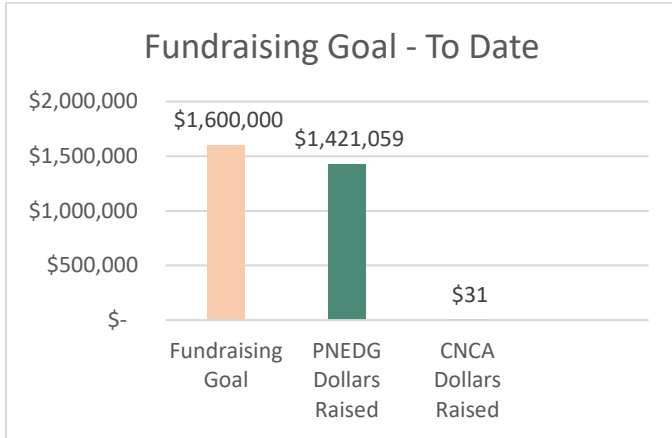


DEVELOPMENT REPORT FY 2022-23 October 3, 2022

Total Funds Raised: \$446,181



NETWORK-WIDE FUNDRAISING PROGRESS

Fundraising Goal	Total Raised	Funding Gap/Variance	Percentage of Goal
\$1,600,000	\$446,150	\$1,153,850	28%

QUARTERLY BENCHMARKS

	FY 2019-20	FY 2020-21	FY2021-22
Quarter 1	\$773,335	\$537,550	\$446,150
Quarter 2	\$548,092	\$485,499	--
Quarter 3	\$107,730	\$316,025	--
Quarter 4	\$215,856	\$413,185	--

BOARD PARTICIPATION

Total Board Giving YTD	Participation Rate Personal Giving	Percentage Personal Giving
\$4,500	1/18	6%

CONTRIBUTIONS BY SOURCE

Category	Goal	Total Raised YTD	Variance	%
Corporate Giving	\$75,000	\$--	\$75,000	100%
Foundation Giving	\$875,000	\$441,650	\$433,350	50%
Individual Giving	\$650,000	\$4,500	\$645,500	1%
Total	\$1,600,000	\$1,431,524	\$1,153,850	28%

FUNDRAISING HISTORY

	20-21	21-22	22-23
Corporate Giving	\$133,935	\$38,050	--
Foundation Giving	\$862,100	\$1,142,250	\$441,650
Individual Giving	\$648,978	\$571,509	\$4,500
Total	\$1,645,013	\$1,752,259	\$446,150

ALLOCATION OF FUNDING

Category	Total Raised	Percentage of Revenue
Unrestricted	\$252,650	57%
Restricted	\$193,500	43%
Total	\$446,150	