

STEVEN R. DARROCH, MS, CISA, PMP

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Big Four professional services executive with nearly two decades of global experience advising enterprise leaders on implementing strategy and risk solutions, solving complex technology challenges and supporting transformations for future growth. With ownership of a book of business across life sciences companies and government agencies, responsible for \$20 million+ in cyber and digital technology transformations. Rapidly scaled innovation, client focused excellence and high-performance teams are hallmarks.

EXPERIENCE

Deloitte & Touche, LLP

Aug 2005 –present

Senior Manager, Financial Risk and Advisory – Cyber Risk, 2013 – present

Global Manager Deloitte LLP UK, 2012 – 2013

Manager, 2009 – 2012

Consultant-Sr. Consultant, 2005 – 2009

Drive & Advise

- Set strategies and manage teams in achievement of high performance sales targets across Cyber, Privacy and Data Risk, and SOX environments. Lead sales process, RFPs, sales meetings and contract negotiations; manage deployment of resources
- Accountable for doubling sales to over \$9M by 2021 in Medical Device Safety and Security (MeDSS) practice – oversee multi-year growth plan, liaise cross-functionally to build custom solutions, create sales strategy and marketing tools
- Global experience building a £5+ million digital risk businesses in the UK leading service design, marketing and talent sourcing
- Cultivate relationships with leaders across IT, Finance and Operations with the world's most valuable enterprises by acting as a trusted subject matter expert to assess current needs and advise on future trends and regulatory expectations

Implement & Improve

- Manage project scope, budgets and timelines, workplans and workflow for numerous large-scale security and compliance programs – projects ranging from \$2M-\$27M and including design and development of enterprise people and processes as well as a broad range of technology integrations including GRC/SIEM/IAM/NAC packages
- Build and lead large and complex organizations to innovate delivery of cyber risk, technology, privacy and data protection solutions for global public and governmental organizations including national cyber Security Operations Centers with over 150 staff members across cyber competencies
- Design controls to ensure implementation integrity and identify remediation and process improvement areas

People & Projects

- Recruit, retain, develop and deploy pipelines of talent (campus and experienced professionals); guide dozens of new practitioners to specific practice areas; manage multiple teams from 4 to over 120 professionals in size
- Oversee up to 7 direct reports and manage their career progression, performance reviews and staffing alignment
- Internal and external international public speaking, publications, facilitation and training

Crossley, McIntosh, Prior & Collier | Wilmington, NC

Jan 2002-July 2005; Jan 2000-Dec 2000

Practice Manager, Network Administrator

Designed and implemented the company's local and wide area network infrastructure and desktop computing platforms. Managed and supervised all aspects of financial planning, reporting and compliance.

Software Training Service, Inc | Shelby, NC

Jan 2001 – Dec 2001; Jan 1998-Dec 1999

Corporate Trainer

Traveled to and trained groups at blue chip clients on introductory, intermediate, advanced and custom end user application courses. Facilitated quarterly off-sites around the country for company leaders, trainers and administrative staff.

EDUCATION

Master of Science in Accountancy, Info. Systems Assurance

University of North Carolina at Wilmington, 2005

Bachelor of Arts in Philosophy and Religion, cum laude

University of North Carolina at Wilmington, 2004

CERTIFICATIONS / PROFESSIONAL AFFILIATIONS

- Certified ISO 27001 Lead Auditor, Advanced
- Project Management Professional (PMP)
- Certified Information Systems Auditor (CISA)
- Member International Association of Privacy Professionals (IAPP)

RELATED PROJECT HIGHLIGHTS

Strategy lab for industry Information Sharing and Analysis Center (ISAC)

- Designed and facilitated an executive leadership lab for a critical industry ISAC to hone and focus the 2020 tactical plan and industry products and services innovation portfolio
- Led activities within the client experience core/lab, the IoT Studio and the SOC Watch floor

Medical Device Safety and Security service offering innovation and launch

- Led development of business case for funding and launch of a new, innovative service offering
- Convened technical resources and marketing to develop initial launch, strategy and campaigns
- Developed and launched refresh growth strategy, alliance and workforce plans

Cyber regulatory readiness for global medical device manufacturer

- Led development of risk assessment methodology in response to FDA inquiries on product cyber security
- Developed program for security by design amid evolving regulations
- Deployed GRC based technology to manage ongoing identification, monitoring, compliance and reporting on product component inventory and related vulnerabilities

Technology risk at quasi-governmental organization

- Managed a multi-year relationship with core technology leaders at a quasi-governmental organization with critical logistical, retail and law-enforcement responsibilities that resulted in multiple first-in-class programs including:
 - Designed, built and managed large, complicated PCI-DSS compliance program that achieved Tier 1 Processor PCI compliance
 - Designed, built and managed program for two regional Security Operations Centers and related cyber capabilities from network hygiene and threat intelligence to continuous monitoring and incident response.
 - Created modern Chief Information Security Officer role and overall strategy and workforce plan for transformation maturity in that role

Digital risk for leading, global pharmaceutical

- Managed a global digital governance operation including maintaining a global, cross-unity digital risk council and working group
- Led £ multi-million program that developed a self-service, automated and visualized digital presence application to enable management of the inventory of digital (web and mobile application) properties across the world