

**MAKING WAVES ACADEMY
& REVOLUTION PREP**
PARTNERSHIP PROPOSAL
2019-2020

Building Pathways to College through:

World Class SAT/ACT Instruction

Increased Student Confidence & Test Results

Parent Involvement and School Partnership

EXECUTIVE SUMMARY

Revolution Prep was founded with the goal of creating smarter learning tools, designed to help students build core academic and analytical problem solving skills. At Revolution, we offer a variety of dynamic SAT, ACT and AP test prep programs that match a district's needs and enable them to build upon a standard of academic performance. By understanding that each school, teacher, and student has a distinct set of needs, we strive to develop a comprehensive partnership to achieve your stated goals.

Similar to Making Waves Academy's unwavering commitment to rigorously and holistically preparing students to gain acceptance to and graduate from college to ultimately become valuable contributors to the workforce and their communities, we remain steadfastly dedicated to supporting the educational advancement and college acceptance for the cohort of students with whom we work.

To this end, Revolution Prep offers a unique set of teaching strategies for test prep based on experience, research, and cutting edge technology. Although our goal is to prepare students to achieve higher scores on standardized tests, we also pride ourselves on developing confident learners in both the short and long-term. Revolution Prep's courses stress analytical thinking skills that help students not only increase their test score potential, but also excel in their post-graduate careers and professions.

Specifically, our test prep curriculum focuses on long-term critical thinking and problem-solving skills that are applicable far beyond standardized testing. We do not simply teach tips and tricks, rather our curriculum covers strategies for questions in a way that forces students to broaden how they approach a problem and why they select a given answer. Moreover, content that combats testing anxiety, supports active reading, and engages a process for eliminating wrong answers are among the many features in which confident and well-prepared students are ingratiated.

Perhaps our greatest focus, however, is our unwavering commitment to increase college access by offering affordable test preparation courses regardless of a student's ability to pay. Revolution strives to provide an academically rigorous learning environment for under-represented students, eliminating the pressures of insufficient financial aid. With this in mind, Revolution commits itself to a mutually-beneficial partnership to deliver test prep curricula at a cost that ensures each student can graduate high school and go to college.

The following pages describe our test prep programs and shared vision of success of how Revolution Prep intends to support your overall strategic priorities to ensure that extraordinary instruction and deepened learning take place every day.

PARTNERSHIP AGREEMENT

In Partnership with Making Waves Academy (Partner), Revolution Prep agrees to staff and deliver test preparation services under the terms and provisions set forth below.

TEST PREPARATION PROGRAMS



Revolution Prep's innovative approach to test prep fills fundamental math and ELA skill gaps and bolsters test readiness. Our curriculum integrates methods to quickly identify question types, improve active reading skills, and combat testing anxiety. Far beyond just building testing skills, our holistic approach focuses on long-term critical thinking and problem solving skills. As a result, students gain the confidence they need to be successful on test day, become better learners, and improve their candidacy for college.

ON-CAMPUS GROUP COURSE

A comprehensive program solution delivered in-person on your school campus (or other designated location) by a trained Revolution instructor. A standard SAT group course will be anchored by 18 hours of direct instruction (six, 3-hour sessions) and up to five (5) full-length practice exams leading up to an official administration. Lessons cover verbal reasoning and reading comprehension and will include review of test content via mini lessons, and small group work and discussion. Students will also learn important study skill habits, goal setting, growth mindset, and strategies to overcome testing anxiety. In addition to assigned lessons from our workbook, students have the ability to score their exams online and receive immediate detailed reports on areas of need. Classes contain a maximum of 25 students.

ONLINE GROUP COURSE

A dynamic test prep program solution taught by a Revolution tutor and delivered online. A custom program will include 24 hours of direct instruction and up to 5 practice exams to be proctored virtually or on-campus by partner site staff. Class sessions are taught by a Revolution faculty member, via a live, interactive platform called Zoom™ through which students see, listen, and speak directly with their instructor during the online session. In addition to guided instruction and assigned lessons, students score exams online and receive immediate detailed score reports on areas of weakness. Online courses consist of 8-12 students per section.

BOOT CAMP

An abridged strategy session that focuses on basic skill-building and strategies for the most heavily tested concepts. Students take a full-length SAT or ACT practice exam—either self-proctored or administered by Partner staff—followed by two dynamic class sessions (6 total hours of instruction)

delivered in-person on your school campus or online by a trained Revolution instructor. Boot camp minimum is 30 students and can service up to 100 students.

Course Implementation & Logistics

- **Enrollment:** Partner is responsible for the collection and management of student enrollments prior to the beginning of the course and will provide a batch enroll form including student and parent information to Revolution 7 days prior to the start of the course. Revolution is able to provide flyers, e-blasts and other promotional materials by request.
- **Course Material:** Revolution materials include a workbook and physical exams (to be shipped directly to Partner school). Any digital content; coursework and homework will be emailed directly students before and after every session.
- **Practice Exams and Scoring:** Students have the ability to submit their test scores through the Revolution mobile app or online via their student dashboard after each exam session. Attendance reports, practice exam score reports and improvement tracking will be provided at the conclusion of programming. *Note: Regardless of students' baseline score, attending class, completing homework, and taking multiple practice exams are the strongest drivers of score increases.*
- **Course Location and Schedule:** Group Course schedule and location will be agreed upon by Revolution and Partner to fit the needs of the school and students.

Additional Terms & Conditions

- Revolution Prep is not liable for class attendance and/or sessions missed by Partner students. Individual student refunds will not be issued by Revolution for any student that drops the class after the start of the program.
- This agreement may be canceled by either Revolution Prep or Partner at any time via written notice up to fourteen (14) days prior to the scheduled start date of the course. Programs canceled within fourteen (14) days are subject to a \$500 per course cancellation fee.
- The privacy of individual user data for school administrators, teachers, parents, and students is always respected and protected. Revolution Prep will never disclose, sell, or rent personal information that identifies any of our students without specific authorization to do so. Revolution Prep shall comply with all applicable state and Federal laws and regulations pertaining to data privacy and security, applicable to the service provided to Partner. Revolution Prep will ensure that its services help Partner to comply with FERPA and PPRA.
- Revolution Prep retains the right to release aggregate performance information provided this information is not personally identifiable by district, school or individual students and teachers.

COST PROPOSAL

The table below outlines Revolution Prep's proposed solution for SAT Prep for Making Waves Academy students for the 2019-20 school year. Test prep materials (workbook and practice exams) for each student, shipping costs, reporting per section, and access to additional test prep resources via a Revolution student account are included in the program cost.

COURSE TYPE	SUBJECT	UNIT	PER UNIT COST	TOTAL COST
Fall 2019 Boot Camp	SAT	30 students	\$79/student	\$2,370
Spring 2020 18-Hour On-Campus Group Course	SAT	1 section (up to 25 students)	\$7,500/section	\$7,500
			Subtotal:	\$9,870
			*Discount:	(\$1,000)
			Total:	\$8,870

**Discount applied for school-facilitated exam proctoring.*

PAYMENT TERMS

Please initial next to one of the below purchasing options:

___ A purchase order is attached to this signed Agreement. Please include **Contract #5268-1537091** on your purchase order.

___ Organization will issue a Purchase Order by the following date: _____. Please include **Contract #5268-1537091** on your purchase order. (Please note a purchase order is needed at least four weeks prior to the start of classes).

___ Organization does not need to issue a Purchase Order for the services in this Agreement; Organization is authorized to make payments based solely on the terms of this Agreement.

Agreed to the above proposal, as signed below:

Making Waves Academy

Signed

Date

Name

Title

Revolution Prep

Signed

Date

Name

Title

APPENDIX

The following is a tentative schedule(s) for an SAT On-Campus Group Course based on course dates discussed by Revolution and Partner. Course dates and program length will be finalized to fit the needs of the school and its students. All programs are held on-campus at Partner school or other designated location.

FALL 2019 BOOT CAMP SCHEDULE			
Session	Day	Date	Time
Class 1	Monday	9/9/2019	4:00–5:30 pm
Class 2	Monday	9/16/2019	4:00–5:30 pm
Exam 2	Saturday	9/21/2019	8:00-12:30 pm
Class 3	Monday	9/23/2019	4:00–5:30 pm
Class 4	Monday	10/7/2019	4:00–5:30 pm
SAT School Day: October 16, 2019 Official PSAT Administration: October 16, 2019			

SPRING 2020 GROUP COURSE SCHEDULE			
Session	Day	Date	Time
Exam 1	Saturday	3/21/2020	8:00-12:30 pm
Class 1	Monday	3/23/2020	4:00–7:00 pm
Exam 2	Saturday	3/28/2020	8:00-12:30 pm
Class 2	Monday	3/30/2020	4:00–7:00 pm
Class 3	Monday	4/6/2020	4:00–7:00 pm
Exam 3	Saturday	4/11/2020	8:00-12:30 pm
Class 4	Monday	4/13/2020	4:00–7:00 pm
Exam 4	Saturday	4/18/2020	8:00-12:30 pm
Class 5	Monday	4/20/2020	4:00–7:00 pm
Exam 5	Saturday	4/25/2020	8:00-12:30 pm
Class 6	Monday	4/27/2020	4:00–7:00 pm
Official SAT Administration: May 2, 2020			