



REVOLUTION K12

**MAKING WAVES ACADEMY
& REVOLUTION K12
PARTNERSHIP PROPOSAL**

Building Pathways to College through:

World Class SAT/ACT Instruction

Increased Student Confidence & Test Results

Parent Involvement and School Partnership

EXECUTIVE SUMMARY

Revolution K12 (RK12) was founded with the goal of creating smarter learning tools, designed to help students build core academic and analytical problem solving skills. At Revolution, we offer a variety of dynamic SAT, ACT and AP test prep programs that match a district's needs and enable them to build upon a standard of academic performance. By understanding that each school, teacher, and student has a distinct set of needs, we strive to develop a comprehensive partnership to achieve your stated goals.

Similar to Making Waves Academy's unwavering commitment to rigorously and holistically preparing students to gain acceptance to and graduate from college to ultimately become valuable contributors to the workforce and their communities, we remain steadfastly dedicated to supporting the educational advancement and college acceptance for the cohort of students with whom we work.

To this end, Revolution K12 offers a unique set of teaching strategies for test prep based on experience, research, and cutting edge technology. Although our goal is to prepare students to achieve higher scores on standardized tests, we also pride ourselves on developing confident learners in both the short and long-term. Revolution K12's courses stress analytical thinking skills that help students not only increase their test score potential, but also excel in their post-graduate careers and professions.

Specifically, our test prep curriculum focuses on long-term critical thinking and problem-solving skills that are applicable far beyond standardized testing. We do not simply teach tips and tricks, rather our curriculum covers strategies for questions in a way that forces students to broaden how they approach a problem and why they select a given answer. Moreover, content that combats testing anxiety, supports active reading, and engages a process for eliminating wrong answers are among the many features in which confident and well-prepared students are ingratiated.

Perhaps our greatest focus, however, is our unwavering commitment to increase college access by offering affordable test preparation courses regardless of a student's ability to pay. Revolution K12 strives to provide an academically rigorous learning environment for under-represented students, eliminating the pressures of insufficient financial aid. With this in mind, RK12 commits itself to a mutually-beneficial partnership to deliver test prep curricula at a cost that ensures each student can graduate high school and go to college.

The following pages describe our test prep programs and shared vision of success of how RK12 intends to support your overall strategic priorities to ensure that extraordinary instruction and deepened learning take place every day.

PARTNERSHIP AGREEMENT

In Partnership with Making Waves Academy (Partner), Revolution Prep agrees to staff and deliver test preparation services under the terms and provisions set forth below.

SAT/ACT PREPARATION PROGRAMS



SAT and ACT test prep fills skill gaps and bolsters math and ELA fundamentals for your college-bound students. Our curriculum not only focuses on the tips and tricks, but also on developing long-term critical thinking and problem solving skills that are applicable far beyond standardized testing. Our holistic curriculum presents strategies and content for each and every question type in a way that forces students to think critically. Methods that combat testing anxiety, improve active reading, and lay out a process for eliminating wrong answers are among the many curriculum features in which confident and well-prepared students are ingratiated. In turn, the program builds comfort and confidence for students to be successful on test day and, more importantly, improve their candidacy for college.

ON-CAMPUS GROUP COURSE:

A comprehensive program solution delivered in-person on your school campus (or other designated location) by a trained Revolution instructor. A standard group course will be anchored by nine (9) 2-hour class sessions totaling 18 hours of direct instruction and up to five (5) full-length practice exams leading up to an official administration. In addition to assigned lessons from our workbook designed by our team of curriculum writers, students have the ability to score their exams online and receive immediate detailed reports on areas of need. Classes contain a maximum of 35 students.

ONLINE GROUP COURSE:

A dynamic test prep program solution taught by a Revolution tutor and delivered online. A custom program will include 24 hours of direct instruction and up to 5 practice exams to be proctored virtually or on-campus by partner site staff. Class sessions are taught by a Revolution faculty member, via a live, interactive platform called Zoom™ through which students see, listen, and speak directly with their instructor during the online session. In addition to guided instruction and assigned lessons, students score exams online and receive immediate detailed score reports on areas of weakness. Online courses consist of 6-10 students per section.

BOOT CAMP:

An abridged strategy session that focuses on basic skill-building and strategies for the most heavily tested concepts. Students take a full-length SAT or ACT practice exam—either self-proctored or administered by Partner staff—followed by two dynamic class sessions (6 total hours of instruction) delivered in-person on your school campus (or other designated location) by a trained Revolution instructor. Boot camp minimum is 30 students and can service up to 100 students.

Course Implementation & Logistics

- **Enrollment:** Revolution will provide flyers, e-blasts and other promotional materials to be sent by Partner Schools to families regarding the on-campus course. Partner is responsible for the collection and management of student enrollments prior to the beginning of the course and will provide a batch enroll form including student and parent information to Revolution 7 days prior to the start of the course.
- **Student Coursework:** Revolution student materials include a physical exam suite containing 5 practice tests and SAT or ACT workbook. Boot Camp materials include one practice exam and boot camp booklet. All materials are shipped directly to Partner site.
- **Practice Exams and Scoring:** Students have the ability to submit their test scores online via the Revolution mobile app after each exam session. Revolution will provide attendance reports, practice exam scores and improvement with Partner. *Note: Regardless of students' baseline score, attending class, completing homework, and taking multiple practice exams are the strongest drivers of score increases.*
- **Course Location and Schedule:** Group Course schedule will be agreed upon by Revolution and Partner to fit the needs of the school and students. [See attached appendix for sample course schedule.]

Additional Terms & Conditions

- Revolution Prep is not liable for class attendance and/or sessions missed by Partner students.
- Individual student refunds will not be issued by Revolution for any student that drops the class after the start of the program.
- This agreement may be canceled by either Revolution Prep or Partner at any time via written notice up to fourteen (14) days prior to the scheduled start date of the course. Programs canceled within fourteen (14) days are subject to a \$500 per course cancellation fee.
- If Partner voluntarily elects to terminate a multi-year agreement before the end of the term, notice must be provided in writing at least 60 days prior to the end of a contract year. Partner agrees to pay, in full, the amount of any discount applied to any previous contract year within 30 days of cancellation or invoice date, whichever occurs earlier.

Students tackling challenging course work at the Honors or Advanced Placement level are tasked with learning a wide breadth of material at a deep level of understanding. With a busy school and extra-curricular schedule during the school year, this often leaves students working on homework outside of the classroom with inadequate resources for developing understanding and fluency with the concepts presented.

HOMWORK HELP

Revolution Prep will leverage our best-in-class faculty of professional tutors to address this need by providing a convenient and effective online tool called [Homework Help](#). Every subscribed student will gain access to:

1. Targeted homework help sessions covering over 36 academic subjects including APs and IBs.
2. SAT/ACT review sessions where students can ask questions and review strategies learned in their prep course with a live tutor.
3. SAT/ACT video course consisting of over 50 videos per test.

Homework Help Program features:

- A **modern online classroom platform**, with two-way webcam and audio for all students and the Revolution Tutor.
- A **shared whiteboard** allows the tutor to load the specific topics needed, and tutors and students will both draw on the screen to facilitate visual explanations of the concept or skill.
- Approximately **5 students** in a single session to ensure that each scholar receives sufficient attention.

Session Availability	For any given academic, AP and IB course, student visiting the scheduling page will see various weekday and weekend Homework Help and SAT/ACT Review sessions available. Revolution Prep dynamically schedules new classes on-demand as sessions fill up, ensuring that there are always sufficient options for any student who accesses the program.
Session Registration	All students enrolled in Homework Help are provided with a login and password for an online dashboard that allows them to view and register for homework help sessions. There is no limit to the number of sessions or subjects that a student can register for, and students can jump into sessions that are running in real-time.

A+ HABITS:

Students today are busier and getting less sleep than ever before, leading to increased levels of stress, depression, and illness. Our students frequently tell us they spend at least five hours per night on homework, while teachers share that what they've assigned should take no more than two. With distractions coming from every direction, students are desperately in need of smart, informed strategies to help them reduce stress and better manage and organize their time. Changing habits is hard, but with time, effort, and expert coaching from Revolution Prep, students can help turn their bad habits into [A+ Habits](#).

Revolution Prep's experience working with over one million students has shown that there are six essential habits that separate the best students from the students who struggle. These six A+ Habits are:

1. Study in ways that maximize your time
2. Plan ahead, write down goals and stay accountable
3. Maintain effective organizational routines
4. Incorporate a Growth Mindset
5. Respond to stress productively
6. Ask for help when you need it

Mastering these six habits is not easy: it takes consistent practice. In our unique program, we assign one of our top coaches to work with your student. Your students' personal coach will quickly learn about your their good (and bad) habits and put a program in place to improve any areas of opportunity. In their weekly one-hour sessions, students will spend time planning ahead, organizing their study materials, and reviewing past successes and failures. Additionally, your students will have access to their personal coach between sessions.

A+ Habits features:

- Weekly coaching sessions with a professional Revolution Prep tutor to build **proactive habits**.
- **Tips and strategies** to study more effectively (Pomodoro technique), set SMART goals and prioritize tasks using the Eisenhower Decision Matrix.
- Students learning from the experiences of their peers in an engaging, **collaborative environment**.



SBAC Intervention is a dynamic, online intervention program that supports a student’s ability to meet the demands of Common Core math (Grades 6, 7, 8, Algebra I, Geometry, Algebra II and Integrated Math I-III) and English Language Arts (Grades 6 through 11) requirements. This online software program provides students with basic math and ELA remediation and teachers with a tool that builds and reinforces students’ skills. The program integrates a game layer that incorporates motivational and communal aspects so that learning becomes a fun and engaging process. Typically used for lower achieving students, the program strikes a balance between being adaptive—leading students down unique learning pathways—and being teachable—providing real-time reports for teachers to enable data-driven instruction.

Key features:

CONTENT

- Math and ELA curriculum for at- or below-basic learners with content that scaffolds
- Technology-Enhanced Items, including Drag & Drop, Graphing, Highlighting, Listening, and Matching Tables
- Mirrored assessments for each grade level: Grade 6 -11

STUDENT ENGAGEMENT

- Interactive city boosts engagement via collaborative leaderboard, rewarding student effort as they progress
- Builds confidence with targeted practice problems and contemporary, high-interest passages and article topics

TEACHER TOOLS

- Easy implementation that facilitates personalized teaching and hands-on practice
- Simple teacher interface with gradebook giving insight to student strengths and weaknesses by standard

[SBAC Math Intervention Demo Link](#)

[SBAC ELA Intervention Demo Link](#)

TECHNICAL REQUIREMENTS

Revolution Prep utilizes a videoconferencing platform provided by Zoom™ Video Communications, Inc. to deliver its tutoring. Students will be required to download Zoom™ onto the device they are using to attend the tutoring sections.

A full list of requirements and supported operating systems may be found at Zoom's™ website (<https://support.zoom.us>), including but not limited to:

- A computer or tablet with a broadband internet connection
- Speakers and a microphone, either built-in to the computer, USB plug-in, or wireless Bluetooth
- A webcam or HD webcam, either built-in to the computer or USB plug-in
- One of the following browsers: Windows Internet Explorer 7+™, Firefox™, Chrome™, or Safari 5+™
- A Single Core 1GHz or higher processor

All students enrolled in the program will have full access to Revolution Prep's student dashboard. Students are responsible for all equipment required to utilize the services and ensuring that there is sufficient bandwidth available.

THE ONLINE LEARNING EXPERIENCE

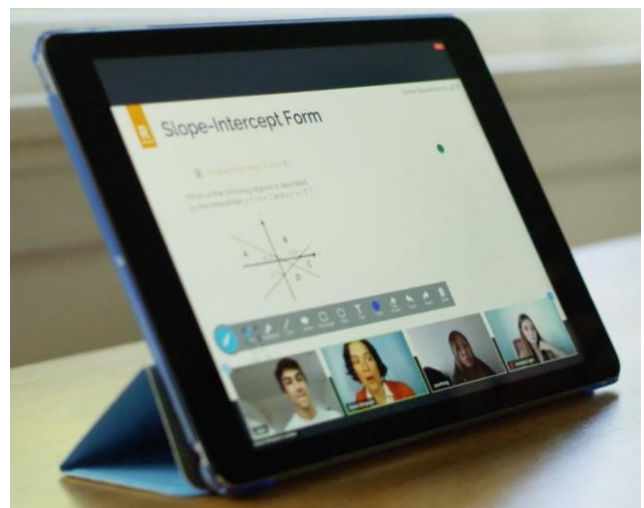
Revolution Prep has worked with over 50,000 students in live online sessions, and parents and students rave about the ease and effectiveness of the method. Our teachers are experts at engaging students via the webcam and audio connection, and bringing concepts to life on the shared whiteboard. Every day students, parents and district will benefit from students having access to high quality homework and study help every evening and weekend from the comfort and convenience of their own homes.

Revolution's results and parent feedback are second-to-none. Tabor Academy students will benefit from a partner who is accountable and driven to provide the best learning experience available outside of the classroom.

My daughter, Anna, had a successful experience with Revolution Prep on so many levels. The ability to use the video conferencing platform allowed a huge deal of flexibility with her schedule over summer and into the school year. Not only did Anna achieve the score and grades she had dreamed of, but Revolution Prep's tutors gave her an even better advantage: a great deal of confidence and 'can do' mindset.

Thank you so much!"

Anne Louise D, Parent of Sophomore

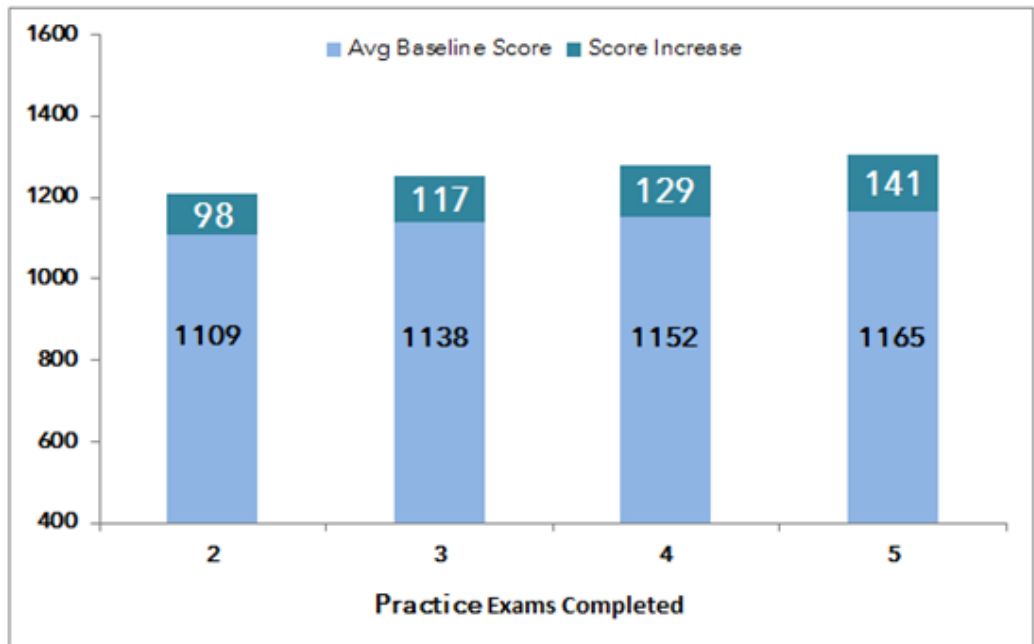


SCORE INCREASE DOCUMENTATION

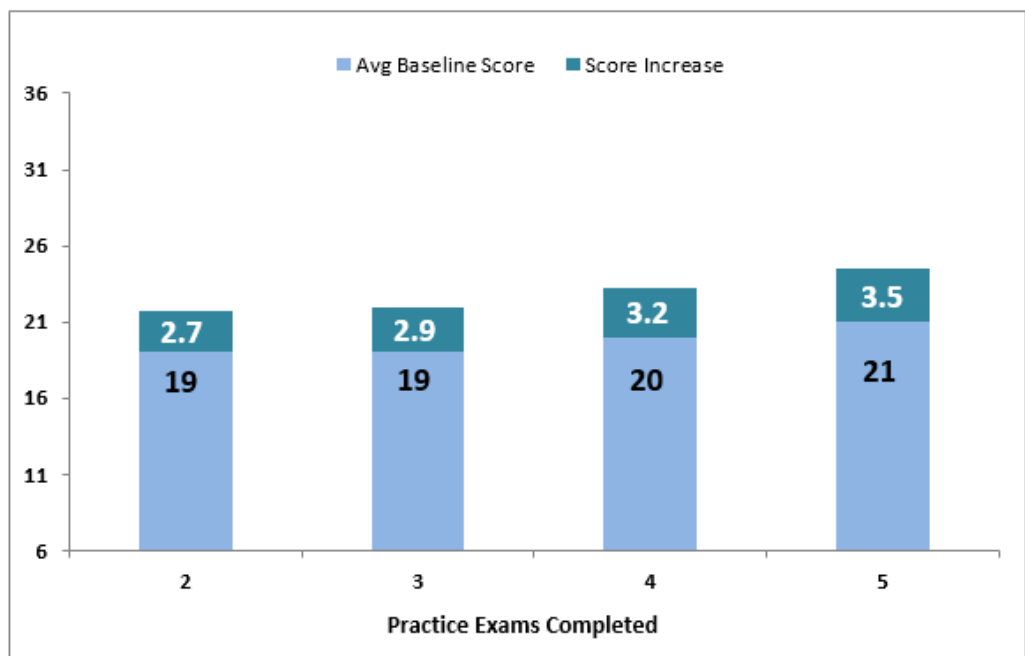
Research has shown that the greatest impact on learning is the quality and experience of the instructor, and the importance of the right instructor has always been key to Revolution Prep’s philosophy. To that end, we employ only highly qualified, full-time tutors who receive weekly professional development. Revolution’s prescriptive programming for students’ grade 9-12 optimizes the learning experience through ease of scheduling and access to top-quality tutors. The quality of our instruction has led to incredible results, as depicted below.

On average, Revolution Prep students see an increase of 141 points on the SAT and 3.5 points on the ACT after taking five practice exams in one of our group courses.

SAT Score Increase



ACT Score Increase



SUCCESSFUL IMPLEMENTATION

At Revolution, we are committed to a partnership focused on increasing student participation and end results by empowering teachers in supporting students' academics and test prep and the scalability of sustainable blended instruction. Our Implementation package includes an array of services designed to provide ample training and support to ensure students are using the Revolution programs with fidelity. Our proposed plan includes:

Trainings and PD

- a. In-person trainings are designed to ensure MWA teachers gain a deeper understanding of Revolution Prep's curriculum content, and specialized techniques to maximize students' academics and test scores. Initial set-up trainings can also be conducted online.
- b. Ongoing webinar trainings are available by request to support with curriculum retention and strategy.
- c. All trainings can be scheduled with flexibility and will not disrupt the school day.

School-wide Access

- a. School-wide implementation with greatest number of students creates a culture of preparing, learning and building better habits.
- b. Promotional collateral and information sessions for students and parents provided to build awareness about the offering.

Data & Reporting

- a. School reporting will indicate usage by student, by course type, and offer insights into the most popular session times and content areas. We are committed to providing the most insightful information, and will work with you to customize this reporting as you see fit.

In our experience offering this type of support through school-wide implementation creates the greatest buy in and significantly increases participation and end results. When an entire school is engaged, we can communicate seamlessly with parents, faculty, students, and community leaders to publicize the program and drive frequent and effective use. As awareness of this vital resource grows, so does utilization and therefore student learning outcomes.

COST PROPOSAL

The table below outlines Revolution's proposed solution for SAT preparation for Making Waves Academy students for the 2019-20 school year. Test prep materials (workbook and practice exams) for each student, shipping costs, reporting per section, and access to additional online test prep resources via a Revolution student account are included in the program cost.

COURSE TYPE	SUBJECT	UNIT	PER UNIT COST	TOTAL COST
18-Hour On-Campus Group Course	SAT	1 section (25 students)	\$7,500/section	\$7,500
24-Hour Online Group Course	SAT	1 section (6 students)	\$349/student	\$2,094
Boot Camp	SAT	30 students*	\$99/student	\$2,970
Homework Help	Grades 9-12	Unlimited	\$99/mo \$349/yr	\$99/mo \$349/yr
A+ Habits	Grades 9-12	Unlimited	\$99/mo \$349/yr	\$99/mo \$349/yr

APPENDIX

A. Course Schedule

The following is a tentative schedule(s) for an SAT Group Course. All programs are held on-campus at Partner school or other designated location. Course dates will be finalized by RK12 and Partner to fit the needs of the school and its students.

SPRING 2019 GROUP COURSE SAMPLE SCHEDULE			
Day	Date	Time	Session
Saturday	3/16/2019	8:00-12:30 pm	Exam 1
Thursday	3/21/2019	4:00 – 7:00 pm	Class 1
Thursday	3/28/2019	4:00 – 7:00 pm	Class 2
<i>Spring Recess 4/1 – 4/5</i>			
Thursday	4/11/2019	4:00 – 7:00 pm	Class 3
Saturday	4/13/2019	8:00-12:30 pm	Exam 2
Thursday	4/18/2019	4:00 – 7:00 pm	Class 4
Thursday	4/25/2019	4:00 – 7:00 pm	Class 5
Saturday	4/27/2019	8:00-12:30 pm	Exam 3
Thursday	5/2/2019	4:00 – 7:00 pm	Class 6

**Exams dates above are recommended dates only. Practice exams will be scheduled and administered by MWA school staff, faculty, and volunteers.*

B. Homework Help Subject Areas and Availability

HOMEWORK HELP		
General Science <ul style="list-style-type: none"> • Earth Science • Life Science • Physical Science 	Math <ul style="list-style-type: none"> • Pre-Algebra • Algebra I • Algebra II • Geometry • Trigonometry • Pre-Calculus • Calculus • AP Calculus AB 	English Language <ul style="list-style-type: none"> • Reading Comprehension • Grammar • Writing • English Language • Honors English • AP English Language • AP English Literature
Biology <ul style="list-style-type: none"> • Biology • AP Biology 		History <ul style="list-style-type: none"> • Social Studies • Geography • Government • U.S. History • AP U.S History • European History • AP European History • World History • AP World History
Chemistry <ul style="list-style-type: none"> • Chemistry • AP Chemistry 		
Physics <ul style="list-style-type: none"> • Physics • AP Physics 	Spanish <ul style="list-style-type: none"> • Spanish • AP Spanish 	