

CNCA Board Meeting – May 11, 2021
Sanitary, Cleaning and PPE Products - RFP Recommendation

The recommendation is to award Waxie Sanitary Supply, the sanitary, cleaning and PPE products RFP for the next two years, school years 2021-22 and 2022-23 based on the following:

- Six qualified vendors responded to the RFP with four submitting proposals, Negotiated Price List based on 87 specified products, some without substitution. We were specific on our disinfectants, hand sanitizers, N-95 masks and other products as this is what our schools expect for wellness.
- Overall, Waxie Sanitary Supply was able to provide pricing on all items on our list. Other vendors did not bid on all items.
- Other vendors provided slightly better pricing on a few items, but overall Waxie is the better value. Waxie also has a service center for equipment maintenance and repairs.
- Waxie exceeded expectations during the Pandemic and was able to provide all requested products for cleaning/disinfection, disinfecting equipment, training, videos, product support and also requested custom student barriers, signage and N-95 masks. Assistance was provided to manage Federal Grant programs.
- Waxie is currently set up by ExEd on Spendbridge with a drop-down catalog for not only all CNCA sites but several additional charters. CNCA pricing is what is listed.
- Recommendation is to enter into a new Negotiated Price List Agreement (NPL) for two years.