



MassVentures

Minutes

MassVentures Board Meeting

Date and Time

Thursday February 11, 2021 at 8:00 AM

Join Zoom Meeting

https://us02web.zoom.us/j/85124459595?pwd=UEdSaDJ5MzdIWmRhaC9MQm16KzB4UT09

Meeting ID: 851-2445-9595

Password: 6803 Dial by your location (301) 715 8592

Directors Present

C. Bouthot (remote), C. Kirk (remote), C. Stepno (remote), D. Cox (remote), J. O'Reilly (remote), J. Turner (remote), M. Attia (remote), M. James (remote), N. Collins (remote), R. Jarquin (remote), W. Asher (remote)

Directors Absent

None

Guests Present

C. Hipwood (remote), J. Allen (remote), J. Madison (remote), M. Snow (remote), P. Yadav (remote), V. Nijhawan (remote)

I. Opening Items

A. Call the Meeting to Order

D. Cox called a meeting of the board of directors of MassVentures to order on Thursday Feb 11, 2021 at 8:02 PM.

B. Carolyn Kirk Intro

C. Examples of Mission

II. Executive Session

A. Roll Call Vote to Enter Executive Session

D. Cox made a motion to Enter into Executive Session to discuss confidential financial and competitive information of applicants of MassVentures' funds and portfolio companies.

W. Asher seconded the motion.

The board **VOTED** unanimously to approve the motion.

Roll Call

- M. Attia Aye
- C. Bouthot Aye
- N. Collins Aye
- W. Asher Aye
- J. Turner Aye
- R. Jarquin Aye
- C. Stepno Aye
- M. James Aye
- D. Cox Aye
- J. O'Reilly Aye
- C. Kirk Aye

B. Pison Presentation and Q&A

Dexter Ang, CEO of Pison, presented an overview of his business and business plan. Q&A with the Board followed. Mr. Ang then left the meeting and the Board continued discussing the risks associated with a potential investment in Pison.

C. Pison Investment Approval

W. Asher made a motion to Approve an investment in Pison as presented.

R. Jarquin seconded the motion.

The board **VOTED** to approve the motion.

Roll Call

N. Collins Aye

Roll Call

W. Asher Aye

C. Kirk Aye

M. Attia Absent

R. Jarquin Aye

M. James Absent

C. Bouthot Aye

C. Stepno Aye

J. Turner Abstain

D. Cox Aye

J. O'Reilly Aye

D. Pipeline Report

Mr. Hipwood, Mr. Allen, Mr. Nijhawan, and Mr. Snow presented an update on investment candidates currently under consideration. Discussion ensued.

E. Portfolio Update

Mr. Hipwood and Mr. Allen presented updates on the financial and business condition of several portfolio companies. Discussion ensued.

F. Roll Call Vote to Return to Open Session

- D. Cox made a motion to Return to open session.
- W. Asher seconded the motion.

Mr. Hipwood announced that a vote took place during Executive Session to approve an investment in Pison. This investment will be outlined in a Pre-Investment Action Sheet. The board **VOTED** to approve the motion.

Roll Call

D. Cox Aye

J. O'Reilly Aye

W. Asher Aye

C. Bouthot Aye

M. Attia Absent

N. Collins Aye

J. Turner Aye

R. Jarquin Aye

C. Kirk Aye

C. Stepno Aye

M. James Absent

III. Conflicts of Interest

A. Conflicts of Interest

Mr. Hipwood presented the list of companies seeking investment from MassVentures and asked the Board to identify any conflicts of interest. Ms. O'Reilly noted a potential conflict with Monitaur.

IV. Minutes

A. Approve Board Minutes

- J. O'Reilly made a motion to approve the minutes from MassVentures Board Meeting on 01-07-21.
- C. Stepno seconded the motion.

The board **VOTED** to approve the motion.

Roll Call

- N. Collins Aye
- J. Turner Aye
- C. Stepno Aye
- W. Asher Aye
- C. Kirk Abstain
- J. O'Reilly Aye
- R. Jarquin Aye
- C. Bouthot Aye
- M. Attia Absent
- M. James Absent
- D. Cox Aye

B. Approve Labviva Pre-Investment Action Sheet

- W. Asher made a motion to Approve the Labviva Pre-Investment Action Sheet.
- J. Turner seconded the motion.

The board **VOTED** to approve the motion.

Roll Call

- N. Collins Aye
- J. Turner Aye
- C. Kirk Abstain
- D. Cox Aye
- M. Attia Absent
- J. O'Reilly Aye
- W. Asher Aye
- R. Jarquin Aye
- C. Bouthot Aye
- M. James Absent
- C. Stepno Aye

C. Approve ten24 Pre-Investment Action Sheet

N. Collins made a motion to Approve the Pre-Investment Action sheet for ten24.

C. Stepno seconded the motion.

The board **VOTED** to approve the motion.

Roll Call

- C. Stepno Aye
- C. Kirk Abstain
- W. Asher Aye
- J. O'Reilly Aye
- D. Cox Aye
- M. James Absent
- R. Jarquin Aye
- C. Bouthot Aye
- N. Collins Aye
- J. Turner Aye
- M. Attia Absent

V. Financial Matters

A. Treasurer's Report

- Mr. Madison presented the Treasurer's report. Discussion ensued
- J. Turner made a motion to Approve the Treasurer's Report.
- W. Asher seconded the motion.

The board **VOTED** to approve the motion.

Roll Call

- C. Bouthot Aye
- W. Asher Aye
- C. Stepno Aye
- R. Jarquin Aye
- J. O'Reilly Aye
- D. Cox Aye
- N. Collins Aye
- M. James Absent
- M. Attia Absent
- J. Turner Aye
- C. Kirk Aye

VI. President's Report

A. General Update

Mr. Hipwood provided a general update of the business. Mr. Hipwood and Ms. Kirk discussed opportunities for MassVentures and Mass Tech Collaborative to collaborate.

B. Marketing/Messaging Update

C.

MV Capital Update

- D. MV Accelerate Update
- E. Other Updates

VII. Closing Items

A. Adjourn Meeting

There being no further business to be transacted, and upon motion duly made, seconded and approved, the meeting was adjourned at 10:24 PM.

Respectfully Submitted, W. Asher

Documents used during the meeting

- MV Board Book 021121.pdf
- Pison Blue Bookfinal.pdf
- Deal Comparison new and back burner.pdf
- Pre-Investment Action Sheet Labviva RLF.pdf
- Pre-Investment Action Sheet ten24 RLF.pdf