



Gil Flores | Vice President  
CB-San Gabriel Valley

Gil Flores: Vice President Senior Relationship Manager Commercial Banking

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Gil Flores is a Vice President, Senior Relationship Manager for City National Bank's Commercial Banking Group. In this capacity his responsibilities include acquiring and managing important revenue-generating client relationships, and delivering the highest level of client care and dedication for his clients. Gil leads a team of financial specialists who deliver credit and treasury management solutions for privately held companies with revenues ranging from \$20 million to \$300 million annually.

Gil is a seasoned relationship manager with over 20 years in the banking industry. He is an effective problem solver focused on delivering tailored financial solutions to growing companies. Prior to joining City National Bank, Gil was employed at Bank of America and prior to that was employed at Wells Fargo Bank.

His commercial banking experience includes proficiencies in various aspects of working capital solutions such as Revolving Lines of Credit, CRE, SBA, Equipment Finance and Asset Based Lending solutions for companies with higher levels of leverage due to industry shifts or M&A activities. Gil's experience is rounded with proficiencies in Senior Debt lending and providing capital solutions for Acquisition financing.

Gil is active in his community, volunteering at various food banks throughout Greater Los Angeles and through City National Bank is a member of the San Gabriel Valley Economic Partnership.

Gil grew up in Los Angeles near the mid-Wilshire area after emigrating as a teenager from Nicaragua. He graduated from University of Phoenix in Los Angeles, earning a Bachelor's Degree in Business-Accounting. He resides in Upland, CA with his wife and three sons.