

APPROVED



MassVentures

## Minutes

### MassVentures Board Meeting

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#### Date and Time

Thursday November 17, 2022 at 8:00 AM

#### Location

308 Congress Street (if in person)

Join Zoom Meeting

<https://us02web.zoom.us/j/84004244492?pwd=R1ZDenNFTWV6TElyckYxMk9mN0Vsdz09>

Meeting ID: 840-0424-4492

Password: 8792

Dial by your location

(312) 626 6799 (Chicago)

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#### Directors Present

C. Bouthot (remote), C. Tonucci (remote), D. Schultheis (remote), J. Griffin (remote), J. Hoch (remote), M. Attia (remote), M. Fuller (remote), O. Hazoury (remote), R. Jarquin (remote), W. Asher (remote)

#### Directors Absent

J. O'Reilly, M. James, M. Valanzola

#### Directors who left before the meeting adjourned

C. Tonucci, O. Hazoury

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## **Guests Present**

C. Hipwood (remote), J. Madison (remote), M. Wilcox (remote), P. Yadav (remote), S. Leis (remote), S. Swider (remote), V. Nijhawan (remote)

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## **I. Opening Items**

### **A. Call the Meeting to Order**

M. Fuller called a meeting of the board of directors of MassVentures to order on Thursday Nov 17, 2022 at 8:03 AM.

### **B. Examples of Mission**

Mr. Hipwood provided an overview of the activities from the last month towards the mission of MassVentures.

### **C. Highlights**

Mr. Hipwood provided several highlights from the month including SSBCI and the retirement of Gail Cormier.

## **II. President's Report**

### **A. General Update**

Mr. Hipwood provided a general overview of the business.

### **B. MV Capital Update**

Mr. Hipwood provided an update on the Acorn and Catalyst programs.

### **C. MV Accelerate Update**

Mr. Hipwood noted some of the marketing efforts that would take place in December.

### **D. Other Updates**

## **III. Approvals**

### **A. Board Minutes**

W. Asher made a motion to approve the minutes from MassVentures Board Meeting on 10-13-22.

J. Hoch seconded the motion.

The board **VOTED** to approve the motion.

#### **Roll Call**

J. Hoch	Aye
M. Valanzola	Absent
O. Hazoury	Abstain
C. Bouthot	Aye
R. Jarquin	Aye
M. James	Absent
C. Tonucci	Abstain
W. Asher	Aye
J. Griffin	Aye
M. Fuller	Aye
M. Attia	Aye
J. O'Reilly	Absent
D. Schultheis	Aye

### **IV. Financial Matters**

#### **A. Treasurer's Report**

Mr. Madison provided an update of the financials as of the end of September. Discussion ensued.

#### **B. Approve Treasurer's Report**

J. Griffin made a motion to Approve the Treasurer's report as presented.

M. Attia seconded the motion.

The board **VOTED** to approve the motion.

#### **Roll Call**

J. Hoch	Aye
M. James	Absent
C. Bouthot	Aye
J. Griffin	Aye
C. Tonucci	Abstain
O. Hazoury	Abstain
J. O'Reilly	Absent
M. Valanzola	Absent
M. Fuller	Aye
W. Asher	Aye
D. Schultheis	Aye
M. Attia	Aye
R. Jarquin	Aye

### **V. Conflicts of Interest**

#### **A. Conflicts**

Mr. Hipwood presented a list of companies in the MassVentures pipeline of investment opportunities and asked the board members to disclose any conflicts of interest. No conflicts were noted.

## VI. Executive Session

### A. Roll Call Vote to Enter Executive Session

W. Asher made a motion to Enter into executive session to discuss confidential financial information related to applicants of MassVentures funds.

R. Jarquin seconded the motion.

The board **VOTED** to approve the motion.

#### Roll Call

W. Asher	Aye
C. Tonucci	Aye
J. O'Reilly	Absent
D. Schultheis	Aye
M. James	Absent
M. Valanzola	Absent
J. Hoch	Aye
J. Griffin	Aye
R. Jarquin	Aye
O. Hazoury	Aye
M. Fuller	Aye
C. Bouthot	Aye
M. Attia	Aye

### B. Presentation - ExtraSense

The founder of ExtraSense presented an overview of his startup and fundraise.

Discussion ensued.

C. Tonucci left at 8:59 AM.

### C. Vote - ExtraSense

J. Griffin made a motion to Approve an investment in ExtraSense per the details of the pre-investment action sheet.

W. Asher seconded the motion.

The board **VOTED** to approve the motion.

#### Roll Call

O. Hazoury	Aye
M. Fuller	Aye
C. Bouthot	Aye
M. James	Absent
W. Asher	Aye
D. Schultheis	Aye

**Roll Call**

J. Griffin	Aye
M. Valanzola	Absent
J. Hoch	Aye
M. Attia	Abstain
C. Tonucci	Absent
J. O'Reilly	Absent
R. Jarquin	Aye

**D. Talking Heads Wireless**

Mr. Nijhawan presented an overview of a possible investment round for Talking Heads Wireless that would precede the investment previously approved by the Board.  
Discussion ensued.

**E. Vote - Talking Heads Wireless**

R. Jarquin made a motion to Approve the investment as presented and reflected in the pre-investment action sheet.  
W. Asher seconded the motion.  
The board **VOTED** to approve the motion.

**Roll Call**

D. Schultheis	Aye
M. Fuller	Aye
W. Asher	Aye
J. Hoch	Aye
M. Attia	Abstain
R. Jarquin	Aye
J. Griffin	Aye
M. James	Absent
J. O'Reilly	Absent
C. Tonucci	Absent
C. Bouthot	Aye
M. Valanzola	Absent
O. Hazoury	Aye

**F. Preview - Robigo**

Mr. Nijhawan presented an overview of a potential investment opportunity in Robigo.  
Discussion ensued.  
O. Hazoury left.

**G. Presentation - Armored Things / Lambent Spaces**

Mr. Hipwood presented an opportunity for a follow-on investment in Lambent Spaces (fka Armored Things). Discussion ensued.

**H.**

### **Vote - Armored Things / Lambent Spaces**

R. Jarquin made a motion to Approve a follow-on investment in Lambent Spaces as presented and reflected in the pre-investment action sheet.

W. Asher seconded the motion.

The board **VOTED** to approve the motion.

#### **Roll Call**

W. Asher	Aye
O. Hazoury	Absent
M. Attia	Abstain
J. Hoch	Aye
J. O'Reilly	Absent
C. Bouthot	Aye
M. Fuller	Aye
D. Schultheis	Aye
J. Griffin	Aye
R. Jarquin	Aye
C. Tonucci	Absent
M. Valanzola	Absent
M. James	Absent

### **I. Preview - Atlantic Quantum**

Mr. Nijhawan presented an overview of a potential investment opportunity in Atlantic Quantum. Discussion ensued.

### **J. Preview - Black-I Robotics**

Ms. Swider presented an overview of a potential investment opportunity in Black-I Robotics. Discussion ensued.

### **K. Preview - AI Lean**

Mr. Hipwood presented an overview of a potential RLF loan opportunity for AI Lean. Discussion ensued.

### **L. Pipeline Report**

Mr. Hipwood gave an update on the pipeline of investment opportunities.

### **M. Portfolio Update**

Mr. Hipwood gave updates on a few portfolio companies.

### **N. Comp Committee Minutes**

M. Fuller made a motion to have the members of the Compensation Committee approve the minutes from Compensation Committee Meeting on 11-02-22.

W. Asher seconded the motion.

The board **VOTED** to approve the motion.

**Roll Call**

J. Griffin	Aye
R. Jarquin	Aye
W. Asher	Aye
M. Attia	Abstain
O. Hazoury	Absent
C. Bouthot	Abstain
M. Valanzola	Absent
D. Schultheis	Abstain
M. Fuller	Aye
M. James	Absent
C. Tonucci	Absent
J. O'Reilly	Absent
J. Hoch	Abstain

At this time, MassVentures staff including Mr. Hipwood left the meeting.

**O. Compensation Committee Presentation**

Mr. Fuller reviewed the recommendation of the Compensation Committee to extend the term of Mr. Hipwood's employment agreement for three years, from June 30, 2023 to June 30, 2026. A short discussion followed. It was noted that no provisions of the agreement aside from the term would be changed.

**P. Vote - Compensation Committee Recommendation and Minutes**

R. Jarquin made a motion to have the board approve the recommendation of the Compensation Committee and that the Board Chair and/or Board Co-Chair be authorized to negotiate and implement the extension of Mr. Hipwood's agreement.

J. Hoch seconded the motion.

The board **VOTED** to approve the motion.

**Roll Call**

M. Attia	Aye
C. Bouthot	Aye
J. Hoch	Aye
R. Jarquin	Aye
O. Hazoury	Absent
M. Fuller	Aye
J. Griffin	Aye
J. O'Reilly	Absent
M. James	Absent
M. Valanzola	Absent
W. Asher	Aye
D. Schultheis	Aye
C. Tonucci	Absent

## **VII. Closing Items**

### **A. Adjourn Meeting**

There being no further business to be transacted, and upon motion duly made, seconded and approved, the meeting was adjourned at 10:45 AM.

Respectfully Submitted,  
W. Asher