



# **MassVentures**

# **Minutes**

# MassVentures Board Meeting

#### **Date and Time**

Thursday July 28, 2022 at 8:00 AM

#### Location

308 Congress Street (if in person)

Join Zoom Meeting

https://us02web.zoom.us/j/84004244492?pwd=R1ZDenNFTWV6TElyckYxMk9mN0Vsdz09

Meeting ID: 840-0424-4492

Password: 8792

Dial by your location

(312) 626 6799 (Chicago)

#### **Directors Present**

C. Bouthot (remote), C. Tonucci (remote), D. Schultheis (remote), J. Griffin (remote), J. Hoch (remote), J. O'Reilly (remote), M. James (remote), M. Valanzola (remote), O. Hazoury (remote), R. Jarquin (remote), S. Asker, W. Asher (remote)

#### **Directors Absent**

M. Attia

### Directors who arrived after the meeting opened

D. Schultheis, M. James, R. Jarquin, S. Asker

### Directors who left before the meeting adjourned

C. Bouthot, C. Tonucci, O. Hazoury

#### **Guests Present**

C. Hipwood (remote), J. Madison (remote), M. Wilcox (remote), P. Yadav (remote), S. Leis (remote), S. Swider (remote), V. Nijhawan (remote)

### I. Opening Items

### A. Call the Meeting to Order

W. Asher called a meeting of the board of directors of MassVentures to order on Thursday Jul 28, 2022 at 8:03 AM.

#### B. Examples of Mission

### II. Approvals

### A. Board Minutes

J. O'Reilly made a motion to approve the minutes from June 23, 2022 MassVentures Board Meeting on 06-23-22.

W. Asher seconded the motion.

The board **VOTED** to approve the motion.

### Roll Call

C. Bouthot Aye

M. Valanzola Aye

W. Asher Aye

R. Jarquin Absent

O. Hazoury Abstain

J. Griffin Aye

M. Attia Absent

D. Schultheis Absent

J. Hoch Aye

S. Asker Absent

J. O'Reilly Aye

M. James Absent

C. Tonucci Abstain

#### B. Pre-investment action sheet - Cyvl.ai

- C. Bouthot made a motion to Approve the pre-investment action sheet for Cyvl.ai.
- J. Hoch seconded the motion.

The board **VOTED** to approve the motion.

#### **Roll Call**

M. James Absent J. O'Reilly Aye M. Attia Absent R. Jarquin Absent D. Schultheis Absent C. Bouthot Aye C. Tonucci Aye S. Asker Absent W. Asher Aye O. Hazoury Aye M. Valanzola Aye J. Hoch Aye J. Griffin Aye

#### **III. Financial Matters**

#### A. Treasurer's Report

- D. Schultheis arrived at 8:09 AM.
- R. Jarquin arrived at 8:09 AM.
- M. James arrived at 8:09 AM.
- Mr. Madison presented the financial report for month-end May 2022. Discussion ensued.

### **B.** Approve Treasurer's Report

- W. Asher made a motion to Approve the Treasurer's report as presented.
- J. O'Reilly seconded the motion.

Absent

Aye

The board **VOTED** to approve the motion.

#### Roll Call

J. Griffin Aye M. Attia Absent J. O'Reilly Aye C. Bouthot Aye C. Tonucci Aye D. Schultheis Aye R. Jarquin Aye M. Valanzola Aye J. Hoch Aye O. Hazoury Aye M. James Aye

#### **IV. Executive Session**

S. Asker

W. Asher

A.

#### **Roll Call Vote to Enter Executive Session**

W. Asher made a motion to Enter into executive session to discuss confidential matters related to applicants of MassVentures' funds.

R. Jarquin seconded the motion.

The board **VOTED** to approve the motion.

#### **Roll Call**

M. Attia

W. Asher

C. Bouthot

J. Hoch Aye M. James Aye M. Valanzola Aye S. Asker Absent J. Griffin Aye C. Tonucci Aye R. Jarquin Aye J. O'Reilly Aye D. Schultheis Aye O. Hazoury Aye

Dan Rivera, President of MassDevelopment joined the meeting

### B. Presentation - Talking Heads Wireless

Absent

Aye

Aye

The founder and CEO of Talking Heads Wireless, Joel Dawson, joined the meeting to discuss his company and the opportunity for investment. Discussion ensued.

### C. Vote - Talking Heads Wireless

C. Bouthot made a motion to Approve investment in Talking Heads Wireless per the terms of the pre-investment action sheet.

W. Asher seconded the motion.

The board **VOTED** to approve the motion.

#### **Roll Call**

M. James

C. Tonucci

R. Jarquin Aye M. Valanzola Aye S. Asker Absent C. Bouthot Aye J. O'Reilly Aye O. Hazoury Aye D. Schultheis Aye J. Griffin Aye W. Asher Aye J. Hoch Aye

Aye

Aye

#### **Roll Call**

- M. Attia Absent
- S. Asker arrived at 9:20 AM.

### D. Vote: Harmony Baby - amendment to approved deal terms

R. Jarquin made a motion to Approve investment in Harmony per the terms of the amended pre-investment action sheet.

M. Valanzola seconded the motion.

Prior to the vote, Ms. Yadav presented an update to the Harmony Baby term sheet along with new terms. Discussion ensued.

The board **VOTED** to approve the motion.

#### **Roll Call**

- C. Bouthot Aye
- R. Jarquin Aye
- D. Schultheis Aye
- M. Attia Absent
- M. James Aye
- J. O'Reilly Aye
- J. Griffin Aye
- J. Hoch Aye
- S. Asker Abstain
- W. Asher Aye
- M. Valanzola Aye
- O. Hazoury Aye
- C. Tonucci Aye
- O. Hazoury left.
- C. Tonucci left.

Dan Rivera left...

### E. JetCool Follow-On

R. Jarquin made a motion to Approve follow-on investment in JetCool per the terms of the pre-investment action sheet.

W. Asher seconded the motion.

Prior to the vote, Ms. Swider presented an update on JetCool and the new investment round. Discussion ensued.

The board **VOTED** to approve the motion.

#### **Roll Call**

- O. Hazoury Aye
- R. Jarquin Aye
- M. James Aye
- C. Bouthot Aye
- M. Valanzola Abstain
- J. Griffin Aye
- J. Hoch Aye

#### Roll Call

S. Asker Aye
C. Tonucci Aye
W. Asher Aye
D. Schultheis Aye
M. Attia Absent

J. O'Reilly Aye

#### F. Preview - RBI Medical

Ms. Swider presented a preview of a company under consideration for due diligence. Discussion ensued.

C. Bouthot left at 10:00 AM.

### G. Pipeline Report

Mr. Hipwood noted that the current pipeline can be found in the board package.

### H. Portfolio Update

MassVentures' staff provided updates regarding portfolio companies. Discussion ensued.

### I. Roll Call Vote to Return to Open Session

R. Jarquin made a motion to Return to open session.

W. Asher seconded the motion.

The board **VOTED** to approve the motion.

#### **Roll Call**

M. James AyeJ. Hoch AyeC. Bouthot AbsentC. Tonucci AbsentS. Asker Aye

W. Asher Aye
J. O'Reilly Aye

M. Valanzola AyeJ. Griffin Aye

O. Hazoury Absent

R. Jarquin Aye

D. Schultheis Aye

M. Attia Absent

#### V. Conflicts of Interest

#### A. Conflicts

Mr. Hipwood presented the new companies under consideration for MassVentures' investment and asked board members to state any conflicts of interest. None were noted.

### VI. President's Report

## A. General Update

Mr. Hipwood provided a general update of the business. Discussion ensued.

### **B.** MV Capital Update

Mr. Hipwood presented an update on the capital programs.

### C. MV Accelerate Update

MassVentures' staff provided updates on MV Accelerate programs including discussion of the MALSI+ conference.

### D. Other Updates

### VII. Closing Items

### A. Adjourn Meeting

There being no further business to be transacted, and upon motion duly made, seconded and approved, the meeting was adjourned at 10:25 AM.

Respectfully Submitted,

W. Asher