



Seaside School, Inc

Minutes

Development Committee Meeting

Date and Time

Tuesday May 7, 2024 at 8:15 AM

Committee Members Present

L. Blue, M. Kerrigan, T. Brooks, T. Miller

Committee Members Absent

D. Lilienthal, G. Latour, J. Ward, M. Uhlfelder

Guests Present

D. Ward, Dana Hahn, John Doris, K. Tucker, T. Horton, jason@seasideschoolfoundation.org,
patrick@seasideschoolfoundation.org

I. Opening Items

A. Record Attendance

B. Call the Meeting to Order

M. Kerrigan called a meeting of the Development Committee of Seaside School, Inc to order on Tuesday May 7, 2024 at 8:18 AM.

C. Approval of Minutes from the April Development Committee Meeting

No vote was taken because not enough committee members were present to constitute a forum.

II. Seaside School Foundation Update

A. Fundraising Update

Per Teresa Horton:

In April, the Capital Campaign brought in \$177K in cash and pledges. Brian Boone has been hired to consult and the top 45 prospects have been assigned to a board member for solicitation. Megan Harrison is working on the business community for donations.

Rising Tides Annual Fund has a fiscal year goal of \$150K and is currently 21% towards goal.

B. Fundraising Events

Tom Glavine Field of Dreams Golf Tournament - October 8th
2025 Race Weekend - February 14-16

C. Benefits to Fundraising

Per Tom Miller:

The Annual Fund is meant to benefit mission-based programming and other activities outside of the normal school day such as Lego League, Sea Perch and others.

Funds raised from Race Weekend are critical for maintaining small class sizes and a small school.

III. Development

A. High School Expansion Construction Update

Per Patrick McCarthy:

The foundation contractor is on-site to install piles. Ran into an issue with the routing of the main power, but a workaround was discovered as a solution.

An additional \$5.5 million was released to keep mobilize sub contractors and keep the project on schedule.

B. High School Expansion Funding Update

Following a meeting with the Walton County Board of County Commissioners, they have agreed to be the bond issuer on the project. Voted 5-0 in favor.

A bank-ordered appraisal has taken place and we are awaiting the results

Kav Tucker mentioned that a meeting with Roundtable is coming up and we'll need to determine whether we retain them following the closing of the loan.

Patrick McCarthy mentioned that we are in a good cash position.

Per Tom Miller, an initial call with TSG took place and we anticipate a Triumph Gulf Coast pre-application to be submitted in mid-June.

Kav Tucker recent met with Reynolds Henderson to discuss our path toward a Triumph Gulf Coast Grant and Henderson indicated that they are eager to work with us.

Dana Hahn mentioned that she had recently attended an economic symposium and that it was explained to the group that being able to demonstrate an increase in annual household income was key to a successful application.

John Doris asked what key performance metrics were considered by Triumph. Kav Tucker responded that we were looking at certificates earned, improved quality of life for students and others.

C. Technology Consultant/Provider Proposals Review

Tom Miller discuss proposals received by various services providers for IT services. For the past two years, this service has been handled by Tecaba. Tom brought forward a proposal that he was supportive of from SNH Technologies. Slightly higher cost for more frequency on campus. We agreed to make this recommendation to the board at the May meeting.

D. Hawkeye and Office of Safe Schools Visit (Action Steps)

Hawkeye delivered the findings from their safety audit. Tom and the admin team have a follow up next week to discuss the finding and answer questions.

E. Five Year Facility Improvement Plan

Lee Mixson and Tom Miller have determine flooring work and interior painting among other projects to be priorities going into the summer. They have received proposals and will be requesting a vote at the May meeting to move forward. \$50K is earmarked in next year's budget for these projects.

Tucker Brooks mentioned that these can be addressed with LCIR funds.

IV. Closing Items

A. New Business

B. Adjourn Meeting

There being no further business to be transacted, and upon motion duly made, seconded and approved, the meeting was adjourned at 9:10 AM.

Respectfully Submitted,
T. Brooks