



OGDEN PREPARATORY ACADEMY

Ogden Preparatory Academy

OPA Board of Directors Meeting - Electronic

Date and Time

Friday March 18, 2022 at 10:00 AM MDT

Location

1435 Lincoln Avenue
Ogden UT 84404

VISION: Ogden Preparatory Academy's vision is to create a positive, nurturing environment for students to grow and learn as they develop the skills necessary to become tomorrow's leaders. Through high academic expectations and experiences, bilingual exposure, leadership roles and commitment to community, OPA students will gain confidence and a sense of self worth that will prepare them to face the challenges in a competitive world.

Agenda

	Purpose	Presenter	Time
I. Opening Items			10:00 AM
A. Record Attendance			1 m
B. Call the Meeting to Order			
C. Public Comment	Discuss	Stefanie Zwygart	2 m
II. Discussion			10:03 AM
A. E-Rate Funding	Vote	Alfredo Perez	20 m
B. Technology Purchases	Vote	Alfredo Perez	5 m
C. Lawn and Snow Services	Vote	Alfredo Perez	5 m
III. Closing Items			10:33 AM
A. Adjourn Meeting	FYI	Stefanie Zwygart	

Coversheet

E-Rate Funding

Section: II. Discussion
Item: A. E-Rate Funding
Purpose: Vote
Submitted by:
Related Material: E-Rate Funding Overview.pdf

E-Rate Funding

Note: Information will be provided during the meeting.

Coversheet

Technology Purchases

Section: II. Discussion
Item: B. Technology Purchases
Purpose: Vote
Submitted by:
Related Material: Technology Purchases - Overview & Quotes.pdf

Technology Purchases - Student Chromebook Purchases Overview

Overview:

Student chromebook purchases for FY23. Chromebook prices have seen a significant increase in the past year due to failing supply chains and a significant increase in demand for devices. Multiple offers were made, and they all made clear and upfront notices that prices had increased and most could get a better price when purchased in larger quantities as recommended (300+). Below are the resulting offers.

Bids:

- [Comparison Form](#)
 - Bluum
 - 2nd Gear
 - Pine Cove

1. Bluum

- a. [Touch Screen](#)
- b. [Non-touch Screen](#)

Total Cost: \$151,050

Summary: Found a cheaper deal on a higher quality model that includes one year Accidental Damage Protection (ADP) warranty with purchase. Can start licensure when we hand out devices.

2. [2nd Gear](#)

Total Cost: \$154,043.50

Summary: HP Model with larger screen than desired, but is what they had available.

3. [Pine Cove](#)

Total Cost: \$178,723.50

Summary: HP with sizing we currently have. A bit pricier than most other offers.



**Official Form
of
Ogden Preparatory Academy**

3. Fiscal Management

3.06.TPL.1 Procurement Comparison Form

Effective/Revision Date: 05/11/2020

Page 1 of 2

Item(s) and/or Service(s) being procured

Student Chromebooks for FY23. Pricing has gone up significantly and the availability is limited due to supply chain shortages and an increase in demand.

Vendor #1	Total Cost/time frame	Date Received
Bluum	\$151,050	03/08/2022
Contact Name	Contact Number/Email	Website/other
Adil Moledina	905-946-3722	bluum.com
Specific Characteristics of Proposal		
Found a cheaper deal on a higher quality model that includes one year Accidental Damage Protection (ADP) warranty with purchase. Can start licensure when we hand out devices.		
Vendor #2	Total Cost	Date Received
2nd Gear	\$154,043.50	02/17/2022
Contact Name	Contact Number/Email	Website/other
Ian Campbell	714-622-3187	WWW.2NDGEAR.COM
Specific Characteristics of Proposal		
HP Model with larger screen than desired, but is what they had available.		
Vendor #3	Total Cost	Date Received
Pine Cove Consulting	\$178,723.50	02/07/2022
Contact Name	Contact Number/Email	Website/other
Kyle Thompson	406-294-5485	https://www.pinecc.com/
Specific Characteristics of Proposal		

HP with sizing we currently have. A bit pricier than most other offers.

Specific documents to support bids should be attached to this form.

- Check if a second form is attached for additional vendor proposals. If completing digitally, additional vendor fields may be copied and pasted above in lieu of an additional form.

OPA Employee Contact Name	Date of Review
Alfredo Perez	03/14/2022
Considerations for Decision	
Trox. Best price, quality device, one year ADP, and ability to hold out licensure until we hand out devices.	
Vendor Selected	Date of Approval

Document History

Approved: 05/11/2020

Legal References

3.06.TPL.1 Procurement Comparison Form	
Effective/Revision Date: 05/11/2020	Page 2 of 2



CDI Dallas LLC

4675 E. Cotton Center Blvd. Suite 155
Phoenix, AZ 85040

Quote Number: QUO-86787-86787
Created On: 3/4/2022

OGDEN PREPARATORY ACADEMY

Contact: Alfredo Perez
Email: aperez@ogdenprep.org
1415 LINCOLN AVE
OGDEN, Utah, 84404

OGDEN PREPARATORY ACADEMY

1415 LINCOLN AVE
OGDEN, UT, 84404

Terms: Net 30	FOB: Destination	Customer #:	Expires: 3/31/2022
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Item	Description	Sell Price	Qty	Ext.Price
1	ASUS Chromebook Flip CR1100FKA-YZ182T Flip design - Celeron N5100 / 1.1 GHz 4 Core - Chrome OS - 8 GB RAM - 32 GB eMMC - 11.6" touchscreen 1366 x 768 (HD) - Wi-Fi 6, Bluetooth - dark gray - with 1 year ADP with product registration	\$359.00	100	\$35,900.00

Total \$35,900.00

Thank You,



ADIL MOLEDINA

Account Executive

O: 905-946-3722

C:

E: Adil.Moledina@bluum.com

bluum.com

NOTE: My new email is Adil.Moledina@bluum.com
Please update my contact information.



CDI Dallas LLC

4675 E. Cotton Center Blvd. Suite 155
Phoenix, AZ 85040

Quote Number: QUO-86785-86785
Created On: 3/4/2022

OGDEN PREPARATORY ACADEMY

Contact: Alfredo Perez
Email: aperez@ogdenprep.org
1415 LINCOLN AVE
OGDEN, Utah, 84404

OGDEN PREPARATORY ACADEMY

1415 LINCOLN AVE
OGDEN, UT, 84404

Terms: Net 30	FOB: Destination	Customer #:	Expires: 3/31/2022
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Item	Description	Sell Price	Qty	Ext.Price
1	ASUS Chromebook CR1100CKA-YZ182 Lay-flat design - Celeron N5100 / 1.1 GHz 4 Core - Chrome OS - 8 GB RAM - 32 GB eMMC - 11.6" 1366 x 768 (HD) - Wi-Fi 6, Bluetooth - dark gray - with 1 year ADP with product registration	\$329.00	350	\$115,150.00

Total \$115,150.00

Thank You,



ADIL MOLEDINA

Account Executive

O: 905-946-3722

C:

E: Adil.Moledina@bluum.com

bluum.com

NOTE: My new email is Adil.Moledina@bluum.com
Please update my contact information.

Price Quotation



VAROps IIS

Red8 LLC

611 Anton Blvd., Suite 700
Costa Mesa, CA 92626

varops@insightinvestments.com

Customer: Ogden Preparatory Academy
1435 Lincoln Avenue
Ogden, UT 84404

Attn: Alfredo Perez
Phone: (801) 627-2066
Email: aperez@ogdenprep.org

Quote Date: 2/16/2022

Quote Valid Until: 3/15/2022

App Num: APP34993

Quote Number: 1010343R8

Shipping Terms: Origin

Payment Terms: Net 30

Quote Version: 1

Support Term: Manufacturer's Warranty

Comments to Customer:

Item Number	Description	Qty	Unit Price	Ext. Price
HP				
Hardware				
3V2T7UT#ABA	HP INC. : SBUY CB14G7 CeIN4500 14 4GB/32 PC Intel CN4500, 14 HD AG LED SVA TS, UMA, 4GB LPDDR4X, 32GB eMMC, ax+BT, 2C Batt, Chrome OS, 1 year Warranty	100	\$367.62	\$36,762.00
3V2U9UT#ABA	HP INC. : SBUY CB14G7 CeIN4500 14 4GB/32 PC Intel CN4500, 14 HD AG LED SVA, UMA, 4GB LPDDR4X, 32GB eMMC, ax+BT, 2C Batt, Chrome OS, 1 year Warranty	350	\$335.09	\$117,281.50

Grand Total: \$154,043.50

Price Quotation



VAROps IIS

Red8 LLC

611 Anton Blvd., Suite 700
Costa Mesa, CA 92626

varops@insightinvestments.com

Product Terms and Conditions

This Price Quotation is subject to the Product Terms attached hereto.

This transaction is exclusive of applicable tax unless otherwise noted.

Please indicate your acceptance of the terms of this Price Quotation by either: (i) issuing a purchase order to Red8, or (ii) having an authorized representative sign in the space below. Such acceptance will evidence your commitment to purchase the Services identified above. Furthermore, by accepting this Price Quotation, you are agreeing to execute and return to Red8 all documentation necessary to complete this transaction within 7 days of receipt by you. Acceptance of this Price Quotation will be contingent upon final credit review and approval by Red8 management at our corporate offices in Costa Mesa, California.

This Price Quotation proprietary and confidential to Red8. You may not disclose or distribute this Price Quotation to third parties without the prior written consent of Red8.

Sincerely,
VAROps IIS

Agreed to and Accepted By:

Ogden Preparatory Academy

By: _____

Title: _____

Date: _____

PO #: _____

Price Quotation



VAROps IIS

Red8 LLC

611 Anton Blvd., Suite 700
Costa Mesa, CA 92626

varops@insightinvestments.com

PRICE QUOTATION SALES TERMS

1. **Sale:** Red8 agrees to sell and Customer agrees to purchase from Red8 the Equipment and Software listed on this Price Quotation. Customer will license the Software from the Software owner pursuant to the Software owner's standard licensing terms.
2. **Sales Price:** If payment as specified is not received by Red8 when due, Customer shall, to the extent permitted by law, pay on demand as a late charge, interest in an amount equal to the lesser of 1.5% per month or the maximum rate permitted by law, of all past due amounts.
3. **Transportation and Risk of Loss:** Delivery terms will be FCA Origin. Red8 shall deliver the Equipment in accordance with the written shipping instructions of Customer. Customer shall bear the risk of damage, loss and destruction from every cause once the Equipment has been tendered to the carrier at the point of shipment. Customer shall pay for all shipping, handling and transit insurance charges for the Equipment to the delivery location. Red8 will not insure the shipment unless requested by Customer.
4. **Inspection and Acceptance:** (a) **Equipment:** Customer shall inspect the Equipment upon delivery and shall notify Red8 of any shortage within 5 days of the delivery of the Equipment. Customer's failure to notify Red8 of any shortage within the specified time period will be deemed unconditional acceptance of the Equipment. Any claim by Customer for damage occurring during shipment will be made directly with the carrier, and will not relieve Customer of its duty to pay the sales price to Red8. No return of the Equipment to Red8 is permitted without the prior written consent of Red8. (b) **Software:** Customer's acceptance of the Software will be pursuant to the Software owner's standard licensing terms.
5. **Title:** Title to the Equipment will vest in Customer upon tender of the Equipment to the carrier.
6. **Taxes:** Customer shall assume all responsibility for taxes (payable at the time of sale or thereafter) related to the sale of the Equipment and the licensing of the Software (except taxes based on the gross or net income of Red8), or provide Red8 with a certificate of exemption within 5 business days from the date of this Price Quotation.
7. **Termination and Default:** The occurrence of any one or more of the following events of default constitutes a default under this Price Quotation: (i) the failure of Customer to pay any amounts when due if that failure continues for 10 days after written notice; or (ii) the failure of either party to perform any other material term or condition of this Price Quotation if that failure continues for 30 days after written notice. Upon the occurrence of any of the events of default, the non-defaulting party may terminate this Price Quotation. In addition to the right to terminate, the non-defaulting party will retain all remedies available to it at law or in equity.
8. **Force Majeure:** Red8 will not be liable for delays in delivery of the Equipment or Software for any cause beyond Red8's reasonable control. In the event of any delay in Red8's performance due in whole or in part to such causes, Red8 will have such additional time for performance as may be reasonably necessary under the circumstances.
9. **Warranties and Disclaimers:** (a) **Equipment:** Red8 warrants that it will be the owner of the Equipment when it is delivered, free and clear of any liens and encumbrances, with the full right to sell the Equipment to Customer. To the extent permitted by applicable law and agreements, Red8 hereby assigns to Customer any applicable manufacturer's warranty, if any. Customer, recognizing that Red8 is not the manufacturer of the Equipment, agrees that its purchase of the Equipment is on an "as is, where is" basis and expressly waives any claim against Red8 based upon any infringement or alleged infringement of any patent, copyright or trademark with respect to the Equipment. (b) **Software:** Red8 warrants that it is an authorized distributor of the Software. Red8's liability from any cause whatsoever arising out of or in connection with this Price Quotation will not in any event exceed in the aggregate the amount paid by Customer for the Equipment or Software giving rise to the claim, as applicable.

THE FOREGOING WARRANTIES ARE EXPRESSLY IN LIEU OF ANY OTHER EXPRESS OR IMPLIED WARRANTIES, INCLUDING ANY IMPLIED WARRANTY OF MERCHANTABILITY AND FITNESS FOR A PARTICULAR PURPOSE AND NON-INFRINGEMENT, AND OF ANY OTHER OBLIGATION ON THE PART OF RED8. CUSTOMER ACKNOWLEDGES THAT IT HAS MADE THE SELECTION OF THE

Price Quotation



VAROps IIS

Red8 LLC

611 Anton Blvd., Suite 700
Costa Mesa, CA 92626

varops@insightinvestments.com

EQUIPMENT AND SOFTWARE BASED ON ITS OWN JUDGMENT AND EXPRESSLY DISCLAIMS ANY RELIANCE UPON STATEMENTS MADE BY RED8. IN NO EVENT WILL RED8 BE LIABLE FOR ANY LOSS OF REVENUE, PROFITS, SAVINGS, LOSS OF BUSINESS OR OTHER FINANCIAL LOSS, OR LOST OR CORRUPTED DATA OR FOR ANY INCIDENTAL, CONSEQUENTIAL, INDIRECT, SPECIAL OR PUNITIVE DAMAGES OF ANY KIND WHATSOEVER ARISING OUT OF OR IN CONNECTION WITH THIS PRICE QUOTATION.

10. Support: Manufacturer support applicable to the Equipment will be provided directly to Customer by the manufacturer pursuant to the manufacturer's support terms.

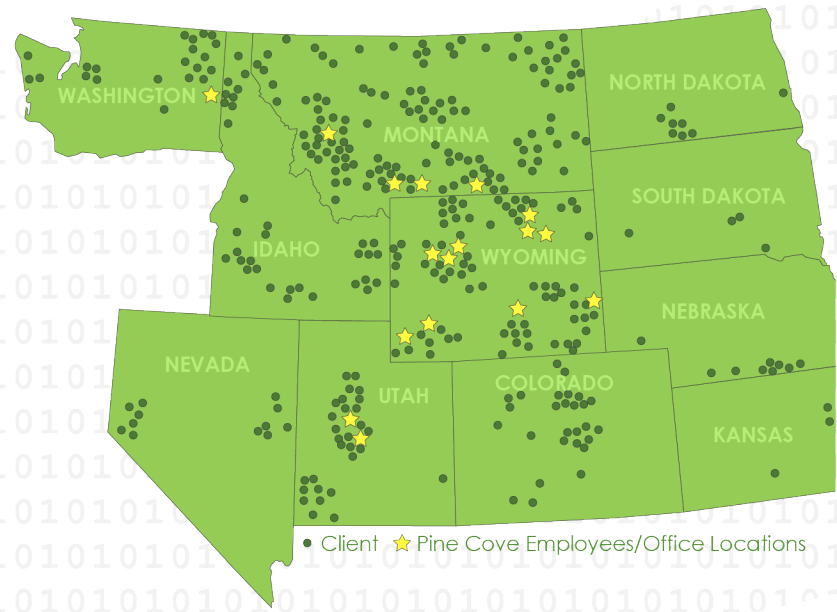
11. Use of Equipment and Software: Customer shall comply with the manufacturer or supplier specifications in connection with the Equipment and Software. Certain Equipment and Software may not be authorized by the manufacturer or supplier for use in critical safety or other applications where a failure may reasonably be expected to result in personal injury, loss of life or other serious property damage. If Customer uses the Equipment or Software in any such applications or fails to comply with all Equipment and Software specifications, Customer acknowledges and agrees that such use or non-compliance will be at Customer's sole risk.

12. Export Compliance: If Customer exports, imports or otherwise transfers the Equipment or Software, Customer shall comply with all applicable laws and regulations and will obtain any required authorizations and licenses.

13. Miscellaneous: This Price Quotation, will be governed by and construed in accordance with the laws of the State of California, but without regard to its conflict of laws provisions. ALL TRANSACTIONS UNDER THIS PRICE QUOTATION EXCLUDE THE APPLICATION OF THE UNITED NATIONS CONVENTION ON CONTRACTS FOR THE INTERNATIONAL SALE OF GOODS, IF OTHERWISE APPLICABLE. This Price Quotation constitutes the complete agreement between the parties and supersedes all prior or contemporaneous proposals, agreements or representations, written or oral, with respect to the subject matter hereof. No provision of this Price Quotation may be amended or modified, unless agreed to in writing by authorized representatives of both parties. The waiver by either party of any right, claim, default or breach of this Price Quotation will not constitute a waiver of any other or subsequent right, claim, default or breach. Those terms and conditions of this Price Quotation, which would, by their meaning or intent, survive the termination or expiration of this Price Quotation, will so survive. Terms and conditions on Customer's purchase order or other acknowledgment form, which are in addition to, or in conflict with this Price Quotation, will be of no force or effect.



**TRUSTED IT PROVIDER
SINCE 1993**



CYBERSECURITY | NETWORKING | COMMUNICATION | PHYSICAL SECURITY | STUDENT SAFETY

We have prepared a quote for you

Chromebooks




Quote # 006290
Version 2

Prepared for:

Ogden Preparatory Academy

Freddie Perez
aperez@ogdenprep.org

Chromebooks

Description	Price	Qty	Ext. Price
HP Chromebook 11 G9 EE 11.6" Touchscreen Chromebook - HD - 1366 x 768 - Intel Celeron N4500 Dual-core (2 Core) 1.10 GHz - 8 GB RAM - 32 GB Flash Memory - Jet Black - Intel Chip - Chrome OS - Intel UHD Graphics - English Keyboard - 12.50 Hour Battery Run T 	\$388.64	100	\$38,864.00
HP Chromebook 11 G9 EE 11.6" Chromebook - HD - 1366 x 768 - Intel Celeron N4500 Dual-core (2 Core) - 8 GB RAM - 32 GB Flash Memory - Intel Chip - Chrome OS - Intel UHD Graphics - English Keyboard - 12.50 Hour Battery Run Time - IEEE 802.11 a/b/g/n/ac/ax W 	\$359.42	350	\$125,797.00
Google Chrome Education Upgrade 	\$31.25	450	\$14,062.50

Subtotal: \$178,723.50



TRUSTED IT PROVIDER SINCE 1993

CYBERSECURITY | NETWORKING | COMMUNICATION | PHYSICAL SECURITY | STUDENT SAFETY

www.pinecc.com

Chromebooks

Prepared by:

Pine Cove Consulting
sales@pinecc.com
800-432-0346

Prepared for:

Ogden Preparatory Academy
1415 Lincoln Ave
Ogden, UT 84404
Freddie Perez
(801) 627-2066
aperez@ogdenprep.org

Quote Information:

Quote #: 006290
Version: 2
Delivery Date: 02/07/2022
Expiration Date: 02/10/2022

Quote Summary

Description	Amount
Chromebooks	\$178,723.50
Total:	\$178,723.50

This proposal shall not be used for the creation of RFP/RFQ documents, by the customer.

TERMS: Due on receipt of invoice.

Access to the customer portal for online payment is @ <https://pinecc.connectboosterportal.com>

Applicable fees and taxes not included.

[https://www.orderporter.com/OrderPorter/online.order?passcode=ff3d1e8b061df5cbc835a10618a12284&entrykey=Quosal Branded v3 \(copy\)](https://www.orderporter.com/OrderPorter/online.order?passcode=ff3d1e8b061df5cbc835a10618a12284&entrykey=Quosal Branded v3 (copy))

Coversheet

Lawn and Snow Services

Section: II. Discussion
Item: C. Lawn and Snow Services
Purpose: Vote
Submitted by:
Related Material: Lawn Services - Overview & Quotes .pdf

Lawn Services - Overview

Comparison Chart:

Services	Groundsman	Wangsgaards - Option 1	Wangsgaards - Option 2	Black's
Weekly Lawn Maintenance	\$420 per week	\$3,600 per month (Appr \$900 per week) for 12 months	\$3,850 per month (Appr \$962.50 per week) for 8 months	\$435 per week
Fertilizer Program	\$860 per application (5 applications)	(included in lawn maintenance - 5 Applications)	(included in lawn maintenance - 5 Applications)	\$735 per application (5 applications)
Tree Pruning	\$350	(included in lawn maintenance)	(included in lawn maintenance)	included in Cleanup
Irrigation - (Winterize, Startup)	\$575	(included in lawn maintenance)	(included in lawn maintenance)	\$350
Irrigation Repairs	\$50x hr + parts	\$50x hr + parts	\$50x hr + parts	\$50 x hr + 10% parts
Aeration	\$650	(included in lawn maintenance)	(included in lawn maintenance)	\$1,250
Waste (in grass areas)	(included in lawn maintenance)	(included in lawn maintenance)	(included in lawn maintenance)	\$65 per week
Fence work	Not Offered	Not offered	Not offered	\$50 x hr + 10% parts
Leaf Removal/ Cleanup	\$270 (spring) \$540 (fall)	(included in lawn maintenance)	(included in lawn maintenance)	\$1,100 x 2 (fall, spring)
Monthly Lawn & Sprinkler Inspection	Not Offered	(included in lawn maintenance)	(included in lawn maintenance)	\$50 x hr + 10% parts
Labor Rate	\$40 x hr	n/a	n/a	n/a
Snow Removal (Truck)	Not Offered	(included in lawn maintenance)	\$500-\$750 (based on inches of snowfall)	\$135 x hr
Snow Removal (Hand)	Not Offered	(included in lawn maintenance)	\$350-\$525 (based on inches of snowfall)	\$45 x hr
Salt	Not Offered	\$16 x bag	\$16 x bag	\$8 x 50 lbs
	\$21,015 + \$40 x hr labor costs	\$43,200	\$33,041	\$25,163
	Estimate Labor Costs:			
	4 hrs x 34 wks = 136 hrs			
	136 hr x \$40 = \$5,440			
	\$26,455			

Bids:

- The Groundsman
- Wangsgaard's - Option 1 (12 months)
- Wangsgaard's - Option 2 (8 months)
- Black's

1. [The Groundsman](#)

Total Estimated Cost: \$21,015 + \$40 x hr labor costs (we estimate at 4 hrs a week = **\$26,455**)

Rubric Score: **80/100**

Summary: Fair and competitive pricing, however \$40 per hour is charged in addition to all services offered which makes the price incredibly unpredictable. We created an estimated hours that would be spent but it is a guessed estimate and was not quoted by the company. They have also been our contractor for the last 5 years, and performed satisfactorily. **NOTE:** Our comparisons were done using the one year quote to keep things consistent and more accurate comparison between all quotes. The 3-year contract is approximately \$520 less, and the 5-year contract is approximately \$1,040 less than the 1 year contract.

2. Wangsgaard's

a. [Option 1 \(12 months\)](#)

Total Estimated Cost: **\$43,200**

Rubric Score: **68/100**

Summary: Laid out easily and predictable with the only non-expected cost being sprinkler repairs as needed but every other company offered the same. However, they are pricing significantly higher than all other competitors.

b. [Option 2 \(8 months\)](#)

Total Estimated Cost: **\$33,041**

Rubric Score: **73/100**

Summary: Laid out easily and predictable with the only non-expected cost being sprinkler repairs as needed but every other company offered the same, and snow removal is done on a case by case basis with varying pricing based on snow. Even then, their pricing is still significantly higher than the others.

3. [Black's](#)

Total Estimated Cost: **\$25,163**

Rubric Score: **95/100**

Summary: Most services offered with most clarity with regards to pricing and where. Generally lower price, but again pricing is subject to necessary repairs and snow fall. Also was the only company to come out and walk the grounds once on his own, and once with his sprinkler lead. Also proposed to upgrade the sprinkler system to a smart system and fix some wiring issues, but was not included in this quote as to keep the quote a little more uniform. Black is also currently in use for snow removal.

Lawn Services Evaluations

The Groundsman:

Factor	Points Available	Points
Services offered	30	25
Approximate annual cost	50	45
Snow Removal Included	10	0
Prior Experience with Vendor	10	10
	TOTAL:	80

Wangsgaards Option 1 (12 month)

Factor	Points Available	Points
Services offered	30	28
Approximate annual cost	50	30
Snow Removal Included	10	10
Prior Experience with Vendor	10	0
	TOTAL:	68

Wangsgaards Option 2 (8 month)

Factor	Points Available	Points
Services offered	30	28
Approximate annual cost	50	35
Snow Removal Included	10	10
Prior Experience with Vendor	10	0
	TOTAL:	73

Black's:

Factor	Points Available	Points
Services offered	30	30
Approximate annual cost	50	50
Snow Removal Included	10	10
Prior Experience with Vendor	10	5
	Total:	95



2022 Property Maintenance Proposal

“YOUR COMPLETE PROPERTY MAINTENANCE SPECIALIST”

Client:	Ogden Preparatory Academy	Contact:	Kasey Kennington
Address:	1415 Lincoln Ave. Ogden, UT	Contact Number:	801-627-3066
Billing Address:	1415 Lincoln Ave. Ogden, UT	Email	acampbell@ogdenprep.org
Item	1 Year Agreement	3 Year Agreement	5 Year Agreement
Weekly Lawn Maintenance-mowing, trimming, edging, blowing & trash patrol	\$420 per week	\$410 per week	\$400 per week
Commercial turf fertilizer program (5-6 total applications) 1 pre-emergent/fertilizer, 4 fertilizer w/herbicide, 1 insecticide & 1 revive app	\$860 per application	\$840 per application	\$820 per application
Irrigation System Start up	\$250.00	\$235.00	\$220.00
Irrigation Repairs & adjustments	\$50 per man / hr + parts	\$50 per man / hr + parts	\$50 per man / hr + parts
Irrigation Winterization/Blow out	\$325.00	\$300.00	\$275.00
Spring cleanup & haul off debris	\$270.00	\$260.00	\$250.00
Aeration or Dethatching	\$650.00	\$640.00	\$630.00
Fall leaf cleanups & haul off debris	\$540.00	\$530.00	\$520.00
Tree Pruning/Cut back fence lines & haul off debris	\$350.00	\$340.00	\$330.00
Playground Mulch delivery & application	\$82 per yard	\$82 per yard	\$82 per yard
Dump dog waste stations & outdoor garbage cans/ replace bags once a week	\$45	\$40	\$35
Labor rate	\$40 per hour	\$40 per hour	\$40 per hour

I Acknowledge the prices for the referenced property and agree to the terms and specifications. This contract may become void, by either party, with a written notice 30 days prior to termination. Upon termination of contract, balance for all completed services will be due. An itemized monthly statement will be mailed by the end of that month for services.

Owner / Property Manager X _____ **Date** _____

Owner / Account Manager X _____ **Date** _____

Wangsgaard's Landscaping & Construction

454 37th St
 Ogden, UT 84403
 +1 8018159117
 jeff@wlc-utah.com
 wlc-utah.com



ADDRESS

Ogden Preparatory
 Academy Junior High
 1435 Lincoln Ave
 Ogden, UT 84404

Estimate 1773

DATE 03/10/2022

DESCRIPTION	QTY	RATE	AMOUNT
Landscaping service to begin April 1, 2022 and end March 31, 2023. 12 months total @ \$3600 per month.	12	3,600.00	43,200.00
Services Include: April 2022 - November 2022 -Weekly mowing, edging, and trimming. -Sprinkler system start up and shut down. -Spring Aeration. - Weed Killer in cement and parking cracks as needed. -Spring and Fall clean-up of leaves and debris. -5 Fertilizer applications. -Trim low hanging tree branches 2x per year.			
Services Include: November 2022- March 2023. -Snow removal on in parking lot and drive thru, sidewalks and walkways.			
*salt application will be billed per service.			
Any other additional Landscaping or Maintenance work. Hourly rate. (per man hour)	1	50.00	50.00
Sprinkler repairs: Hourly Rate (per man hour), plus material.	1	50.00	50.00
Salt: As requested (price per bag)	1	16.00	16.00

Thank you for your business.

Sincerely,
 Jeff Wangsgaard

FINANCIAL AGREEMENT: I agree to pay Wangsgaard's Landscaping in accordance with its regular rates and terms. A one-time \$20 late Fee plus a Monthly finance charge of 10% will be added to the invoice on the unpaid balance. Should it be necessary to assign the account to a collection agency, the responsible party agrees to pay any and all collection fees on past due balance(s).

TOTAL

\$43,316.00

Accepted By

Accepted Date

FINANCIAL AGREEMENT: I agree to pay Wangsgaard's Landscaping in accordance with its regular rates and terms. A one-time \$20 late Fee plus a Monthly finance charge of 10% will be added to the invoice on the unpaid balance. Should it be necessary to assign the account to a collection agency, the responsible party agrees to pay any and all collection fees on past due balance(s).

Wangsgaard's Landscaping & Construction

454 37th St
 Ogden, UT 84403
 +1 8018159117
 jeff@wlc-utah.com
 wlc-utah.com



ADDRESS

Ogden Preparatory
 Academy Junior High
 1435 Lincoln Ave
 Ogden, UT 84404

Estimate 1774

DATE 03/10/2022

DESCRIPTION	QTY	RATE	AMOUNT
Landscaping service to begin April 1, 2022 and end November 31, 2022. 8 months total @ \$3850 per month.	8	3,850.00	30,800.00
Services Include: April 2022 - November 2022 -Weekly mowing, edging, and trimming. -Sprinkler system start up and shut down. -Trim bushes on entire property 2x per year year. -Spring Aeration. - Weed Killer in cement and parking cracks as needed. -Spring and Fall clean-up of leaves and debris. -5 Fertilizer applications. -Trim low hanging tree branches 2x per year			
Any other additional Landscaping or Maintenance work. Hourly rate. (per man hour)	1	50.00	50.00
Sprinkler repairs: Hourly Rate (per man hour), plus material.	1	50.00	50.00
Snow Removal Parking lot and drive areas (1-4 inches)	1	500.00	500.00
Snow Removal Parking lot and drive areas (5+ inches)	1	750.00	750.00
Snow Removal Sidewalks and Walkways (1-4 inches)	1	350.00	350.00
Snow Removal Sidewalks and Walkways(5+ inches)	1	525.00	525.00
Salt: As requested (price per bag)	1	16.00	16.00

Thank you for your business.

Sincerely,
 Jeff Wangsgaard

FINANCIAL AGREEMENT: I agree to pay Wangsgaard's Landscaping in accordance with its regular rates and terms. A one-time \$20 late Fee plus a Monthly finance charge of 10% will be added to the invoice on the unpaid balance. Should it be necessary to assign the account to a collection agency, the responsible party agrees to pay any and all collection fees on past due balance(s).

TOTAL

\$33,041.00

Accepted By

Accepted Date

FINANCIAL AGREEMENT: I agree to pay Wangsgaard's Landscaping in accordance with its regular rates and terms. A one-time \$20 late Fee plus a Monthly finance charge of 10% will be added to the invoice on the unpaid balance. Should it be necessary to assign the account to a collection agency, the responsible party agrees to pay any and all collection fees on past due balance(s).

ESTIMATE

Black's Lawn And Junk L.L.C

556 16th Street
 Ogden, UT 84404
 (801) 425-2159



To:
 Ogden Preparatory Academy (Debbie Deem)
 1415 Lincoln Avenue
 Ogden, UT 84404

Estimate #	3097
Estimate Date	03/07/2022
Total Amount	\$25,163.00

Item	Quantity	Price	Tax1	Tax2	Line Total
Lawn mow, blow off, and edge/line trim.	34.0	\$435.00			\$14,790.00
Snow Removal per truck hour.	1.0	\$135.00			\$135.00
Snow Removal (hand) per man hour.	1.0	\$45.00			\$45.00
Salt per 50 pounds.	1.0	\$8.00			\$8.00
Waste, Junk, in grass areas.	34.0	\$65.00			\$2,210.00
Lawn and Garden Sprinkler System - Winterize.	1.0	\$350.00			\$350.00
Lawn and Garden Sprinkler System - Repair, per man hour. Plus 10% materials	1.0	\$50.00			\$50.00
Fence work - repair - Install per man hour plus 10% materials	1.0	\$50.00			\$50.00
Leaf Removal / Fall / Spring Cleanup	2.0	\$1,100.00			\$2,200.00
Lawn Care - Fertilize 5 step (Granular)	5.0	\$735.00			\$3,675.00
Lawn Care - Aerate (Core)	1.0	\$1,250.00			\$1,250.00
Lawn and Garden Sprinkler System - inspection once a month, per man hour per visit	8.0	\$50.00			\$400.00

Subtotal:	\$25,163.00
Tax:	\$0.00
Past Due Amount:	\$0.00
Total Amount:	\$25,163.00

Notes