FEBRUARY 2024 BOARD OF TRUSTEES MEETING

February 15, 2024





February 15, 2024 6:00 p.m. - 8:00 p.m.

- WELCOME
- OPENING ITEMS
- CEO UPDATE
- SCHOOL PERFORMANCE COMMITTEE
- GOVERNANCE COMMITTEE
- COMMUNITY RELATIONS COMMITTEE
- AUDIT, FINANCE, AND FACILITIES COMMITTEE
- CLOSED SESSION



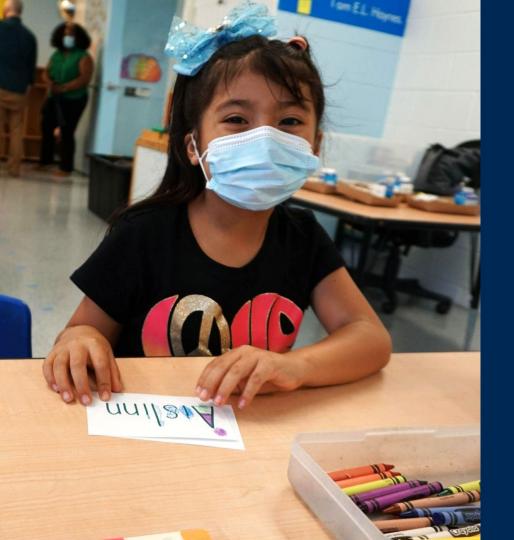
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School Performance Committee

- Q2 DATA REVIEW
- MIDDLE STATES ACCREDITATION
- CAMPUS RECONFIGURATION
 - > **VOTE**

i-Ready MOY Analysis

January 2024

Highlights

Overall School Performance and Strategic Goals

- % of students at mid-grade + rises across schools and subjects from BOY, however most students remain at least one grade level below
- K-2 is on track to meet EOY Achievement Goals in ELA, falling short in math
- Over 50% of students across schools and subjects are on track to meet growth goals but progress is still needed to meet EOY growth 75% targets
- Nearly all student subgroups growth rates fall within 10% of overall student rates

ELA

- % of students at mid-grade + increases from 12-16% with improvements in all grades
- % of students 3 grade levels behind or more drops by double digits in grades 3-7
- % of students on pace to meet growth increases from 57% to 59% since 22-23, stretch increases from 39% to 42%

Math

- % of students at mid-grade + increases from 7 to 13% and from 10 to 13% from 22-23
- % of students 3 grade levels behind or more drops in all grades
- % of students on pace to meet growth increases from 50% to 54% since 22-23, students on pace to meet stretch growth increases from 30% to 35%

Celebrations

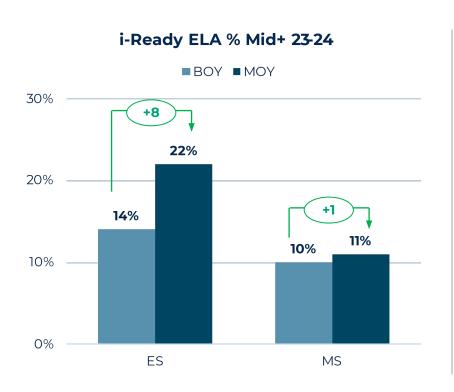
ELA

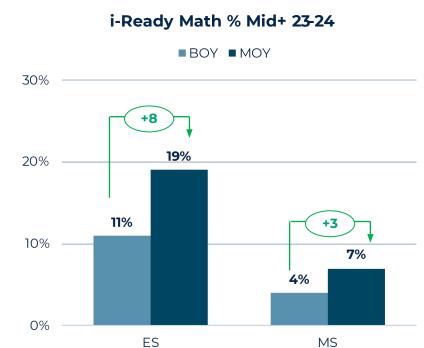
- Grades 3-5 see double digit reductions to % 3 grade levels below, with grade 5 reducing the most from 31% to 15%
- K sees improvement of % on pace for growth from 52% to 70% since 22-23
- Grades 6 and 7 see double digit reductions to % of students 3-grade levels behind from BOY
- Grade 6 sees % on pace for growth increase from 50% to 64% since 22-23, similar double digit growth in % on pace for stretch

Math

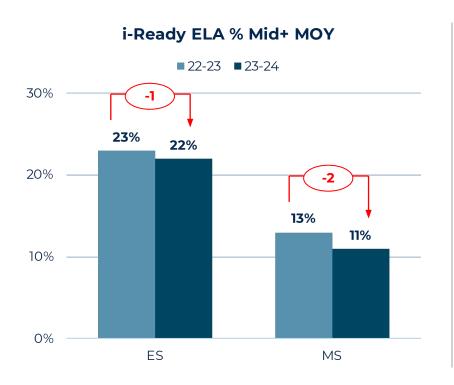
- All grades see YoY improvements in % at Mid-grade + from 22-23, and reductions in % 3 grades below from BOY
- Grades 3 -5 see double digit reductions in % of students 3 grade levels behind.
- Grade 3 sees % of students on pace for growth increase from 40% to 62%
- Grades 7 and 8 see double digit increases in % on pace to meet growth and stretch targets

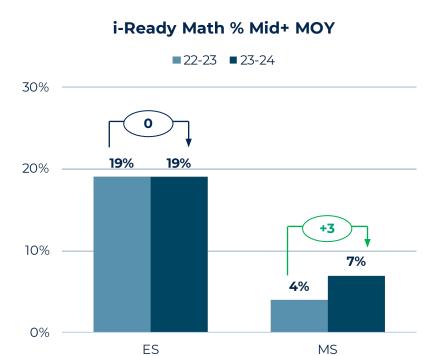
i-Ready ELA and Math % of Students Mid-grade + Make Single Digit Improvement Across Schools and Subjects Since BOY



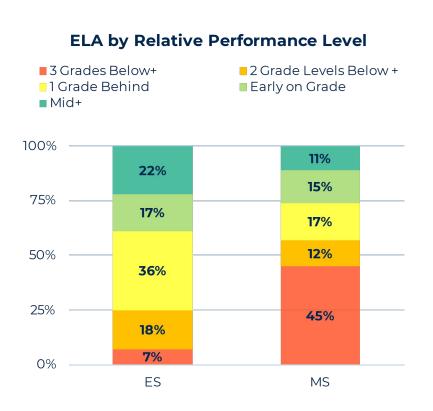


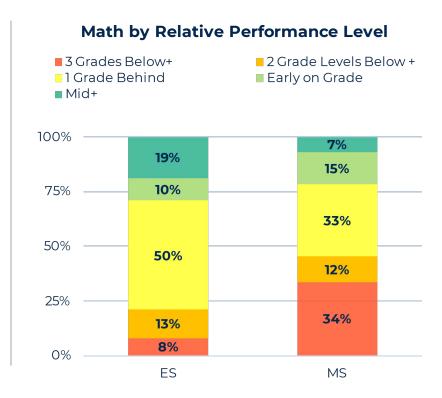
23-24 MOY Performance Shows Little Change from 22-23





Most Students Remain 1 or More Grade Levels Behind Across Schools and Subject Areas





MOY ANET Analysis

School Year 2023-2024

Highlights and Celebrations

ANET A2 ELA Scores above 50% fall from 40% to 39% since 21-22, improve from 37% to 39% from A1

- % of students scoring <30% remains at 35% from A1 to A2
- Grades 5 and 8 currently on pace to meet organizational 4+ targets.
- HS is on pace to meet organizational 4+ target for at-risk achievement; MS is within 1
 point

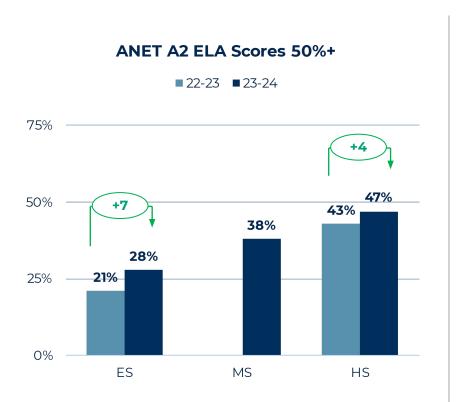
ANET A2 Math Scores above 50% increases from 25% to 33% since 21-22, improve from 28% to 33% from A1

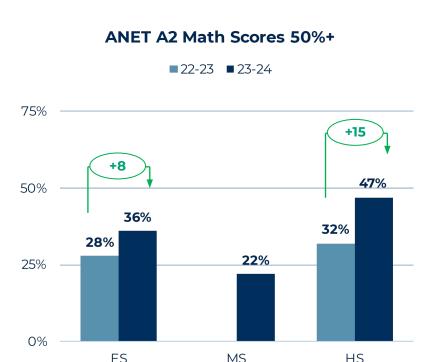
- % of students scoring <30% falls from 43% to 35% from A1 to A2
- ES and HS currently on pace to meet organizational 4+ targets, 5 individual courses on pace to exceed target by 10+ points
- Only HS is on pace to meet target for at-risk achievement

Over 50% of Students Tested BOY have reached projected and stretch MAP growth targets

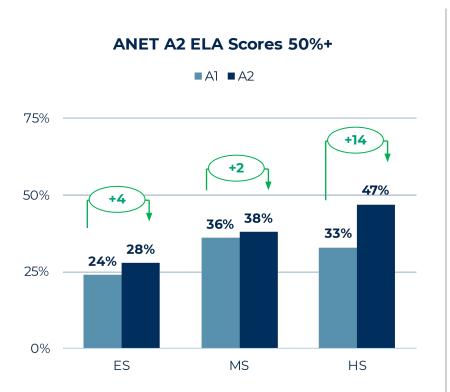
MOY MAP data primarily from students in grades 11 and 12

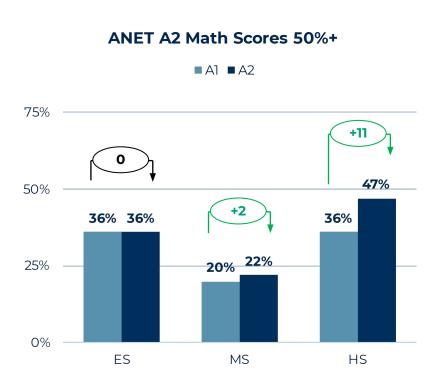
ANET Scores Show Year Over Year Improvement Across Schools with the Largest Gains in Math



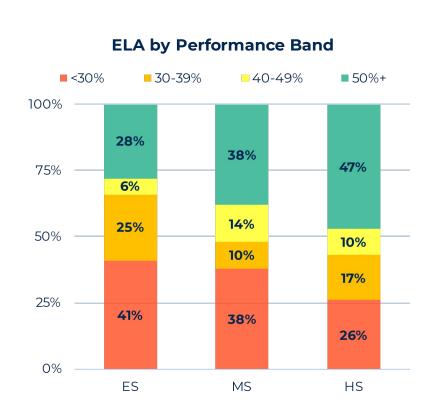


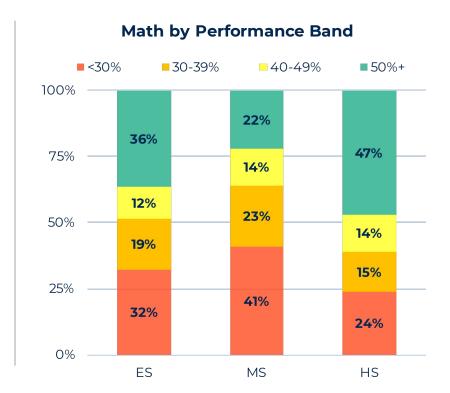
From A1 to A2 Nearly All Schools and Subjects See Improved 50%+ Rates with the Largest Gains at the HS





Performance Distribution Varies Significantly Across Schools; % of Students Under 30% Highest in ES and MS





School Performance Committee

- Q2 DATA REVIEW
- MIDDLE STATES ACCREDITATION
- CAMPUS RECONFIGURATION
 - VOTE

Middle States Accreditation

March 4 -7, 2024

School Performance Committee

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Campus Reconfiguration

PCSB Proposal and Vote

As part of campus consolidation shifts, beginning the 2023-24 School year, we kept 5th Grade at our Kansas Avenue Campus.

By March 1, we must submit a formal application to PCSB. As part of that application the Board must formally vote to formalize this shift.

This shift will impact our accountability measures and reports.

VOTE

To approve a formal application for campus reconfiguration so that 5th grade will be a part of the ES for all accountability systems starting in SY24-25.



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SY 2023-2024 Board Recruitment Needs

FY24 Recruitment Needs			
Current Membership	13		
FY24 Vacancies	2		
Total Expiring Terms	1		
Possible One-Year Extensions	1		
Expiring First Terms	3		
TOTAL POSSIBLE NEEDS (as of 6/30/24)	3-7		

Demonstrated Needs

- Financial Management
- Education Expertise
- DC Government Understanding and Expertise
- Fundraising and Governance
- Parent / Family Voice particularly one from middle school
- Neighbors (Individual or institutional)
- Latino / Latina representation

Committee Needs

- Chair, Audit, Finance, & Facilities Committee (23-24)
- Treasurer (24-25)
- Chair, Board of Trustees (24-25*)

Characteristics

- Deep commitment to equity
- Team player
- Willing to do the work
- Understanding and commitment to our vision and strategy for the future



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Community Relations Committee

- Annual Fund Update
- FY24 EOY Giving Campaign
- Opportunities to Connect with the E.L.
 Haynes Community

Annual Fund Update

Annual Fund Report as of 02/12/2024					
Category	FY23 Raised	FY24 Goal	FY24 Raised TD	% of Goal	Delta
GOVERNMENT	\$450,140	\$470,000	\$257,270	54.7%	(\$212,730)
FOUNDATIONS	\$264,775	\$215,000	\$230,000	106.05%	\$15,000
CORPORATIONS	\$12,950	\$20,000	\$15,500	77.5%	(\$4,500)
INDIVIDUALS	\$78,557	\$75,000	\$50,810	67.7%	(\$24,190)
SPECIAL EVENTS	\$17,000	\$25,000	\$76,770	307%	\$51,770
TOTAL	\$823,422	\$805,000	\$630,350	78%	(\$174,650)

Community Relations Committee

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- Opportunities to Connect with the E.L.
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EOY Giving Update: Historical Analysis

EOY Giving Campaign Historical Comparisons				
Year	Start Date	End Date	Total Raised	# of Gifts
FY 2019	11/1/2018	01/31/2019	\$ 97,815	66
FY 2020	11/1/2019	01/31/2020	\$ 63,845 **	72
FY 2021	11/1/2020	01/31/2021	\$ 95,545	101
FY 2022	11/1/2021	01/31/2022	\$ 122,365	144
FY 2023	11/1/2022	01/31/2023	\$ 81,075	108
FY 2024	11/1/2023	01/31/2024	\$ 59,235 **	74

^{**} Years we have hosted events

Community Relations Committee

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- Opportunities to Connect with the E.L. Haynes Community

Opportunities to Engage with the E.L. Haynes Community / Key Upcoming Dates

Event	Date	Time	Location
ES Black History Month Celebration	2/13/24	5:00 - 6:30 p.m.	ES Lollipop
HS Black History Month Celebration	2/15/24	4:30 - 6:30 p.m.	HS Gym
MS Black History Month Celebration	2/28/24	9:00 a.m 12:00 p.m.	HS Gym
MSA Accreditation Visit	3/4/24 - 3/7/24		Various
All Staff Meeting	3/13/2024	3:00 - 4:00 p.m.	HS Gym
PCSB 5-Year Review Meeting	3/18/2024	6:00 - 8:00 p.m.	Virtual
April Board Meeting	4/9/2024	6:00 - 8:00 p.m.	HS Think Tank
ES All-School Meetings	Weekly on Wednesdays	8:40 - 9:15 a.m.	ES Lollipop



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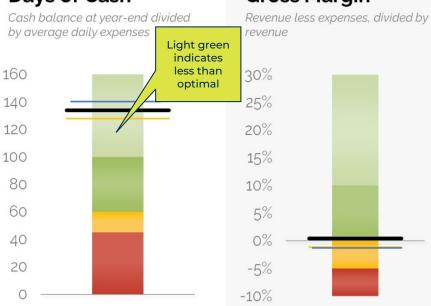
Audit, Finance, and Facilities Committee

- Review and Discuss FY24 Q2 Financials
- FY25 Budget Planning and Sustainability
- Long Term Facilities

Key Performance Indicators



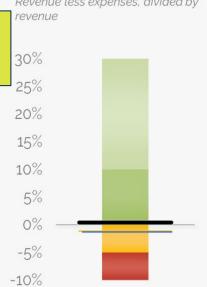
Days of Cash



134 DAYS OF CASH AT YEAR'S END

The school will end the year with 134 days of cash. This is aligned with Q1 projections.

Gross Margin

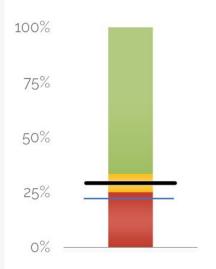


0.4% GROSS MARGIN

The forecasted net income is -\$79k, which is \$352k above the budget. It yields a 0.4% gross margin.

Grants Invoiced

Federal grants requested divided by federal grants awarded.

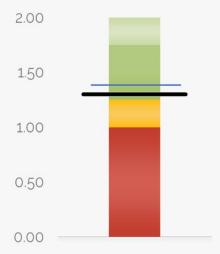


29% GRANTS INVOICED

Drawdowns have begun and we are on track to draw all projected FY24 funds.

DSCR

Amount of cash flow available to meet annual interest and principal payments on debt



DSCR IS 1.3

Debt Service Coverage Ratio is defined by the school's bank covenants.

FY23 Q2

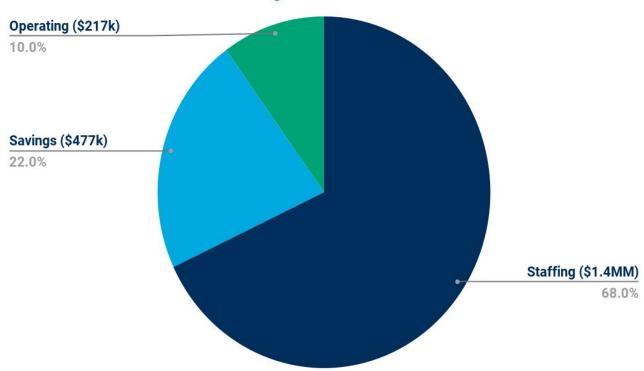
These KPIs indicate healthy financials. We are in a strong position at midyear.

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Overall Snapshot

FY25 - \$2.2 Million in Budget Reductions



Initial FY25 Budget Assumptions

- Conservative 3% UPSFF increase this is offset by a 3% OpEx increase, driven largely by staff progression on salary scales
- Enrollment increase from 1160 to 1175 next year (current for SY23-24 is 1169)
- 15% increase in Health insurance
- Removal of ESSER funding (-\$2.2MM)
- \$1M Support Corp donation
- Net neutral \$400k towards campus consolidation (expenses offset by direct revenue)

Current Budget Comp FY25

Description	SY4-25	SY23-24	Difference
Students	1,175	1,160	15
Income Statement			
Revenue			
04 · State and Local Revenue	33,658,259	31,546,060	2,112,199
05 · Federal Revenue	2,119,728	4,416,286	(2,296,558)
06 · Private Revenue	1,877,684	1,176,979	700,705
Total Revenue	37,655,671	37,139,325	516,346
Operating Expense			
07 · Staff-Related Expense	26,839,142	26,734,299	104,843
08 · Occupancy Expense	2,077,953	1,820,263	257,690
09 · Additional Expense	6,282,339	5,779,522	502,816
Total Operating Expense	35,199,433	34,334,084	865,349
Net Operating Income	2,456,238	2,805,241	(349,003)
Interest, Depreciation			
Interest	1,234,441	1,275,761	(41,319)
Depreciation	1,982,688	1,960,862	21,826
Total Expenses	38,416,563	37,570,707	845,856
Net Income	(760,892)	(431,382)	(329,510)
Adjustments To Cash Flow			
Operating Activities			
Net Income	(760,892)	(431,382)	(329,510)
Cash Flow Adjustments	(203,481)	44,584	(248,065)
Net cash increase for year	(964,373)	(386,798)	(577,576)

SY4-25	SY23-24	Difference
1,982,688	1,960,862	21,826
(786,875)	(632,597)	(154,279)
(1,279,964)	(1,327,353)	47,388
(119,330)	43,672	(163,002)
0	0	0
(203,481)	44,584	(248,065)
12,735,198	12,857,299	(122,101)
11,770,825	12,470,501	(699,677)
99,819	97,561	2,258
118	128	(10)
1.01	1.19	(0)
1.39	1.51	(0)
	1,982,688 (786,875) (1,279,964) (119,330) 0 (203,481) 12,735,198 11,770,825 99,819 118	1,982,688 1,960,862 (786,875) (632,597) (1,279,964) (1,327,353) (119,330) 43,672 0 0 (203,481) 44,584 12,735,198 12,857,299 11,770,825 12,470,501 99,819 97,561 118 128

Audit, Finance, and Facilities Committee

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Long-Term Facilities Timeline

Where we have been and Where we are going



2018-2020

Phase I: Strategic **Planning**

Strategic plan finalized and announced

Comprehensive facilities review process (Whip, DGS, etc.)

2021

Phase II: **Early stage** planning.

Conversations with funders to support work.

2022

Phase III: **Engagement and Seed Funding**

Board Retreat. Clark Foundation Grant Award.

2023

Phase IV: Planning, Advocacy, and Engagement

Fifth grade move. Design planning and engagement. Begin quiet phase of capital campaign

Phase V: **Project Financing.** Capital Campaign, and Design

Focus on architectural designs, interior designs, and fundraising / financing

2025

Phase VI: Space Planning

Determine temporary space needs and construction schedule

Phase VII: Construction

Break ground.



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This meeting is governed by the Open Meetings Act. Please address any questions or complaints arising under this meeting to the Office of Open Government at opengovoffice@dc.gov.

Be Kind. Work Hard. Get Smart.