

#### TRI PROPERTIES TEAM

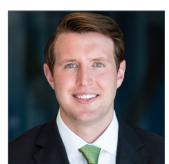


RYAN GAYLORD, COIM, SIOR Senior Vice President, Corporate Services Division 15 years at Tri Properties



MATT BAKER
Director of Construction Management
& General Contracting

15 years at Tri Properties



LUKE ENZWEILER Corporate Service Advisor

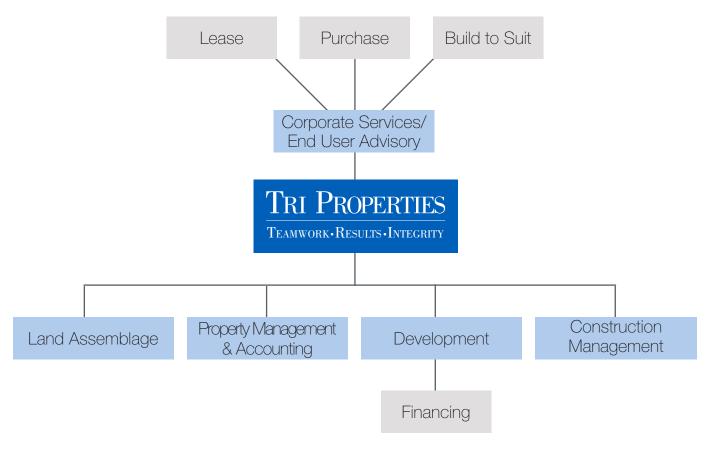
3 years at Tri Properties



TONYA MILLS Vice President, Business Development

20 years at Tri Properties

# FULL SERVICE SOLUTIONS SUMMARY



### A SHARED MISSION

Tri Properties is a local firm embedded within our Triangle community. We work with numerous local nonprofit firms to provide guidance on their real estate decision-making process.

If selected, we will work diligently with Exploris in assessing all potential space options and narrowing down those which align with both the school's mission and financial interests.

We understand the frustration experienced with the City Gateway project and we will ensure a seamless experience for the school and stakeholders.

### **OUR COMPANY**

77 Team Members

7.5 Million SF Under Management
Construction Service With Unlimited
General Contractors License

5 Million SF Developed

### DOWNTOWN RALEIGH SNAPSHOT

Inventory SF Market Rent/SF \$31.26 8.3 M A Under Constr SF 535 K A Annual Rent Growth 5.1% \$250 12 Mo Net Absorp SF 127 K Market Sale Price/SF \$111 M \ Vacancy Rate 4.6% ₩ 12 Mo Sales Vol

## SELECT NONPROFIT EXPERIENCE









