# Camino Nuevo Charter Academy 

## Finance Committee Meeting

Amended on March 22, 2021 at 12:25 PM PDT

## Date and Time

Monday March 1, 2021 at 3:00 PM PST

## Location

ZOOM Meeting
In accordance with Mayor Garcetti's "Safer at Home" City Order (Link) and Governor Newsome's State Executive Order( Link) CNCA will be holding Board Meetings via ZOOM video conference and telephone. No physical CNCA school locations will be open to the public.

This meeting is open to the public through the telephone 1 (669) 900-9128 (US Toll) and ZOOM video conference. To ensure meeting safety, there will be an online ZOOM waiting room set up for participants 10 minutes prior to the meeting. Attendees will be welcomed in prior to the start of the meeting at $4: 00 \mathrm{pm}$. The waiting room will be checked regularly so that anyone joining the meeting late can still join. ZOOM LINK

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Passcode: F14JP6
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+16699009128,,99751636206\#,,,,*776037\# US (San Jose)
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+1 3126266799 US (Chicago)
+1 6465588656 US (New York)
Meeting ID: 99751636206
Passcode: 776037
Find your local number: https://caminonuevo-org.zoom.us/u/adMw6Mx1qQ

## I. Opening Items

## 3:00 PM

Shiho Ito 1 m Shino Ito Shino Ito Minutes

Approve minutes for Finance Committee on January 25, 2021
II. January Business
A. CNHS \#1 - Miramar Campus Update
FYI
B. FY20-21 Cashflow Forecast
C. FY21-22 Budget Update
D. Back Office Request for Proposals
III. Closing Items

3:05 PM
10 m

15 m

30 m

30 m

4:30 PM
A. Adjourn Meeting
Vote
Shino Ito

## Cover Sheet

# January 25, 2021, Finance Committee Minutes 

Section:<br>Item:<br>I. Opening Items<br>Purpose:<br>Submitted by:<br>Related Material:<br>C. January 25, 2021, Finance Committee Minutes<br>Approve Minutes<br>Minutes for Finance Committee on January 25, 2021

# Camino Nuevo Charter Academy 

## Minutes

Finance Committee

## Date and Time

Monday January 25, 2021 at 3:00 PM

## Location

ZOOM Meeting
In accordance with Mayor Garcetti's "Safer at Home" City Order (Link) and Governor Newsome's State Executive Order( Link) CNCA will be holding Board Meetings via ZOOM video conference and telephone. No physical CNCA school locations will be open to the public.

This meeting is open to the public through the telephone 1 (669) 900-9128 (US Toll) and ZOOM video conference. To ensure meeting safety, there will be an online ZOOM waiting room set up for participants 10 minutes prior to the meeting. Attendees will be welcomed in prior to the start of the meeting at $4: 00 \mathrm{pm}$. The waiting room will be checked regularly so that anyone joining the meeting late can still join. ZOOM LINK Members of the public who wish to address the Board regarding items on this agenda or who need special accommodations should contact Leylani Lira in the Chief Executive Officer's office at 213-417-3400 ext. 1401 or Leylani.Lira@caminonuevo.org. Speakers are limited to no more than 2 minutes each. Speakers may also sign up in person the day of the meeting.

## Committee Members Present

C. Smet (remote), R. Hunt (remote), S. Ito (remote)

## Committee Members Absent

 None
## Guests Present

A. Abich (remote), T. Stanton (remote)

## I. Opening Items

## A. Record Attendance

B. Call the Meeting to Order
S. Ito called a meeting of the Finance Committee of Camino Nuevo Charter Academy to order on Monday Jan 25, 2021 at 3:03 PM.
C. November 23, 2020, Finance Committee Minutes
R. Hunt made a motion to approve the minutes from Joint Meeting - Finance Committee \& Miramar Task Force on 11-23-20.
C. Smet seconded the motion.

The committee VOTED unanimously to approve the motion.
Roll Call
C. Smet Aye
S. Ito Aye
R. Hunt Aye

## II. January Business

A. CNHS \#1-Miramar Campus Update

CEO shared Miramar progress update on student case management services designed to assist each current student identify school options and complete enrollment for the 21-22 academic year.

## B. Back Office Request for Proposals

CFO described RFP for back office services and the timeline to bring forth scoring to the March 1, 2021, finance committee meeting.
C. FY21-22 Government Budget Update (Federal \& State)

CFO presented on the Governor's 12/27/20 Safe Schools for All proposal and the Governor's January 2021-21 Budget proposal.
D. FY20-21 CARES Act Progress Report

CFO presented 12/30/20 CARES expense reporting by LEA.
E. FY20-21 Cashflow Forecast

CFO provided recommendation to hold on roll-back of additional furlough days until CA legislature takes action on the Governor's two proposals: Safe Schools for All and Expanded Learning.

## III. Closing Items

## A. Adjourn Meeting

There being no further business to be transacted, and upon motion duly made, seconded and approved, the meeting was adjourned at 5:00 PM.

Respectfully Submitted,
S. Ito

## Documents used during the meeting

- Miramar Case Worker Progress.pdf
- Budget Update FY21-22_FC_01.25.21.pdf
- CARES ACT_CNCA Actuals Summary 12.31.20.pdf
-11.20 - CNCA Consolidated - Budget Summary.pdf
-11.20 - CNCA Consolidated - CashFlow.pdf


## Cover Sheet

## FY20-21 Cashflow Forecast

Section: II. January Business<br>Item:<br>B. FY20-21 Cashflow Forecast<br>Purpose:<br>Submitted by:<br>Related Material:<br>FYI<br>Tammy Stanton<br>20-21 - CNCA Budget Summary - January Forecast.pdf<br>BACKGROUND:<br>January 2021 Budget Forecast, which represents the 2nd Interim Report Period.<br>RECOMMENDATION:<br>Information

| CAMINO NUEVO CHARTER ACADEMY FY20-21 BUDGET SUMMARY Prepared by ExED. For use by ExED and ExED clients only. © 2020 ExED |  |  | CNCA\#2 - Kayne Siart |  | CNCA\#3 - <br> Castellanos |  | CNCA\#3 - Eisner |  | CNCA\#3 Consolidated |  | CNCA\#\#4 - Cisneros |  | CNHS - Miramar |  | CNHS\#2 - DalzellLance |  | Central Administration |  |  |  |
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| $\begin{gathered} \text { Enrolment } \\ \text { ADA } \\ \text { ADA } \alpha \\ \text { UPP } \end{gathered}$ | CNCA - Burlington |  |  |  | Camino Consol | $\begin{aligned} & \text { Nuevo - } \\ & \text { idated } \end{aligned}$ |  |  |  |  |  |  |  |  |  |  |  |  |
|  | $\begin{array}{\|l\|} \hline 2000-21 \\ \text { Budget- } \\ \text { Approved } \end{array}$ | $2020-21$ Forecast | $\begin{aligned} & 2020-21 \\ & \begin{array}{l} 202 \mathrm{gaget} \\ \text { Approved } \end{array} \end{aligned}$ | $\begin{gathered} 2020.21 \\ \text { Forecast } \end{gathered}$ |  |  | $\begin{gathered} \text { 2000.21 } \\ \text { Budere- } \\ \text { Approved } \end{gathered}$ | $\begin{aligned} & 2020-21 \\ & \text { forecast } \end{aligned}$ |  | $\begin{aligned} & 2020-21 \\ & \text { Forecast } \end{aligned}$ | $\begin{gathered} 2000-21 \\ \hline \text { Budget } \\ \text { Approved } \end{gathered}$ | $\begin{aligned} & 2020-21 \\ & \text { Forecast } \end{aligned}$ | $\begin{aligned} & \begin{array}{l} \text { 2020-2121 } \\ \text { Budget- } \\ \text { Approved } \end{array} \end{aligned}$ | $\begin{aligned} & 2020-21 \\ & \text { forecast } \end{aligned}$ | $\begin{gathered} 2002021 \\ \text { Budget } \\ \text { Bpproved } \end{gathered}$ | 2020-21 Forecast | $\begin{gathered} \text { 2020.21. } \\ \text { Audget- } \\ \text { Approved } \end{gathered}$ | $\begin{gathered} 2020-21 \\ \text { Forecast } \end{gathered}$ |  | $\begin{aligned} & 2020 \cdot-21 \\ & \text { forecast } \end{aligned}$ | $\begin{aligned} & \begin{array}{l} 2020-2121 \\ \text { Budget. } \\ \text { Approved } \end{array} \end{aligned}$ | $\begin{aligned} & 2020-21 \\ & \text { Forecast } \end{aligned}$ |
|  |  |  | $\begin{array}{r} 708 \\ \begin{array}{c} 70.18 \\ 67.08 \\ 95 \% \\ 956 \end{array} \end{array}$ | $\begin{array}{r} 708 \\ \begin{array}{r} 70.18 \\ \text { 67. } \\ \text { 95\% } \\ 95 \% \end{array} \end{array}$ | $\begin{array}{r} 470 \\ 459.07 \\ 95 \% \\ 95 \% \\ 99 \% \end{array}$ | $\begin{array}{r} 470 \\ \begin{array}{c} 459.07 \\ 95 \% \\ 959 \end{array} \\ \hline \end{array}$ | $\begin{array}{r} 264 \\ 26.12 \\ 250 \\ 95 \% \\ 976 \\ 97 \end{array}$ | $\begin{array}{r} 264 \\ \begin{array}{c} 26.12 \\ \\ \hline 65 \% \\ 975 \end{array} \\ \hline \end{array}$ | $\begin{array}{r} 734 \\ 719.19 \\ 95 \% \\ 98 \% \\ 98 \end{array}$ | $\begin{array}{r} 734 \\ 719.19 \\ \begin{array}{r} 95 \% \\ 98 \% \end{array} \\ \hline \end{array}$ | $\begin{array}{r} 637 \\ 60.12 \\ 95 \% \\ 95 \% \\ 928 \\ 920 \end{array}$ | $\begin{gathered} 637 \\ \hline 60.12 \\ 95 \% \\ 925 \\ 920 \end{gathered}$ | $\begin{array}{r} 260 \\ \begin{array}{l} 24.31 \\ 95 \% \\ 95 \% \\ 97 \end{array} \end{array}$ | $\begin{array}{r} 260 \\ 245.51 \\ 95 \% \\ 97 \% \end{array}$ | $\begin{array}{r} 451 \\ 426.95 \\ \hline 95 \% \\ 98 \% \\ \hline 98 \% \end{array}$ | $\begin{array}{r} 451 \\ \begin{array}{r} 42.95 \\ 925 \% \\ 95 \% \\ 96 \end{array} \end{array}$ | \% |  |  |  |
| Income |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 8011 Local Control funding Formula | 3,426,214 | 3,444,729 | 4,095,615 | 4,097,145 | 2,918,524 | 2,919,283 | 1,542,547 | 1,539,519 | 4,461,070 | 4,458,802 | 3,686,195 | 3,685,601 | 1,888,385 | 1,891,860 | 4,171,250 | 4,160,951 |  |  | 21,728,729 | 21,739,089 |
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| 81811 Specil Education - Federal (IIEA) 8221 Chidd Nutrition Federal | 113,730 417,524 | 112,268 225,111 | 138,922 | 136,529 80,264 | 95,161 289,36 | 93,522 135,306 | 53,920 125,972 | 52,992 1,106 | 149,081 415,36 | 146,513 136,413 | 125,643 240,23 | 123,479 78,99 | 50,850 103,62 | 4,9,975 14,291 | 88,502 225,415 | 86,978 56,105 |  |  | - $\begin{array}{r}\text { 666,728 } \\ 1,764,970\end{array}$ | (655,742 <br> 590,882 |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 8291 Title I | 317,758 | 310,690 | 278,440 | 27, 131 | 229,436 | 224,332 | 130,012 | 127,121 | 359,488 | 351,453 | 264,892 | 259,000 | 162,60 | 144,485 | 205, 249 | 200,685 |  |  | 1,588,447 | 1,543,444 |
| 8292 Tite II 8299 Tte il | 30,699 <br> 35578 <br> 2085 | 29,060 35578 | 37,047 <br> 25854 <br> 28,7 | 33,762 25884 2 | 27,324 <br> 32718 <br> 1,715 | 24,531 32718 11725 | 15,483 11,211 | 13,900 <br> 111211 | 42,807 43,930 | 38,431 43930 | 31,378 22880 22 | 29,605 <br> 22888 <br> 28 | 13,715 |  | 23,453 | 22,232 |  |  | 179,099 142373 | 165,261 14.373 |
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| ${ }_{8297}^{829}$ failities Incentive Grant |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
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| 8550 Mandate Block Grant | 9,252 | 9,252 | 11,301 | 11,301 | 7,741 | 7,741 | 4,386 | 4,386 | 12,127 | 12,127 | 10,221 | 10,221 | 11,498 | 11,498 | 20,011 | 20,011 |  |  | 74,409 | 74,409 |
| ${ }^{8561}$ State Lotery- - Non Prop 20 | 82,298 | 82,664 | 100,527 | 100,527 | ${ }^{68,861}$ | 68,861 | 39,018 | 39,018 | 107,89 | 107,879 | 90,918 | 90,918 | 36,797 | ${ }^{36,797}$ | 64,043 | 64,043 |  |  | 482,460 | 482,826 |
|  | 26,884 <br> 10981 <br> 1 | 27,03 10,667 | 32,839 <br> 133665 | 32,839 133665 | 22,944 <br> 913,355 <br> 1 | 22,494 91,355 |  |  | 35,240 143119 | 35,240 143119 | 29,700 <br> 120,618 | 29,700 <br> 120,618 | 12,2020 488,817 | 12,020 48817 | 20,921 84963 | 20,921 84993 |  |  | 157,604 640,064 | 157,723 640549 |
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| ${ }_{\text {85 }}^{859}$ State Revenue- Other Total 830 -8599 Other State Income | 51,703 636,982 | 57,73 668,594 | 62,57 409,765 | 75,507 404,421 | 43,101 340,795 | ${ }^{\text {431,047 }}$ | 24,423 221,03 | 24,423 212,58 | 67,524 562,198 | 67,524 543,633 | 56,365 247,390 | 56,365 246,93 | 26,949 94,909 | $\underset{88,445}{26,49}$ | 46,688 489,249 | 46,868 476,293 |  |  | 311,916 2,440,992 | 330,916 2,428,30 |
| 8600-8799 - Other Local Revenue 8631 Sale of Equipment \& Supplies |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
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| 8834 food Serice Sales8650 Leases $\times$ Renats |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
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| 8681 Intra-Agency Fee Income 8682 Childcare \& Enrichment Program Fees |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
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|  | 360,106 413,046 | 347,462 417263 | 439,873 575,119 | 422,548 602589 | 301,311 344,077 | 289,444 369724 | 170,730 193006 | 164,006 230954 | 472,040 537,082 | 453,499 600,678 | 397,827 <br> 452,63 | 382,159 470,359 | 161,009 180750 | ${ }_{1}^{154,668} 1$ | 280,29 339999 | 269,192 |  |  | $2,111,084$ $2,198,569$ | $2,029,479$ 2718270 |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Prior Year Adjustments |  | (1,165) |  | 16,039 |  | 12,539 |  | 7,652 |  | 20,192 |  | 14,167 |  | 8,102 |  | 11,048 |  |  |  | 68,382 |
| Total Prior Year Adjustments |  | ${ }_{(1,165)}$ |  | 16,039 |  | 12,539 |  | 7,652 |  | 20,192 |  | 14,167 |  | ${ }_{8,102}$ |  | 11,048 |  |  |  | 68,822 |
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| (1120 Teachers Salaris |  |  | 32,329 | 16,198 |  |  |  |  |  |  |  |  |  |  |  |  |  |  | 32,329 | 16,198 |
|  | 51,690 88,060 | 51,690 97,520 | 71,200 65,47 | 71,200 66,943 | 51,620 104,638 | 38,215 76,296 | 24,54 36,276 | 29,223 36,276 | $\begin{array}{r} 76,574 \\ 140,914 \end{array}$ | 67,438 112,572 | $\begin{gathered} 65,850 \\ 7,3,50 \end{gathered}$ | 51,50 96,224 | $\begin{aligned} & 32,0,03 \\ & 32,500 \end{aligned}$ | ( $\begin{aligned} & 37,343 \\ & 68,608\end{aligned}$ | 42,778 110,050 | 42,778 100,873 |  |  | 340,184 510,524 | 32,2098 551,740 |



| ```AMINonu:VOCharter academy FY20-21 BUDGET SUMMARY Prepared by ExED. For use by ExED and ExED clients``` |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
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|  | CNCA - Bu | rlington | CNCA\#2 Sia | Kayne rt | $\begin{aligned} & \text { CNCA } \\ & \text { Castel } \end{aligned}$ | \#3- <br> anos | CNCA\#3 | Eisner | $\begin{aligned} & \text { CNCA } \\ & \text { Consoli } \end{aligned}$ | \#3- <br> dated | CNCA\#4 | Cisneros | CNHS - | iramar | CNHS\#2 Lan | Dalzell <br> e | Cen Admini | ral | Camino Conso | Nuevo - <br> dated |
|  | $\begin{array}{\|l\|} \hline \text { 2020.21 } \\ \text { Budget- } \\ \text { Approved } \end{array}$ | $\begin{aligned} & 2020 \cdot 21 \\ & \text { Forecast } \end{aligned}$ | $\begin{gathered} 2020.21 \\ \text { Buget } \\ \text { Approved } \\ \text { App } \end{gathered}$ | $\begin{aligned} & 2020-21 \\ & \text { forecast } \end{aligned}$ | $\begin{gathered} \text { 2020.210 } \\ \text { Budget } \\ \text { Approved } \end{gathered}$ | $\begin{gathered} 2020-21 \\ \text { Forecast } \end{gathered}$ | $\begin{aligned} & \text { 2000.21 } \\ & \text { Budget- } \\ & \text { Approved } \end{aligned}$ | $\begin{aligned} & 2020 \cdot 21 \\ & \text { Forecast } \end{aligned}$ | $\begin{aligned} & \text { 2020.212 } \\ & \text { Audget- } \\ & \text { Approved } \end{aligned}$ | $\begin{aligned} & 2020-21 \\ & \text { forecast } \end{aligned}$ | $\begin{aligned} & \hline 2020-21 \\ & \text { Budget- } \\ & \text { Approved } \\ & \hline \end{aligned}$ | $\begin{gathered} 2020-21 \\ \text { Forecast } \end{gathered}$ | $\begin{gathered} 2020.21 \\ \hline \text { Buget } \\ \text { Approved } \end{gathered}$ | $\begin{aligned} & 2020.21 \\ & \text { Forecast } \end{aligned}$ | $\begin{gathered} 2020.21 \\ \text { Buder - } \\ \text { Approved } \\ \text { App } \end{gathered}$ | $\begin{aligned} & 2020-21 \\ & \text { forecast } \end{aligned}$ | $\begin{aligned} & 2020 \cdot 21 \\ & \text { Budget- } \\ & \text { Approved } \end{aligned}$ | $\begin{aligned} & 2020-21 \\ & \text { Foreceas } \end{aligned}$ | $\begin{aligned} & \text { 2020.212 } \\ & \text { Budget- } \\ & \text { Approved } \end{aligned}$ | $\begin{gathered} 2020-21 \\ \text { Fereceast } \end{gathered}$ |
|  | 139,137 16,313 | 187,912 <br> 143100 <br> 1 | ${ }^{177,559}$ | ${ }^{190,559}$ | 168,681 <br> 11954 | ${ }^{168,681}$ |  |  | 168,681 <br> 17989 <br> 1285 | $\xrightarrow{168,681}$ | 41,666 226324 |  |  |  |  |  |  |  | 527,044 | 600,324 |
| 5449 Other student Instructional Serices 5852 Profesional Develoment |  | 143,100 43,87 | 253,133 <br> 37,060 | 253,133 37,060 | 114,954 <br> 45,34 | 114,954 45,34 |  | 64,533 28,120 | 179,487 <br> 72,54 | 179,487 <br> 73,454 | 226,324 35,303 | $\begin{array}{r}235,164 \\ 36428 \\ \hline\end{array}$ | 113,625 <br> 24828 | 113,625 25.578 2, | $\begin{array}{r}185,333 \\ 13,591 \\ \hline 1\end{array}$ | 185,333 38.063 |  |  | $1,121,1116$ <br> 183436 <br> 12 | $1,199,843$ 254,460 |
| 5584 Nursing \& Medical ( Non-tEP) | 4,100 | 4,100 | 6,000 | 6,000 | 3,500 | 3,500 | 2,500 | 2,500 | 6,000 | 6,000 | 6,658 | 6,658 | 2,500 | 2,500 | 2,000 | 2,000 |  |  | 27,258 | 27,258 |
| 5859 All Other Consultant \& Services | 22,958 | 33,420 | 14,676 | 24,058 | 34,284 | 52,212 | 12,938 | 16,798 | 47,222 | 69,010 | 27,629 | 39,455 | 28,751 | 31,921 | 40,412 | 25,412 |  |  | 181,648 | 223,276 |
| 5861 Non Instructional Software | 95,028 | 95,007 | 102,887 | 102,887 | 84,621 | 84,621 | 51,398 | 51,398 | 136,019 | 136,019 | 106,857 | 106,857 | 51,927 | 51,927 | 77,337 | 77,337 |  |  | 569,855 | 569,834 |
| ${ }_{5}^{5865}$ Fundrasing Cost |  |  |  | ${ }^{646}$ |  |  |  |  |  |  |  |  |  |  |  | 92,732 54,922 |  |  |  | 93,378 365984 |
| 5871 District overisht fees | 60,668 | 60,970 | 73,250 | ${ }^{73,265}$ | 51,242 | $\begin{array}{r}51,249 \\ \hline 7693\end{array}$ | 27,923 | 27,893 | 79,165 | 79,142 | ${ }^{66,048}$ | 66,042 | 31,588 | 31,622 40,929 | 55,045 <br> 73,746 <br> 8.05 | 54,942 <br> 71234 <br> 1723 |  |  | 365,763 555562 | 365,984 <br> 537704 |
| 5872 Seciail Eduction Fees (SLLPA) 5881 litaidency fees | 94,767 994,248 | 91,946 972,612 | -115,759 | 111,866 $1,091,588$ | 79,294 791,621 | 76,593 774,676 | 44,930 449,650 | 43,399 430,326 | 124,224 $1.236,271$ | 119,993 1,205,002 | 104,694 996,108 | 101,127 982,700 | 42,372 480,786 | 40,299 464,939 | 73,746 866,04 | 71,234 845,073 |  |  | 555,562 $5,691.812$ | 537,044 $5.561,914$ |
| ${ }_{5}^{5889}$ Intra Agencry Fees |  | 972,612 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 5899 All other Expenses | 11,787 | 11,787 | 14,482 | 14,482 | 11,025 | 11,025 | 5,422 | 5,422 | 16,447 | 16,447 | 11,590 | 11,590 | 11,565 | 11,565 | 13,305 | 13,305 |  |  | 79,177 | 79,177 |
| 5911 Office Phone | 20,616 | 20,616 | 8,988 | 9,492 | 13,764 | 13,764 | 7,966 | 7,966 | 21,730 | 21,730 | 8,440 | ${ }^{8,640}$ | 13,440 | 13,440 | 16,716 | 16,716 |  |  | 90,130 | 90,634 |
| ${ }_{59213}^{5913}$ Mobile Phone | 792 16,800 | 792 16,800 | 1,512 18,470 | 1,512 18,470 | 3,000 18,470 | 4,020 18,470 | 1,512 18,470 | 1,512 18,470 | $\begin{array}{r}4,512 \\ 36,940 \\ \hline\end{array}$ | 5,532 36940 | 2,400 18,470 | 2,400 18470 | $\begin{array}{r}744 \\ \hline 0926\end{array}$ | 744 2096 | 840 20.926 | 840 20.926 |  |  | 10,800 132,51 | 11,820 132,531 |
| ${ }_{5923}^{5921 \text { Internet }}$ |  | 16,800 | 18,470 | 18,470 | 18,470 | 18,470 | 18,470 | 18,470 | 36,940 | 36,940 | 18,470 | 18,470 | 20,926 |  |  | 20,926 |  |  | 132,531 | 132,531 |
| 5931 Postage \& Shipping | 800 | 1,040 | 1,250 | ${ }^{2,737}$ | $\begin{array}{r}3,500 \\ \hline 12,63\end{array}$ | 3,500 | 500 | 1,242 | 4,000 <br> 68,167 | 4,742 | 2,000 | 2,000 | 750 | ${ }^{1,400}$ | 5,000 49058 | 5,000 49 4958 |  |  | 13,800 351861 | $\begin{array}{r}16,919 \\ \hline 392489\end{array}$ |
| 5999 Other Communications Total 5000 Operating Services | 62,524 $3,002,013$ | 67,983 $3,109,271$ | 74,126 2,975,241 | 80,795 2,963,599 | 42,463 2,151,038 | 60,764 2,127,339 | 25,704 $1,230,840$ | 33,461 1,230,786 | 68,167 $3,381,878$ | 94,225 $3,358,725$ | 68,912 2,65,009 | $\underset{\text { 2,716,877 }}{6,18}$ | $\begin{array}{r}29,075 \\ \hline 1,20958\end{array}$ | - $\begin{array}{r}\text { 31,507 } \\ 1,20759\end{array}$ | 49,058 2,541,548 | 4, 9,058 2, 62,256 |  |  | 351,861 $15,766,766$ | 392,489 $15,985,29$ |
| 6000 Capital Outay |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 6901 Depreciation Expense | 112,659 | 128,945 | 592,721 | 610,752 | 55,312 | 71,909 | 58,982 | 66,032 | 114,294 | 137,941 | 57,252 | 85,452 | 586,366 | 591,129 | 86,006 | 108,437 |  |  | 1,549,899 | 1,662,656 |
| 6999 capital outay |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Total 6000 Capital Outlay | 112,659 | 128,945 | 592,721 | 610,752 | 55,312 | 71,909 | 58,982 | 66,032 | 114,294 | 137,941 | 57,252 | 85,452 | 586,366 | 591,129 | 86,606 | 108,437 |  |  | 1,549,899 | 1,662,656 |
| 77000 Other Outgo |  |  | 218,244 | 218,24 |  |  |  |  |  |  |  |  | 167,477 | 167,477 |  |  |  |  | 385,722 | 385,722 |
| Total 7000 - Other Outgo |  |  | 218,244 | 218,244 |  |  |  |  |  |  |  |  | 167,477 | 167,477 |  |  |  |  | 385,722 | 385,722 |
| total Expense | 8,488,723 | 8,292,493 | 9,716,740 | 9,291,669 | 6,513,416 | 6,239,554 | 3,539,174 | 3,364,191 | 10,052,590 | 9,603,745 | 8,375,119 | 8,018,456 | 4,671,504 | 4,548, 089 | 7,132,107 | 7,034,796 |  |  | 48,436,783 | 46,789,248 |
| net income | 462,594 | 522,635 | 494,809 | 670,835 | 700,223 | 837,450 | 413,167 | 495,354 | 1,113,390 | 1,332,804 | 545,692 | 763,182 | (433,350) | (411,199) | 513,065 | 526,998 |  |  | 2,696,200 | 3,405,253 |
| Beginning Cash Balance | 2,476,972 | 2,447,139 | 1,193,861 | 681 | 1,372,600 | 1,370,760 | 1,613,730 | 1,547,603 | 2,986,331 | 2,918,363 | 1,357,352 | 1,291,459 | 1,394,213 | 1,363,387 | 1,190,599 | 1,190,599 | 488,848 | 2,73 | 11,088,175 | 10,771,361 |
| Cash fow from Operating Activities Net Income | 462,594 | 522,635 | 494,809 | 670,835 | 700,223 | 837,450 | 413,167 | 495,354 | 1,113,390 | 1,332,804 | 545,692 | 763,182 | (433,350) | (411,199) | 513,065 | 526,998 |  |  | 2,69,200 | 3,405,253 |
| Change in Accounts Receivable |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Prior Year Accounts Receivable | 979,888 | 979,888 | 1,027,255 | 1,027,255 | 631,241 | ${ }^{631,844}$ | 478,632 | 478,632 | 1,109,873 | 1,110,475 | 931,857 | 933,762 | 413,285 | 415,610 | 505,950 | 507,473 |  |  | 4,968,107 | 4,974,462 |
| Current Year Accounts Receivable | (2,121,547) | (2,096,581) | (2,065,587) | (2,167,470) | (1,504,256) | $\underset{(1,56,923)}{(15,75)}$ | (923,246) | $\underset{\substack{(860,882) \\(1,72)}}{ }$ | (2,427,502) | $\underset{\substack{(2,27,805) \\(17,47)}}{\text { a }}$ | $(1,836,945)$ | (1,897,802) |  | (959,538) | (1,974,910) | (1,984,995) |  | 115 | (11,365,215) | (11,534,191) $(46,272)$ |
| Change in Accounts Payable | 312,654 | 516,747 | 402,53 | 626,135 | 133,039 | 305,970 | 140,125 | 230,137 | 273,164 | 536,107 | 70,437 | 321,014 | (737,033) | (441, 698) | 203,269 | 403,920 | (2,134) | $(2,134)$ | 522,910 | 1,960,092 |
| Change in Due to Change in Acrued Vacation | (255,948) | (232,937) | (288,825) | (309,70) | (216,673) | (205,094) | ${ }^{(100,648)}$ | (103,185) | (317,321) | (308,279) | (262,518) | (267,380) | (129,326) | 502,648 | (9,987) | $(10,029)$ | (405,210) | (405,210) | (1,669,134) | (1,030,957) |
| Change in Payroll Liabilities |  | (19,310) |  | $(2,876)$ |  | (41, 633) |  | $(6,983)$ |  | $(48,615)$ |  |  |  | (10,658) |  | (25,426) |  |  |  | ${ }^{(114,038)}$ |
| Change in Prepaid Expenditures Change in Deoosits | (97,037) | (5,489) | ${ }^{(41,602)}$ | (3,574) | (50,417) | (3,469) | ${ }^{42,234)}$ | (2,714) | (92,651) | (6,183) | (22,539) | $(4,042)$ | (18,475) | (2,007) | (94,058) | (15,22) | (7,321) | 12,32 | (373,682) | (53,331) |
| Change in Deposits ${ }_{\text {chan }}^{\text {Chang in Deferred Revenue }}$ |  | ,000) |  | (13,000) |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  | (19,00 |
| Depreciation Expense | 12,659 | 128,945 | 592,721 | 610,752 | 55,312 | 1,909 | 58,982 | 6,032 | 114,294 | 137,941 | 57,252 | 5,452 | 586,366 | 591,129 | 88,606 | 108,437 |  |  | 1,599,899 | 1,662,656 |
| Cash Flow from Investing Activities | (13,000) | ${ }_{(140,128)}$ |  | (187,694) |  | (131,053) | (7,725) | (57,791) | (7,725) | (188,844) |  | (234,083) | (38,23) | (74,707) |  | (60,372) |  |  | (58,948) | (885,827) |
| Cash Flow from Financing Activities |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Source-sale of Receivables |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Source-Loans |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Use - Loans |  |  | (381,148) | (381,148) |  |  |  |  |  |  |  |  | (33,306) | (665,306) |  |  |  |  | (414,454) | (1,046,454) |
| Ending Cash Balance | 1,857,236 | 2,093,734 | 934,037 | 932,430 | 1,121,070 | 1,254,055 | 1,630,783 | 1,784,430 | 2,751,852 | 3,038,485 | 840,590 | 968,159 | ${ }^{65,426}$ | 307,622 | 420,532 | 651,881 | 74,183 | 21,442 | 6,943,857 | 8,013,754 |

## Cover Sheet

## FY21-22 Budget Update

Section: II. January Business<br>Item:<br>C. FY21-22 Budget Update<br>Purpose:<br>FYI<br>Submitted by:<br>Tammy Stanton<br>\section*{Related Material:}<br>Dept of Finance_Feb Bulletin_SSC_02.19.21.pdf<br>20-21 1st Principal Apportionment Certified_SSC_02.22.21.pdf<br>SB 86 - Legislative Proposal for In-person Instruction_SSC_0219.21.pdf

BACKGROUND:
Update on 21-22 State Budget Outlook and CNCA 21-22 Budget Development Timeline.

## RECOMMENDATION:

Recommended pre-read articles:

1. Department of Finance February Bulletin
2. SB 86 - Legislative Proposal for In-person Instruction
3. 20-21 1st Principal Apportionment Certification

## Click Here for COVID-19 Related Resources

## FISCAL REPORT

public education's point of reference for making educated decisions

## 2020-21 First Principal Apportionment Certified

BY MATT PHILLIPS, CPA
BY DAVE HECKLER Copyright 2021 School Services of California, Inc.
posted February 22, 2021
On Friday, February 19, 2021, the California Department of Education (CDE) certified the 2020-21 First Principal Apportionment ( $\mathrm{P}-1$ ).

Average daily attendance (ADA) for local educational agencies (LEAs) was determined based on whether or not the LEA applied and was eligible for growth under Senate Bill 820.

For those LEAs not eligible for growth, the 2019-20 ADA was used. For those LEAs that applied for, and were eligible for growth, the lesser of two different estimates were used for certification.

- 2020-21 California Longitudinal Pupil Achievement Data System (CALPADS) Fall 1 enrollment as adjusted by the 2019-20 statewide average rate of attendance
- 2020-21 projected ADA based on budget documentation or enrollment as adjusted by the 2019-20 statewide average rate of attendance

| Grade Level | Statewide Absence Rate for Course <br> Based Independent Study (CBIS) | Percentage of CBIS ADA, in Excess of $\mathbf{1 0} \%$ of <br> Total ADA, to be Reported |
| :--- | :---: | :---: |
| Elementary (K-8) | $4.49 \%$ | $95.51 \%$ |
| High $(9-12)$ | $6.01 \%$ | $93.99 \%$ |

While there was a hold harmless for ADA, there was not a hold harmless for unduplicated pupil percentage (UPP). Based on the certified P-1 data, the average UPP statewide for charter schools and school districts was $61.94 \%$. The UPP dropped roughly $0.63 \%$; however, average decline for LEAs that did experience a drop in the UPP was $1.43 \%$.

It's important to note that the data used for this calculation comes from the CALPADS Fall 1 data approved by the LEA as of the certification deadline on December 18, 2020. LEAs were allowed, and encouraged, to use the amendment window, which spanned December 19, 2020, through February 4, 2021, to verify that all students were appropriately captured, and classified in the data submission. Any changes registered in the amendment window will be reflected in June with the certification of 2020$21 \mathrm{P}-2$.

It is projected that there will be approximately $\$ 8.8$ billion in revenues for the Education Protection Account (EPA) for $2020-21$. The CDE estimates that this will equate to $37.69258175 \%$ of the statewide total for revenue limit and charter school block grant funding, provided that no school district or charter schools receives less than \$200 per unit of ADA.

The certified P-1 records also reflect the upcoming deferrals that are scheduled to occur in February 2021 through June 2021. As a reminder, the deferrals impact the State Aid portion of the Local Control Funding Formula revenues. The EPA, property tax, and charter in-lieu taxes are unaffected by the deferrals implemented with the 2020-21 Enacted State Budget.

Additionally, the base funding for special education saw the elimination of the perpetual deficit. Arising from the recalculation of the Assembly Bill 602 base after removing the federal local assistance from the calculation in 2013-14, the deficit had continued to be a problem for special education local planning agencies. With the $2020-21 \mathrm{P}-1$ apportionment, the base funding for special education is fully funded for the first time in seven years.

For more details about the 2020-21 P-1 Apportionment, click here.

# Click Here for COVID-19 Related Resources 

## FISCAL REPORT

## DOF Releases February Finance Bulletin

BY ROBERT MCENTIRE, EDD Copyright 2021 School Services of California, Inc.
posted February 19, 2021
The Department of Finance issued its first monthly Finance Bulletin of the 2021 calendar year. It memorializes the financial results for the first seven months of the 2020-21 fiscal year, while providing a summary of changes in economic conditions in the 2020 calendar year.

The Finance Bulletin highlighted that the economic decline in 2020 was driven chiefly by losses in service sector jobs, causing U.S. gross domestic product (GDP) to fall by $3.5 \%$, making it the largest decrease in modern history. Labor conditions at the state and national level rebounded considerably, but labor participation rates have dropped 2.0 percentage points below the prior year. Slower than expected growth in November and December caused California's unemployment rate to reach $9.0 \%$ in December (up 0.9 percentage points) compared to $6.3 \%$ across the U.S. in January 2021. There are 5.6 million fewer people employed nationally and 1.5 million fewer Californians employed in December than in February 2020. Nearly a third of Californians who remain unemployed have left the labor force.

Housing units authorized in California averaged 102,800 per month in 2020, an $8.8 \%$ dip from 2019. Segregation of the data shows that single-family units increased $0.3 \%$ to 58,500 , while multifamily units decreased by $18.5 \%$ to 44,300 . Consistent with recent history, limited supply and low-interest rates continue to contribute to increasing housing prices. California's median average home price for a single-family home grew $11.3 \%$ to $\$ 659,380$ in 2020 . Median home prices at year-end were $\$ 717,930$, setting new record highs five times for the year. As one would expect, high sales volume often corresponds with price increases, and home sales volume averaged 411,870 units in $2020,3.5 \%$ over the prior year.

A booming economy and housing market often spark concerns about inflation. However, annual inflation slows at the state and federal levels, with California slowing from $3.0 \%$ in 2019 to $1.7 \%$ in 2020. National inflation also slowed from $1.8 \%$ in 2019 to $1.2 \%$ in 2020.

Despite minor slowing in recovery over November and December, the state's General Fund continues to enjoy robust revenues that outperform the forecasted numbers used in the recently-released 2021-22 Governor's Budget proposal. For the first seven months of the year, state revenues are $\$ 10.5$ billion ( $9.9 \%$ ) above projections, while revenue collections from January are $\$ 7.45$ billion ( $40.9 \%$ ) higher than forecast. Closer examination of the "Big Three" taxes year-to-date show personal income tax (PIT) receipts are $\$ 9.8$ billion
above estimates while sales and use tax (SUT) and corporation tax (CT) receipts are \$167 million and \$493 million over their forecast, respectively. The Finance Bulletin notes that $\$ 1.1$ billion of the overages have already been apportioned through the Governor's Golden State Stimulus.

As an education community, we should take a moment to enjoy positive news-even if the moment is brief. Recent media attention has focused on the idea that continued stimulus will overheat the economy and driveup inflation which would impact prices of goods and services, and ultimately impact the major indices of the stock market. The next major marker for tax collections will be April when taxpayers make their final tax payments for the 2020 calendar year. At that point, the financial landscape will be much clearer, and we'll know whether the recent revenue collections were simply an acceleration of tax payments, or if California's revenues are really that strong.

# SB 86 Provides Legislative Proposal for In-Person Instruction <br> BY LEILANI AGUINALDO <br> BY PATTI F. HERRERA, EDD Copyright 2021 School Services of California, Inc. 

posted February 19, 2021
On February 18, 2021, the Legislature unveiled its proposal to address in-person instruction in identical bills - Senate Bill (SB) 86 and Assembly Bill ( AB ) 86. The bills provide $\$ 2.0$ billion for In-Person Instruction Grants and $\$ 4.6$ billion for Learning Recovery Grants-the same figures used by Governor Gavin Newsom in his 2021-22 State Budget proposal.

## In-Person Instruction Grants

The proposed In-Person Instruction Grants allocate $\$ 2.0$ billion to local educational agencies (LEAs) in proportion to their Local Control Funding Formula (LCFF) entitlement using 2020-21 First Principal Apportionment data. Unlike the Governor's proposal which required LEAs to apply for the grants, SB/AB 86 allocate the grants to all eligible LEAs unless an LEA opts out. Grant recipients would be required to offer inperson instruction via stable cohorts by April 15, 2021, to vulnerable students identified in the billsincluding students with disabilities, foster youth, homeless students, English learners, students unable to access online instruction, disengaged students, and students at risk of abuse. The Legislature intends to give LEAs flexibility to determine prioritization for serving these vulnerable students based on instructional needs, local capacity, and facility availability. Grant recipients also would be required to offer in-person instruction for all students in elementary school by April 15 or within 15 days of reaching an adjusted daily case rate of 7 per 100,000 or lower.

Prior to providing in-person instruction, grant recipients must submit their COVID-19 Safety Plan (CSP) and aligned collective bargaining agreement (CBA) to their county office of education by April 1, 2021. The CSP must include the asymptomatic testing cadence for students and staff detailed in California Department of Public Health (CDPH) guidance-biweekly for LEAs in the red and purple tiers, increasing to weekly if an LEA is in a county with daily case rates greater than 14 per 100,000. LEAs that have a CSP and a corresponding CBA in place by March 15 are exempt from this asymptomatic testing requirement. Also by April 1, an LEA must certify that all of their students have access to technology needed for online instruction.

Notably, SB/AB 86 do not include vaccination of staff as a prerequisite for reopening for in-person instruction -a demand of some stakeholders. Rather, the bills require county public health departments to make COVID19 vaccines available to staff who are working at a school where students are attending in person.

By the time the bills take effect, LEAs that already have a CBA that supports implementation of their CSP are grandfathered and eligible for the grant. The In-Person Instruction Grants would be allocated to LEAs in April 2021 and available for expenditure through July 30, 2021.

## Learning Recovery Grants

The Learning Recovery Grants included in SB/AB 86 are largely similar to the Governor's proposed Expanded Learning Time Grants (see "Expanded Learning Time Grant Proposal Details Released" from the January 2021 Fiscal Report) with a few significant differences. Like the Governor's proposal, grants would be provided to support academic achievement by offering supplemental instruction and support to students. LEAs would receive $\$ 1,000$ for each of their homeless students that are enrolled this school year. After funding state special schools, remaining dollars would be allocated to LEAs in proportion to their LCFF entitlement, using 2020-21 First Principal Apportionment data for this calculation. School Services of California Inc. has a tool available here that provides each LEA's estimated grant amount using 2019-20 Second Principal Apportionment data since data for 2020-21 is not yet available.

Proposed grants may be used for various strategies to accelerate learning and address student needs, such as extended learning time, professional development, programs to address social-emotional learning, and access to school meals. Activities must commence no later than the 2021 summer break and continue until September 30, 2022. At a minimum, the supplemental instruction and support must be offered to students who are low income, English learners, foster youth, homeless, at risk of abuse, disengaged, or below grade level, and students with disabilities. LEAs are required to use at least $85 \%$ of their grants for in-person services. The most significant departure from the Governor's proposal is a requirement that at least $10 \%$ of the grants be used to hire full-time paraprofessionals to provide individualized instruction, prioritized for English learners and students with disabilities.

No application is required for the Learning Recovery Grants, but LEAs must adopt a plan by June 1, 2021, that describes how grants will be used. The California Department of Education will develop a template for the plan which will include a description of how the grants will be used in coordination with federal Elementary and Secondary School Emergency Relief (ESSER) funds. Grants would be provided to LEAs in April and July 2021, and shall be available for use through September 30, 2022.

## Other Requirements

In addition to the two grants, $\mathrm{SB} / \mathrm{AB} 86$ include requirements that apply to all California schools independent of the funds proposed. All public and private schools must report to the local health officer information about any staff or students that have tested positive for COVID-19. Private schools and LEAs must post their CSP on
their website by April 1, 2021. Finally, SB/AB 86 expand the bimonthly reporting all schools must provide to the CDPH regarding in-person instruction (see "New Health Directive Requires Continuous Reporting of Instruction" in the January 2021 Fiscal Report).

SB/AB 86 represent a compromise on in-person instruction reached by the Assembly and the Senate. Governor Newsom, however, believes the proposal "doesn't go far enough or fast enough." Either SB 86 or AB 86 will need to be heard and passed by both legislative budget committees and by the full Assembly and Senate before it goes to the Governor for his consideration. Future Fiscal Report articles will provide continued updates as negotiations continue.

## Cover Sheet

## Back Office Request for Proposals

Section: II. January Business<br>Item:<br>D. Back Office Request for Proposals<br>Purpose:<br>Submitted by:<br>FYI<br>Related Material:<br>Tammy Stanton<br>RFP Back Office Services_CNCA_02.08.21.pdf<br>BACKGROUND:<br>RFP issued by CNCA for Back Office Services

RECOMMENDATION:
Information

# CAMINO NUEVO CHARTER ACADEMY 

## Requestfor Proposal to Provide Back Office Services <br> Due Date: February 22, 2021

## I. Overview

CAMINO NUEVO CHARTER ACADEMY ("CNCA"), a public charter school in the State of California and headquartered in Los Angeles, California is seeking to outsource its back-office services.

CNCA is a network of 6 high-performing public charter schools and one preschool that serves close to 3,500 students in Los Angeles. For twenty-years, CNCA has operated in the MacArthur Park/Westlake communities.

Having our students achieve their potential is an imperative for CNCA, and as such each CNCA charter petition delineates specific charter school's annual goals, including goals to be achieved in the state priorities, core academic skill goals, and goals for lifelong learning and interpersonal skills. The charter petitions also describe specific actions to achieve those goals, measurable pupil outcomes, and methods for measuring pupil outcomes.

## II. Required Services

Pueblo Nuevo Education \& Development Group ("PNEDG") provides a variety of support services to CNCA sites, including but not limited to the services identified in the list that follows. It is our expectation that the selected firm will collaborate, communicate and integrate seamlessly with CNCA and PNEDG staff including the chief executive officer, chief financial officer and sr. vice president of human resources, school leaders, among others.

In an effort to standardize assumptions across all potential service providers ("Provider"), CNCA proposes that for purposes of this request for proposal ("RFP"), Provider should assume that all services provided in the table below ("Externally Provided Services") and within the "Scope of Services" in Section IV (which may be redundant) encompass CNCA's expectation as to services to be provided.

| Externally Provided Services | Internally Managed Services |
| :---: | :---: |
| Accounts payable | " Debtmanagement |
| Accounts receivable | " Facilitiesmanagement |
| " Payroll and Retirement accompanying reports | " Strategic planning |
| " Training on tools and processes | " Org-wide financial \& budget |
| " Budget preparation support | leadership |
| " Cash flow management | " Data strategy development: strategic alignment \& project prioritization |
| " Financial reports preparation (Board, | " Risk management; insurance |
| Mgmt. \& Chartering Authority) | " Supporting leadership team on financial aspects of programmatic |
| " Regulatory reporting \& compliance | issues |
|  | " Accountability Plans |
| (including LCFF, Federal Programs, ASES, One-Time Federal and State Sources) | " All reporting with regard to financial |
|  | integrity |
| " Fixed Asset Ledger Maintenance | " Internal Controls/Processes |
| " Audit and Tax liaison with 3 ${ }^{\text {rd }}$ party | " Exemplary leadership in school finance |
| " Sales \& Use Tax Reporting | " Testifying as to CNCA' financial integrity |

## III. Timetable for Implementing Back Office Support

Following is the proposed timetable for selecting a Provider to work with CNCA beginning FY21/22.

| Activity | Anticipated Date |
| :--- | ---: |
| Informational report to Finance Committee re Solicitation | $01 / 25$ |
| Request for Proposal issued | Week of 02/08 |
| Proposal responses due at midnight. | $02 / 22$ |
| Selection period | $02 / 23$ through 03/01 |
| Interviews Scheduled | Week of 02/23 |
|  |  |
| Recommendation \& Board Approval | Week of 03/01 |
| Notification to firms | Week of 03/09 |

## IV. Scope of Services to be Provided

CNCA expects to award a contract for a three-year period with two (2) one-year options. The contract will be for a fixed price or it may permit for cost escalation by an agreed upon price index. Services will be provided under the contract only after approved by CNCA' Board of Directors.

Under the direction of the Chief Executive Officer and the Chief Financial Officer, the selected Provider must be able to provide a comprehensive scope of financial activities. Such activities include but are not limited to:
" Timely payment of all vendor obligations
" Timely and quality support to school site and home office personnel
" Responsiveness to vendor inquiries
" Execution of payroll and retirement
" Set up and maintenance of all CNCA files with appropriate third-party controls and accessibility by CNCA staff
" Advise with respect to collection and reporting of Title I and other categorical funds
" Budget preparation and presentation when and as required
" Upkeep of accurate cash flow
" Provision of financial and sensitivity analyses if requested
" Assistance to CNCA on quantifying the implications of strategic initiatives, if requested
" Attendance at Finance and Audit Committee meetings and other meetings as requested by CEO and CFO
" Appropriate establishment for CNCA pursuant to guidance from the State
" Initiate and process funding adjustments and journal vouchers
" Process, budget check and post payroll funding adjustments
" Assist with preparation of annual financial audit and tax/information returns
" Timely submission of all security forms submitted to the appropriate state agencies
" Advice as to best financial practices
" Advice to CNCA as to appropriate leverage state and federal funding sources
" Timely and qualitative grant reporting, as required
" Timely preparation of monthly financial statements; timely review with executive staff as requested.

## V. Questions and Submission

Please feel free to direct questions to the CNCA CFO preferably by email as shown below.

All proposals are due no later than midnight. on Monday, February 22, 2021. Please deliver one (1) copy by email as indicated below:

Tammy Stanton, CFO
3435 W. Temple St.
Los Angeles, CA 90026
tammy.stanton@pueblonuevo,org
Office: 213.417.3400
Cell: 213.327.9483

## VI. Proposal Format

Proposals may not exceed 20 pages including any graphics (excluding examples as requested in C. 2 and C. 3 below). The services provided, qualifications and experience and reference portions will be weighted more heavily than the cost of service delivery.

Proposals are to include the following content:
A. Executive Summary. Summarize the key elements of your submission including designated agents and those authorized to bind the Provider.
B. Approach to Working with CNCA. Clearly articulate how your firm intends to approach this engagement and serve CNCA as a partner in your delivery of the Scope of Services enumerated in the foregoing section.

## C. Vendor Qualifications and Experience.

(1) State the size of the firm, the size of the staff, the location of the office from which the work on this engagement is to be performed, and the number and nature of the professional staff to be employed in this engagement.
(2) Provide a summary of the firm's experiences over the past five (5) years in providing directly relevant services. In addition, provide samples of deliverables in the following areas: monthly financial statements, a presentation prepared for Board of Directors, and an example of a directly relevant value-added recommendation made to a client. These items may be provided in an Appendix (and not included in the 20-page count).
(3) Provide the two (2) most recent annual audited tax related financial statements for your firm. Financial statements submitted with this RFP are not subject to disclosure as public records.
D. Qualifications and Experience of Key Personnel.
(1) Identify the person that will be principally responsible for working with the CNCA and leading this engagement. Elaborate upon the role, responsibilities and communication and presentation skills of this individual.
(2) Provide professional resumes of key personnel to be directly assigned to CNCA engagement.
(3) Discuss other commitments of key personnel and how these commitments will affect their availability to CNCA.
E. Provision of Core Services. Based upon your knowledge of CNCA, respond to the following:
(1) What does your organization generally consider to be the core services provided in this engagement?
(2) Describe your philosophy with regard to enhancing clients' organizational and financial capacity.
(3) How does your organization protect intellectual property and confidential and sensitive information?
(4) How have you addressed clients' concerns about over reliance on back office service providers? How do you propose to bifurcate the roles so that this is not an issue of sensitivity for CNCA?
(5) Disclose relationships that have been terminated and the circumstances around such terminations.
F. Technological Resources. Fully educate us as to the technological resources that will be an important part of any CNCA solution. In keeping with CNCA' commitment to mitigating and eliminating risks associated with manual processes please respond to the following:
(1) Describe your systems and software and your methodology for ensuring technological integration with CNCA.
(2) Provide a timeline for complete system integration and orderly transition for CNCA.
(3) Identify typical challenges involved with such a transition and describe solutions deployed with other. Be open about sharing any technological issues that remain unresolved after transitions.
G. Internal Controls. Please ensure that your response incorporates discussion of the systems in place, practices and procedures, internal controls, third-party controls and reporting requirements that have been brought to prior engagements. Discuss how you envision the CNCA interface and recommended best practices.
H. References. Provide three (3) references of clients for whom you have provided a similar scope of services over the past three (3) years. Please include full name, position, telephone number and email address and a description of the engagement vis-à-vis CNCA.
I. Insurance Requirements. CNCA will require that the service organization possess certificates of insurance evidencing required coverage and the minimum as indicated
below. CNCA will require that Provider procure and maintain for the duration of its engagement with CNCA insurance against claims for injuries to persons or damages to property which may arise from or in connection with the performance of work by the Provider, its agents, representatives or employees. It is required that broad coverage include the following:
(a) Commercial General Liability on an occurrence basis for bodily injury and property damage including products completed operations, personal injury and advertising injury with limits no less than $\$ 1,000,000$ per occurrence, $\$ 3,000,000$ aggregate.
(b) Automobile Liability with limits no less than $\$ 1,000,000$ per accident for bodily injury and property damage. If no owned autos, then non-owned/hired coverage can be accepted.
(c) Workers Compensation Insurance as required by the State of California with Statutory Limits, and Employer's Liability Insurance with limit of no less than $\$ 1,000,000$ per accident for bodily injury or disease.
(d) Crime Insurance or Fidelity Bond Coverage shall be maintained to cover all employees who handle, process, or otherwise have responsibility for CNCA funds or other assets. Minimum amount of coverage shall be $\$ 1,00,000$ per occurrence $/ \$ 1,000,000$ aggregate, with deductible that is acceptable to CNCA.
(e) Professional Liability (Errors \& Omissions) Insurance appropriate to Provider's profession of financial services with no limits less than $\$ 1,000,000$ per occurrence or claim, $\$ 3,000,000$ aggregate.
(f) Given the foregoing requirements, please provide a statement as to willingness and ability of your firm to provide the required minimums.
J. Conflicts of Interest. Please disclose each of the following:
" Any violations of federal, state or local regulations/laws within the past three (3) years;
" All pending or current litigation;
" Arrangements with other firms that may pose a potential conflict of interest to the CNCA engagement; any arrangements that are likely to be made in order to deliver the CNCA engagement; and
" If none of the above apply, provide a statement to that effect
K. Cost Proposal. Please present cost options under both 3-year and two 1-year options to extend. Proposals should include all standard costs associated with providing the services described in the Scope of Work.
" Proposals may include a compensation that includes the hourly rate for each individual who would be assigned to CNCA, and a cost by category for all major activities. Be clear as to any services that might be typically provided with such an engagement as CNCA and which may fall outside your cost proposal. If there are none, ensure that you make a statement to that effect.
VII. Evaluation of Proposals and Negotiations. Overall responsiveness and representations made within the RFP, as well as your firm's ability to connect with the CNCA team are important factors in the overall evaluation process. Therefore, we will likely short list two firms to be invited for interviews with CNCA selection team. CNCA will select a firm that has the highest suitability for the work with CNCA and the overall desirable approach. At that point, CNCA will negotiate with the firm to determine final pricing and contract.
VIII. Award. CNCA reserves the right to reject any and all proposals; to waive any informality in the proposal process; and to accept the proposal that appears to be in its best interests.

