



Sonitrol of the Triangle

April 30, 2018

To: Chris Blacker
The Exploris School
From: Matt Leonard
Sales Representative
Sonitrol Security Systems of the Triangle
Re: Exploris Elementary School

Similar Projects Include;

- | | | |
|--|-------------------------------------|------------------------------|
| Whole Foods | American Tire Distributors | Iron Mountain |
| State of Beer | Chapel Hill Public Schools | Magellan Charter School |
| Fresh Market(s) | Raleigh Neurology | American Drywall |
| American Red Cross | Horizon Forest Products | Raleigh Charter School |
| Wake Med North | Briar Chapel Community | Quality Equipment John Deere |
| Southern Wine and Spirits Distributors | David Allen Co. | Mark Jacobson Toyota |
| Trane | Airgas | Office Suites Plus |
| ECPI | The Little School | G&W Equipment Rental |
| Salix Pharmaceuticals | J.D. Byrider | Expedition Charter School |
| Raytheon | Gregory Poole Caterpillar | Performance Auto Mall |
| Kraft Family YMCA | Cary YMCA | A.E. Finley YMCA |
| NC United Methodist Conference Ctr | Patterson Pope | Pet Supplies Plus |
| Campbell University RTP | Raleigh Christian Academy | Empire Distributors |
| Ted's Montana Grill(s) | Chapel Hill Public Schools | CarQuest |
| Raleigh Radiology | Fullsteam Brewery | Salvation Army |
| Whole Foods | Bland Landscaping | Kimley-Horn & Associates |
| Hasentree | NC State Athletics (all facilities) | Spectrum Properties |
| Heritage Country Club | Scientific Properties | Humana Inc. |
| Dilweg Properties | NC Board of Nursing | NC Board of Dental Examiners |
| Exhibit Resources | Gizmo Brewing | Duke Primary Care(s) |
| Compare Foods | CLT Air Freight | Clay's Power Equipment |
| NC Bar Association | Johnson Lexus | NC Medical Board |
| Lowe's Foods | Syracuse Plastics | Sensus Metering Systems |

We are pleased to submit our proposal to install, monitor, and maintain a Sonitrol Intrusion Detection, Access Control, and Video Surveillance system.

Sonitrol is a leader in the Triangle, as well as nationally, in providing electronic security services and equipment to commercial and institutional customers. Over 19+ years we have developed a proven

track record of quality to over 1,500 current customers. Our high degree of customer loyalty is a reflection of superior technology, installation, monitoring, service and customer service. These services extend from our unique **Smart Audio** intrusion system to fire detection, access control, video surveillance and various technical monitoring functions.

Access Control; Change Keypads

Following is a quote to replace 2 keypads on the existing Sonitrol access-controlled doors with 2 new keyfob/card readers.

Schedule of equipment:

- (2) HID Card Readers
- (1) Wire/misc parts

Total for equipment and installation;
\$564.00 (plus tax)

Video Surveillance

Following is a quote for eight IP Megapixel camera recording to an 8 channel 2TB NVR. Recorded or live footage can be viewed locally or remotely via your network, as well as Smart Phone. This systems overall health will be monitored by our Raleigh office and immediately updated if any part of the system fails. Also the system is fully integrated with either Sonitrol Access or Intrusion systems.

Schedule of equipment:

- (1) 3xLogic 8ch NVR
- (4) 3xLogic HD IP Dome Cameras (2MP, indoor/outdoor, night/day IR)
- (4) 3xLogic HD IP Bullet Cameras (2MP, indoor/ outdoor, night/ day IR)
- (1) Wire/misc parts

Total for equipment and installation;
\$2,995.00 (plus tax)

The monthly maintenance agreement includes warranty administration for the NVR (5 year), loaner in case of failure, and Sonitrol-installed camera replacement for five years. Labor is covered for the lifetime of the agreement. All prices include installation.

\$55.00 per month monitoring, full service and maintenance, warranty, and **Commitment to Service**

This proposal meets and exceeds all requirements of your business, as we understand them. Sonitrol offers your business the **reliability, technology** and **stability** of doing business with an international loss prevention company, while at the same time providing the **accountability, cost competitiveness**, and

service of a locally owned and operated office. If you have questions regarding any material in the proposal, please call us at our local office (919) 848-3611 and we will be happy to provide an answer. We appreciate the opportunity to serve you in your facility and look forward to working with you more in the future.

Regards,

Matt Leonard
Sales Representative
Sonitrol of the Triangle
585-474-0077