Mode" operation for audio DSP with local video switching (no encoding or decoding) and AV Bridging.	QSC	\$2,780.00	\$2,780.00
1	<b>TSC-101-G3</b> Q-SYS 10.1" PoE Touch Screen Controller for In-Wall Mounting. Color - Black only	QSC	\$2,113.33	\$2,113.33
1	<b>TSC-710t-G3</b> Table top mounting accessory for TSC-70W-G3 and TSC-101W-G3.	QSC	\$303.33	\$303.33
1	<b>SLQSE-110-P</b> Q-SYS Core 110 Scripting Engine Software License, Perpetual.	QSC	\$310.00	\$310.00
1	<b>SLQUD-110-P</b> Q-SYS Core 110 UCI Deployment Software License, Perpetual. Furniture/Rack Solution	QSC	\$156.00	\$156.00
1	<b>BLUUM-RHIM-PRPL-RJ</b> Bluum Technology 1RU, Logo Image Header w/Digitally Printed Overlay & RJ45  Overlay is full color, digitally printed onto vinyl w/ permanent adhesive and then covered with textured Lexan overlamine for durability. The overlay is applied to a 0.125" Raw Aluminum 2RU rack panel with an RJ45 installed.  Connectors: 1 R35LE - CAT 6 RJ-45 FDTHRU CAT5E COMPATIBLE	Liberty	\$36.89	\$36.89
1	<b>EWR-12-22SD</b> 12-Space, 20" Deep EWR Series Sectional Wall Rack (with Solid Door)	Middle Atlantic	\$489.50	\$489.50



307985



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 Suite 155  
 Phoenix AZ 85040  
 www.bluum.com

01/19/2024

Qty	Item	MFG	Price	Ext. Price
3	<b>FEB1</b> FEB1 1 SPACE 13/4" FLAT ECONO  BLANK BLK	Middle Atlantic	\$7.26	\$21.78
1	<b>HP-Screws</b> HP Box of 100 PCS 10-32 Screws Black	Middle Atlantic	\$20.76	\$20.76
1	<b>LBP-1A, 10 PACK</b> LBP-1A, 10 PACK	Middle Atlantic	\$31.50	\$31.50
1	<b>PD-915R</b> 9 Outlet, Single 15 AMP Circuit, Surge/Spike Protected Rack Mount Power Distribution w/9' Cord, Black Powder Coat Finish 9OUT, 15A, Rack Mount Power	Middle Atlantic	\$110.00	\$110.00
2	<b>U1V</b> 1 Space (1 3/4") Vented Rack Shelf  System Core and Infrastructure Solution	Middle Atlantic	\$37.76	\$75.52
1	<b>CG40463</b> 3FT VALUE SERIES RCA AUDI	C2G	\$1.99	\$1.99
1	<b>PG1AW</b> Medium Projector Security Cage WHITE	Chief	\$350.23	\$350.23
3	<b>CAT6-5PROBLK</b> Pro AV/IT CAT6 Heavy Duty Snagless Patch Cable - Black 5ft	Comprehensive	\$26.91	\$80.73
5	<b>MHD48G-6PROBLK</b> MicroFlex™ Pro AV/IT Integrator Series™ Certified Ultra High Speed 8K 48G HDMI Cable with ProGrip™ Jet Black 6ft	Comprehensive	\$22.06	\$110.30
1	<b>MHD48G-9PROBLK</b> MicroFlex™ Pro AV/IT Integrator Series™ Certified Ultra High Speed 8K 48G HDMI Cable with ProGrip™ Jet Black 9ft	Comprehensive	\$27.86	\$27.86
500	<b>16-2C-P-BLK</b> Commercial grade 16 AWG 2 conductor twisted unshielded featuring a plenum rating and economical construction.	Liberty	\$0.24	\$120.00
400	<b>22-2C-PSH-BLK</b> Black Audio and control 22 AWG 1 pair shielded plenum	Liberty	\$0.13	\$52.00
40	<b>22-2C-PSH-BLK</b> Black Audio and control 22 AWG 1 pair shielded plenum	Liberty	\$0.13	\$5.20
12	<b>BOOT-L-BLK</b> LAN/RJ45 Snag Free Connector Strain Relief Boots - Priced individually	Liberty	\$0.76	\$9.12
800	<b>24-4P-P-L6-EN-BLK</b> Plenum CAT6 priced per foot	Liberty	\$0.37	\$296.00





# Quote

#307985

Bluum USA, Inc. (f.k.a. Troxell Communications Inc.)  
 4675 E. Cotton Center Blvd  
 Suite 155  
 Phoenix AZ 85040  
 www.bluum.com

01/19/2024

Qty	Item	MFG	Price	Ext. Price
12	<b>111-08080054L34</b> RJ45 Plug 8P8C CAT6 Load Bar Bag	Liberty	\$0.32	\$3.84
1	<b>Custom Cables, Connectors, and Hardware</b> Custom Package of Cables, Connectors and Hardware		\$1,870.00	\$1,870.00
1	<b>Services - Integration</b> Integration and Installation Services (Non-Union, Non Prevailing Wage; Normal Business Hours). Union and/or Prevailing Wage rate requirement will result in a change order to the client.  Including Standard 90 day Installation Warranty <a href="https://www.bluum.com/standard-service-warranty">https://www.bluum.com/standard-service-warranty</a>		\$9,557.00	\$9,557.00
1	<b>Programming and Configuration</b> Programming and Configuration Completed in the Field or In House - Includes 90-day Programming Warranty; allowing for modifications to be made to the initial functionality within this time frame at no charge. Appointment times determined by Bluum. Changes requested after this time will be billable at standard hourly rates.		\$2,832.00	\$2,832.00
<p><b>**Bluum provides professional development from former educators who are committed to providing world class instructional training. With the purchase of educational technology, we recommend including PD to ensure effective adoption. Ask about our getting started package, 3-hour remote and 6-hour onsite training.</b></p>				

**Subtotal** \$37,144.03

**Tax Total** \$0.00

**Shipping Cost** \$1,288.79

**Total** \$38,432.82

To accept this quotation, sign here : \_\_\_\_\_

Printed Name/Title/Date : \_\_\_\_\_

Shipping and Billing Address listed on quote are accurate : [ ]Yes [ ]No

This document is subject to the terms and conditions found here: [www.bluum.com/terms-conditions](http://www.bluum.com/terms-conditions). For quotes over \$25,000 a Purchase Order is required, please reference this quote number on your PO. If purchasing via credit card a 2.5% surcharge fee will apply. For questions please contact your Bluum Account Representative.

Please inspect product upon delivery. All claims for defective merchandise or errors in shipping must be made within five days after receipt of goods. Returns require an authorization number and must be made within 30 days. A minimum 25% restocking fee may apply with the exception of out of box failures and replacements under warranty.





# Proposal Summary

*Check the quotes intended  
for purchase.*

<u>Quote A</u>	-	\$	38,432.82	<input type="checkbox"/>
Project Total	:	\$	38,432.82	

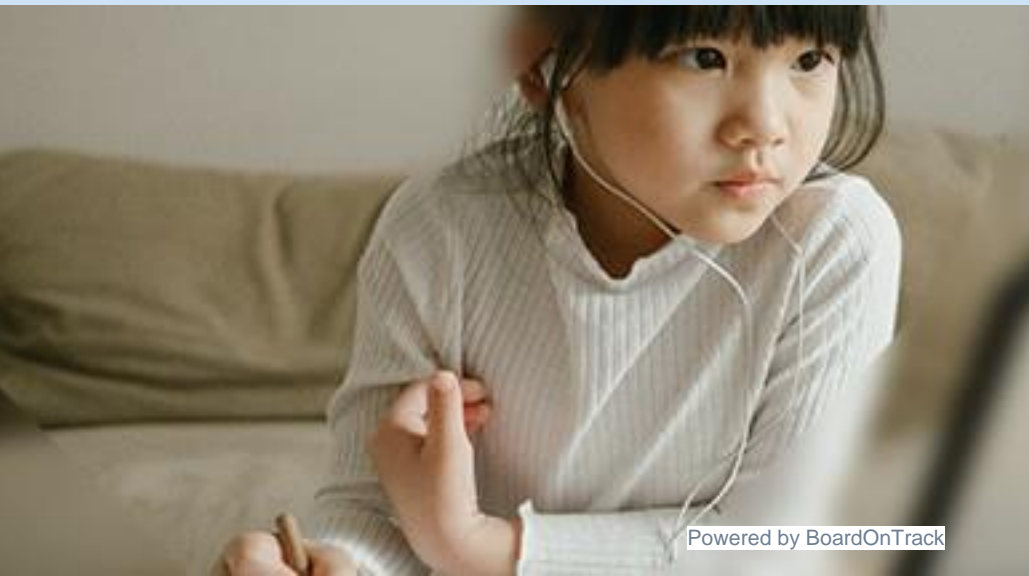
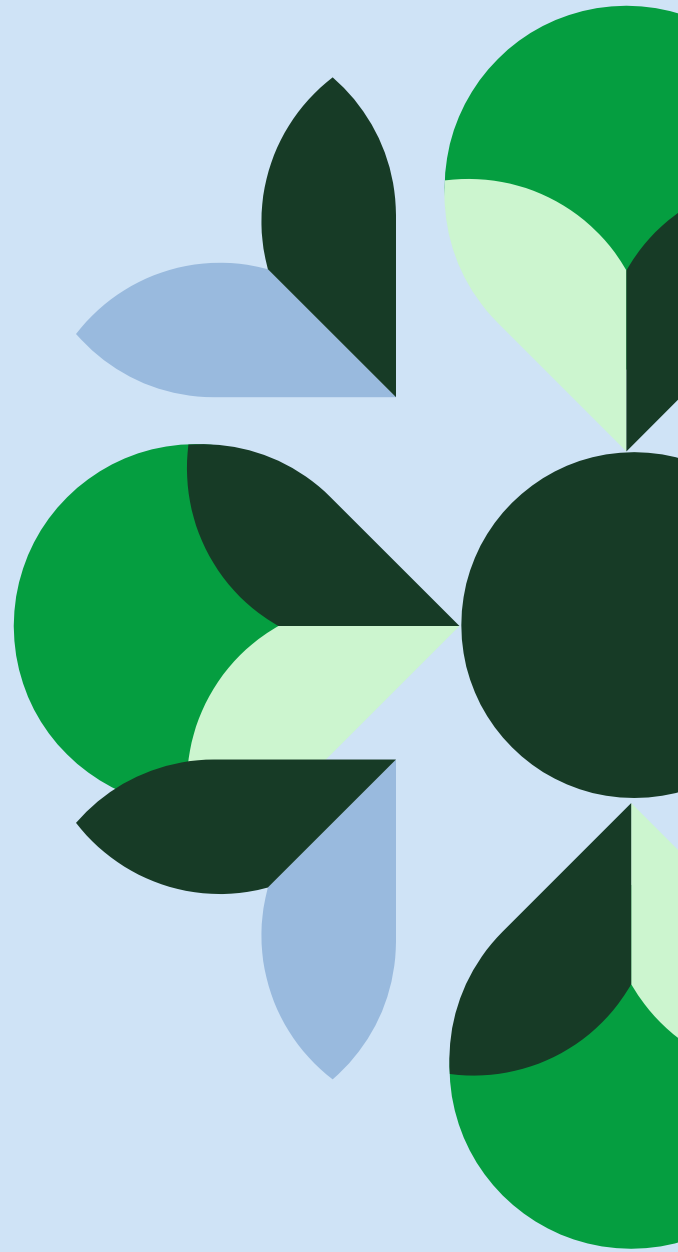


# Cultivate Possibility

With the hyper-accelerated transition to technology-enabled learning, schools are seeking deeper partnerships with solutions providers that can deliver more than just product.

Bluum knows that transformative technologies in the right hands can help foster active learning and collaboration. Our solutions are designed to empower educators, not replace them. We make it easier for them to create individualized lesson plans and learning experiences that foster a sense of inclusivity and boost the learning capabilities of all students, regardless of age or ability.

The act of 'blooming' signals a moment of transformation when the right people, knowledge and resources come together to create something greater than the sum of its parts. We help districts and schools like yours cultivate possibility, so you can bloom where you are planted.



## Our Mission

To improve learning and make it more accessible.

[bluum.com](https://bluum.com)



Over 40 years of experience in the education sector has taught us that the right technology can broaden student access to learning and ease the burden on educators and students by creating effective learning environments in any setting.

You sow the ground for lifelong learning. Bluum helps you cultivate it.

## Planning and Consultation

From consultation to design to integration, Bluum is with you at every step of the technology planning process. Why? It not only helps us design, build and support the solutions you need, but ensures they deliver results.

## Integration and Installation

Our national network of experienced integrators and installers provide professional and reliable services, including complimentary site visits and system evaluations. From installing a single product to delivering a large-scale integration, our certified technicians design, build, integrate, test, install and calibrate solutions, then provide full-spectrum technical support that keeps everything running smoothly.

## Professional Development

Understanding technology and how to use it enables teachers to improve their instruction methods and personalize learning. Many of our professional development team members are former educators who understand the real challenges of teaching with classroom technology. They've assisted more than 8000 teachers, 3,500 schools and received a 9.2 out of 10 average training satisfaction score.

## Technical Support

Bluum's support team is your first line of defense in resolving your technical issues, no matter how complex. Our industry-certified technicians provide on-demand, priority support via phone, chat and email to troubleshoot and resolve technology challenges.

## Value Add Services

Bluum offers a complete suite of education-specific services including design, pre-deployment white glove support, warranty and damage protection, flexible and scalable financial programs, grant writing, IT asset disposition (ITAD), product lifecycle management, and post-deployment sales and technical support.

## Single Solutions Provider

Bluum provides more brands, improved buying power, better support infrastructure, expanded services and better pricing to help maximize technology investments and improve purchasing efficiencies.

Our portfolio of products, solutions, and services is hand-picked to ensure that you and your students grow and flourish. Educators love how well our technology solutions complement their curriculum, and students are more engaged than ever.

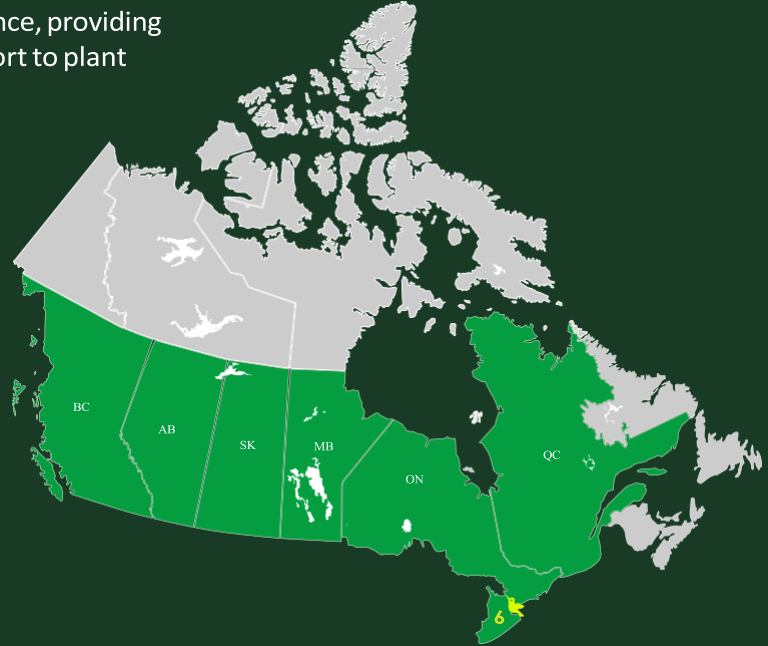
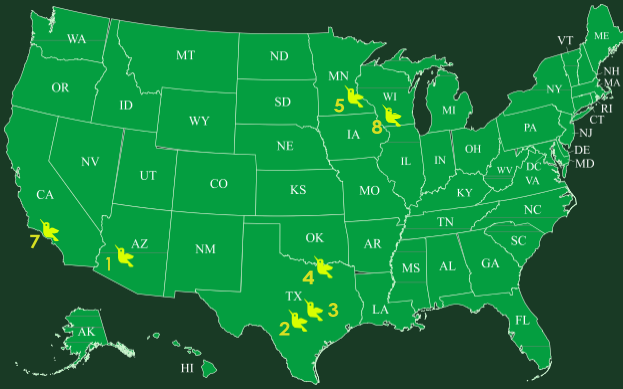




# ABOUT US

The world moves fast. With Bluum, it's easy to set the pace.

We're by your side from consultation through maintenance, providing the resources, guidance, information, training and support to plant confidence in every educator and every classroom.



- 1. Phoenix, AZ
- 2. San Antonio, TX
- 3. Dallas, TX
- 4. St. Paul, MN
- 5. Markham, ON (CAN)
- 6. Los Angeles, CA
- 7. Madison, WI
- 8. Los Angeles, CA

## BY THE NUMBERS

**780+**  
on  
Team Bluum

**40+**  
Years in  
Business

**3x**  
Revenue Growth  
Since 2019

**7.0M+**  
Products Sold  
Annually

**50**  
State  
Coverage

**10  
K**

## HONORS & INDUSTRY RECOGNITION



AVIXA Certification  
AV Provider of Excellence



No. 50 on Solutions  
Provider 500 List (2021)  
CRN Magazine



INC. 5000 Honoree – Fastest  
Growing Company (2021)  
Inc. Magazine



Fastest Growing  
Company (2021) Phoenix  
Business Journal



No. 10 Systems Integrator (2021)  
Top 50 Systems Integrators List  
Systems Contractor News

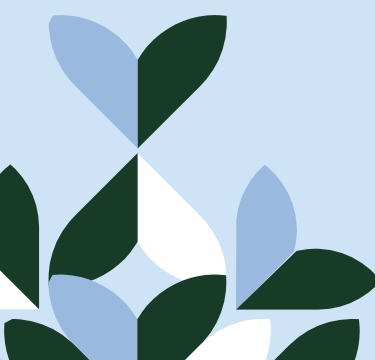


WINNER – Fast 50 Award  
(2018)  
Twin Cities Business Journal



No. 56 on Fast Growth 150 List  
(2021)  
CRN Magazine

WINNER – Best AV Company  
(2016, 2017)  
TCB Magazine







Bluum (formerly Trox + Tierney) has been helping educators improve learning and make it more accessible for over 40 years.

With a solid understanding of how technology can be leveraged to enhance productivity, efficiency and engagement, our team can help you derive the greatest benefits from and maximize the overall value of your technology investments.

From consultation and purchase to installation and training, we work side-by-side with you to create modern learning environments that inspire learners and enable better learning outcomes. We are confident that we can provide the right mix of expertise, products and services to effectively support your needs, now and in the future.

If you need more information, please contact us at 612-331-5500. If you need additional perspective on how we work with our customers, we'd be happy to connect you with some references.

We look forward to partnering with you to spark the next generation of learning.



[bluum.com](https://bluum.com)

# Coversheet

## FY25 Chromebook Purchase

**Section:** II. Finance  
**Item:** C. FY25 Chromebook Purchase  
**Purpose:** Vote  
**Submitted by:**  
**Related Material:** Procurement Comparison Form - Chromebooks.pdf  
MITQ213793\_QuoteValet\_2024-01-24T22-49.48Z.pdf  
Pine\_Cove\_Consulting.009127.v3.18.pdf  
Quote\_308355\_1705957569434.pdf



**Official Form  
of  
Ogden Preparatory Academy**

**3. Fiscal Management**

**3.06.TPL.1 Procurement Comparison Form**

**Effective/Revision Date:** 05/11/2020

**Page 1 of 2**

**Item(s) and/or Service(s) being procured**

Chromebooks

Vendor #1	Total Cost/time frame	Date Received
Pinecove Consulting	\$30,156.10	1/30/2024
Contact Name	Contact Number/Email	Website/other
Kyle Thompson	+1800 432 - 0346	pinecc.com
Specific Characteristics of Proposal		
<ul style="list-style-type: none"> <li>• The total number of chromebooks is 130; Touch screens</li> <li>• Dell 3110</li> <li>• <a href="#">Quote</a></li> </ul>		
Vendor #2	Total Cost	Date Received
Bluum	29898.00	1/22/2024
Contact Name	Contact Number/Email	Website/other
Adil Moledina	<a href="tel:905-946-3722">905-946-3722</a>	www.bluum.com
Specific Characteristics of Proposal		
<ul style="list-style-type: none"> <li>• Dell 3110</li> <li>• The cost is going to be similar to other quotes; however, this quote gets us the the highest amount of Devices at 132</li> <li>• <a href="#">Quote</a></li> </ul>		
Vendor #3	Total Cost	Date Received
LES OLSON	<b>29,828.88</b>	1/31/2024
Contact Name	Contact Number/Email	Website/other

Wade Barrus	8003658804	lesolson.com
Specific Characteristics of Proposal		
<ul style="list-style-type: none"> <li>• Dell 3110</li> <li>• The total is 102</li> <li>• Support is local, and response would be quickest.</li> <li>• <a href="#">Quote</a></li> </ul>		

Specific documents to support bids should be attached to this form.

- Check if a second form is attached for additional vendor proposals. If completed digitally, additional vendor fields may be copied and pasted above in lieu of an additional form.

OPA Employee Contact Name	Date of Review
Michael Berube	1/8/2024
Considerations for Decision	
Overall, the totals for each are very similar.	
Vendor Selected	Date of Approval

Document History

Approved: 05/11/2020

Legal References

<b>3.06.TPL.1 Procurement Comparison Form</b>	
Effective/Revision Date: 05/11/2020	Page 2 of 2



**LES OLSON IT**

YOUR OFFICE

TECHNOLOGY PARTNER



A custom proposal prepared for:

# Ogden Preparatory Academy

Attn: Michael Berube

Prepared By

**Wade Barrus**

Managed IT Solutions

wbarrus@lesolson.com

801-621-2323

[www.lesolson.com](http://www.lesolson.com)

3244 South 300 West  
Salt Lake City, UT 84115

801-486-7431




# QUOTE

**Number** MITQ213793

**Date** Jan 24, 2024

**YOUR OFFICE TECHNOLOGY PARTNER**

Sold To	Ship To	Your Sales Rep
<b>Ogden Preparatory Academy</b> Michael Berube 1415 Lincoln Ave Ogden, UT 84404	<b>Ogden Preparatory Academy</b> Michael Berube 1415 Lincoln Ave Ogden, UT 84404	 <b>Wade Barrus</b> 801-621-2323 wbarrus@lesolson.com


**Phone** 8016955925

**Phone** 8016955925

Here is the quote you requested.

Terms	P.O. Number	Ship Via
-------	-------------	----------

NET 30

Qty	Description	Unit Price	Ext. Price
<b>Dell ChromeBook</b>			
90	Dell Education Chromebook 3000 3110 11.6" Chromebook - HD - 1366 x 768 - Intel Celeron N4500 Dual-core (2 Core) 1.10 GHz - 4 GB Total RAM - 32 GB Flash Memory - Intel Chip - ChromeOS - Intel UHD Graphics - Twisted nematic (TN) - English (US) Keyboard - Front Camera/Webcam - IEEE 802.11ax Wireless LAN Standard 	\$264.44	\$23,799.60
90	Google Chrome - License - 1 License - Academic	\$28.00	\$2,520.00

*Setup and configuration will be billed for actual hours used on a time & materials basis based on the listed rates below:*

- Desktop/Laptop: \$120/Hour*
- Server/Backup and Disaster Recovery: \$150/Hour*
- Firewall/Specialty Products: \$250/Hour*
- Software Solutions: \$200/Hour*

*Work will be performed by an LOC Technician trained in the installation and configuration of your software/hardware.*

Les Olson Company, seller, agrees to sell and the Purchaser agrees to buy all of the goods and personal property described in the foregoing sales order at the price and upon the terms therein stated, and subject to final credit approval. The title to said property shall remain with the seller until the full purchase price is paid, but the purchaser shall be responsible for any loss, damage or injury to said property, whether by fire or otherwise, and no such loss, damage or injury shall relieve the purchaser from liability to pay the full purchase price. Equipment on a cost per copy, rental or lease must be covered by insurance. Time is of the essence regarding the terms of this contract, and if default be made by the purchaser in any payment of any of the terms of this sale, the seller may, at its election, declare the forfeiture hereunder and may take possession of the property and thereupon all of the purchaser's rights herein shall cease, and all payments theretofore made by the purchaser shall be forfeited as liquidated damages. No acceptance of any intermediate payment by the seller after default shall be a waiver of subsequent or of the seller's right to repossess the property and declare a forfeiture. The purchaser gives seller the right to file financing statements with respect to the equipment under the Uniform Commercial Code, as amended, or other similar provisions of law, and authorizes seller where permitted by law to make such filings without buyer's signature. The purchaser agrees to pay, in the event the account becomes delinquent and is turned over to an attorney or third party collector, fees equal to fifty percent (50%) of the balance due plus all attendant collection costs. A Finance Charge of 1 1/2% per month (ANNUAL PERCENTAGE RATE 18%) will be charged on all overdue accounts. NOTE: We will not be responsible for loss or damage caused by fire, theft, testing or any other causes beyond our control. A 15% handling charge on all returned merchandise will be made.

Created on 01/24/24 15:49:50 by Les Olson Company

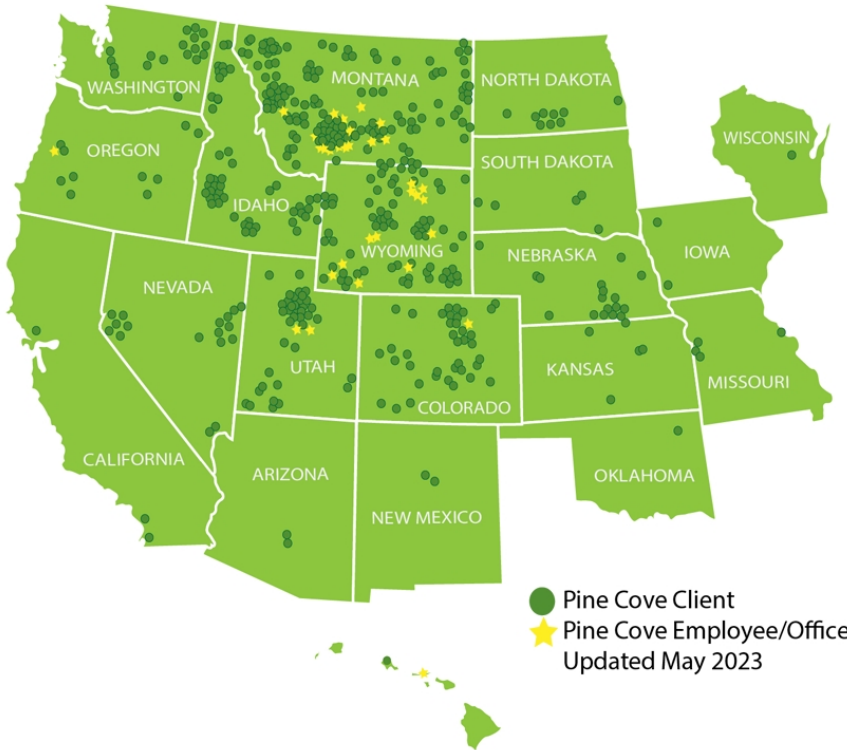
Qty	Description	Unit Price	Ext. Price
		<b>SubTotal</b>	\$26,319.60
		<b>Tax</b>	\$0.00
		<b>Shipping</b>	TBD
		<b>Total</b>	<b>\$26,319.60</b>

Please contact me if I can be of further assistance.

Les Olson Company, seller, agrees to sell and the Purchaser agrees to buy all of the goods and personal property described in the foregoing sales order at the price and upon the terms therein stated, and subject to final credit approval. The title to said property shall remain with the seller until the full purchase price is paid, but the purchaser shall be responsible for any loss, damage or injury to said property, whether by fire or otherwise, and no such loss, damage or injury shall relieve the purchaser from liability to pay the full purchase price. Equipment on a cost per copy, rental or lease must be covered by insurance. Time is of the essence regarding the terms of this contract, and if default be made by the purchaser in any payment of any of the terms of this sale, the seller may, at its election, declare the forfeiture hereunder and may take possession of the property and thereupon all of the purchaser's rights herein shall cease, and all payments theretofore made by the purchaser shall be forfeited as liquidated damages. No acceptance of any intermediate payment by the seller after default shall be a waiver of subsequent or of the seller's right to repossess the property and declare a forfeiture. The purchaser gives seller the right to file financing statements with respect to the equipment under the Uniform Commercial Code, as amended, or other similar provisions of law, and authorizes seller where permitted by law to make such filings without buyer's signature. The purchaser agrees to pay, in the event the account becomes delinquent and is turned over to an attorney or third party collector, fees equal to fifty percent (50%) of the balance due plus all attendant collection costs. A Finance Charge of 1 1/2% per month (ANNUAL PERCENTAGE RATE 18%) will be charged on all overdue accounts. NOTE: We will not be responsible for loss or damage caused by fire, theft, testing or any other causes beyond our control. A 15% handling charge on all returned merchandise will be made.

Created on 01/24/24 15:49:50 by Les Olson Company

+1 800-432-0346 | www.pinecc.com | sales@pinecc.com



**pine:COVE**  
CONSULTING

Trusted IT Solutions  
Since 1993

CYBERSECURITY | NETWORKING | COMMUNICATION  
| PHYSICAL SECURITY | MANAGED SERVICES | STUDENT SAFETY |

**We have prepared a quote for you:**

**Dell Chromebooks**

Quote # 009127  
Version 3

**Prepared for:**

**Ogden Preparatory  
Academy**

Michael Berube  
mberube@ogdenprep.org





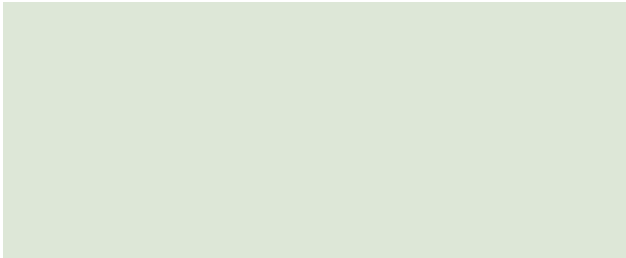
## Dell Chromebook

\*Optional

Description	Price	Qty	Ext. Price
Dell Chromebook 3110 32 GB eMMC, on-board E4 Power Cord 1M for US Bottom Door 4 GB, LPDDR4, 2933 MHz, integrated 11.6, HD 1366x768, 60Hz, Non-Touch, Anti-Glare, Cam/Mic, WLAN 1 Year Mail In Service (Disti SNS)	\$260.14	102	\$26,534.28
GOOGLE CHROME MANAGEMENT LICENSE	\$31.97	102	\$3,260.94
<b>*Optional Amount:</b>			<b>\$29,795.22</b>

## TOUCH CHROME

Description	Price	Qty	Ext. Price
Dell Education Chromebook 3000 3110 11.6" Touchscreen Chromebook - Intel Celeron N4500 (2 Core) 1.10 GHz - 4 GB RAM - 32 GB Flash Memory - Chrome OS - Twisted nematic (TN)	\$200.00	130	\$26,000.00
GOOGLE CHROME MANAGEMENT LICENSE	\$31.97	130	\$4,156.10
<b>Subtotal:</b>			<b>\$30,156.10</b>



Prepared for:  
 Ogden Preparatory Academy  
 Michael Berube  
 1415 Lincoln Ave  
 Ogden, UT 84404  
 mberube@ogdenprep.org  
 (801) 695-5925

Quote Information:  
 Quote #: 009127  
 Version: 3  
 Delivery Date: 02/05/2024  
 Expiration Date: 02/29/2024

### Quote Summary

Description	Amount
TOUCH CHROME	\$30,156.10
<b>Total:</b>	<b>\$30,156.10</b>

### \*Options

Description	Amount
Dell Chromebook	\$29,795.22

This proposal shall not be used for the creation of RFP/RFQ documents, by the customer.

TERMS: Due on receipt of invoice.

Access to the customer portal for online payment is @ <https://pinecc.connectboosterportal.com>

Applicable fees and taxes not included.

\_\_\_\_\_  
Signature

\_\_\_\_\_  
Date

\_\_\_\_\_  
PO Number



# Quote

#308355

Bluum USA, Inc. (f.k.a. Troxell Communications Inc.)  
 4675 E. Cotton Center Blvd  
 Suite 155  
 Phoenix AZ 85040  
 www.bluum.com

01/22/2024

**Bill To**

Accounts Payable  
 OGDEN PREPARATORY ACADEMY  
 1435 Lincoln Ave.  
 OGDEN UT 84404-5678

**Ship To**

MICHAEL BERUBE  
 OGDEN PREPARATORY ACADEMY  
 1415 LINCOLN AVE  
 Ogden UT 84404-5678

**Memo:**

Dell Chromebook 11-3110

Expires	Sales Rep	Contract	Terms
02/21/2024	822 Adil Moledina		Net 30

Qty	Item	MFG	Price	Ext. Price
132	<b>Product Required</b> Dell Chromebook 11 - 3110, Intel Celeron N4500 Processor (Dual Core, Up to 2.80GHz, 4MB Cache, 6W), 11.6 inch HD (1366 x 768) Anti-Glare Non-Touch Display, WLAN Capable, Intel UHD Graphics, 4GB Memory, 32GB eMMC Hard Drive, Intel Wi-Fi 6 AX201 + Bluetooth, Chrome OS, HD RGB Camera and Microphone, US English Single Pointing Non Backlit Keyboard	Dell	\$195.00	\$25,740.00
132	<b>CROSSWDISEDUNEW</b> Google Chrome OS Management Console License, Education	Google	\$31.50	\$4,158.00

**\*\*Bluum provides professional development from former educators who are committed to providing world class instructional training. With the purchase of educational technology, we recommend including PD to ensure effective adoption. Ask about our getting started package, 3-hour remote and 6-hour onsite training.**

<b>Subtotal</b>	\$29,898.00
<b>Tax Total</b>	\$0.00
<b>Shipping Cost</b>	\$0.00
<b>Total</b>	\$29,898.00

To accept this quotation, sign here : \_\_\_\_\_

Printed Name/Title/Date : \_\_\_\_\_

Shipping and Billing Address listed on quote are accurate : [ ]Yes [ ]No

This document is subject to the terms and conditions found here: [www.bluum.com/terms-conditions](http://www.bluum.com/terms-conditions). For quotes over \$25,000 a Purchase Order is required, please reference this quote number on your PO. If purchasing via credit card a 2.5% surcharge fee will apply. For questions please contact your Bluum Account Representative.

Please inspect product upon delivery. All claims for defective merchandise or errors in shipping must be made within five days after receipt of goods. Returns require an authorization number and must be made within 30 days. A minimum 25% restocking fee may apply with the exception of out of box failures and replacements under warranty.



# Coversheet

## FY25 Q-Board Procurement

**Section:** II. Finance  
**Item:** D. FY25 Q-Board Procurement  
**Purpose:** Vote  
**Submitted by:**  
**Related Material:** Procurement Comparison Form - Qboards.pdf  
Quote\_308345\_1705956569309.pdf  
Pine\_Cove\_Consulting.008476.v2.4.pdf



**Official Form  
of  
Ogden Preparatory Academy**

**3. Fiscal Management**

**3.06.TPL.1 Procurement Comparison Form**

**Effective/Revision Date:** 05/11/2020

**Page 1 of 2**

**Item(s) and/or Service(s) being procured**

Qboards

Vendor #1	Total Cost/time frame	Date Received
Pinecove Consulting	29,985.00	1/30/2024
Contact Name	Contact Number/Email	Website/other
Kyle Thompson	+1800 432 - 0346	pinecc.com

Specific Characteristics of Proposal

- 15 total Qboards
- [Quote](#)

Vendor #2	Total Cost	Date Received
Bluum	29237.00	1/22/2024
Contact Name	Contact Number/Email	Website/other
Adil Moledina	<a href="tel:905-946-3722">905-946-3722</a>	www.bluum.com

Specific Characteristics of Proposal

- We get 13 Q boards on this bid
- [Quote](#)

Vendor #3	Total Cost	Date Received
Contact Name	Contact Number/Email	Website/other

Specific Characteristics of Proposal

--

Specific documents to support bids should be attached to this form.

- Check if a second form is attached for additional vendor proposals. If completed digitally, additional vendor fields may be copied and pasted above in lieu of an additional form.

OPA Employee Contact Name	Date of Review
Michael Berube	1/8/2024
Considerations for Decision	
We get more from Pinecove than from Bluum	
Vendor Selected	Date of Approval

Document History

Approved: 05/11/2020

Legal References

<b>3.06.TPL.1 Procurement Comparison Form</b>	
Effective/Revision Date: 05/11/2020	Page 2 of 2



# Quote

#308345

Bluum USA, Inc. (f.k.a. Troxell Communications Inc.)  
 4675 E. Cotton Center Blvd  
 Suite 155  
 Phoenix AZ 85040  
 www.bluum.com

01/22/2024

**Bill To**  
 OGDEN PREPARATORY ACADEMY  
 1435 Lincoln Ave.  
 OGDEN UT 84404

**Ship To**  
 OGDEN PREPARATORY ACADEMY  
 1435 Lincoln Ave.  
 OGDEN UT 84404

Memo:  
 Newline TT-7521Q

Expires	Sales Rep	Contract	Terms
02/21/2024	822 Adil Moledina		Net 30

Qty	Item	MFG	Price	Ext. Price
13	<b>TT-7521Q</b> 750Q 4K LED 4K Multi-Touch Display w/ USB Type-C • 5-year advanced replacement warranty • Free shipping and support • Free Newline Display Management Plus • Free software: Newline Engage Cloud, Newline Cast and Broadcast • Wall Mount Included (separate sku)	Newline	\$2,249.00	\$29,237.00

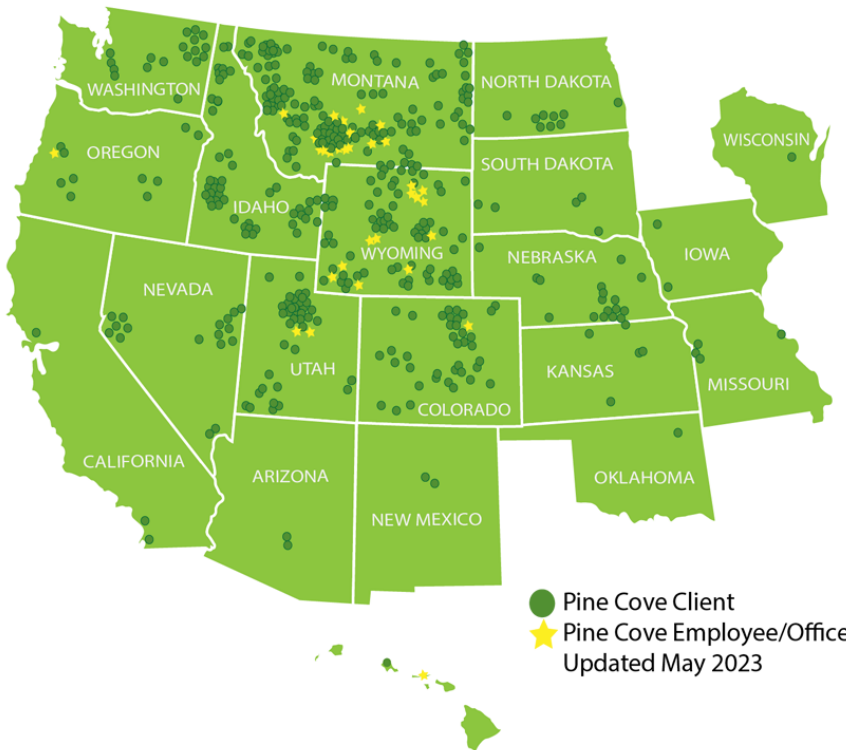
<b>Subtotal</b>	\$29,237.00
<b>Tax Total</b>	\$0.00
<b>Shipping Cost</b>	\$0.00
<b>Total</b>	\$29,237.00

This document is subject to the terms and conditions found here: [www.bluum.com/terms-conditions](http://www.bluum.com/terms-conditions). For quotes over \$25,000 a Purchase Order is required, please reference this quote number on your PO. If purchasing via credit card a 2.5% surcharge fee will apply. For questions please contact your Bluum Account Representative.

Please inspect product upon delivery. All claims for defective merchandise or errors in shipping must be made within five days after receipt of goods. Returns require an authorization number and must be made within 30 days. A minimum 25% restocking fee may apply with the exception of out of box failures and replacements under warranty.



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CONSULTING

**Trusted IT Solutions  
Since 1993**

**CYBERSECURITY | NETWORKING | COMMUNICATION  
| PHYSICAL SECURITY | MANAGED SERVICES | STUDENT SAFETY |**

**We have prepared a quote for you:**

**Newline 75"**

Quote # 008476  
Version 2

**Prepared for:**



**Ogden Preparatory  
Academy**

Michael Berube  
mberube@ogdenprep.org






Newline

Description		Price	Qty	Ext. Price
<b>750Q 4K LED 4K Android 11.0 Multi-Touch Display w/ USB Type-C</b>		\$1,999.00	15	\$29,985.00
<b>Newline Wall Mount for 650/700/750/800/860/X</b>		\$0.00	15	\$0.00
<ul style="list-style-type: none"> <li>• All pricing includes free freight</li> <li>• 5 year Advanced Replacement Warranty</li> <li>• All NEWLINE software licenses and trainings are free for life</li> </ul>				

**Subtotal: \$29,985.00**

Optional Carts

\* Optional

Description		Price	Qty	Ext. Price
<b>Newline TrueTouch Mobile Stand EPR8A50500-SQR - cart</b>		\$365.00	10	\$3,650.00

**\* Optional Subtotal: \$3,650.00**



## Newline 75"

**Prepared by:**

**Pine Cove Consulting**  
 sales@pinecc.com  
 800-432-0346

**Prepared for:**

**Ogden Preparatory Academy**  
 1415 Lincoln Ave  
 Ogden, UT 84404  
 Michael Berube  
 (801) 695-5925  
 mberube@ogdenprep.org

**Quote Information:**

**Quote #: 008476**  
 Version: 2  
 Delivery Date: 01/22/2024  
 Expiration Date: 02/29/2024

### Quote Summary

Description	Amount
Newline	\$29,985.00
<b>Total: \$29,985.00</b>	

### \*Optional Expenses

Description	One-Time
Optional Carts	\$3,650.00
<b>Optional Subtotal: \$3,650.00</b>	

This proposal shall not be used for the creation of RFP/RFQ documents, by the customer.

TERMS: Due on receipt of invoice.

Access to the customer portal for online payment is @ <https://pinecc.connectboosterportal.com>

Applicable fees and taxes not included.

[https://www.orderporter.com/OrderPorter/online.order?passcode=43b6b33dcc2399c6ca0ae94eda7b6df8&entrykey=Quosal Branded v3 \(copy\)](https://www.orderporter.com/OrderPorter/online.order?passcode=43b6b33dcc2399c6ca0ae94eda7b6df8&entrykey=Quosal Branded v3 (copy))

# Coversheet

## Math Curriculum for Grades 6-9

**Section:** II. Finance  
**Item:** E. Math Curriculum for Grades 6-9  
**Purpose:** Vote  
**Submitted by:**  
**Related Material:** Math Curriculum Info (6-9) - Quotes.pdf  
CPM Pricing.pdf  
Ogden Preparatory Academy Math 6-9 essential bundle.pdf  
iReady Classroom Quote 355759.2.pdf

CPM	EnVisionmath	Ready Math
1 & 3-Year 440 Students, 6th - 9th Grade	3-Year 440 Students, 6th - 9th Grade	1-Year 100 Students, 6th Grade Only
Student (1-year) \$39,600	EnVisionmath 6-8 34,550.50	i-Ready Classroom 2,465.00
Teacher (3-year) \$3,510	enVision Integrated (9) 17,318.00	i-Ready \$3,425.00
	Shipping & Handling 4,730.87	
<b>Total:</b> \$43,110	<b>Total:</b> \$56,599.36	<b>Total:</b> \$5,890.00
<b>What we Get:</b>	<b>What we Get:</b>	<b>What we Get:</b>
Student Hardbound & Digital License	3-year Student Edition & License	Teacher Guide & Digital
Teacher Printed & Digital License	Teacher Edition Package	Student Worktext & Digital
	Teacher's Resource Masters	i-Ready Personalized Instruction
	Classroom Manipulative Kit (For Teacher)	
	Professional Development - 2 sessions	Discourse Cards
	<b>Integrated:</b>	Professional Development - 4 sessions
	3-year Student Edition & License	
	Teacher Edition Package	
	Assessment Sourcebook	



# CPM EDUCATIONAL PROGRAM

## SERIES PRICE PLAN

# CORE CONNECTIONS & TRANSITION TO COLLEGE

Want more information? Visit [cpm.org](http://cpm.org) to learn about our program. Follow the “Shop” link to order.

\*Digital licenses are named user licenses, which are defined as 1 assigned user per 1 license.

Prices effective 1/1/2024 & are subject to change.

Middle School, 2nd Editions: Courses 1–3 Traditional High School, 2nd Editions: Algebra, Geometry, & Algebra 2 Integrated High School, 2nd Editions: Integrated I–III			License Term (Years)					
Order	Description		1	2	3	4	5	6
Student	Digital License* <i>Web-based access, no printed material</i>		\$20	\$40	\$60	\$80	\$100	\$120
	Hardbound + Digital License* <i>Courses 1–3 also include 1 Toolkit (consumable)</i>		\$90	\$110	\$130	\$150	\$170	\$190
	Softbound + Digital License* <i>Courses 1–3 also include 1 Toolkit (consumable) Available in Spanish (No Toolkit)</i>		\$84	\$104	\$124	\$144	\$164	\$184
	Toolkit (consumable) / [case of 32] <i>Middle School Courses 1–3</i>	\$57.60						
Teacher	Digital License* <i>Web-based access, no printed material</i>		\$75	\$150	\$225	\$300	\$375	\$450
	Printed & Digital License*				\$270	\$345	\$420	\$495
Manipulatives	Algebra Tile Class Set <i>Courses 1–3, Algebra, &amp; Integrated I</i>	\$175						
	Integer Tile Set <i>Course 2</i>	\$24						
	Geometry Mirrors [box of 12] <i>Geometry, Integrated II</i>	\$24						
	Fraction Feud Cards [8 deck set] <i>Inspirations &amp; Ideas</i>	\$40						
Parent Guide	Printed Booklet <i>Available by course</i>	\$24						

**NOTE: Physical materials will be shipped at buyer's expense with charges based on the actual rate the date the order is placed.**

\*Digital licenses are named user licenses, which are defined as 1 assigned user per 1 license.

Transition to College: Precalculus, Calculus, Statistics							
Order	Description	License Term (Years)					
		1	2	3	4	5	6
Student	Digital License* <i>Web-based access, no printed material</i>	\$20	\$40	\$60	\$80	\$100	\$120
	Hardbound + Digital License*	\$90	\$110	\$130	\$150	\$170	\$190
	AP® Precalculus Supplement Digital License*	\$5					
Teacher	Digital License* <i>Web-based access, no printed material</i>	\$75	\$150	\$225	\$300	\$375	\$450
	Printed + Digital License*			\$270	\$345	\$420	\$495
	AP® Precalculus Supplement Digital License*	\$5					

\*Digital licenses are named user licenses, which are defined as 1 assigned user per 1 license.

Transition to College: Java			
Order	Description	License Term (Years)	
		1	4
Student	Digital License* <i>Web-based access, no printed material</i>	\$20	\$75
Teacher	Digital License* <i>Web-based access, no printed material</i>	\$45	\$170

\*Digital licenses are named user licenses, which are defined as 1 assigned user per 1 license.

8th Grade Support Course: Inspirations & Ideas			
<i>[Must complete Professional Learning prior to shipment of purchased product]</i>			
Order	Description	License Term (1 Year)	
Student & Teacher	1st Year Classroom Set + Professional Learning <i>20 Student Consumable Sets (Volume 1 &amp; 2 + a Journal) + 1 Teacher Edition with 1 year digital license + 1 Set of Fraction Feud Cards (8 decks)</i>		\$1,500
	Subsequent Year Classroom Set <i>20 Student Consumable Sets (Volume 1 &amp; 2 + a Journal) + 1 Teacher Edition with 1 year digital license</i>		\$550
Student	Extra Student Sets <i>20 Student Consumable Sets (Volume 1 &amp; 2 + a Journal)</i>	\$500	
Manipulatives	Fraction Feud Cards [8 deck set] <i>Included in 1st year classroom set</i>	\$40	

**NOTE: Physical material will be shipped at buyer's expense with charges based on the actual rate the date the order is placed.**

Ogden Preparatory Academy



Stephanie Wright  
 Ms.  
 Ogden Preparatory Academy  
 1415 Lincoln Ave  
 Ogden, UT 84404-5678  
 United States

**Quote Number:** 258580-1  
**Quote Creation Date:** 02-07-2024  
**Quote Expiration Date:** 09-30-2024

**Quote Release:** 1

### Ogden Preparatory Academy Math 6-9 Price Quote Summary

Solution	Base Amount	Free Amount	Total
enVisionmath 6-8	\$ 34,550.50	\$ 4,047.00	\$ 34,550.50
enVision™ Integrated Mathematics	\$ 17,318.00	\$ 713.00	\$ 17,318.00
<b>Solution Subtotal</b>	<b>\$ 51,868.50</b>	<b>\$ 4,760.00</b>	<b>\$ 51,868.50</b>
<b>Shipping &amp; Handling</b>			<b>\$ 4,730.87</b>
<b>Total</b>			<b>\$ 56,599.36</b>

### Price Quote Detail

ISBN	Description	Price	Free Qty	Charged Qty	Free Amount	Total Charged
<b>enVisionmath 6-8</b>						
<b>Common Core - Grade 6</b>						
9781418848842	ENVISION MATHEMATICS 2024 COMMON CORE STUDENT EDITION 3-YEAR SUBSCRIPTION + DIGITAL COURSEWARE 3-YEAR LICENSE GRADE 6	79.00	0	110	\$0.00	\$8,690.00
9780768582413	ENVISION MATHEMATICS 2021 COMMON CORE TEACHER'S EDITION PACKAGE GRADE 6	690.00	2	2	\$1,380.00	\$1,380.00
9780768583182	ENVISION MATHEMATICS 2021 TEACHER'S RESOURCE MASTERS PACKAGE GRADE 6	214.50	2	2	\$429.00	\$429.00
9781428541931	ENVISION MATHEMATICS 2024 CLASSROOM MANIPULATIVE KIT GRADE 6	117.00	0	4	\$0.00	\$468.00
<b>Common Core - Grade 6 Subtotal</b>					<b>\$ 1,809.00</b>	<b>\$ 10,967.00</b>

Ogden Preparatory Academy

ISBN	Description	Price	Free Qty	Charged Qty	Free Amount	Total Charged
<b>Common Core - Grade 7</b>						
9781418848859	ENVISION MATHEMATICS 2024 COMMON CORE STUDENT EDITION 3-YEAR SUBSCRIPTION + DIGITAL COURSEWARE 3-YEAR LICENSE GRADE 7	79.00	0	110	\$0.00	\$8,690.00
9780768582420	ENVISION MATHEMATICS 2021 COMMON CORE TEACHER'S EDITION PACKAGE GRADE 7	690.00	1	2	\$690.00	\$1,380.00
9780768583199	ENVISION MATHEMATICS 2021 TEACHER'S RESOURCE MASTERS PACKAGE GRADE 7	214.50	2	1	\$429.00	\$214.50
9781428541948	ENVISION MATHEMATICS 2024 CLASSROOM MANIPULATIVE KIT GRADE 7	152.50	0	3	\$0.00	\$457.50
<b>Common Core - Grade 7 Subtotal</b>					<b>\$ 1,119.00</b>	<b>\$ 10,742.00</b>
<b>Common Core - Grade 8</b>						
9781418848866	ENVISION MATHEMATICS 2024 COMMON CORE STUDENT EDITION 3-YEAR SUBSCRIPTION + DIGITAL COURSEWARE 3-YEAR LICENSE GRADE 8	79.00	0	110	\$0.00	\$8,690.00
9780768582437	ENVISION MATHEMATICS 2021 COMMON CORE TEACHER'S EDITION PACKAGE GRADE 8	690.00	1	2	\$690.00	\$1,380.00
9780768583205	ENVISION MATHEMATICS 2021 TEACHER'S RESOURCE MASTERS PACKAGE GRADE 8	214.50	2	1	\$429.00	\$214.50
9781428541955	ENVISION MATHEMATICS 2024 CLASSROOM MANIPULATIVE KIT GRADE 8	119.00	0	3	\$0.00	\$357.00
<b>Common Core - Grade 8 Subtotal</b>					<b>\$ 1,119.00</b>	<b>\$ 10,641.50</b>
<b>Grades 6-8 ©2024 Professional Learning Offerings Common Core</b>						
0000000126204	VIRTUAL ENVISION MATH 6/8 @2024 IMPLEMENTATION ESSENTIALS (3 HRS) PPD	1500.00	0	1	\$0.00	\$1,500.00
0000000126222	VIRTUAL ENVISION MATH 6/8 @2024 PROGRAM ACTIVATION PPD	700.00	0	1	\$0.00	\$700.00
<b>Grades 6-8 ©2024 Professional Learning Offerings Common Core Subtotal</b>					<b>\$ 0.00</b>	<b>\$ 2,200.00</b>



Ogden Preparatory Academy

ISBN	Description	Price	Free Qty	Charged Qty	Free Amount	Total Charged
<b>enVisionmath 6-8 Subtotal</b>					<b>\$ 4,047.00</b>	<b>\$ 34,550.50</b>
<b>enVision™ Integrated Mathematics</b>						
<b>Common Core - Math I</b>						
9781428569393	ENVISION INTEGRATED 2024 MATHEMATICS I STUDENT EDITION + COMMON CORE DIGITAL COURSEWARE 3-YEAR LICENSE GRADE 8/9	146.00	0	110	\$0.00	\$16,060.00
9781418285425	ENVISION INTEGRATED 2019 MATHEMATICS I COMMON CORE TEACHER EDITION PACKAGE GRADE 9/12	601.00	1	2	\$601.00	\$1,202.00
9781418283858	ENVISION INTEGRATED 2019 MATHEMATICS I ASSESSMENT SOURCEBOOK	56.00	2	1	\$112.00	\$56.00
<b>Common Core - Math I Subtotal</b>					<b>\$ 713.00</b>	<b>\$ 17,318.00</b>
<b>enVision™ Integrated Mathematics Subtotal</b>					<b>\$ 713.00</b>	<b>\$ 17,318.00</b>
<b>Solution Subtotal</b>					<b>\$ 4,760.00</b>	<b>\$ 51,868.50</b>
<b>Shipping and Handling</b>						<b>\$ 4,730.87</b>
					<b>Total</b>	<b>\$ 56,599.37</b>

## Savvas Learning Company LLC Terms and Conditions

**To place your order** please submit a copy of this price quote with your Purchase Order, include the Quote Number on your Purchase Order, and include any other required documentation. You may send the order documents using an electronic form **or** by mail. Please submit your PO and price quote via one of the following methods:

**Online:** <https://support.savvas.com/support/s/customerserviceus>

**Mail:** PO Box 6820, Chandler, AZ 85246

Savvas does not accept Credit Card information via postal mail, facsimile, or email. Credit Card information will only be accepted via phone, eCommerce, or OASIS. For questions regarding your order please call Customer Service: 1-800-848-9500.

**Price quote:** This is a price quote for the customer's convenience only, and not an offer to contract. All quotes are subject to review and final acceptance by an authorized representative of Savvas at its offices. Savvas reserves the right to correct typographical, computational or other errors. Savvas' standard payment terms are net 30 days unless otherwise specified. All pricing is in US Dollars unless otherwise specified. Pricing calculations use multiple decimal places to determine the most accurate extended pricing but are represented in standard currency format.

**Shipping & handling** charges (where applicable) are shown on the quote. S&H rates quoted are for standard ground transportation and may not reflect account contracted rates. If expedited shipping is requested, actual charges may be higher. For orders picked up at the Savvas warehouse by the customer or a third party carrier contracted by the customer, a 2% handling charge will be applied to shippable items. The 2% charge will appear on the customer proposal and invoice as a S&H charge.

**Taxes:** All pricing in this quote is exclusive of any applicable sales, use or other similar taxes or duties. The customer is responsible for any such taxes or duties that may apply; if the customer is tax exempt, evidence of such tax exemption must be provided. Estimated tax may be provided solely for customer convenience. The amount indicated is only an estimate and is intended to be helpful for budgeting purposes. The actual amount of sales tax assessed at the time of invoicing may be more or less.

**Platforms:** Savvas, and any third party for which Savvas serves as the sales agent or distributor, reserve the right to change and/or update technology platforms, including possible edition updates to customers during the term of access. Customers will be notified of any change prior to the beginning of the new school year.

**Damaged & Defective Products:** If a print product, or the print component of a blended (print & digital) product, is received in damaged or defective condition, Savvas will issue a credit or replacement at no charge to the customer if the customer promptly (no later than 120 days) returns the damaged or defective product. Customers must report missing product immediately upon receipt.

**Return Policy:** Returns (other than damaged or defective products) are subject to the following conditions: (a) materials must be returned to Savvas at the customer's expense in new, unused condition, suitable for resale by Savvas (note that any barcoding, sticker, stamping or similar marking on any print materials renders them unsuitable for resale); (b) materials must be returned within six (6) months from the date of purchase; (c) the customer must obtain a Return Materials Authorization ("RMA") from Savvas prior to returning the materials, and must ship the materials back to Savvas within thirty days of receiving the RMA; (d) all materials sold in a set or package must be returned complete as originally sold; and (e) any materials provided by Savvas to the customer on a no-charge basis in consideration of the customer's purchase must be returned in proportion to the purchased materials that are being returned for a credit. A restocking fee of 3% may be applied to credits over \$1,000. Savvas' return policy does not apply to science lab kits or trade publication novels, which are sold on a non-returnable basis.

**Consumable Worktexts:** Subsequent year consumable worktexts will ship each year on the anniversary of the original order date for the duration of their license. Worktexts will ship to the location listed on the original order. Quantities for each grade level and title will remain consistent each year. Changes to quantities of titles previously ordered, shipping location changes, or any other changes to consumable worktext shipments must be made 4 weeks prior to shipment date. (the anniversary of the original order date unless changed). Changes can be made on the Subscription Worktext Site:

<https://worktext-subscriptions.savvas.com>

**Annual subscriptions for iLit and Successmaker Only:** Savvas' iLit and Successmaker products (and no others) automatically renew on the anniversary date of the original purchase and will be invoiced accordingly unless otherwise specified.

**Technical support services** are included with purchase of Savvas digital products.

online help: <https://support.savvas.com/support/s/k12-curriculum-support-form>

phone: 1-800-848-9500

**Professional Services:** Professional Services: All paid services must be delivered within twelve (12) months of the order date of those services. Any unused services expire at the end of such twelve (12) month period, unless otherwise specified in contract terms. Any cancellation made with less than 72 hours' notice will result in a cancellation fee equal to the full price of the event. MySavvasTraining is included with purchase of products (<https://mysavvastraining.com>).

# Curriculum Associates®

**Prepared For:**

Stephanie Wright  
 Ogden Preparatory Academy  
 1415 Lincoln Ave,  
 Ogden, UT 84404

## Budgeting Quote - final quantities needed prior to purchase order

2/5/2024

Dear Stephanie Wright,

Thank you for requesting a price quote from Curriculum Associates. The chart below provides a summary of the products and i-Ready Partner Services included. If you have any questions or would like any changes, please contact us.

Implementation Starting: 2024-2025    Quote ID: 355759.2    Quote Valid through: 12/31/2024

Product	List Price	Net Price
i-Ready Classroom	\$4,660.00	\$2,465.00
i-Ready	\$3,425.00	\$3,425.00
Ready	\$28.00	\$0.00
i-Ready Partners Services	\$2,000.00	\$0.00
<i>i-Ready Partners Services Includes:</i> <ul style="list-style-type: none"> <li><i><u>Initial Implementation Services:</u> Provisioning, Initial Rostering, Hosting, Technology Assessment</i></li> <li><i><u>Implementation Management:</u> Partner Success Manager You Know On A First Name Basis, Implementation Guidance, Realtime Achievement Data After Every Assessment, Ongoing Data Management</i></li> <li><i><u>Staff Development Consultation and Resources:</u> Consultative services to help you plan and make the most of Professional Learning sessions; Access to Online Educator Learning (OEL) Digital Courses, and i-Ready Central Self-Service Resources</i></li> <li><i><u>Technical Support:</u> Proactive Network Monitoring &amp; Issue Notification, Annual Health Check, Technical Support</i></li> </ul>		
	List Total:	\$10,113.00
	Savings:	\$4,223.00
	Shipping/Tax/Other:	\$0.00
	<b>Total:</b>	<b>\$5,890.00</b>

Thank you again for your interest in Curriculum Associates.

Sincerely

Joel Kongaika  
 801-319-4832  
 jkongaika@cainc.com

**This quote is for budgeting/estimate purposes only - cannot be used to purchase**

# Curriculum Associates®

Quote ID: 355759.2    Date: 2/5/2024    Quote Valid through: 12/31/2024

**Prepared For:**  
 Stephanie Wright  
 Ogden Preparatory Academy  
 1415 Lincoln Ave,  
 Ogden, UT 84404  
 swright@ogdenprep.org  
 (801) 627-2066

**Your Representative:**  
 Joel Kongaika  
 801-319-4832  
 jkongaika@cainc.com

## Budgeting Quote - final quantities needed prior to purchase order

**i-Ready Classroom**

Product Name	Item #	Qty	List Price	Net Price	Total
i-Ready Classroom 2024 Common Core Mathematics Teacher Guide with Digital Access Grade 6 1 Year	35701.0	4	\$440.00	\$0.00	\$0.00
i-Ready Classroom 2024 Mathematics Student Worktext with Digital Access Grade 6 1 Year	35280.0	100	\$29.00	\$24.65	\$2,465.00
i-Ready Classroom Subtotal:					\$2,465.00

**i-Ready**

Product Name	Item #	Qty	List Price	Net Price	Total
i-Ready Assessment and Personalized Instruction Math Per Student License 1 Year	13087.0	100	\$34.25	\$34.25	\$3,425.00
i-Ready Subtotal:					\$3,425.00

**Ready**

Product Name	Item #	Qty	List Price	Net Price	Total
Mathematics Discourse Cards - English	23544.0	4	\$7.00	\$0.00	\$0.00
Ready Subtotal:					\$0.00

**i-Ready Partners Services**

Product Name	Item #	Qty	List Price	Net Price	Total
i-Ready Partners Core Mathematics Support - Provisioning + Tech Support + Hosting + Data Management + Implementation Planning + Data Reviews + and Check ins 1 Year	27034.0	1	\$2,000.00	\$0.00	\$0.00
i-Ready Partners Services Subtotal:					\$0.00

Total		
	List Total:	\$10,113.00
	Savings:	\$4,223.00
	Merchandise Total:	\$5,890.00
	Voucher/Credit:	\$0.00
	Estimated Tax:	\$0.00
	Estimated Shipping:	\$0.00
	<b>Total:</b>	<b>\$5,890.00</b>

**Special Notes**  
 15% i-Ready Partnership Discount applied to Ready products.

F.O.B.: N. Billerica, MA 01862  
 Shipping: Shipping based on MDSE total  
 Terms: Net 30 days, pending credit approval  
 Fed. ID: #26-3954988

**This quote is for budgeting/estimate purposes only - cannot be used to purchase**

N1

# i-Ready® Partners

## Unparalleled Service and Educator Support

The *i-Ready Partners* team was born from our core value: the quality of our services is as important as the quality of our products. Know that when you implement our programs, your local *i-Ready Partners* will be there to support your team every step of the way.

### Service Components

Our *i-Ready Partners* team is tasked with helping you implement our programs to meet ambitious district goals. *i-Ready Partners* support includes:

- **An Account Manager You Know on a First-Name Basis:** Dedicated account managers are your point of connection to a powerful network of *i-Ready* experts focused on making your implementation successful.
- **Consultative Professional Development Planning:** Tailored professional development plans ensure that PD is tied to your implementation goals and that educators are equipped to optimize the use of our programs from day one.
- **Real-Time Achievement Data after Every Assessment:** Detailed student achievement analytics to empower data-driven practices in classrooms.
- **Educational Consultants to Help You Know What's Coming Next:** Educational consultants to keep you up to speed on our latest research, development, and best practices.
- **Technical Support and Health Checks:** Proactive support that anticipates and heads off issues before they start—and is there for you should they arise.



**Account Management**



**Professional Development**



**Educational Consultants**



**Achievement Analytics**



**Technical Support**

## Your *i-Ready Partners* Team

Dedicated to helping you implement *i-Ready* programs and achieve your district goals



# Curriculum Associates®

## Placing an Order

**Email:** [Orders@cainc.com](mailto:Orders@cainc.com)

**Fax:** 1-800-366-1158

**Mail:**

ATTN: CUSTOMER SERVICE DEPT.

Curriculum Associates LLC

153 Rangeway Rd

North Billerica, MA 01862-2013

Please visit [CurriculumAssociates.com](http://CurriculumAssociates.com) for more information about placing orders or contact CA's customer service department (1-800-225-0248) and reference quote number for questions.

Please attach quote to all signed purchase orders.

If tax exempt, please submit a valid exemption certificate with PO and quote in order to avoid processing delays. Exemption certificates can also be submitted to [exempt@cainc.com](mailto:exempt@cainc.com).

## Shipping Policy

Unless otherwise noted, shipping costs are calculated as follows:

Order Amount	Freight Amount
\$74.99 or less	Max charge of \$12.75
\$75.00 to \$999.99	12% of order
\$1,000 to \$4,999.99	10% of order

Order Amount	Freight Amount
\$5,000.00 to \$99,999.99	9% of order
\$100,000 and more	7% of order

Please contact your local CA representative or customer service (1-800-225-0248) for expedited shipping rates. The weight limit for an expedited order is 500lbs.

The enhanced shipping and handling services listed below are available upon request subject to the availability of our carrier partners. Please notify us of these delivery requests prior to submitting your PO so that we can include the service on your quote appropriately:

- Interior Location Delivery \$50/shipment location
- White Glove Delivery Service \$350/shipment location

If our carrier partners are unable to deliver to the location instructed on the PO or you need to change the time or location of delivery, one or more of the following fees may be applicable:

- Delivery Address Change \$100/shipment location
- Freight Storage \$150/day/shipment location
- Freight Carrier Redelivery \$100/shipment location

Unless otherwise expressly indicated, the shipping terms for all deliveries is FOB CA's Shipping Point (whether to a CA or third party facility). Risk of loss and title is passed to purchaser upon transfer of the goods to carrier, standard shipping charges (listed above) are added to the invoice or included in the unit price unless otherwise specified.

Supply chain challenges outside of Curriculum Associates' control may impact inventory availability for print product. We recommend submission of purchase orders as soon as possible to help ensure timely delivery.

## Payment Terms

Payment terms are as follows:

- With credit approval: Net 30 days
- Without credit approval: payment in full at time of order
- Accounts must be current before subsequent shipments are made

To ensure payment processing is timely and environmentally conscious, CA encourages ACH payments. If you would like to pay via ACH, please request remittance information by emailing [AR@cainc.com](mailto:AR@cainc.com).

Please send any payment notifications to [payments@cainc.com](mailto:payments@cainc.com). Credit card payments are only accepted for purchases under \$50,000.

## Invoice Receipt Preference

CA is pleased to offer electronic invoice delivery. Electronic invoice delivery allows CA to deliver your invoice in a timely and environmentally friendly manner. To request electronic invoice delivery please contact the CA Accounts Receivable team at [invoices@cainc.com](mailto:invoices@cainc.com) or by fax (1-800-366-1158). Please reference your quote number, provide a valid email address where the invoice should be directed, and indicate you would like to opt into electronic invoice delivery.

## Terms of Service

Customer's use of i-Ready® shall be subject to the i-Ready Terms and Conditions of Use, which can be found at [i-ready.com/support](http://i-ready.com/support). Customer's professional-learning sessions will expire two years following the date of your purchase order or the implementation year noted on your quote, whichever comes first and are subject to the Professional Learning Terms of Service, which can be found at [i-ready.com/support](http://i-ready.com/support).

## Return Policy

For any non-print products - your subscription may be terminated and you may request a pro-rata refund within 90 days of license start date. After 90 days, your non-print products purchase shall be final and no refunds are available. Except for materials sold on a non-refundable basis, purchaser may return, at purchaser risk and expense, purchased print materials with pre-approval from CA's Customer Service department within 12 months of purchase. Please examine your order upon receipt. Before returning material, call CA's Customer Service department (1-800-225-0248 option 2) for return authorization and documentation. When returning material, please include your return authorization number and the return form that will be provided to you by CA's Return department. We do not accept returns on unused i-Ready or Toolbox licenses®, materials that have been used and/or are not in "saleable condition," and individual components of kits or sets including but not limited to BRIGANCE® Kits, Ready® student and teacher sets, Ready Classroom® student and teacher sets, and Magnetic Reading classroom kits.

# Coversheet

## Administrative Board Report

**Section:** IV. Administrative Business  
**Item:** A. Administrative Board Report  
**Purpose:** FYI  
**Submitted by:**  
**Related Material:** Administrative Board Report February 2024.pdf



# ADMINISTRATIVE BOARD REPORT

## February 2024



OGDEN PREPARATORY  
ACADEMY

## Early Childhood Center

- The Eagle was here!
- One of our favorite TAs left for the D.R.

## Upcoming:

- 100 days of school-February 9th
- Parent Teacher Conferences
- Waterford is coming to highlight OPA!



# ADMINISTRATIVE BOARD REPORT

## February 2024



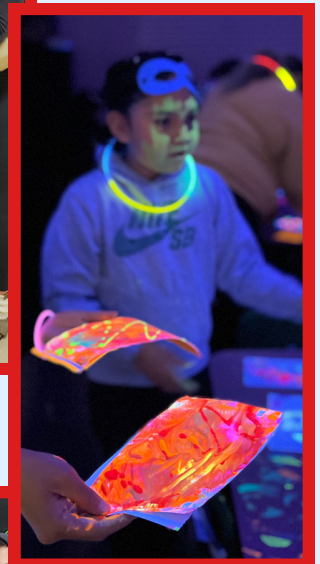
OGDEN PREPARATORY  
ACADEMY



## Elementary

### Events & Celebrations

- 5th LIM Assembly - Feb 14
  - Seek First to Understand then to be Understood
  - Spirit Day #3
    - Valentines theme
- Family Nights
  - 2nd Grade - Feb 22
  - Kindergarten - March 21
- MOY Assessments
  - See below for MOY Summary
  - WIDA begins January 22 and will last several weeks



# ADMINISTRATIVE BOARD REPORT



OGDEN PREPARATORY  
ACADEMY

## February 2024

### Junior High

#### Quarter PBIS Focus - Be Respectful



- This quarter, we are focusing on what it means to be respectful.
- The primary behaviors we're targeting are respectful language and keeping hands, feet, and other objects to yourself. We have promoted the use of two "one liners" to quickly remind students of these expectations. "Language" and "KYHFOOTY"
- For common spaces, we are issuing an OPA Eagle ticket to those demonstrating respectful behavior. Eagle tickets can be redeemed in the weekly student store.
- In classrooms we are doing a schoolwide competition to spell the word RESPECT. Each day a class demonstrates respectful behavior they earn a letter. Once the word is spelled, the class receives a treat. This means everyone can experience a win.

#### Individual Growth Recognition for the ELA Star Test & February's Attendance Challenge



# ADMINISTRATIVE BOARD REPORT

## February 2024



OGDEN PREPARATORY  
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## Event Updates

### What to watch for:

- Re-enrollment has opened and is starting for all current students.
- Lottery is open for all new students. Pre-K will use the same lottery process.
- WIDA (English Proficiency) Testing continues through February.
- FY25 Calendar survey was sent to parents and staff; administration will be reviewing the feedback.
  
- February 9: JH Dance
- February 14: Leader in Me Assemblies
- February 15: Spain Trip information meeting for parents and attendees.
- February 15-16: Parent Teacher Conferences
- February 19: Presidents Day, no school.
- February 22: Science Fair
- February 22: 2nd Grade parent night
- March 13: Leader in Me Assemblies
- March 14: Board Meeting

# ADMINISTRATIVE BOARD REPORT

## February 2024



OGDEN PREPARATORY  
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## Teaching & Learning

...

### January Employee of the Month

#### Academic Excellence

##### Nuri Rivas - 2nd Grade Teacher

Nuri goes far and beyond differentiating material for her students in all the core areas to help them all reach Academic Excellence.

#### Individual Growth

##### Jeremy Nielsen - JH Science Teacher

Jeremy used the strategy (Carousel Brainstorming)--- where students are in pairs, each pair with a different marker, and they rotate around the room, responding to prompts on posters--and had a lot of success. He modified it to work with graphing and, I think, his modifications were brilliant. Afterwards they were able to discuss the graphs as a whole class and see common errors and point out exemplary work in an anonymous, safe way. The whole thing was brilliant. Brilliant. He invested a TON of time into it and it paid off."

#### Character Development

##### Alyssa Johnson - Elementary PE

Alyssa is consistently proactive in her interactions with students. She goes above and beyond to ensure that all students are following the expectations, whether it is in the classroom, the hallway or outside. She has volunteered to take on an extra role as an advisor to one of the leadership team and is adored the the students. I appreciate that she really cares about this school and it's students.

## Assessment Updates

- [2023-2024 MOY Assessment Summary](#)
- [2023-2024 Assessment Calendar](#)

#### WIDA Testing

- Testing started on January 22nd at the Elementary. We will continue to test through the end of February.
- The use of the Assessment Center has been great! We've gotten a lot of positive feedback.
- The students love using the booths! Having their own space really helps a lot of students to focus, and they feel much more comfortable during the Speaking test.



# ADMINISTRATIVE BOARD REPORT

## February 2024

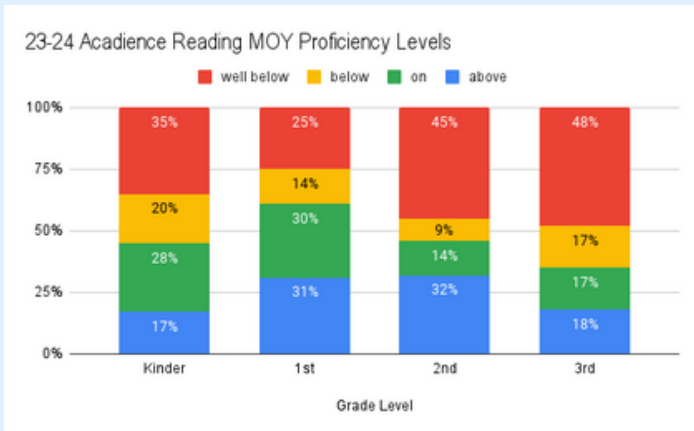


OGDEN PREPARATORY ACADEMY

### MOY ASSESSMENT DATA, 23-24

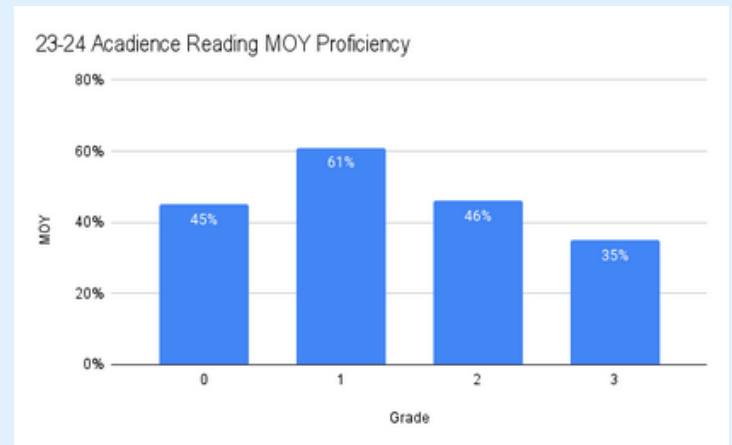
## ACADIENCE READING

#### Score Breakdown:



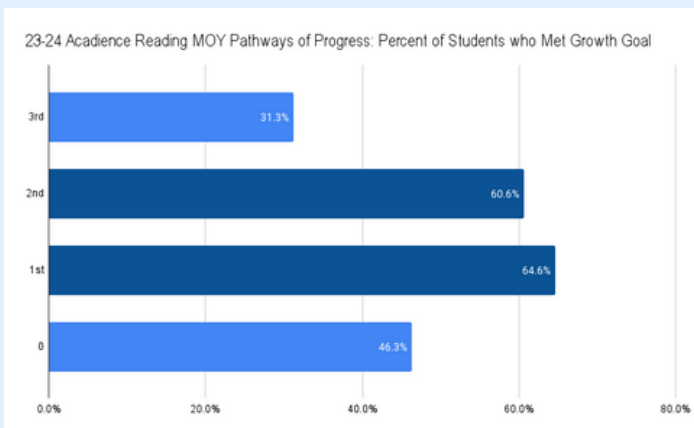
#### Proficiency:

Proficiency is based on the number of students scoring on or above grade level.

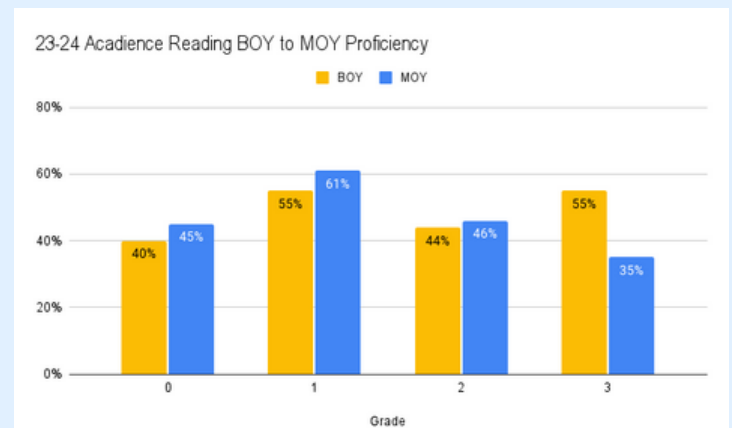


#### Growth:

Shows the percentage of students who made typical or better growth from BOY to MOY. The state goal is 60%.



Compare Proficiency from BOY to MOY.



# ADMINISTRATIVE BOARD REPORT

## February 2024

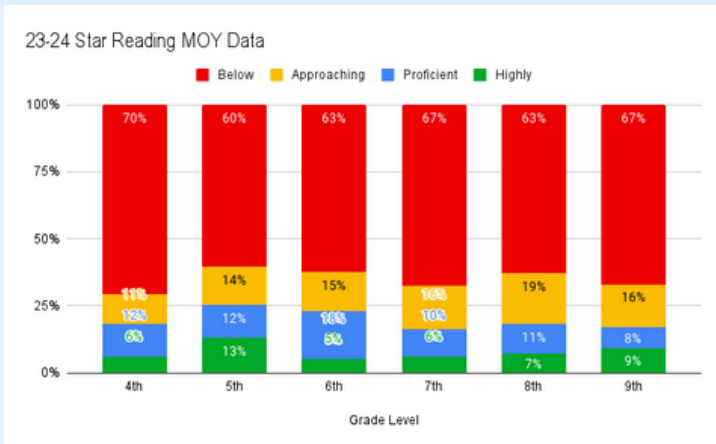


OGDEN PREPARATORY ACADEMY

### MOY ASSESSMENT DATA, 23-24

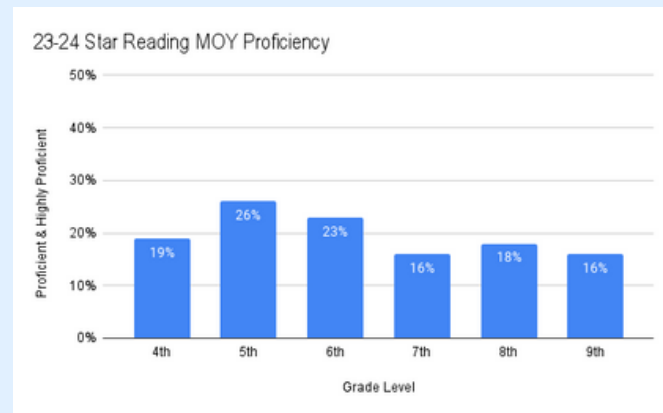
## STAR READING

#### Score Breakdown:



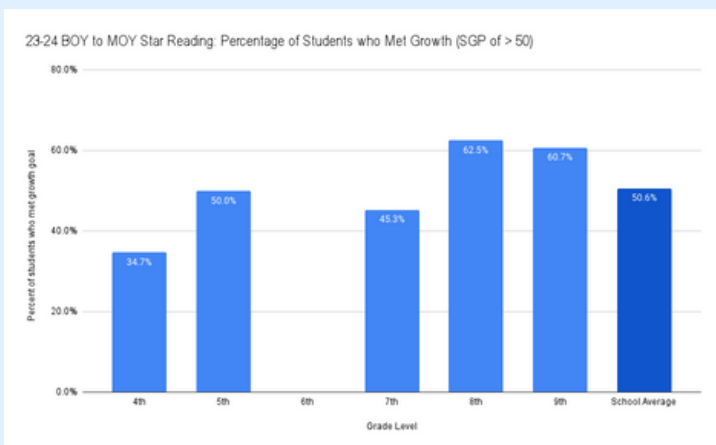
#### Proficiency:

Proficiency is based on the number of students scoring on or above grade level.



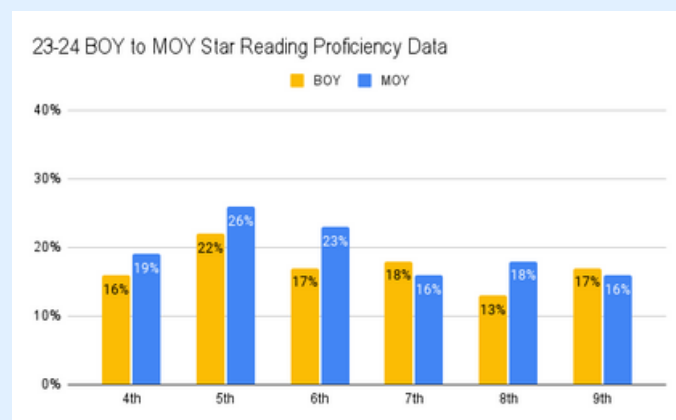
#### Growth:

Shows the percentage of students who had an SGP (Student Growth Percentile) of Greater than 50 from BOY to MOY.



\*Missing 6th data - there is a reporting error

Compare Proficiency from BOY to MOY.



# ADMINISTRATIVE BOARD REPORT

## February 2024

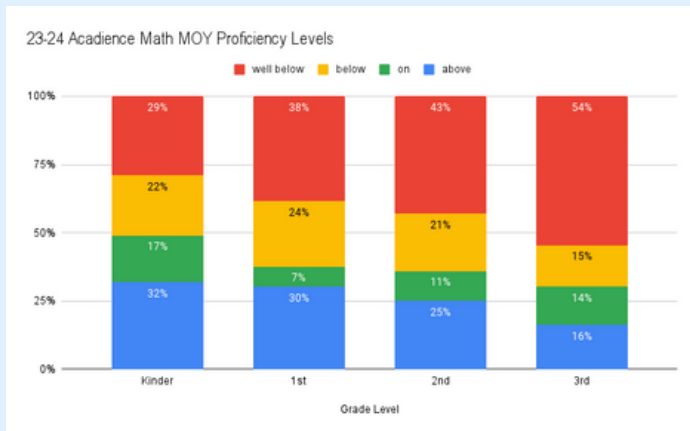


OGDEN PREPARATORY ACADEMY

### MOY ASSESSMENT DATA, 23-24

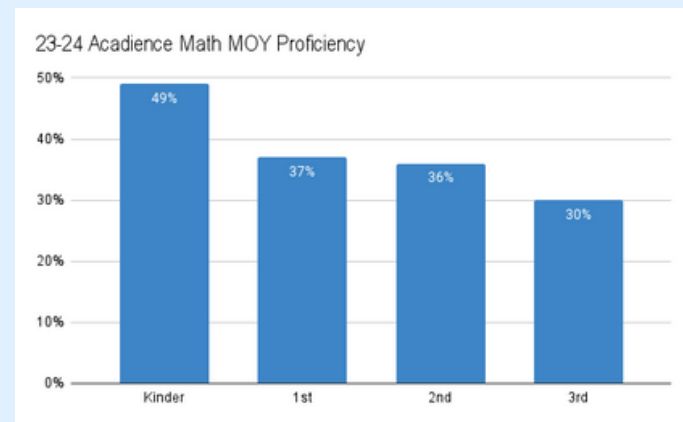
## ACADIENCE MATH

#### Score Breakdown:



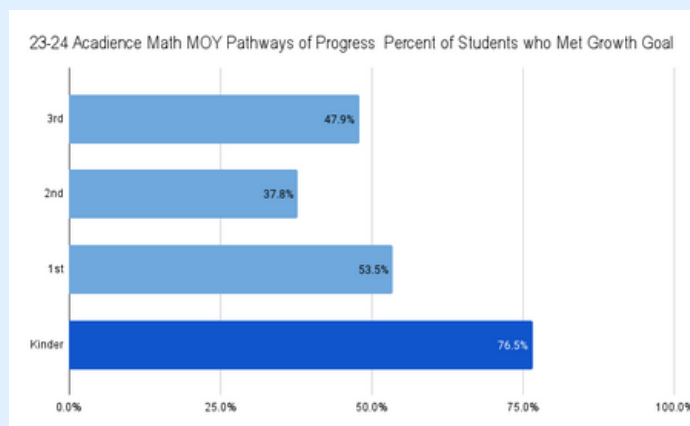
#### Proficiency:

Proficiency is based on the number of students scoring on or above grade level.

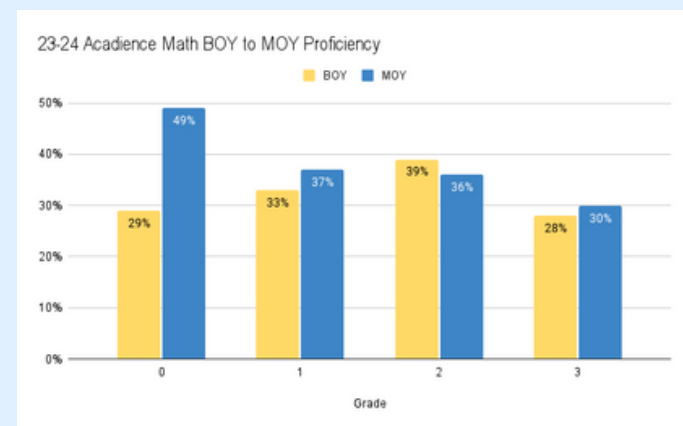


#### Growth:

Shows the percentage of students who made typical or better growth from BOY to MOY.



Compare Proficiency from BOY to MOY.





# ADMINISTRATIVE BOARD REPORT

## February 2024

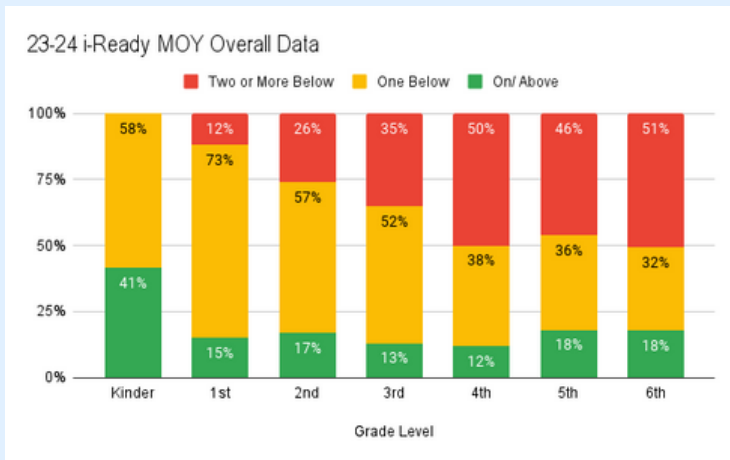


OGDEN PREPARATORY ACADEMY

### MOY ASSESSMENT DATA, 23-24

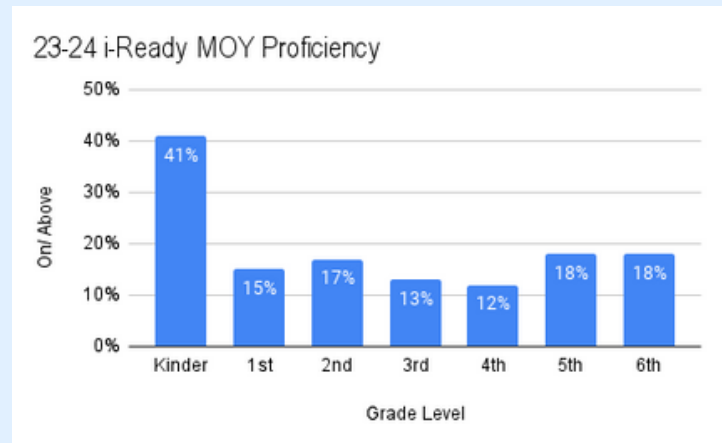
## I-READY DIAGNOSTIC

#### Score Breakdown:



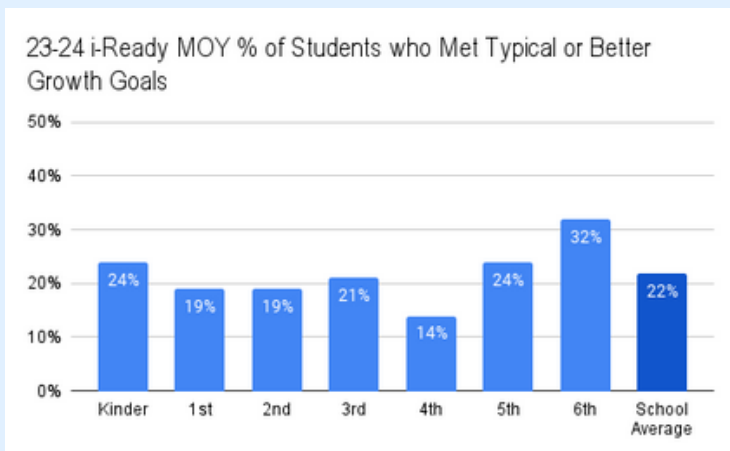
#### Proficiency:

Proficiency is based on the number of students scoring on or above grade level.

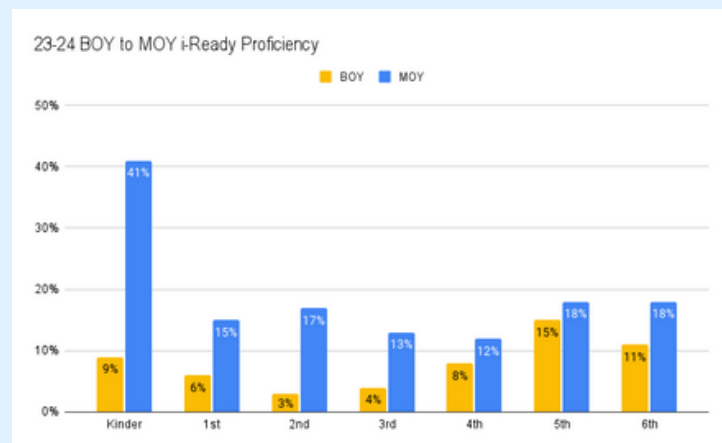


#### Growth:

Shows the percentage of students who have already met their growth goal for the entire school year.



Compare Proficiency from BOY to MOY.



# ADMINISTRATIVE BOARD REPORT

## February 2024



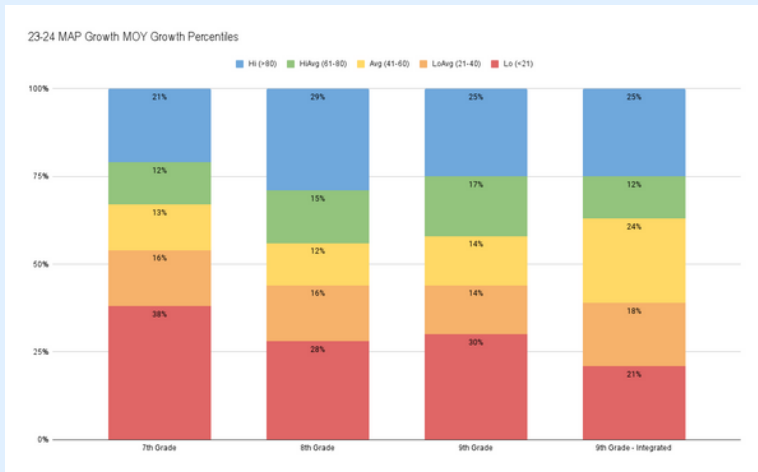
OGDEN PREPARATORY ACADEMY

### MOY ASSESSMENT DATA, 23-24

## MAP GROWTH

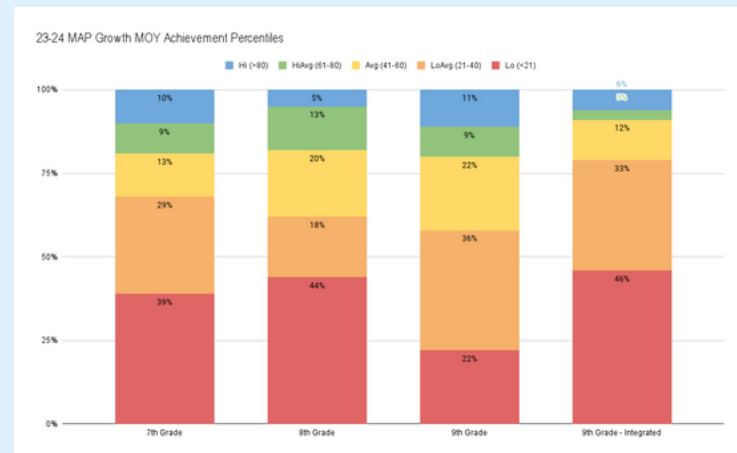
#### Growth:

Shows the percentile ranking for observed growth between two testing terms compared to other same-grade US students.

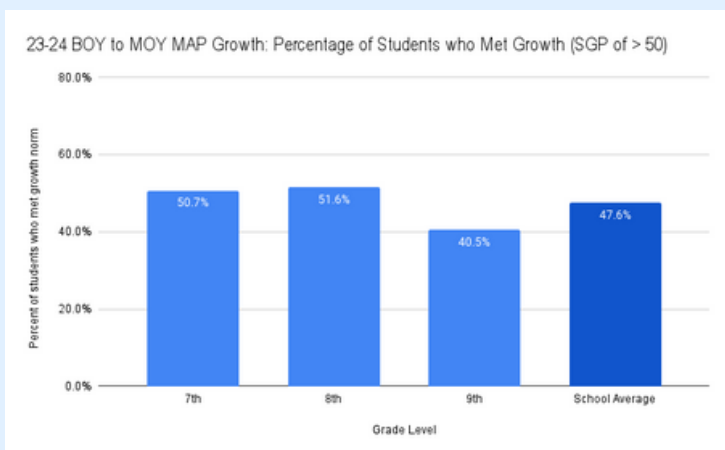


#### Achievement:

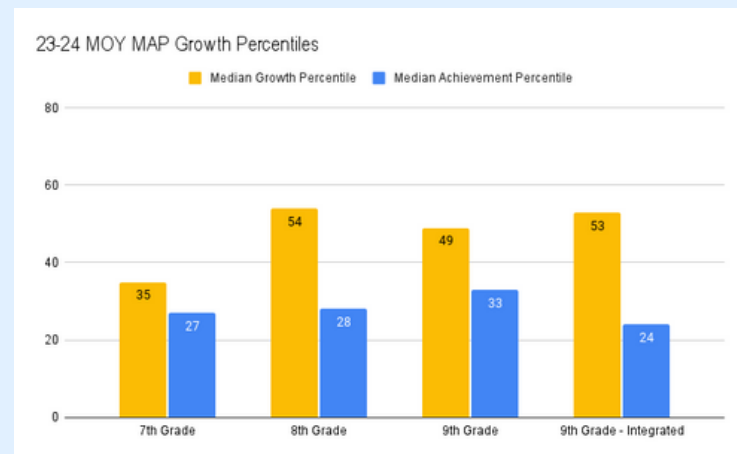
Shows how student scores compare to other same-grade US students for one testing window (MOY).



Shows the percentage of students who had an SGP (Student Growth Percentile) of greater than 50 from BOY to MOY.



Median Growth and Achievement Percentile by Grade-level





OGDEN PREPARATORY  
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# ADMINISTRATIVE BOARD REPORT

## February 2024

## Operations

### FY25 Calendar

- An FY25 Calendar has been drafted, and we are sending out a survey for parent and staff feedback on priorities.

### Business and Human Resources

- Appeal for the IRS Audit of COVID funds update: IRS requested that we submit an extension to the time period for the appeal. A regular appeal timeline is 440 days, and with their current backlog, they are expecting 480 days. The extension was filed.
- Stephanie Mathers has decided to resign as an employee of Ogden Preparatory Academy effective February 29, 2024. For the remainder of this year, we will contract with her for some of the services she has been providing.
- We received a check from the Employer Childcare Setup Grant for reimbursement for the supplies we purchased. There is some residual funding that was not received, and we are working on getting those funds.
- School Trust Lands final report for FY23 has been completed.
- Special Education 1% Justification Letter has been submitted and approved.

### Programs

- Title I monitoring visit took place in January.
  - Two members of USBE Title I staff were on site. They met with Debbie to review our LEA and School Title I plans and submissions. They were able to observe some teaching assistants in the kindergarten work with students on letter recognition and sounds.
  - Spencer and Debbie met with the Title I fiscal team from USBE digitally. When we changed the cash handling procedures, we failed to change the policy to require a 3 day deposit window. That will be a finding, but will be corrected with the policy change in the February Board Meeting. They also reminded us we needed to review our finances for satisfying the MOE requirements. We already had a policy in place for this, so it was forwarded to the fiscal team.
  - All members of the visiting team had great things to say about OPA's organization, specifically with the way we prepare our school plan.

### PTIF (Public Treasurer's Interest Fund)

October - November 2023

- Ending Balance: \$5,447,507.80
- Deposit: 0
- Interest deposited: \$49,369.77



OGDEN PREPARATORY  
ACADEMY

# ADMINISTRATIVE BOARD REPORT

## February 2024

## Special Education

### Midyear numbers

- **Special education: 186 students**
- **504's: 26 students**

### Upcoming

- Indicator 8 parent survey- Schools participate in this survey on alternating years. This was our lucky year!
  - The following email will be sent to parents at end of February:

Dear OPA parents-

Each year, the Utah State Board of Education picks a group of parents whose students receive special education services to complete a survey. You will receive this survey by email as well as by mail during the month of March.

Please take the time to complete this survey. Your participation is completely anonymous and gives important information to us on what we are doing well and what we can improve upon.

We appreciate your faith in our program and look forward to receiving your input!

- Annual Performance Report
  - OPA should be receiving the initial APR letter before the end of February, so look forward to a fuller report in March regarding the performance of our students with special needs.



OGDEN PREPARATORY  
ACADEMY

# ADMINISTRATIVE BOARD REPORT

## February 2024

### Data

### Enrollment

Grade	PreK	K	1	2	3	4	5	6	7	8	9	All
FY24 Feb	40	99	101	96	98	102	108	90	108	103	93	1038
FY23 Feb	0	100	103	100	102	100	93	102	114	105	103	1022
October 1	38	98	101	95	99	106	111	93	109	106	99	1055
Goal enrollment	60	100	100	100	100	100	105	105	110	110	110	1040
Lottery Pull target	69	110	110	110	110	110	115	115	120	120	120	1140

### Waitlist- 2023-2024    Waitlist- 2024-2025

Grade	OGDEN PREPARATORY ACADEMY					
	I	A	GWL	SWL	TWL	FWL
PS	0	0	0	0	0	0
K	2	136	0	2	0	0
1	0	41	0	0	0	0
2	1	30	1	0	0	0
3	1	29	1	0	0	0
4	1	25	1	0	0	0
5	8	36	3	5	0	0
6	2	32	2	0	0	0
7	2	41	2	0	0	0
8	4	30	4	0	0	0
9	2	17	1	1	0	0
Totals:	23	417	15	8	0	0

Grade	OGDEN PREPARATORY ACADEMY					
	I	A	GWL	SWL	TWL	FWL
PS	8	0	2	6	0	0
K	57	0	29	28	0	0
1	13	0	5	8	0	0
2	3	0	1	2	0	0
3	4	0	3	1	0	0
4	7	0	5	2	0	0
5	6	0	5	1	0	0
6	7	0	6	1	0	0
7	7	0	5	2	0	0
8	2	0	2	0	0	0
9	1	0	1	0	0	0
Totals:	115	0	64	51	0	0

### Trends

Annual Withdrawals		Student Retention		Teacher Retention	
2017	76	2019	87.74%	2018	83.00%
2018	70	2020	86.80%	2019	87.00%
2019	58	2021	91.21%	2020	90.00%
2020	77	2022	89.13%	2021	87.14%
2021	94	2023	92.79%	2022	89.47%
2022	78	2024	96.33%	2023	85.54%
2023	100	2022 Charter Average	79.80%	2024	84.21%

# Coversheet

## Data Review for School Land Trust

**Section:** IV. Administrative Business  
**Item:** B. Data Review for School Land Trust  
**Purpose:** Vote  
**Submitted by:**  
**Related Material:** FY24 School Land Trust Plan.pdf  
FY25 School Land Trust Plan.pdf  
Math Diagnostic Comparison for School Land Trust.pdf



**OGDEN PREPARATORY**  
ACADEMY

**School Land Trust Plan**  
2023-2024

<b>Critical Need</b>		
The critical need for OPA is in Math, specifically with our ELL and SWD subgroups.		
<b>Goals:</b>		
<ol style="list-style-type: none"> <li>70% of Junior High students will meet or exceed their typical growth goal on the math diagnostic tool.</li> <li>80% of Elementary students will meet or exceed their typical growth goal on the math diagnostic tool.</li> </ol>		
<b>Academic Areas:</b>		
Mathematics		
<b>Measurements:</b>		
<ol style="list-style-type: none"> <li>A math diagnostic will be given BOY, MOY, and EOY. Typical growth goals will be set for each student after the BOY diagnostic. Results from the EOY diagnostic will determine if the goals are met.</li> </ol>		
<b>Action Plan Steps:</b>		
<ol style="list-style-type: none"> <li>We will employ a Math Coach to work with all math teachers to improve Tier 1 instruction.</li> <li>We will employ 3 math intervention paraprofessionals, 2 at the elementary and 1 at the JH, to provide Tier 2 and Tier 3 interventions.</li> <li>We will continue to employ an additional math teacher to enable students to have math instruction everyday in grades 7 through 9.</li> <li>We will purchase math diagnostic, assessment, intervention, and learning software to support all math teachers and interventionists.</li> </ol>		
<b>Expenditures:</b>		
<b>Category</b>	<b>Description</b>	<b>Estimated Cost</b>
People and Professional Development	Certified Math Teacher; Certified Level 4 Math Coach; Three Math intervention paraprofessionals	\$137,343.97

OPA School Land Trust Plan, 2023-2024

Approved by OPA Board of Directors XX-XX-XX

Books, Ebooks, online curriculum/ subscriptions	Math diagnostic, assessment, intervention and learning recovery software (multiple platforms)	\$10,000
<b>Total</b>		\$147,343.97

OPA School Land Trust Plan, 2023-2024  
Approved by OPA Board of Directors XX-XX-XX





**OGDEN PREPARATORY**  
ACADEMY

**School Land Trust Plan**  
2024-2025

<b>Critical Need</b>		
The critical need for OPA is in Math, specifically with our Hispanic, Students with Disabilities, and Economically Disadvantaged subgroups.		
<b>Goals:</b>		
<ol style="list-style-type: none"> <li>1. 70% of Junior High students will meet or exceed their typical growth goal on the math diagnostic tool.</li> <li>2. 80% of Elementary students will meet or exceed their typical growth goal on the math diagnostic tool.</li> </ol>		
<b>Academic Areas:</b>		
Mathematics		
<b>Measurements:</b>		
<ol style="list-style-type: none"> <li>1. A math diagnostic will be given BOY, MOY, and EOY. Typical growth goals will be set for each student after the BOY diagnostic. Results from the EOY diagnostic will determine if the goals are met.</li> </ol>		
<b>Action Plan Steps:</b>		
<ol style="list-style-type: none"> <li>1. We will employ a Math Coach to work with all math teachers to improve Tier 1 instruction.</li> <li>2. We will employ 3 math intervention paraprofessionals, 2 at the elementary and 1 at the JH, to provide Tier 2 and Tier 3 interventions.</li> <li>3. We will continue to employ an additional math teacher to enable students to have math instruction everyday in grades 7 through 9.</li> <li>4. We will purchase math diagnostics and manipulatives to support all math teachers and interventionists.</li> </ol>		
<b>Expenditures:</b>		
<b>Category</b>	<b>Description</b>	<b>Estimated Cost</b>
People and	Certified Math Teacher; Certified Level 4	\$167,000

OPA School Land Trust Plan, 2024-2025  
Approved by OPA Board of Directors

Professional Development	Math Coach; Three Math intervention paraprofessionals	
Books, Ebooks, online curriculum/ subscriptions	Math diagnostics and classroom manipulatives	\$12,000
<b>Total</b>		\$147,343.97

OPA School Land Trust Plan, 2024-2025  
 Approved by OPA Board of Directors

# i-Ready Math Diagnostic Tool Data Comparison

## Elementary 23-24 i-Ready Diagnostic Data

Proficiency

Growth

## Elementary 22-23 i-Ready Diagnostic Data

Proficiency

Growth

## Junior High 23-24 MAP Growth Data

Growth

## Junior High 22-23 i-Ready Data

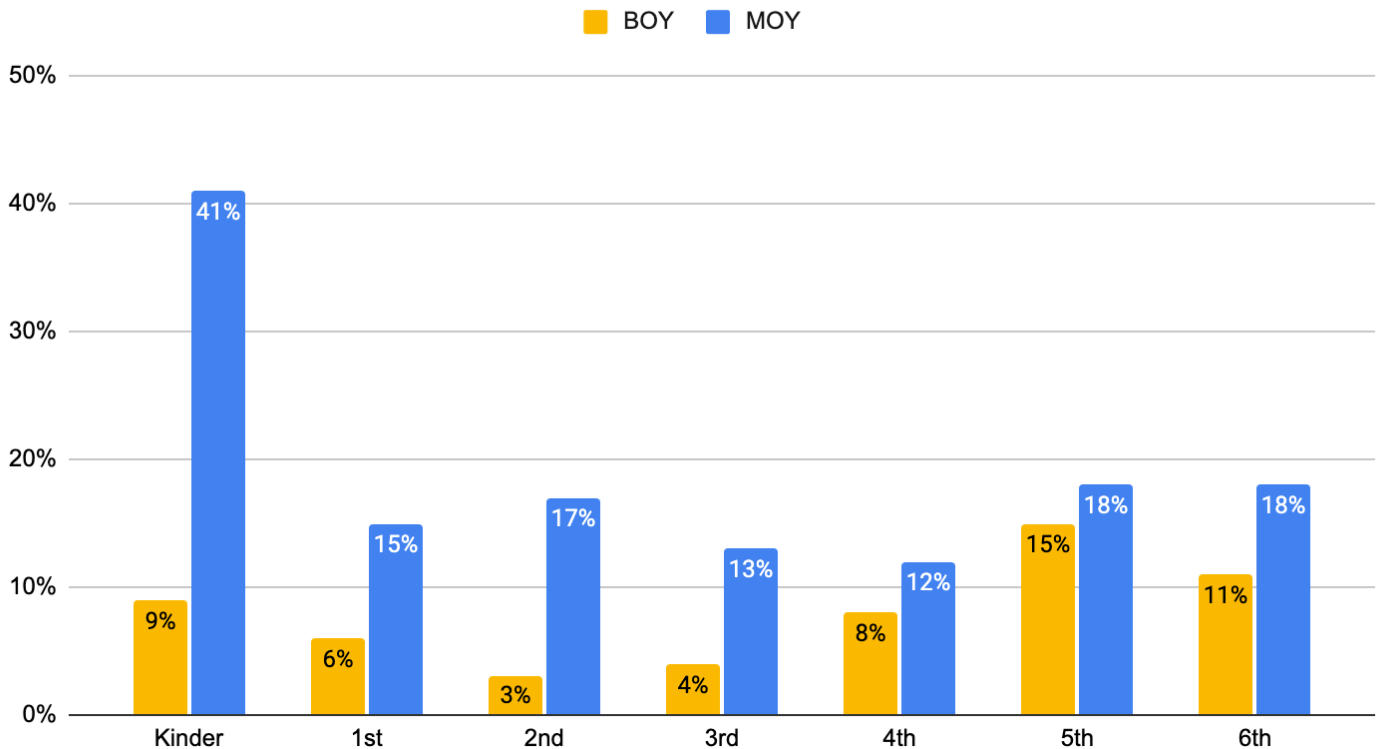
Growth

1  
1  
2  
4  
4  
5  
9  
9  
9  
9

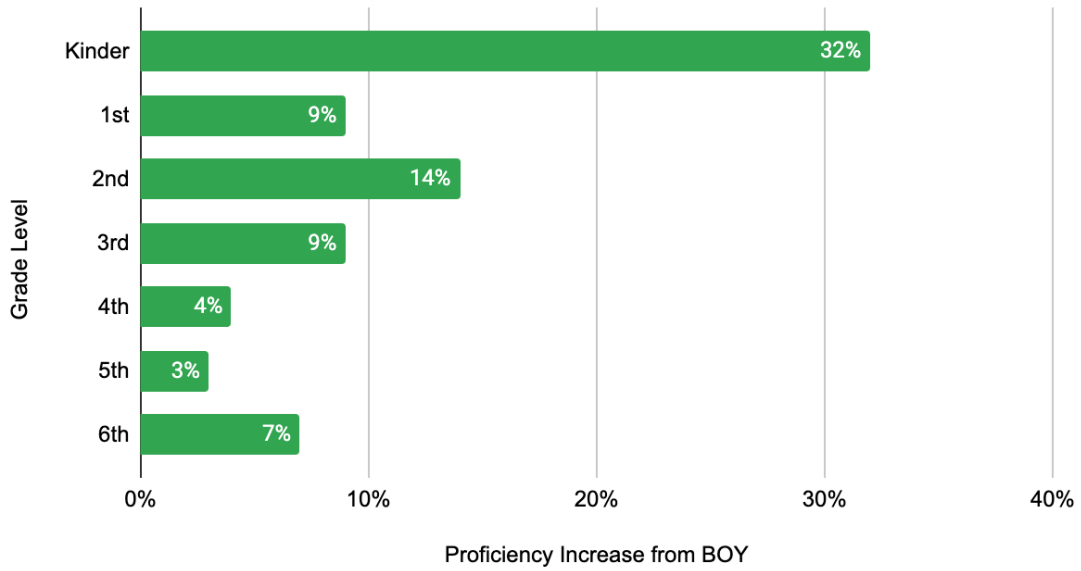
## Elementary 23-24 i-Ready Diagnostic Data

### Proficiency

23-24 BOY to MOY i-Ready Proficiency

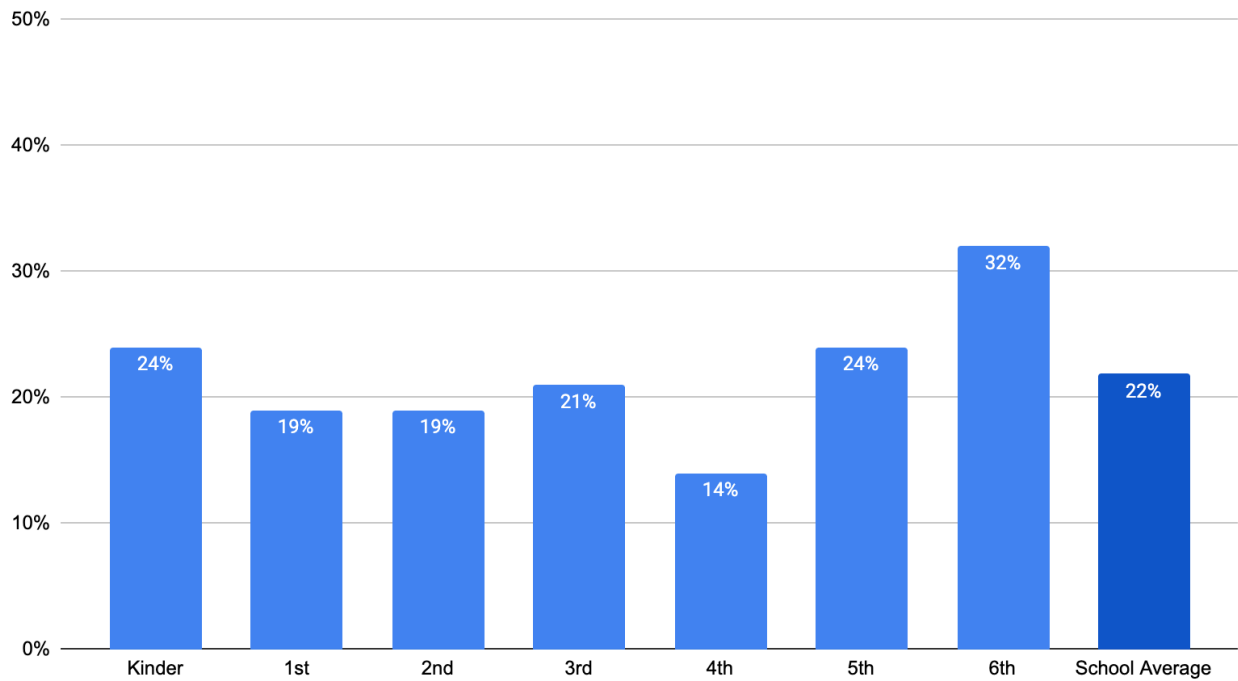


### 23-24 i-Ready Proficiency Increase from BOY



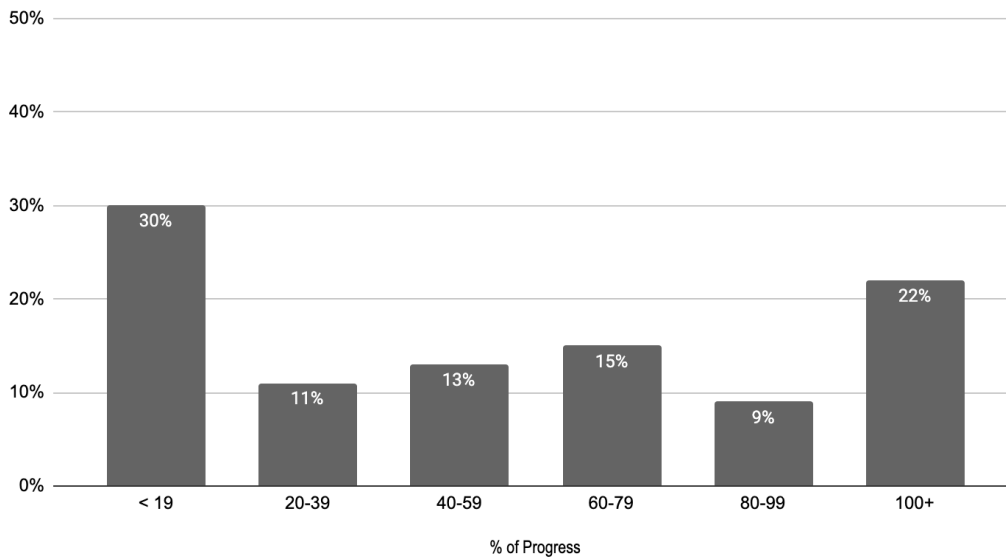
## Growth

### 23-24 i-Ready MOY % of Students who Met Typical or Better Growth Goals



EOY Goal: **80%** of students will meet or exceed their typical growth goal on the math diagnostic tool.

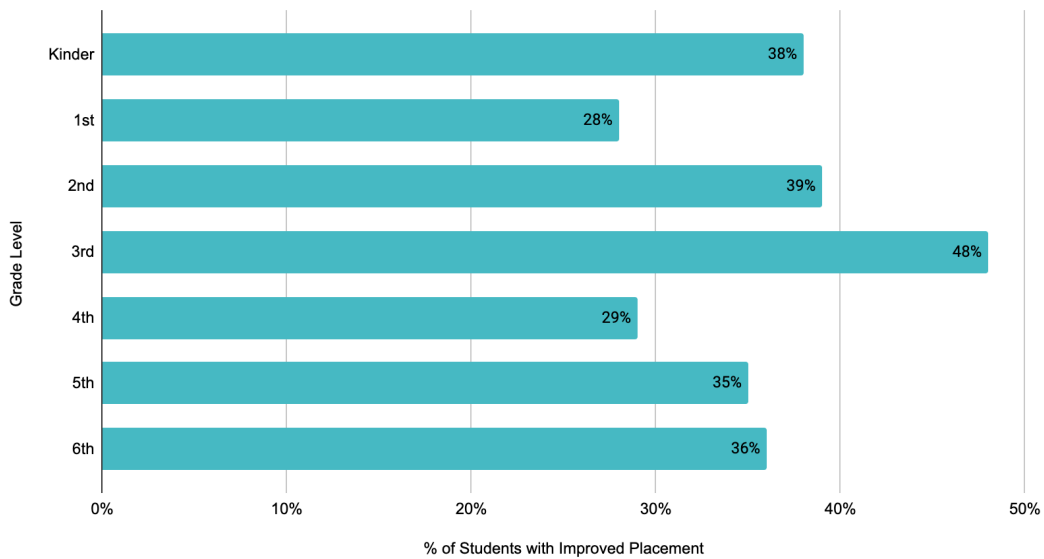
23-24 i-Ready MOY Distribution of Progress Towards Typical Growth



Median Progress Towards Typical Growth: **54%**

**On Track:** **59%** of students have 40% Progress or more by MOY Diagnostic.

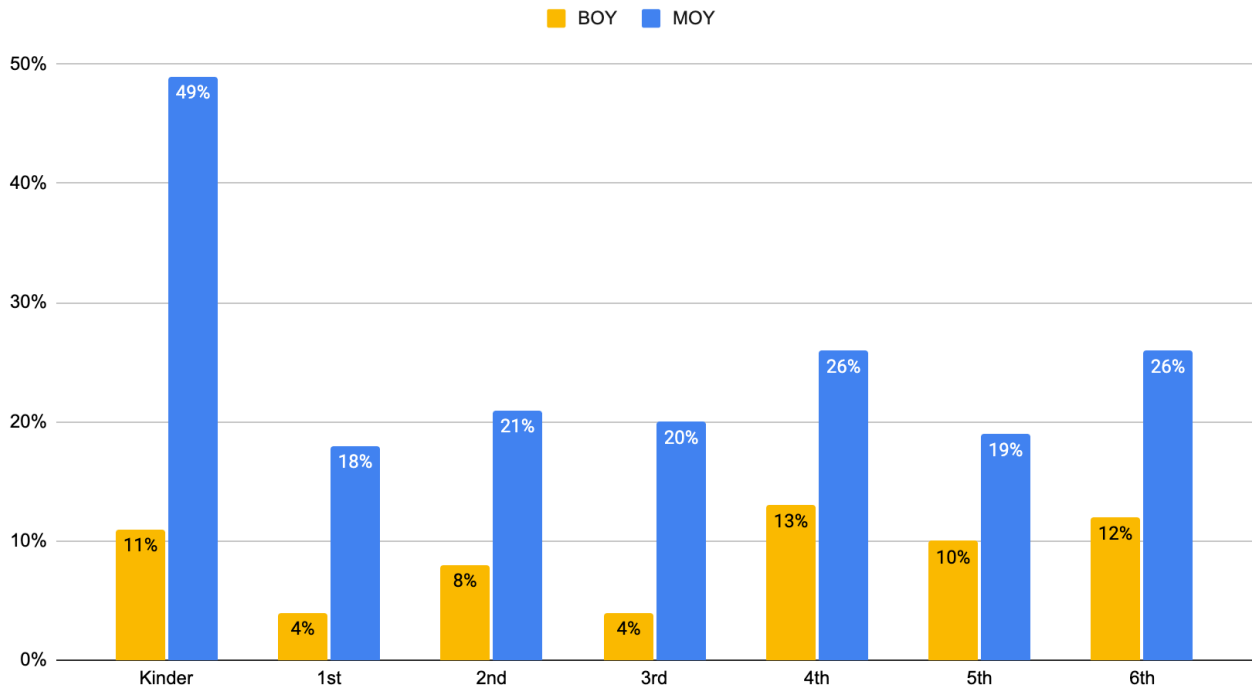
23-24 i-Ready MOY Percent of Students with Improved Placement at MOY



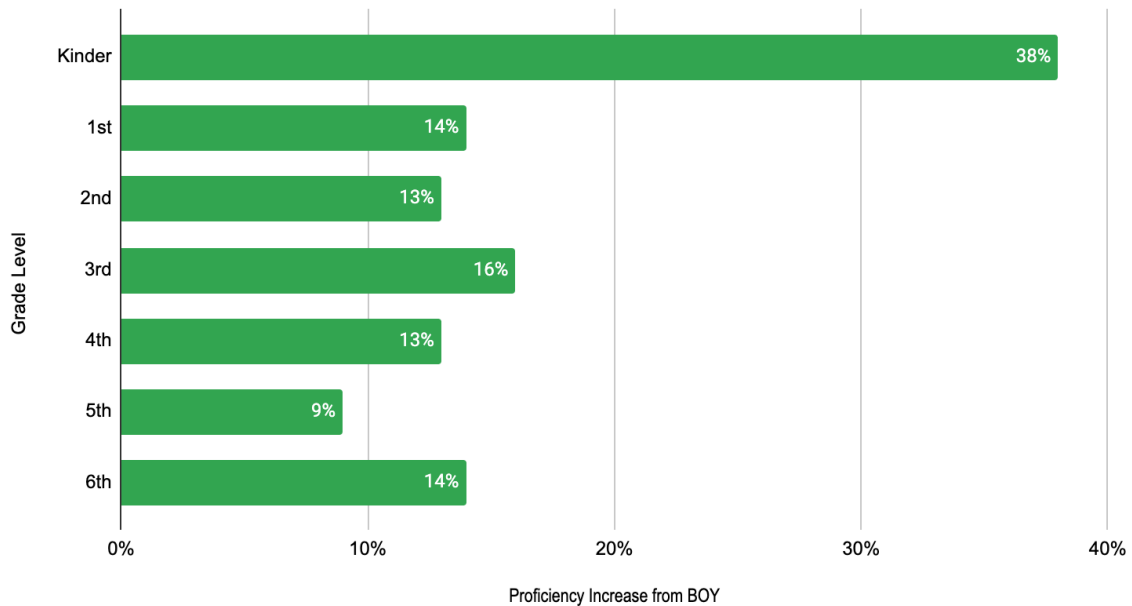
# Elementary 22-23 i-Ready Diagnostic Data

## Proficiency

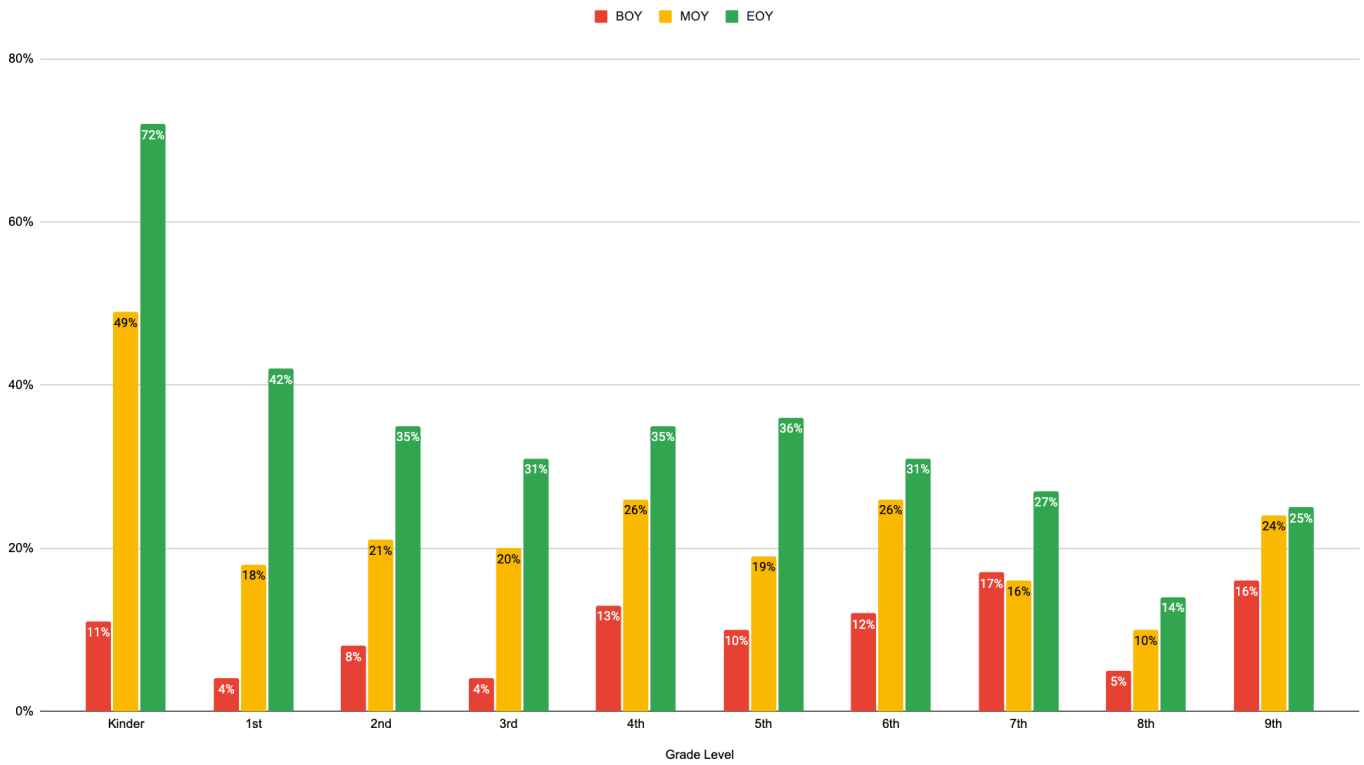
22-23 i-Ready Proficiency BOY to MOY



22-23 i-Ready Proficiency Increase from BOY to MOY

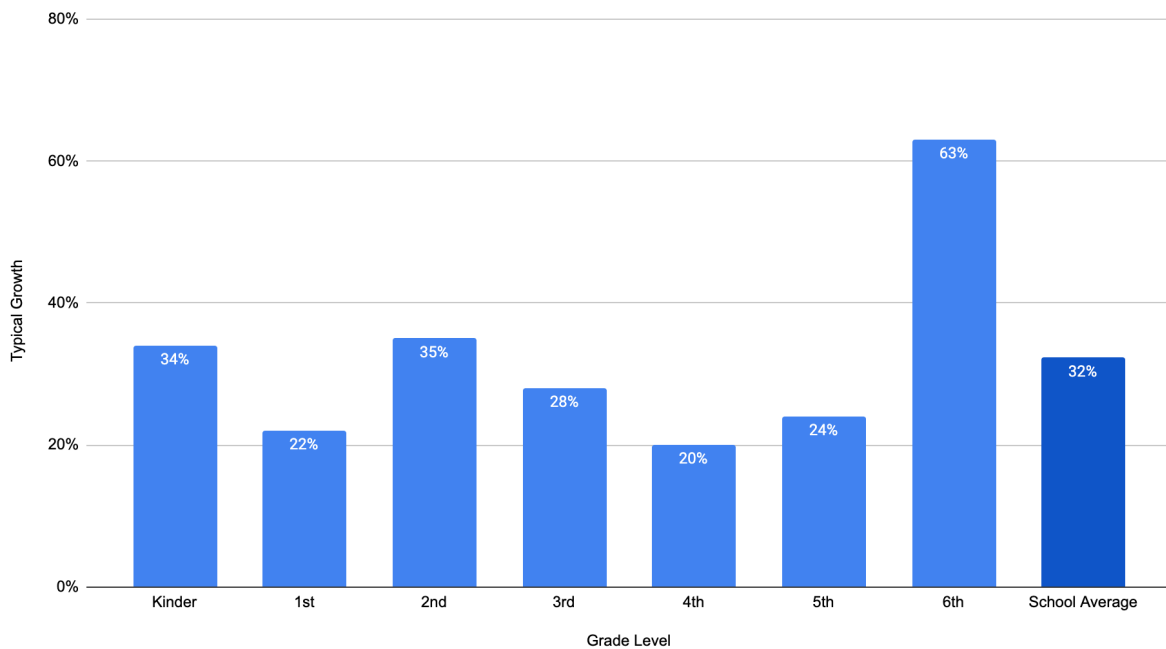


22-23 i-Ready Proficiency BOY - EOY



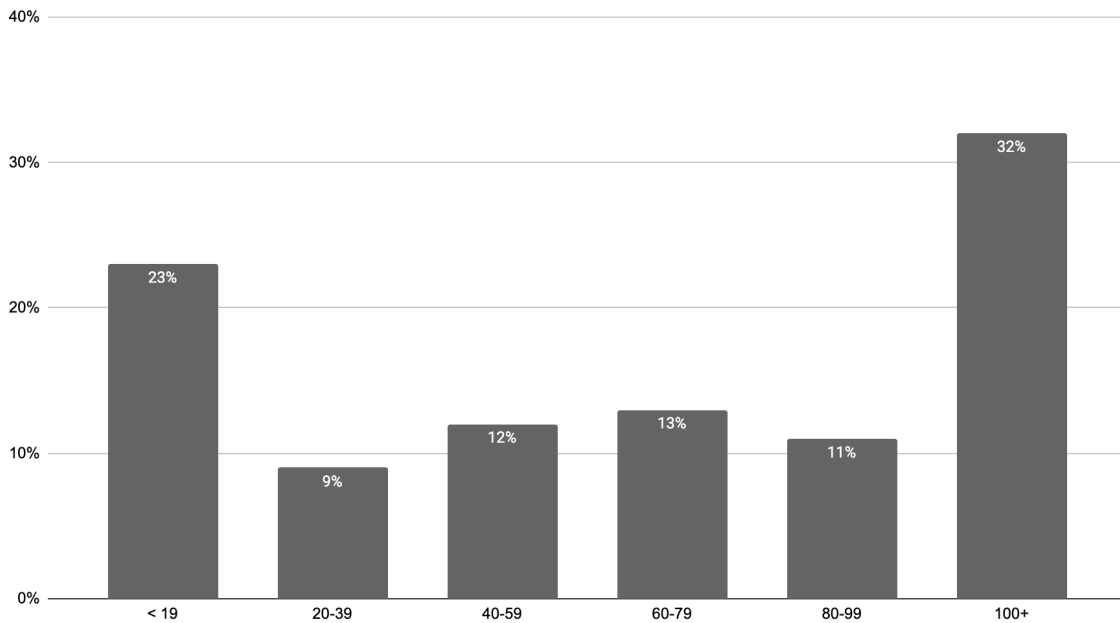
## Growth

22-23 i-Ready MOY % of Students who Met Typical or Better Growth Goals



EOY Goal: **80%** of students will meet or exceed their typical growth goal on the math diagnostic tool.

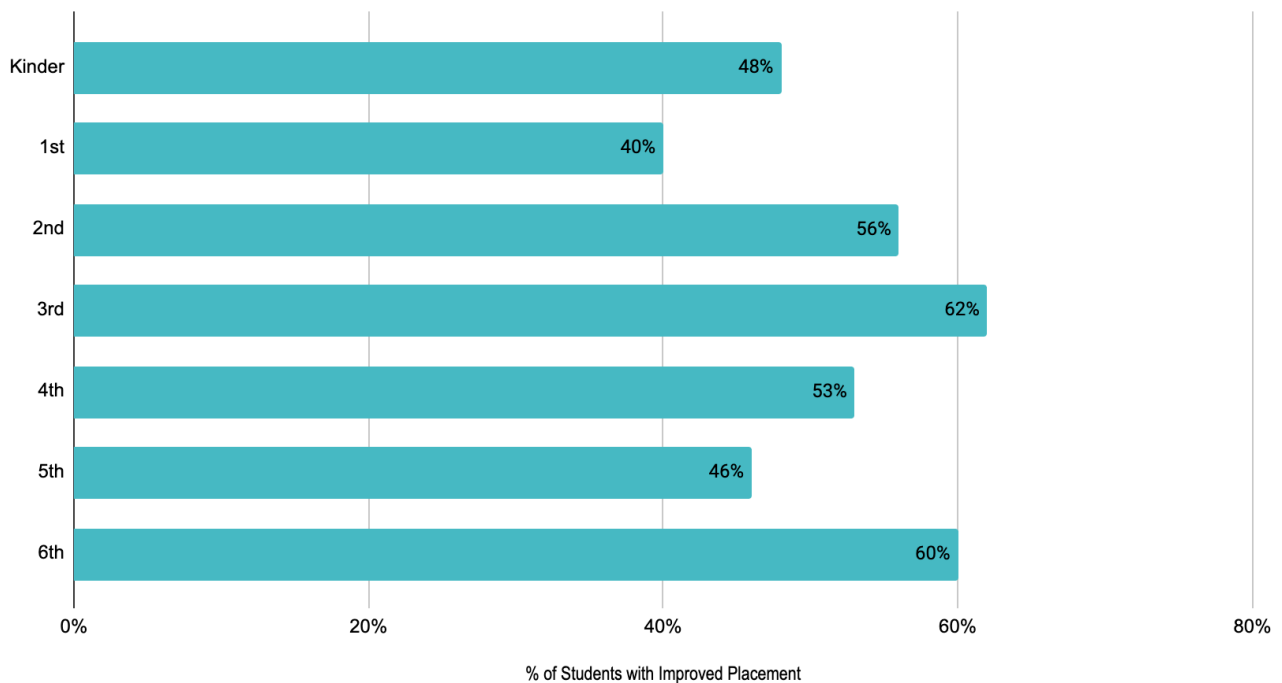
22-23 i-Ready MOY Distribution of Progress Towards Typical Growth



Median Progress Towards Typical Growth: **69%**

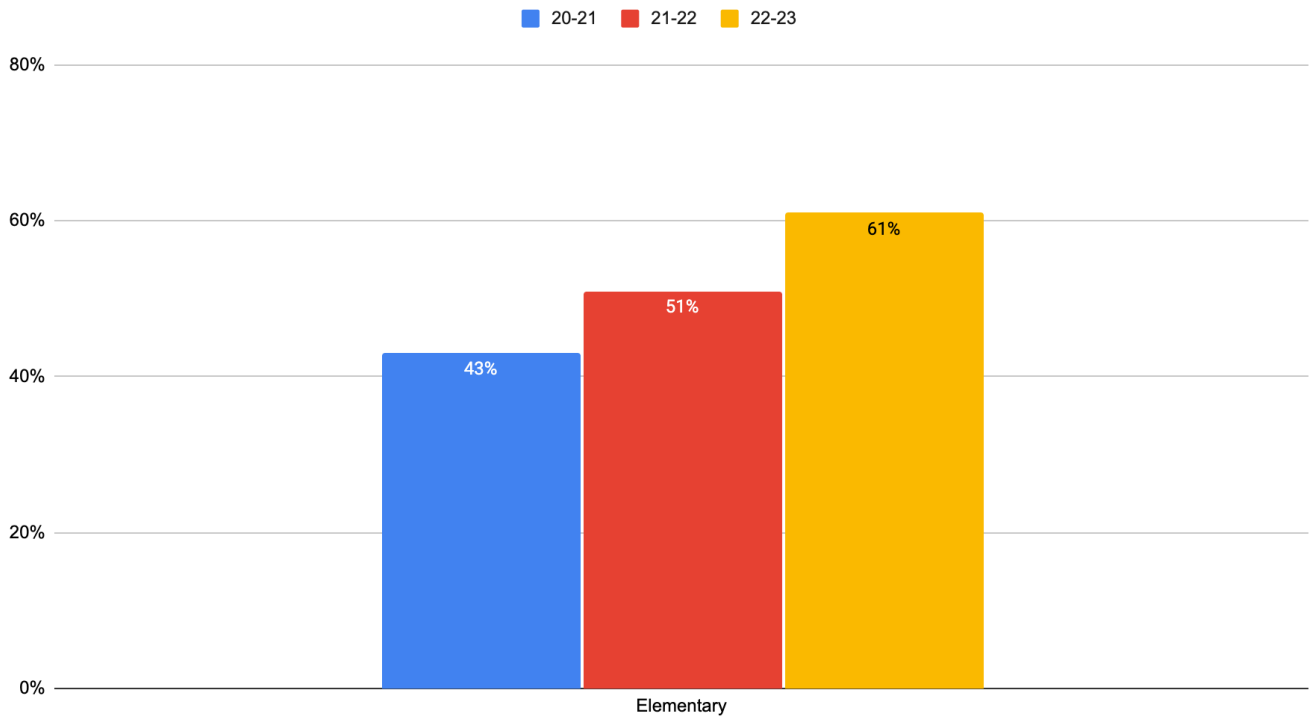
On Track: **68%** of students have 40% Progress or more by MOY Diagnostic.

22-23 i-Ready MOY Percent of Students with Improved Placement at MOY

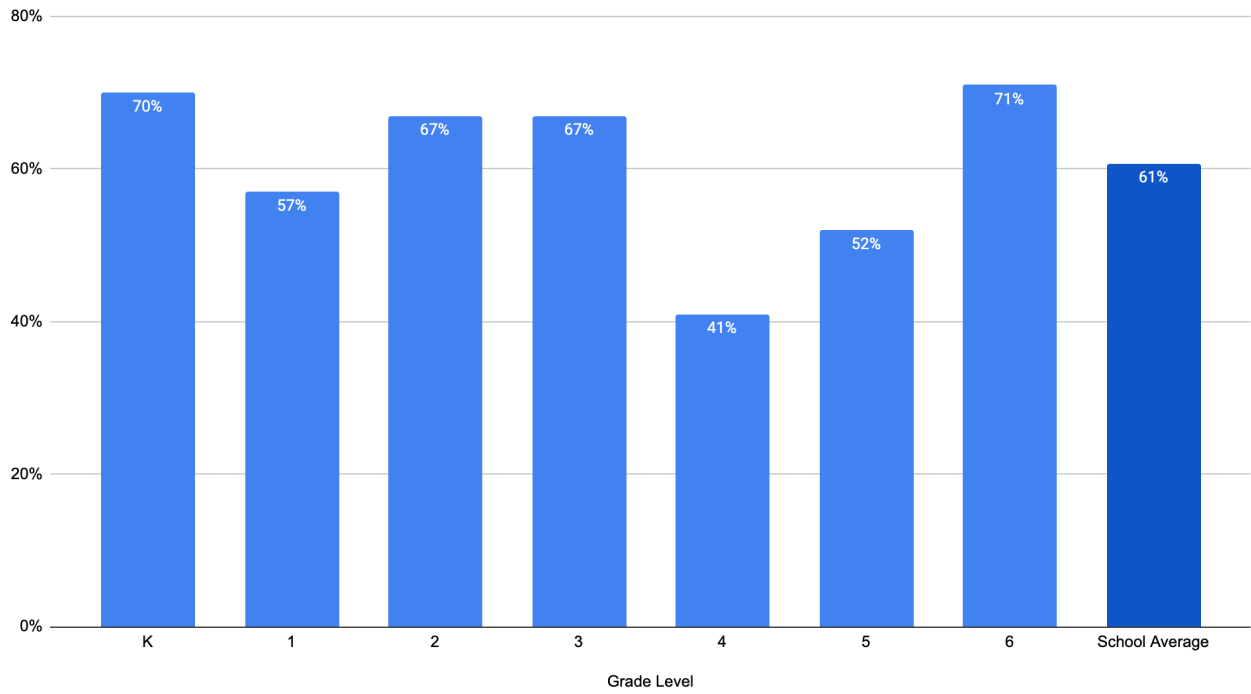




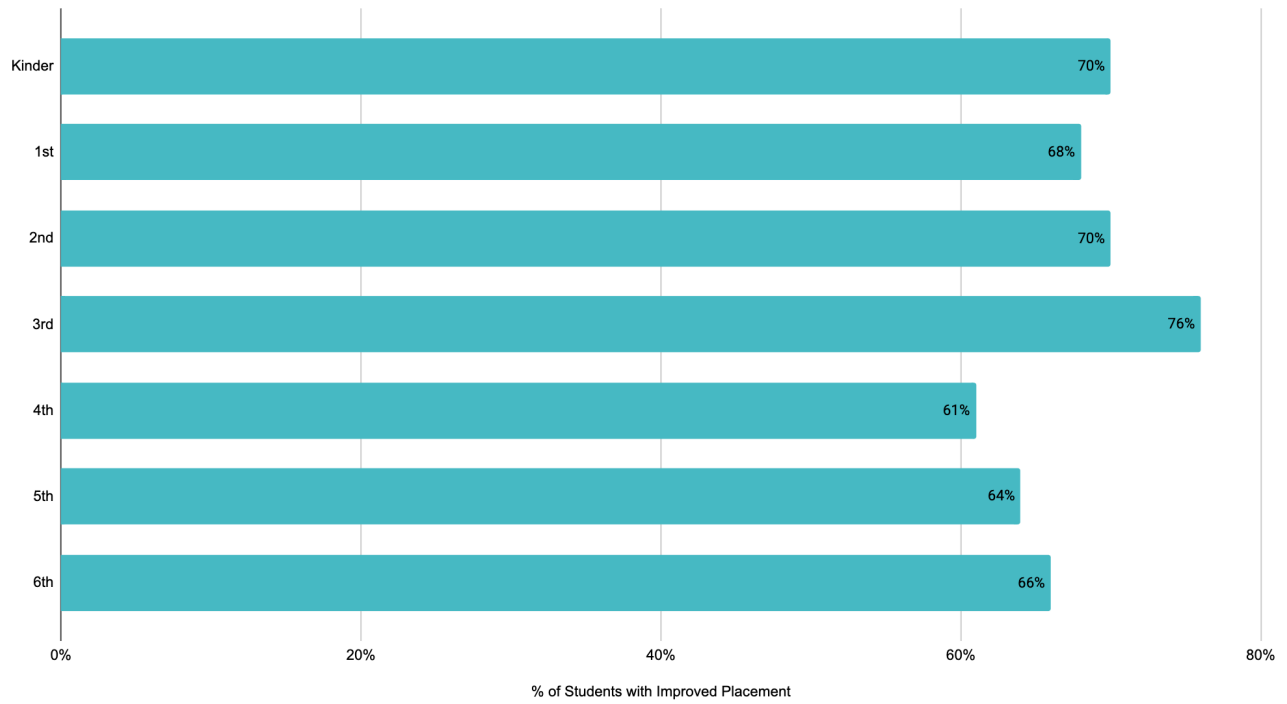
### i-Ready Meet or Exceed Typical Growth Percentages Over Time



### 22-23 i-Ready EOY % of Students who Met Typical or Better Growth Goals



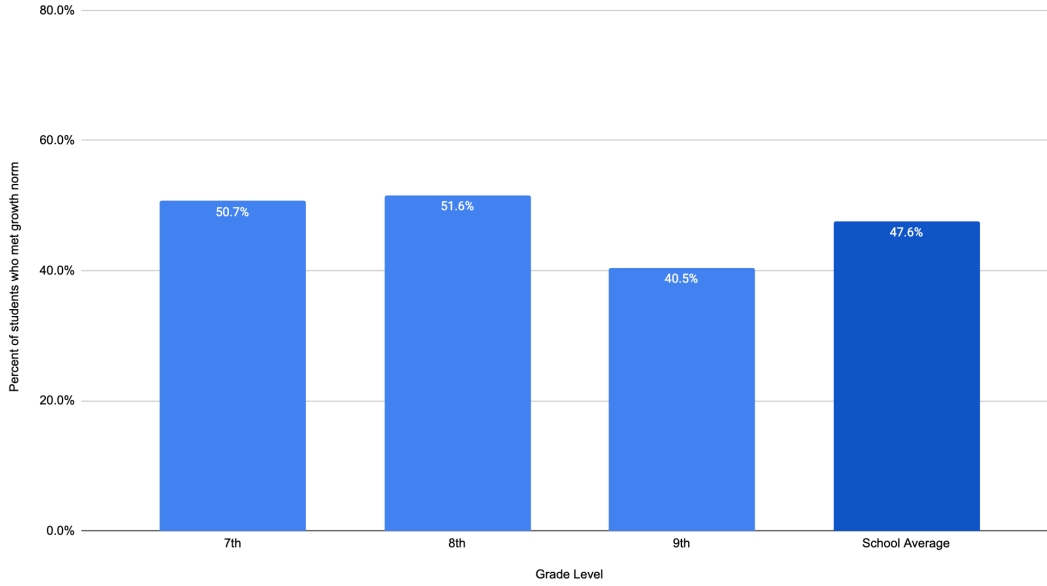
### 22-23 i-Ready Percent of Students with Improved Placement at EOY



# Junior High 23-24 MAP Growth Data

## Growth

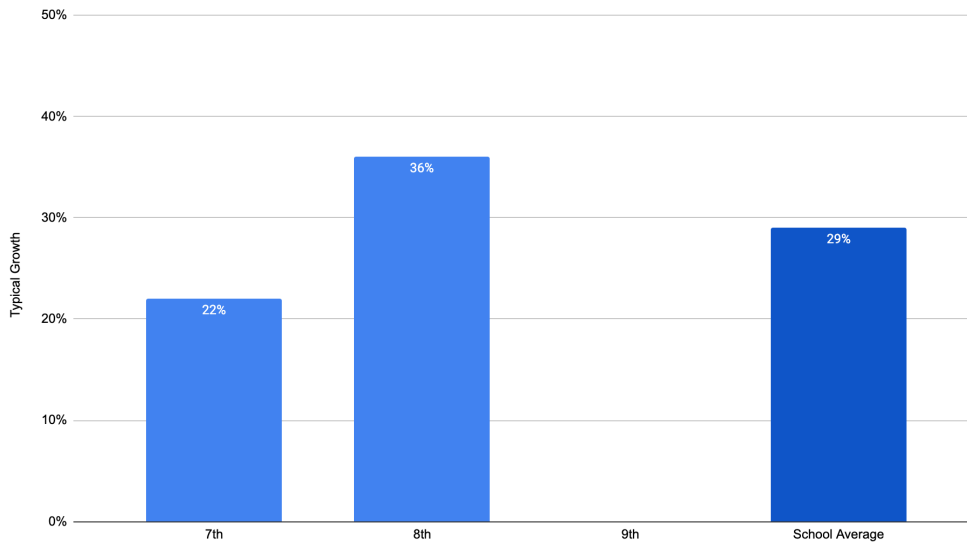
23-24 BOY to MOY MAP Growth: Percentage of Students who Met Growth (SGP of > 50)



# Junior High 22-23 i-Ready Data

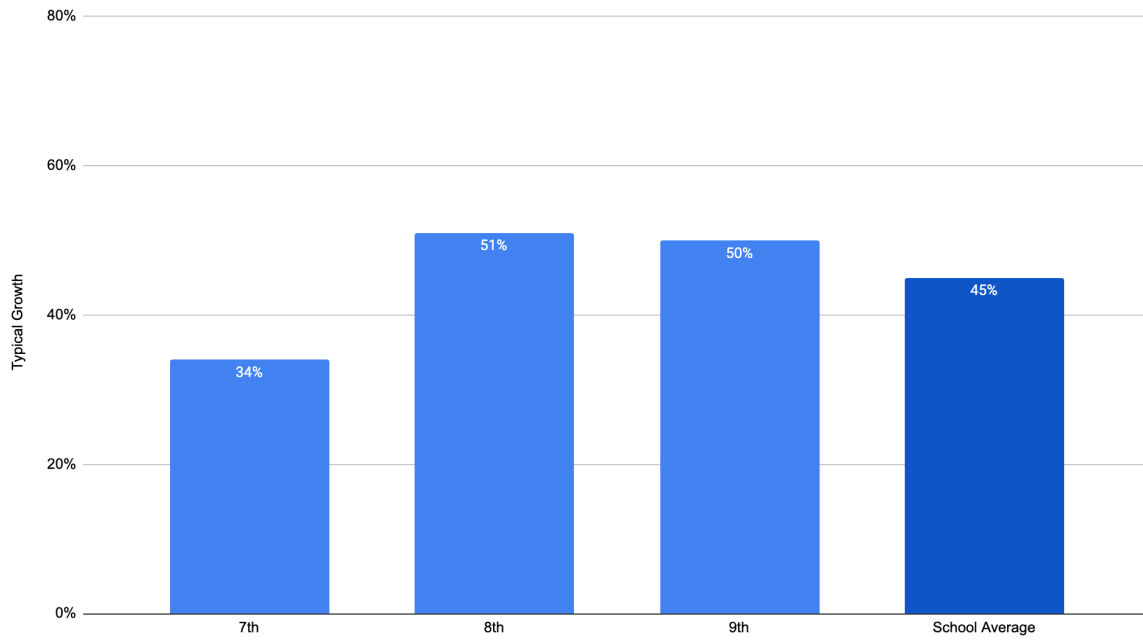
## Growth

22-23 i-Ready JH MOY % of Students who Met Typical or Better Growth Goals



\*Growth Data not available for 9th grade at MOY

### 22-23 i-Ready JH EOY % of Students who Met Typical or Better Growth Goals



# Coversheet

## Policy Updates

**Section:** V. Policy Updates  
**Item:** A. Policy Updates  
**Purpose:** Vote  
**Submitted by:**  
**Related Material:** 3.02.POL\_Cash\_Handling\_Policy\_-\_Google\_Docs.pdf



# OGDEN PREPARATORY ACADEMY

## Official Policy

### 3. Fiscal Management

#### 3.02.POL Cash Handling Policy

**Effective/Revision Date:** 02/10/2023

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Ogden Preparatory Academy (the School) adopted this policy to ensure that the School utilizes sound internal controls and properly handles cash received by School personnel.

The Business Director will designate at least two (2) School employees who are authorized to handle cash paid to the School, and only those employees may handle cash for the School. The Business Director will ensure that all employees who are authorized to handle cash receive appropriate annual training.

Receipts must be issued for all cash received by the School except for student participation in school activities in amounts less than \$5/student.

All cash received must be deposited within **three (3)**~~five (5)~~ business days of receipt. Two individuals should prepare cash deposits using tamper resistant deposit bags.

The Business Director may establish additional procedures associated with the handling of cash that are consistent with this policy or applicable laws and regulations.

No School employee should handle cash associated with a non-school-sponsored activity in their capacity as a School employee. In the event such an individual does handle such cash, they must make it clear to the organization sponsoring the activity that they are not acting as a School employee.

#### Document History

Approved: 09/11/2013

Revised: 01/29/2017

Revised: 02/10/2023 *Adjusted deposit days from three to five.*

Revised: 02/08/2024 *Adjusted deposit days from 5 to 3 per state rule.*

## Legal References

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