

Proposal - Making Waves Academy - DEI Services (2021-2022)

Prepared for:

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Proposed Services

Click the links in the pricing table for more details.

Name	Price	QTY	Tax	Subtotal
All Staff Training				
<p>CircleUp for Restorative Practices - Relationship Inclusion Strategies - Live Online</p> <p>Participants learn how to facilitate relationship building and inclusion tools to help dispel assumptions about people's identities and feelings, deepen relationships between people in meetings, help people articulate and express the complexity of their feelings, and create meeting/team/conversation agreements that identify and address needs and concerns.</p> <p><u>Logistics</u></p> <ul style="list-style-type: none"> • 2 hours long • Maximum 100 participants • Recommended for the beginning of the year <p>Customizations</p> <ul style="list-style-type: none"> • This service will be tailored for faculty and staff and tailored around the topic of Social Emotional Learning • Staff will learn how to facilitate these practices online with their students in Zoom • This training will be combined with the Relationship Building CUE Cards listed below. 	\$2,900.00	1	\$0.00	\$2,900.00
<p>Relationship Building CUE Cards</p> <p>The Relationship Building Cue Cards™ are a must-have tool for anyone who wants a simple way to build relationships with people in your workplace or classroom. These 52 check-ins and check out's are designed to be used on a regular basis to support inclusive workplace and classroom culture. They are extremely portable and fit perfectly into a purse, briefcase, or backpack. Every Relationship Building Cue Card™ includes either a sentence starter or tips to help guide the process.</p> <p>CLICK HERE FOR MORE DETAILS</p>	\$9.99	75	\$65.56	\$814.81

<p>Race & Racism Conversations Training - Live Online</p> <p>The Race & Racism Conversations training helps your team define and engage in conversations about race and racism. Your team will learn conversation tools and practice them to build proficiency in this training.</p> <p><u>CLICK HERE FOR MORE DETAILS</u></p> <p><u>Logistics</u></p> <ul style="list-style-type: none"> • 2.5 hours • Maximum 75 participants 	\$2,990.00	1	\$0.00	\$2,990.00
<p>CircleUp for Restorative Practices - Circle Design - Live Online - 3 Part Series</p> <p>The CircleUp for Restorative Practices - Circle Design introduces participants to the framework used to design and facilitate restorative circle practices to build trust, establish relationships, explore values, and deepen relationships between people in your community. This training also models a relationship-building circle and then shows participants how to reverse engineer them to reflect a very particular need or pain point that arose and how to problem solve common issues that occur.</p> <p><u>CLICK HERE FOR MORE DETAILS</u></p> <p><u>Logistics</u></p> <ul style="list-style-type: none"> • 2 hours per session • Maximum Participants - 70 people <p><u>Customizations</u></p> <ul style="list-style-type: none"> • Session 1 - Experiential Community Agreements Circle on Talking about DEI Issues • Session 2 - Designing Community Agreement/ Team Building Circles on DEI • Session 3 - Designing Discussion Circles on DEI Topics • These sessions may be designed and facilitated in collaboration with the Holistic Services Team 	\$2,900.00	3	\$0.00	\$8,700.00

<p>Relationship Building Circles Design Guide</p> <p>Learn the art of designing Restorative Circle Practices using the intuitive and color coded Design Guide! The Design Guide provides you with user-friendly instructions to easily design Relationship Building circles that are customized for your classrooms, workplace, or community groups. The Restorative Practices Design Guide: Relationship Building Practices, will easily become your "go-to" resource for creating memorable experiences for any group or occasion.</p> <ul style="list-style-type: none"> • 1/4" Binder format makes it easy to flip through sections, find activities, and prepare handouts before the circle • Three Circle Planning Sheets printed in full color on 100% recycled paper • Simple step-by-step instructions guides that allows you to add your own creativity into the design process <p><u>CLICK HERE TO LEARN MORE</u></p> <p>This item includes sales tax.</p>	<p>\$54.99</p>	<p>75</p>	<p>\$360.87</p>	<p>\$4,485.12</p>
<p>Holistic Support Services Team</p>				

<p>Restorative Circles/Meetings Bundle - Community Agreement, Team Building, & Discussion Circles/Meetings Facilitation - Live Online</p> <p>The Restorative Circles/Meetings Bundle - Community Agreement, Team Building, & Discussion Circles/Meetings Facilitation is a service that includes a combination of circles that are custom designed for the participants and their community. The Circles/Meetings are designed to engage participants in activities that prepare them to discuss, reflect, and process important topics that impact their day-to-day lives. All of the circles revolve around a core topic or theme that is related to group relationships, trauma, resiliency, the impact of local and global events, race, social-emotional learning skills, or other important topics. These circles are guided by a CircleUp Training Synergist.</p> <p><u>Logistics</u></p> <ul style="list-style-type: none"> • This meeting is 2.5 hours long • This circle/meeting has a maximum of 30 participants per session <p><u>Customizations</u></p> <ul style="list-style-type: none"> • The specific pain point area that will be addressed is creating a safe space for the Holistic Support Services Team to process challenges they are supporting other staff and students with • These circles/meetings will include activities to help with wellness and self-care of the team 	<p>\$1,795.00</p>	<p>5</p>	<p>\$0.00</p>	<p>\$8,975.00</p>
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<p>Restorative Infrastructure Review & Development Coaching - Live Online</p> <p>The Restorative Infrastructure Review & Development Coaching Service provides you with expert review and technical support to ensure that policies, practices, and systems are restorative and highly customized to meet your inclusion, equity, conflict resolution needs. This session includes problem-solving, skill development, and best practices that represent your unique needs.</p> <p>CLICK HERE FOR MORE DETAILS</p> <p>Logistics</p> <ul style="list-style-type: none"> • 60-minute long session • Recommended 3-5 sessions minimum <p>Customizations</p> <ul style="list-style-type: none"> • This coaching session will be customized to include topics or address challenges related to supporting the school with developing a school-wide implementation framework of restorative circles 	\$495.00	4	\$0.00	\$1,980.00
<p>Restorative Practices Coaching - Refining Your Circle Practices - Live Online</p> <p>The Restorative Practices Coaching - Refining Your Circle Practices service provides you with one-on-one or small group coaching designed to identify issues with designing and leading Restorative Practices and provide you with needs-based recommendations, strategies, best practices, and tools to enhance your practice. This coaching is also designed to help problem-solve common and unique challenges that practitioners may experience.</p> <p>CLICK HERE FOR MORE DETAILS</p> <p>Logistics</p> <ul style="list-style-type: none"> • 1-hour long session • Recommended 3-5 sessions minimum <p>Customizations</p> <ul style="list-style-type: none"> • This coaching session will be provided on an as needed basis to support the Holistic Services Team with addressing school-wide issues, planning circles and lessons for staff and students, and more. 	\$495.00	3	\$0.00	\$1,485.00
<p>Supervisors</p>				

<p>CircleUp for Restorative Justice - Restorative Conversations - Live Online</p> <p>A skill-building training to assess conflicts, process incidents, de-escalate charged situations and provide need-based recommendations.</p> <p>Click HERE for more information!</p> <p>Logistics</p> <ul style="list-style-type: none"> • 3 hours per session • Maximum 30 participants <p>Customizations</p> <ul style="list-style-type: none"> • This training will be tailored for supervisors on skills and best practices for supporting staff when they report incidents of bias and discrimination. 	\$3,350.00	1	\$0.00	\$3,350.00
HR				
<p>DEI Policy & System Review Coaching - Live Online</p> <p>The DEI Policy & Systems Review Coaching and Consulting Service provides you with expert review and technical support to ensure that policies, practices, and systems are equitable, free of discrimination and effectively interrupting oppression.</p> <p>CLICK HERE FOR MORE DETAILS</p> <p>Logistics</p> <ul style="list-style-type: none"> • 50-minute long session • Recommended 3-5 sessions minimum <p>Customizations</p> <ul style="list-style-type: none"> • This coaching session will be customized to include topics or address DEI related challenges, conflicts or policy and system reviews. 	\$495.00	4	\$0.00	\$1,980.00
DEI Working Group				

<p>Workplace Bias & Discrimination Survey - DEI & School Climate Survey</p> <p>The workplace Bias & Discrimination Survey is an assessment tool used to identify relationship, bias, discrimination, and conflict management issues that exist within your organization and coaching support to identify targeted solutions.</p> <p>CLICK HERE FOR MORE DETAILS</p> <p>Logistics</p> <ul style="list-style-type: none"> • Takes 10-15 minutes to complete • We may create separate surveys for different departments, regions, or classifications of staff • The survey is confidential and we administer it to maintain confidentiality • We will help create flyers and reminder email text to support the implementation of the survey 	\$1,100.00	1	\$0.00	\$1,100.00
<p>Starting A DEI or Anti-racism Committee/Task Force Coaching - Live Online</p> <p>A strategizing and planning coaching service that helps organizations set up the foundation for a successful DEI committee including identifying the roles of the committee/task force, helping communicate the DEI initiative to the rest of your staff, and DEI skill development so the committee/task force can drive ongoing work in your organization.</p> <p>CLICK HERE FOR MORE DETAILS</p> <p>Logistics</p> <ul style="list-style-type: none"> • Each Session = 1-hours long • Coaching includes assessing needs, providing recommendations, problem-solving, co-creation of specific materials, and light level document design • A minimum of 4 sessions is recommended to effectively support the initial development of the DEI Committee/taskforce <p>Customizations</p> <ul style="list-style-type: none"> • This service will be customized to include topics related on-boarding new DEI Working Group members, developing the DEI Working Group, and any coaching and consulting for the DEI Working Group chair/ lead. 	\$495.00	8	\$0.00	\$3,960.00
<p>Staff Make Up Trainings</p>				

<p>Diversity Uncovered™ Training - Live Online</p> <p>Diversity Uncovered Online is an awareness-building and skill development training that is designed to uncover conscious and unconscious discrimination and learn tools to interrupt stereotypes, microaggressions, and implicit bias. This training also helps to develop a common language around Diversity, Stereotypes, Bias, and Discrimination, making it easier to talk about uncomfortable, yet important topics in the workplace.</p> <p>CLICK HERE FOR MORE DETAILS</p> <p>Logistics</p> <ul style="list-style-type: none"> • 3 hours long (can be adjusted if needed) • A maximum of 50 participants • This training takes place using the ZOOM video meeting platform 	\$2,900.00	1	\$0.00	\$2,900.00
<p>Conscious Conversations™ Training - Live Online</p> <p>A skill-building training that teaches an effective and proven technique to interrupt unconscious and unintentional discrimination by learning to call people in versus calling them out in the workplace.</p> <p>CLICK HERE FOR MORE DETAILS</p> <p>Logistics</p> <ul style="list-style-type: none"> • 2 hours • Maximum 50 participants 	\$2,900.00	1	\$0.00	\$2,900.00

Tax **\$0.00**

Total \$48,519.93

Summary Of Next Steps

All of the proposed support steps are included in the proposed cost above.

1. **Negotiate Services & Costs**
2. **Sign Service Agreement**
3. **Finalize Logistics & Preparation of Services**

4. **Customize Your Services**
5. **Begin Implementing Your Services**
6. **Evaluate Services and Discuss Next Steps**

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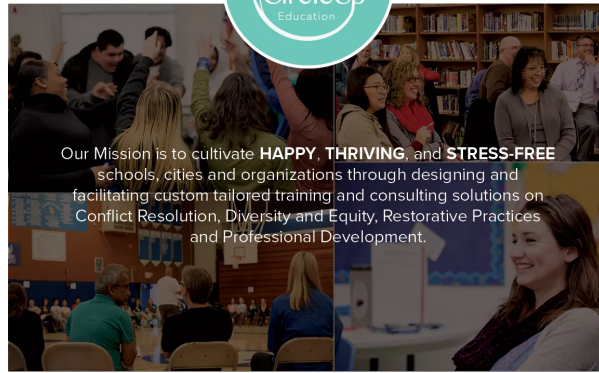
Apple



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Our Mission is to cultivate **HAPPY, THRIVING, and STRESS-FREE** schools, cities and organizations through designing and facilitating custom tailored training and consulting solutions on Conflict Resolution, Diversity and Equity, Restorative Practices and Professional Development.

Learn More About Us!



Black Lives Matter @ CircleUp Education

