**JERRY HWANG**

**EXPERIENCE**

**COO/CFO**

**North Carolina Museum of Art Foundation / 2019 - Present**

Manage business and administrative operations inclusive of finance, accounting, HR, IT, contract management, procurement, food services, retail, and special events

**Director, Cost Management and Vendor Operations**

**Verizon / 2018 - 2019**

Recruited to lead team of 50 managing $1.2 billion+ of annual vendor spend; accountable for end-to-end operations including contracting, performance management, and cost reduction

Restructured financial, operational, and risk / controls processes to create a culture of performance which drove $30 million in first year cost savings

**Director, Head of Complex Deals**

**MetLife / 2016 - 2018**

Served as CFO to Chief Technology Officer and led development of IT investment business cases

Led deal structuring, negotiation, and cost optimization for company’s most complex technology transactions and drove over $90 million in hard cost savings

**Senior Manager, Strategy**

**Toshiba / 2014 – 2016**

Advised world’s largest retailers on technology transformation – also served as practice lead for retail point-of-sale payments (covered PCI compliance, EMV, new business models, etc.)

**Director, Corporate Development and Strategy**

**Bandwidth, Inc. / 2012 – 2014**

Advised President and CEO of $200 million company on corporate strategy and finance matters – maintained financial models used for planning, M&A, fundraising, and board / investor relations

**Manager, Strategic Planning – Global Technology and Operations**

**Ally / 2011 – 2012 / *Top 20 Bank - #1 in US auto loans***

Created IT strategy and investment plan to enable digital transformation and business goals

**Manager, Corporate Development and Strategy**

**Lowe’s / 2008 - 2011**

Led strategic and financial development for entry into insurance restoration, HVAC, smart home, and other home improvement verticals which generated over $300 million in new retail sales

**Senior Financial Analyst, Corporate Development**

**Nucor / 2005 - 2008**

Led analysis and business case development for all greenfield projects, mergers & acquisitions, and partnerships and closed over $6 billion in new deals

**Analyst, Investment Banking**

**Bank of America / 2003 – 2005**

Developed skills in financial modeling and mergers & acquisitions – closed $3 billion+ in deals

**CONTACT**

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jhwangx@yahoo.com

**EDUCATION**

BS Business - Finance

BS Political Science

University of North Carolina – Chapel Hill

**WHAT I DO**

Advise C-level executives on matters of strategy, finance, and technology transformation. Analyze data to propose solutions and then drive execution against tough business problems.

**BOARD EXPERIENCE**

**Member, Board of Trustees**

North Carolina Symphony

2013 – 2017

Member of audit committee

**Member, Board of Directors**

Mecklenburg County Alcoholic Beverage Control (ABC) Board

2011 – 2013

Member of audit and finance committees