

Making Waves Academy

Finance Advisory Meeting

Date and Time Wednesday May 31, 2023 at 11:00 AM PDT

You are invited to a Zoom webinar. Topic: Finance Advisory Committee MeetingPlease click the link below to join the webinar: https://mwacademy.zoom.us/j/82344244988?pwd=NXJQc0IvNDhZVjIEaGVaOEZBaDg1QT09 Passcode: 933369 Or One tap mobile : US: +16694449171,,82344244988#,,,,*933369# or +16699006833,,82344244988#,,,,*933369# Or Telephone: Dial(for higher quality, dial a number based on your current location): US: +1 669 444 9171 or +1 669 900 6833 or +1 253 215 8782 or +1 346 248 7799 or +1 646 931 3860 or +1 929 436 2866 or +1 301 715 8592 or +1 312 626 6799 or +1 386 347 5053 or +1 564 217 2000 Webinar ID: 823 4424 4988 Passcode: 933369 International numbers available: https://mwacademy.zoom.us/u/kIOKXnpaN

If you have questions about the board agenda and materials or you are in need of disability-related accommodations, please contact:

Si tiene preguntas sobre la agenda y materiales de la junta o necesita adaptaciones relacionadas con la discapacidad, comuníquese con:

Molly Moloney at mmoloney@mwacademy.org or 510-779-1366.

Public Comment

• The public may address the MWA Board regarding any item within the subject-matter jurisdiction of the MWA governing board.

- Under Public Comment, members of the public may
 - Comment on items on the agenda
 - Comment on items not on the agenda
 - *Presentations are limited to two minutes each*, or a total of 6 minutes for all speakers, or the two-minute limit may be shortened.
- In accordance to the Brown Act, the MWA Board may listen to comments, but can neither discuss nor take action on the topics presented. Members of the board are very limited in their response to statements or questions by persons commenting on items not on the agenda.
- Speakers may submit a request to speak before 9:00 AM on the day of the committee eeting or use the raise hand function during the public comment sections of the meeting.
 - If you would like to send your request to speak prior to the meeting, please email your request to mmoloney@mwacademy.org in English or Spanish.
 - During the meeting, we will call your name and you should use the "raise hand" feature to identify yourself.
- Under SB1036 the minutes from this meeting will omit student and parent names and other directory information, except as required by judicial order or federal law. If a parent/ legal guardian wishes a name be included, one must inform the board prior to their public comment.

Comentarios públicos

- El público puede dirigirse a la Junta Directiva de la MWA con respecto a cualquier asunto dentro de la jurisdicción del tema materia por la Junta Directiva de la MWA.
- Bajo comentario público, los miembros del público pueden:
 - Hacer comentarios sobre los puntos del orden del día
 - Hacer comentarios sobre puntos no incluidos en el orden del día
 - Las presentaciones están limitadas a dos minutos cada una, o un total de diez minutos para todos los oradores, o se puede acortar el límite de dos minutos.

• De acuerdo con la Ley Brown, la Junta Directiva de la MWA puede escuchar los comentarios, pero no discutirán ni tomarán medidas sobre los temas presentados. La respuesta de los miembros de la Junta Directiva a las declaraciones o preguntas de las personas que comentan temas que no figuran en el orden del día es muy limitada.

- Mientras las reuniones se llevan a cabo virtualmente, los miembros del publico que desean hablar durante la junta pueden presentar una solicitud para hablar antes de las 9:00 a.m. del día de la reunión de la junta o usar la función de levantar la mano durante las secciones de comentarios públicos de la reunión.
 - Si desea enviar su solicitud de uso de la palabra antes de la reunión, envíe su solicitud por correo electrónico a mmoloney@mwacademy.org en inglés o español.
- En virtud de la SB1036, las actas de esta reunión omitirán los nombres de los estudiantes y padres y otra información del directorio, excepto cuando lo requiera la orden judicial o por la ley federal. Si un padre/tutor legal desea que se incluya un nombre, se debe informar a la junta antes de su comentario público.

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accommodations, please contact:

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Please note that all agenda times are estimates.

Tenga en cuenta que todos los horarios de la agenda son estimaciones.

Agen	da				
			Purpose	Presenter	Time
I.	Ор	ening Items			11:00 AM
	Op	ening Items			
	Α.	Call the Meeting to Order		Alicia Klein	
	В.	Record Attendance and Guests		Alicia Klein	
II.	MW	/A Finance Advisory Committee Meeting			11:00 AM
	Α.	The Governor's May Revise Budget	Discuss	Wallace Wei	10 m
	В.	FY'24 Original Budget – 2nd Draft	Discuss	Wallace Wei, Alton Nelson, Hung Mai	30 m
		Discuss the second draft of the FY'24 budget			
	C.	Banking Update	Discuss	Wallace Wei	10 m
	D.	MWA CFO Transition Update	Discuss	Alton B. Nelson Jr. and Wallace Wei	10 m
III.	Clo	osing Items			12:00 PM
	Α.	Public Comment	FYI	Alicia Klein	6 m
		The public may address the committee regarding jurisdiction of the MWA governing board.	any item within t	the subject-matter	
		Under Public Comment, members of the public m	ay		
		• Comment on items on the agenda			
		Comment on items not on the erande			

Comment on items not on the agenda

Purpose Presenter

Time

• **Presentations are limited to one minute each**, or a total of six minutes for all speakers.

In accordance to the Brown Act, the MWA Board may listen to comments, but can neither discuss nor take action on the topics presented. Members of the board are very limited in their response to statements or questions by persons commenting on items not on the agenda.

B. Adjourn Meeting

Vote

Alicia Klein

Coversheet

The Governor's May Revise Budget

Section:	II. MWA Finance Advisory Committee Meeting
Item:	A. The Governor's May Revise Budget
Purpose:	Discuss
Submitted by:	
Related Material:	Executive Summary - Governor's May Revise Budget_FINAL.pdf



Executive Summary on the Governor's May Revise Budget Proposal

May 23, 2023

Governor Newsom's May Revision budget proposal for the upcoming fiscal year would fund increased cost-of-living adjustments despite declining state revenues, but would also impose unexpected, deep cuts to two current-year funding programs. The following outlines our preliminary take on the May Revision based on partial information available so far.

Declining Tax Revenues and Delayed Taxes Fog State Budget Picture:

Though the May Revision assumes that California and the nation do not experience an economic recession, state tax revenues are declining. The estimated shortfall in the state's budget has increased from January's **\$9.3 billion** gap to an estimated shortfall of **\$31.5 billion**. The May Revise also outlines several other risks, including:

- In response to storms and floods earlier this year, state officials extended April's income tax filing and payment deadline to October 2023, meaning the state will need to wait several more months to have the necessary information to make sound estimates of its already declining and volatile revenues.
- Instability in the banking sector, increasing interest rates, and a potential federal debt crisis create further uncertainty regarding larger economic conditions and estimated state tax revenues.

This unprecedented set of circumstances makes this year's May Revision the least clear in years and could make it difficult for the Governor and Legislature to enact a fully baked budget by the June 15 constitutional deadline.

Key features of the May Revision for charter schools include the following:

Full Funding for Increased Local Control Funding Formula (LCFF) Cost-of-living adjustment (COLA):

The May Revision calls for fully funding an increased **8.22 percent** COLA for LCFF and other state categorical funding programs. The COLA factor increased slightly from the

8.13 percent estimate in January when the final two-quarters of data used to compute the COLA came in higher than anticipated. While this slight increase is welcome, it comes at the cost of deep cuts to current-year programs (see next item below), relies heavily on one-time state funding, and could be vulnerable to larger economic trends.

Big Retroactive Cuts to 2022-23 "One-Time" Grants

Governor Newsom proposes deep, retroactive cuts to two one-time funding programs for the current (2022-23) fiscal year, which came as a big surprise for K-12 school communities.

First, the Governor proposes cutting the Arts, Music, Instructional Materials Discretionary Block Grant by \$1.8 billion. He had proposed cutting \$1.2 billion in his January budget proposal and now proposes an additional \$607 million cut. The net result would be to cut this \$666 per-ADA one-time grant in half per our preliminary estimates. The total funding for MWA would drop from approximately **\$650K** to **\$320K**. We conservatively budgeted **\$150K** for this grant in the FY24 Original Budget.

Newsom also proposes another retroactive, \$2.5 billion cut to current-year (2022-23) funding for the Learning Recovery Emergency Block Grant. This large, one-time grant was supposed to provide \$2,936 per unit (with units computed by multiplying prior-year average daily attendance by the school's LCFF unduplicated pupil percentage). If implemented, we preliminarily estimate that per-unit funding would drop to \$1,625, and total funding for MWA would drop from approximately **\$1.9M** to **\$1.3M**. We conservatively budgeted **\$635K** for the Learning Recovery Emergency Block Grant in the FY24 original budget.

Since CDE has already apportioned these funds, we assume it would need to implement some sort of "claw-back" or dock funds that would otherwise be due to a school.

The Preliminary Takeaway:

While a fully funded COLA is welcome in theory, paying for it with retroactive cuts is unsound. Using these one-time funds to pay for ongoing LCFF funding is also unsound, particularly given the state's ongoing structural budget deficit. The Legislature has signaled that it has far different priorities and the adopted budget may differ significantly from the May Revision proposals.

Next Steps:

- Budget subcommittees meet to finalize recommendations (likely this week)
- Each house (Senate, Assembly) adopts "their" version

- Joint Budget Conference Committee irons-out differences between Senate/Assembly versions
- Legislative leaders negotiate with Governor toward "consensus" versions of Budget Act and "trailer bill" legislation to implement the budget
- Senate/Assembly adopt budget, "trailer bills"
- Governor signs budget, trailer bills, may use line-item veto

Coversheet

FY'24 Original Budget – 2nd Draft

Section:II. MWA Finance Advisory Committee MeetingItem:B. FY'24 Original Budget – 2nd DraftPurpose:DiscussSubmitted by:Executive Summary - 2023-24 Original Budget- 2nd Draft_FINAL.pdf



Executive Summary for FY 2023-24 Original Budget (2nd Draft) Report

May 31st, 2023

Revenues Summary (Compared with the *FY*'23 2nd Interim Budget):

- Government revenues increased by \$424,608 or 2%.
- Estimated JRSF contribution increased by \$2,876,038 or 33%.
- Non-JRSF contributions <u>decreased</u> by \$200,000 or 15%.
- Central Office revenue from shared services <u>increased</u> by **\$142,757** or **11%**. The Central Office revenue increase is offset by the corresponding increase in MWA shared service expenses.

Expenses Summary (Compared with the *FY*'23 2nd Interim Budget):

- The total expenses increased by \$3,243,402 or 10%.
 - MWA "School" expenses increased by \$3,353,805 or 12%.
 - Central Office expenses decreased by \$110,403 or 3%.

Key Overview for the FY'24 Original Budget (2nd Draft)

The following items highlight the key changes from the FY'22 2nd Interim Budget to the FY'23 Original Budget (2nd Draft):

1. Government Revenues

The net increase comprised of the following assumptions:

- a. State revenues per pupil increased by 8.13% per the governor's January budget proposal
- b. Decreased enrollment by 14 students from 1130 to 1116
- c. Eliminated COVID funding including ESSER II and Hold-Harmless Funding
- d. Added three new grants (Arts, Music, and Instructional Materials Discretionary Block Grant, Learning Recovery Emergency Block Grant, and Prop 28 Art and Music Funding)

2. Personnel Expenses

- a. Assumed an average of 5% salary COLA increase for faculty and staff
- b. Budgeted full salaries for vacant positions in FY'24 budget vs. prorated salaries in FY'23 2nd interim budget
- c. A net increase of one new position

3. Supplies

- a. Added IT Core Cisco Switch Network equipment
- b. Added staff laptop replacements
- c. Added BEI camera maintenance contract

4. Contract Services

- a. Eliminated Fruge Psychological Services contract
- b. Added Telehealth for psychological services
- c. Added Cisco network equipment support service
- d. Added 4 Non-public School Placement (NPS) for Special Education
- e. Added Special Education psychological services

Summary of Changes Between the 2nd Draft and the 1st Draft of the FY'24 Original Budget (Presented to the FAC on April 26th, 2023)

Compared with the 1st Draft of the FY'24 Original Budget

- Overall expenses have <u>decreased</u> by <u>\$221,671</u>
- The government revenues remain unchanged
- Non-JRSF contributions have <u>decreased</u> by <u>\$200,000</u>, while JRSF contributions have <u>decreased</u> by <u>\$21,671</u>.
 - Government revenues remain unchanged.
 - Expenses decreased by \$221,671 or 1%.
 - JRSF contributions decreased by \$21,671 or 0.2%.
 - Non-JRSF contributions decreased by \$200,000 or 15%.

GOVERNMENT REVENUES: 2nd Draft vs. 1st Draft of the FY'24 Original Budget – NO CHANGES

EXPENDITURES (MWA/MWAS): <u>2nd Draft</u> vs. <u>1st Draft</u> of the FY'24 Original Budget – <u>TOTAL CHANGES</u> – <u>DECREASED</u> BY \$221,671 (1%)

- I. Salaries and Benefits Decreased by \$412,517 (2%)
 - Eliminated Assistant Principal
 - Eliminated Director of DEI
 - Eliminated Outreach & Marketing Coordinator
 - Eliminated Director of Talent
 - Eliminated Teacher Resident
 - Added two Special Education Teachers

II. <u>Supplies – Increased</u> by \$118,802 (8%)

- Added intervention curriculum
- Added Middle School science curriculum
- Added IT supplies

III. Contract Services - Increased by \$72,044 (0.7%)

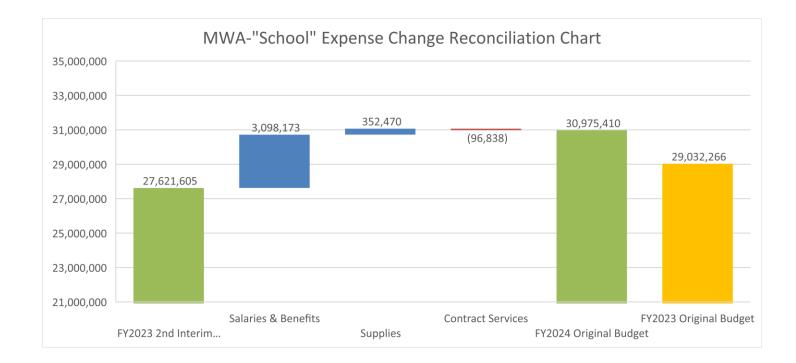
- Added Sex Education classes for MS
- Added Cisco network support service
- Added SPED psychological services
- Moved some repairs & maintenance expenses to MWEF
- Reduced telehealth psychological services
- Reduced teacher resident tuition

Appendix A – Summary Financials

FY'24 Original Budget Summary Financials for MWA - "School"

MWA – "School" – Compare FY'23 2nd Interim Budget to FY'24 Original Budget (2nd Draft)

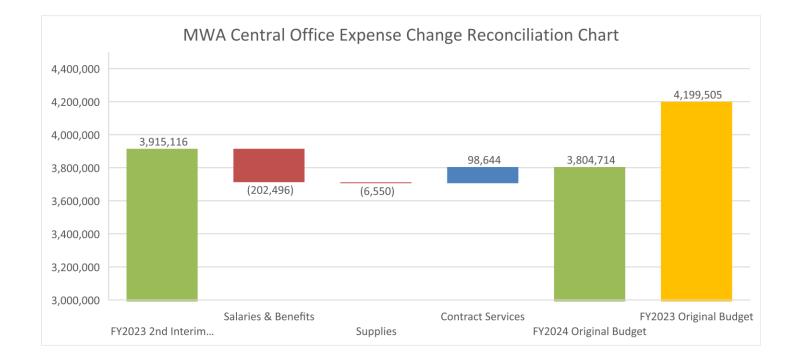
Location	2022-23 2 nd Interim Budget	2023-24 Original Budget (2 nd Draft)	\$ Variance	% Variance
Revenues				
Government	\$20,297,372	\$20,721,980	\$424,608	2%
Donations	\$1,315,000	\$1,115,000	-\$200,000	-15%
JRSF	\$6,059,233	\$9,188,430	\$3,129,197	52%
Total Revenues	\$27,671,605	\$31,025,410	\$3,353,805	12%
Expenses				
Salaries/Benefits	\$17,070,461	\$20,168,634	\$3,098,173	18%
Supplies	\$1,275,931	\$1,628,401	\$352,470	28%
Contracted Services	\$9,275,213	\$9,178,375	-\$96,838	-1%
Total Expenses	\$27,621,605	\$30,975,410	\$3,353,805	12%
Revenues – Government per ADA	\$19,524	\$20,197	\$673	3%
Expenses – Cost per Student (Exclude CO Fees)	\$23,285	\$26,454	\$3,169	14%



FY'24 Original Budget Summary Financials for MWA - "Central Office"

MWA Central Office – Compare <u>FY'23 2nd Interim Budget</u> to <u>FY'24 Original Budget (2nd Draft)</u>

Location	2022-23 2 nd Interim Budget	2023-24 Original Budget (2 nd Draft)	\$ Variance	% Variance
Revenues				
JRSF	\$2,605,473	\$2,352,314	-\$253,159	-10%
Central Office	\$1,309,643	\$1,452,400	\$142,757	11%
(Shared Services Allocation)				
Total Revenues	\$3,915,116	\$3,804,714	-\$110,402	-3%
Expenses				
Salaries/Benefits	\$2,980,812	\$2,778,316	-\$202,496	-7%
Supplies	\$66,250	\$59,700	-\$6,550	-10%
Contracted Services	\$868,054	\$966,698	\$98,644	11%
Total Expenses	\$3,915,116	\$3,804,714	-\$110,402	-3%



Appendix B

Detailed Summary of Changes (FY'23 2nd Interim Budget to the FY'24 Original Budget (2nd Draft)

MWA – "SCHOOL" EXPENDITURES: <u>TOTAL CHANGES</u> – Increased BY \$3,353,805 (12%) <u>Salaries and Benefits</u> – <u>Increased</u> by \$3,098,173 (18%)

- Assumed an average of 5% salary COLA increase for faculty and staff
- Budgeted full salaries for vacant positions in FY'24 budget vs. prorated salaries in FY'23 2nd interim budget
- Net increase of one new position
 - I. Added New positions (10)
 - 1. Principal (School-wide)
 - 2. SST/504 Coordinator (School-wide)
 - 3. Student Activities Coordinator (MS)
 - 4. Visual Arts Teacher (US)
 - 5. History Teacher (US)
 - 6. SPED Instructional Aide (School-wide)
 - 7. Parent Organizer (School-wide)
 - 8. Talent Recruiter (Central Office)
 - 9. SPED Resource Teacher (School-wide)
 - 10. SPED Resource Teacher (School-wide)
 - II. Eliminated positions (9)
 - 1. Onsite Substitute Teacher (School-wide)
 - 2. Onsite Substitute Teacher (School-wide)
 - 3. Social Worker (School-wide)
 - 4. Director of Early College (US)
 - 5. HR Generalist (Central Office)
 - 6. Associate Director of Talent (Central Office)
 - 7. Associate Director of Talent (Central Office)
 - 8. Outreach & Marketing Coordinator (Central Office)
 - 9. Director of Talent (Central Office)

<u>Supplies – Increased</u> by \$352,470 (28%)

- Added staff laptops and docking station replacement
- Added Core Cisco Switch Network equipment
- Added drapes repairs in the common area
- Added intervention and science curriculum

Contracted Services - Decreased by \$96,838 (1%)

- Eliminated Fruge Psychological Services contract
- Moved some repairs & maintenance expenses to MWEF
- Increased professional development
- Added 4 Non-public School Placement (NPS) for Special Education
- Added Telehealth for psychological services
- Added share adjustment for Direcectorship to Alder
- Added Sex Education classes for MS
- Added Cisco Network
- Added SPED psychological services

CENTRAL OFFICE EXPENDITURES: TOTAL CHANGES – Decreased BY \$110,402 (3%)

I. Salaries and Benefits – Decreased by \$202,496 (7%)

- 1. Assumed an average of 5% salary COLA increase for faculty and staff
- 2. Budgeted full salaries for vacant positions in FY'24 budget vs. prorated salaries in FY'23 2nd interim budget
- 3. Eliminated Outreach & Marketing Coordinator
- 4. Eliminated Director of Talent

II. <u>Supplies – Decreased</u> by \$6,500 (10%)

1. Reduced IT supplies

III. <u>Contracted Services</u> – <u>Increased</u> by \$98,644 (11%)

- 1. Removed one-time severance
- 2. Added contract services for the talent team in lieu of the Director of Talent position

	А	В	С	Н	К	L	М
2	Acct #	Account/Title	FY2023 2nd Interim Budget (A)	FY2024 Original Budget (C)	Variance FY24 Original vs. FY23 2nd Interim (C-A)	% Variance (C) vs. (A)	Notes
3		Income	Budget (A)	Budget (0)		(7.7	
4	8011	State Aid - General Apportionment	7,212,388	8,143,609	931,220	13%	
5		Education Protection Account Entitlement	2,999,852	3,202,605	202,753	7%	LCFF Funding increased by 8.13% and enrollment decreased by 14
6		In Lieu of Property Taxes	3,218,602	3,177,785	(40,816)		Istudents from 1130 to 1116
7		Special Education - Federal	140,500	128,302	(12,198)		
8		Child Nutrition Programs - Fed	299,487	299,487	-	0%	
9		Homeless Children and Youth II	3,000	3,000	_	0%	
10		Federal - ESSER Funding II	454,353	-	(454,353)		Used all Esser II funds
11		Federal - ESSER Funding III	400,000	400,000	-	0%	
12		Federal Title I - Basic Grant	373,608	408,891	35,283	9%	
13	8295	Federal Title II - Teacher and Principal Training	50,714	55,503	4,789	9%	
14		Federal Title III - LEP	42,908	44,740	1,832	4%	
15	8297	Federal Title IV - Part A - Student Support	23,000	24,000	1,000	4%	
16	8311	State - Special Education	852,472	841,661	(10,811)	-1%	
17	8313	State - Special Education - Level 2 Mental Health	53,300	53,300	-	0%	
18	8314	State - Special Education - Level 3 Mental Health	43,008	43,008	-	0%	
19	8319	State - Prior Year - Hold Harmless Revenue	1,244,097	-	(1,244,097)	-100%	No more hold-harmless for 2023-24
20	8520	Child Nutrition Programs - State	180,961	180,961	-	0%	
21	8525	Expanded Learning Opportunity Grant	207,393	207,393	-	0%	
22	8526	Expanded Learning Opportunities Program (ELOP)	332,310	332,310	-	0%	
23	8527	Educator Effectiveness	80,527	80,527	-	0%	
24	8528	A-G Grant	96,154	96,154	-	0%	
26	8530	Teacher Residency Expansion Grant	125,000	150,000	25,000	20%	
27	8531	Arts, Music, and Instructional Materials Discretionary Block Grant	-	150,000	150,000	100%	New grant for 2023-24
28	8532	Learning Recovery Emergency Block Grant	-	635,721	635,721	100%	New grant for 2023-24
29	8545	School Facilities Lease Rmbsmnt SB740	1,280,787	1,264,919	(15,868)	-1%	
30		Mandate Block Grand Funding CA	28,751	36,264	7,513	26%	
31		State Lottery	246,385	243,261	(3,125)		
34		Prop 28 Arts and Music	-	201,178	201,178		New grant for 2023-24
35		Measure G Parcel Tax	307,815	317,400	9,585	3%	
38		Contribution - Unrestricted	1,200,000	1,100,000	(100,000)		Contribution reduction projected by MWF
39		John Regina Scully (JRS)	6,059,234	9,188,430	3,129,197	52%	
40		School Supplies	6,000	6,000	-	0%	
41		In-Kind Donations	9,000	9,000	-	0%	
42	8990	Contribution - Restricted	100,000	-	(100,000)		Contribution reduction projected by MWF
44		Total Income	27,671,605	31,025,410	3,353,805	12%	
45							

	А	В	С	Н	К	L	М
2	Acct #	Account/Title	FY2023 2nd Interim Budget (A)	FY2024 Original Budget (C)	Variance FY24 Original vs. FY23 2nd Interim (C-A)	% Variance (C) vs. (A)	Notes
50		Expenses					
51		Teacher Salaries	4,738,652	5,896,221	1,157,569	24%	-US Visual Arts teacher -2 SPED Resource Teachers • Faculty salary study increase • COLA increase
52	1103	Substitute Teacher Salaries	785,071	499,516	(285,555)		Savings from removing 8 onsite substitutes: • 6 were filling in as teachers for specific subjects • 2 regular onsite substitutes
53	1200	Certificated Pupil Support	656,869	763,780	106,911	16%	Variance is from: • Vacant positions budgeted full salaries in FY24 vs. prorated in FY23 2nd interim: -College & Career Counseling Coordinator School Nume
54	1300	Certificated Supervisor & Administrator Salaries	1,153,266	1,460,143	306,877	27%	Variance is from: • Vacant positions budgeted full salaries in FY24 vs. prorated in FY23 2nd interim: -Dean of Students -Director of College & Career Counseling -Director of Student Support Systems • New positions in FY24: -Assistant Principal -Principal • COLA Increase
55	1409	Certificated Special Temporary COLA Bonus	1,704,313	1,992,000	287,687	17%	Vacant positions budgeted full STCOLA in FY24 vs. prorated in FY23 2nd interim and new positions in FY24
56	1900	Certificated Other Salaries	447,090	548,601	101,511	23%	Variance is from: • New position in FY24: -SST/504 Coordinator • COLA Increase
57	2100	Classified Instructional Aide Salaries	864,342	1,019,458	155,116	18%	Variance is from:
58	2200	Classified Support Staff Salaries	857,848	967,767	109,919	13%	Variance is from: • Vacant positions budgeted full salaries in FY24 vs. prorated in FY23 2nd interim: -4 Campus Supervisors -Lead Campus Supervisor • COLA Increase

	А	В	С	Н	К	L	М
2	Acct #	Account/Title	FY2023 2nd Interim Budget (A)	FY2024 Original Budget (C)	Variance FY24 Original vs. FY23 2nd Interim (C-A)	% Variance (C) vs. (A)	Notes
59	2300	Classified Supervisor & Administrator Salaries	559,688	679,436	119,748	21%	Variance is from: • No salary reimbursement from Alder for our Director of Teacher Residency • COLA Increase
60	2400	Classified Clerical and Office Salaries	783,904	951,360	167,456	21%	Variance is from: • Vacant positions budgeted full salaries in FY24 vs. prorated in FY23 2nd interim: -Attendance Officer -Desktop Support/AV Technician • New position in FY24: -Parent Organizer • COLA Increase
61	2900	Classified Other Salaries	269,214	284,972	15,758	6%	
62		Total Salaries	12,820,255	15,063,254	2,242,999	17%	
63	3101	Certificated STRS	1,565,204	1,845,506	280,302	18%	 Variance is from: Vacant positions budgeted full salaries in FY24 eligible for CalSTRS vs. prorated in FY23 2nd interim New positions in FY24 COLA increase
64	3301	Certificated Social Security/Medicare	435,838	498,962	63,124	14%	Variance is from: • Vacant positions budgeted full salaries in FY24 vs. prorated in FY23 2nd interim • New positions in FY24 • COLA increase
65	3401	Certificated Health & Welfare Benefits	1,844,387	2,309,245	464,858	25%	Variance is from: • Vacant positions budgeted at full cost estimated health insurance vs. prorated in FY23 2nd interim • Projected health insurance rate increase for CY2024
66	3501	Certificated Unemployment Insurance	69,683	75,316	5,633	8%	
67	3601	Certificated Workers Comp Insurance	167,963	195,822	27,859	17%	Variance is from: • Vacant positions budgeted full salaries in FY24 vs. prorated in FY23 2nd interim • New positions in FY24 • COLA increase
68	3701	Certificated Retirement Match	105,041	118,437	13,397	13%	
69	3999	Accrued Paid Time Off	62,091	62,091	-	0%	
70		Total Benefits	4,250,206	5,105,380	855,174	20%	
71		Total Salaries & Benefits	17,070,461	20,168,634	3,098,173	18%	
72 73 74 75 76 77 78	4200 4315 4325 4330	Approved Textbooks and Core Curricula Materials Books and Other Reference Materials Custodial Supplies Instructional Materials & Supplies Office Supplies Other Food	158,000 11,000 50,000 333,659 3,800	233,000 16,450 50,000 331,801 3,800	75,000 5,450 - (1,858) -	47% 50% 0% -1% 0%	

	А	В	С	Н	К	L	Μ
2	Acct #	Account/Title	FY2023 2nd Interim Budget (A)	FY2024 Original Budget (C)	Variance FY24 Original vs. FY23 2nd Interim (C-A)	% Variance (C) vs. (A)	Notes Variance is from:
79	4410	Furniture, Equipment & Supplies (non-capitalized)	72,000	115,000	43,000	60%	 \$42K - Drapes repairs at commons area \$22K - Repair or replace upholstered furniture \$12K - Vape detectors \$10K - File Cabinets -\$5K - Clocks & Fire Extinguishers (One time expense in FY23) -\$38K - BEI Cameras (One time expense in FY23)
80	4420	Computers and IT Supplies (non-capitalized)	211,022	450,400	239,378	113%	Variance is from: • \$209.6K - Staff laptops and docking station replacement • \$75K - Core Cisco Switch (Network Equipment) • -\$20.3K - Security Cameras for security infrastructure remediation project (One time expense in FY23) • -\$25K - Security integration consulting services (One time expense in FY23)
81	4710	Student Food Services	415,000	415,000	-	0%	
82		Emergency Supplies	14,450	5,950	(8,500)	-59%	
83	4990	Contingency	7,000	7,000	-	0%	
84		Total Supplies	1,275,931	1,628,401	352,470	28%	
85		Conference Fees	88,723	137,723	49,000		Increase in staff professional development
86		Travel - Mileage, Parking, Tolls	11,625	10,725	(900)	-8%	
87		Travel - Airfare & Lodging	43,425	41,525	(1,900)	-4%	
88		Travel - Meals & Entertainment	26,800	26,900	100	0%	
89		Professional Dues & Memberships	25,100	29,700	4,600	18%	
90		General Liability Insurance	476,925	476,925	-	0%	
91	5510	Utilities - Gas and Electric	495,500	495,500	-	0%	
92	5515	Janitorial & Gardening Services	602,862	602,862	-	0%	
93	5525	Utilities - Waste	60,000	60,000	-	0%	
94	5530	Utilities - Water	96,000	96,000	-	0%	
95	5605	Equipment Leases and Rentals	148,800	120,000	(28,800)	-19%	New copier lease at lower rate
96	5610	Occupancy Rent	1,840,838	1,840,838	-	0%	
97	5612	Additional Facilities Use Fees	21,500	21,500	-	0%	
98	5615	Repairs and Maintenance - Building	281,000	100,000	(181,000)	-64%	Building maintenance shifted to MWF
99	5617	Repairs and Maintenance - Non-computer Equipment	5,000	5,300	300	6%	
100	5618	Repairs & Maintenance - Auto	18,500	18,000	(500)	-3%	
104	5806	County Oversight Fees	107,000	145,240	38,240	36%	Adjusted to match government revenue increase
105	5810	Contracted Services	657,717	717,617	59,900	9%	Variance is from: • \$25K Sex Education classes • \$20K Overage share fee for Directorship to Alder • \$14.9K - Other contract services
106	5810.001	Food Service Administration	1,000	1,000	-	0%	
108	5810.003	Student Transportation	252,500	262,500	10,000	4%	
109	5810.004	Intervention & Consultation	82,500	82,500	-	0%	

	А	В	С	Н	К	L	M
2	Acct #	Account/Title	FY2023 2nd Interim Budget (A)	FY2024 Original Budget (C)	Variance FY24 Original vs. FY23 2nd Interim (C-A)	% Variance (C) vs. (A)	Notes
110	5810.005	Psychological Services	653,065	186,000	(467,065)	-72%	Variance is from: • \$86K - Psychological services for SPED • - <mark>\$653K</mark> - Fruge contract - not renewing in FY24 • \$100k - Telehealth services
111		Substitute Teachers	115,000	125,000	10,000	9%	
112		Interscholastic - Coaches	-	-	-		
113		Information Technology	842,350	908,530	66,180		Support for Cisco network equipment
115		Student Exam Fees	17,000	17,000	-	0%	
117		Recruiting - Students	-	-	-	20/	
118	5821	Printing and Reproduction	32,000	31,000	(1,000)	-3%	
119		Entrance, Admission, & Ticket Fees (not staff conference)	49,200	57,200	8,000	16%	
120		Staff Recruitment	2,000	2,000	-	0%	
121		Continuing Education Support	112,750	102,500	(10,250)	-9%	
123		Special Ed Contract Services	569,290	761,290	192,000		4 NPS student placement at \$4K per month per student
124	5898	Use Tax	1,000	1,000	-	0%	
125		Company Cell Phones	35,200	35,200	-	0%	
126		Internet and Wifi	138,600	150,600	12,000	9%	
127		Postage and Delivery	22,000	23,500	1,500	7%	
128		Landlines and Office Based Phones	7,800	7,800	-	0%	
130		Depreciation and Amortization	25,000	25,000	-	0%	
131	INCO.EXP	5895 Central Office (Shared Services Allocation)	1,309,643	1,452,400	142,757		Adjusted to match government revenue increase
132		Total Contract Services	9,275,213	9,178,375	(96,838)	-1%	
133		Total Salaries & Benefits	17 070 464	20 169 624	3,098,173	18%	
134 135		Total Supplies	17,070,461 1,275,931	20,168,634 1,628,401	352,470	28%	
135		Total Supplies Total Contract Services	9,275,213	9,178,375	(96,838)	-1%	
136		Total Expenses	9,275,215 27,621,605	<u>30,975,410</u>	(90,030) 3,353,805	12%	
157			21,021,003	30,973,410	3,333,003	1270	
155		Net Income	50,000	50,000			
150			50,000	50,000			

MWA Central Office Original Budget

	А	В	С	Н	К	L	М
2	Account #	Account Title	FY2023 2nd Interim Budget (A)	FY2024 Original Budget (C)	Variance FY24 Original vs. FY23 2nd Interim (C-A)	% Variance (C) vs. (A)	Notes
3		Income					
39	8981	John Regina Scully (JRS)	2,605,473	2,352,314	(253,159)	-10%	
43	INCO.INC	Central Office (Revenue from Shared Services Allocation)	1,309,643	1,452,400	142,757	11%	
44		Total Income	3,915,116	3,804,714	(110,402)	-3%	
45							
49							
50		Expenses					
51 52		Teacher Salaries Substitute Teacher Salaries	-	-	-		
52 53		Certificated Pupil Support	-		-		
54		Certificated Supervisor & Administrator Salaries	-	-	-		
55		Certificated Special Temporary COLA Bonus	193,000	168,000	(25,000)	-13%	Vacant positions budgeted full STCOLA in FY24 vs. prorated in FY23 2nd interim
56	1900	Certificated Other Salaries	-	-	-		
57		Classified Instructional Aide Salaries	-	-	-		
58	2200	Classified Support Staff Salaries	-	-	-		
59	2300	Classified Supervisor & Administrator Salaries	1,967,939	1,815,063	(152,876)	-8%	Variance from: • New position in FY24: -Talent Recruiter • Removed HR Generalist • Removed 2 Associate Director of Talent Acquisition • COLA increase
60	2400	Classified Clerical and Office Salaries	168,138	161,000	(7,138)	-4%	
61	2900	Classified Other Salaries	-	-	-		
62		Total Salaries	2,329,076	2,144,063	(185,013)	-8%	
63	3101	Certificated STRS	68,508	68,172	(336)	0%	
64	3301	Certificated Social Security/Medicare	149,657	131,562	(18,095)	-12%	
65	3401	Certificated Health & Welfare Benefits	269,607	281,237	11,631	4%	Variance from: • Vacant positions budgeted at full cost estimated health insurance vs. prorated in FY23 2nd interim • Projected health insurance rate increase for FY2024
66	3501	Certificated Unemployment Insurance	12,668	10,720	(1,948)	-15%	
67		Certificated Workers Comp Insurance	30,278	27,873	(2,405)	-8%	
68		Certificated Retirement Match	71,096	64,766	(6,330)		
69	3999	Accrued Paid Time Off	49,923	49,923	-	0%	
70		Total Benefits	651,736	634,253	(17,483)	-3%	
71		Total Salaries & Benefits	2,980,812	2,778,316	(202,496)	-7%	
72							

MWA Central Office Original Budget

	А	В	С	Н	К	L	М
			FY2023 2nd Interim	FY2024 Original	Variance FY24 Original vs. FY23 2nd Interim	% Variance (C) vs.	
2	Account #	Account Title	Budget (A)	Budget (C)	(C-A)	(A)	Notes
73	4100	Approved Textbooks and Core Curricula Materials	-	-	-		
74	4200	Books and Other Reference Materials	1,400	1,600	200	14%	
75	4315	Custodial Supplies	-	-	-		
76	4325	Instructional Materials & Supplies	-	-	-		
77	4330	Office Supplies	12,900	15,900	3,000	23%	
78	4390	Other Food	1,500	1,000	(500)	-33%	
79	4410	Furniture, Equipment & Supplies (non-capitalized)	1,000	1,000	-	0%	
80		Computers and IT Supplies (non-capitalized)	19,450	10,200	(9,250)	-48%	
81		Student Food Services	-	-	-		
82		Emergency Supplies	-	-	-	00/	
83	4990	Contingency	30,000	30,000 59,700	-	0% -10%	
84 85	5210	Total Supplies Conference Fees	66,250 26,000	27,500	(6,550) 1,500	-10% 6%	
86		Travel - Mileage, Parking, Tolls	3,100	4,450	1,350	44%	
87		Travel - Airfare & Lodging	7,000	9,500	2,500	36%	
88		Travel - Meals & Entertainment	3,200	5,200	2,000	63%	
89		Professional Dues & Memberships	31,250	30,500	(750)	-2%	
90		General Liability Insurance	-	-	-	270	
91		Utilities - Gas and Electric	-	-	-		
92	5515	Janitorial, Gardening Services & Supplies			-		
93		Utilities - Waste					
93		Utilities - Water		-			
95		Equipment Leases and Rentals	6,200	5,000	(1,200)	-19%	
96		Occupancy Rent	-	-	-	1070	
97		Additional Facilities Use Fees	-	-	-		
98	5615	Repairs and Maintenance - Building	-	-	-		
99		Repairs and Maintenance - Non-computer Equipment	-	-	-		
100		Repairs & Maintenance - Auto	-	-	-		
101		Accounting Fees	30,000	30,000	-	0%	
102	5804	Legal Fees	85,000	85,000	-	0%	
103		External Management and Administrative Fees	-	-	-		
104	5806	County Oversight Fees	-	-	-		
105		Contracted Services	311,950	425,494	113,544	36%	Variance is from: • \$138.5K - Contracted services Talent team • -\$25K - Removed one-time severance
106		Food Service Administration	-	-	-		
107		Student Information & Assessment	66,800	66,800	-	0%	
108	5810.003	Student Transportation	-	-	-		

MWA Central Office Original Budget

	А	В	С	Н	К	L	М
2	Account #	Account Title	FY2023 2nd Interim Budget (A)	FY2024 Original Budget (C)	Variance FY24 Original vs. FY23 2nd Interim (C-A)	% Variance (C) vs. (A)	Notes
109	5810.004	Intervention & Consultation	1,000	1,000	-	0%	
110	5810.005	Psychological Services	1,000	1,000	-	0%	
111	5810.006	Substitute Teachers	-	-	-		
112	5810.007	Interscholastic - Coaches	-	-	-		
113	5810.008	Information Technology	100,004	100,004	-	0%	
114	5810.009	Outsourced Teaching	-	-	-		
115	5811	College Application Fees	-	-	-		
116	5812	College Entrance Exams	-	-	-		
117		Recruiting - Students	10,000	10,000	-	0%	
118	5821	Printing and Reproduction	2,500	2,500	-	0%	
119	5840	Study Trip - Entrance, Admission, & Ticket Fees (not staff conference)	-	-	-		
120	5850	Staff Recruitment	92,250	72,000	(20,250)	-22%	Removed PDP Training & renewal fee
121		Continuing Education Support	15,000	10,000	(5,000)	-33%	
122		Payroll Processing Fees	63,000	68,000	5,000	8%	
123		Special Ed Encroachment WCCUSD	-	-	-		
124		Use Tax	-	-	-		
125		Company Cell Phones	7,500	7,500	-	0%	
126		Internet and Wifi	-	-	-		
127		Postage and Delivery	4,800	4,750	(50)	-1%	
128		Landlines and Office Based Phones	-	-	-		
129		Bank fees	500	500	-	0%	
130		Depreciation and Amortization	-	-	-		
	INCO.EXP	5895 Central Office (Shared Services Allocation)	-	-	-		
132		Total Contract Services	868,054	966,698	98,644	11%	
133					-		
134		Total Salaries & Benefits	2,980,812	2,778,316	(202,496)	-7%	
135		Total Supplies	66,250	59,700	(6,550)	-10%	
136		Total Contract Services	868,054	966,698	98,644	11%	
137		Total Expenses	3,915,116	3,804,714	(110,402)	-3%	
138							
139		Net Income	0	0			

	А	В	С	Н	К	L
1		Summary	_			
2	Account #	Account Title	FY2023 2nd Interim Budget (A)	FY2024 Original Budget (C)	Variance FY24 Original vs. FY23 2nd Interim (C-A)	% Variance (C) vs. (A)
3		Income				
4	8011	State Aid - General Apportionment	7,212,388	8,143,609	931,220	13%
5	8012	Education Protection Account Entitlement	2,999,852	3,202,605	202,753	7%
6	8096	In Lieu of Property Taxes	3,218,602	3,177,785	(40,816)	-1%
7	8181	Special Education - Federal	140,500	128,302	(12,198)	-9%
8	8220	Child Nutrition Programs - Fed	299,487	299,487	-	0%
9	8230	Homeless Children and Youth II	3,000	3,000	-	0%
10	8262	Federal - ESSER Funding II	454,353	-	(454,353)	-100%
11	8263	Federal - ESSER Funding III	400,000	400,000	-	0%
12	8290	Federal Title I - Basic Grant	373,608	408,891	35,283	9%
13	8295	Federal Title II - Teacher and Principal Training	50,714	55,503	4,789	9%
14	8296	Federal Title III - LEP	42,908	44,740	1,832	4%
15	8297	Federal Title IV - Part A - Student Support	23,000	24,000	1,000	4%
16	8311	State - Special Education	852,472	841,661	(10,811)	-1%
17	8313	State - Special Education - Level 2 Mental Health	53,300	53,300	-	0%
18	8314	State - Special Education - Level 3 Mental Health	43,008	43,008	-	0%
19	8319	State - Prior Year - Hold Harmless Revenue	1,244,097	-	(1,244,097)	-100%
20	8520	Child Nutrition Programs - State	180,961	180,961	-	0%
21	8525	Expanded Learning Opportunity Grant	207,393	207,393	-	0%
22	8526	Expanded Learning Opportunities Program (ELOP)	332,310	332,310	-	0%
23	8527	Educator Effectiveness	80,527	80,527	-	0%
24	8528	A-G Grant	96,154	96,154	-	0%
26	8530	Teacher Residency Expansion Grant	125,000	150,000	25,000	20%
27	8531	Arts, Music, and Instructional Materials Discretionary Block Grant	-	150,000	150,000	
28	8532	Learning Recovery Emergency Block Grant	-	635,721	635,721	
29	8545	School Facilities Lease Rmbsmnt SB740	1,280,787	1,264,919	(15,868)	-1%
30	8550	Mandate Block Grand Funding CA	28,751	36,264	7,513	26%
31	8560	State Lottery	246,385	243,261	(3,125)	-1%
34	8594	Prop 28 Arts and Music	-	201,178	201,178	
35	8621	Measure G Parcel Tax	307,815	317,400	9,585	3%
38	8980	Contribution - Unrestricted	1,200,000	1,100,000	(100,000)	-8%
39	8981	John Regina Scully (JRS)	8,664,707	11,540,744	2,876,038	33%

	А	В	С	Н	К	L
2	Account #	Account Title	FY2023 2nd Interim Budget (A)	FY2024 Original Budget (C)	Variance FY24 Original vs. FY23 2nd Interim (C-A)	% Variance (C) vs. (A)
40	8986	School Supplies	6,000	6,000	-	0%
41	8988	In-Kind Donations	9,000	9,000	-	0%
42	8990	Contribution - Restricted	100,000	-	(100,000)	-100%
43	INCO.INC	Central Office (Revenue from Shared Services Allocation)	1,309,643	1,452,400	142,757	11%
44		Total Income	31,586,721	34,830,124	3,243,403	10%
45						
50		Expenses				
51		Teacher Salaries	4,738,652	5,896,221	1,157,569	24%
52		Substitute Teacher Salaries	785,071	499,516	(285,555)	-36%
53	1200	Certificated Pupil Support	656,869	763,780	106,911	16%
54	1300	Certificated Supervisor & Administrator Salaries	1,153,266	1,460,143	306,877	27%
55	1409	Certificated Special Temporary COLA Bonus	1,897,313	2,160,000	262,687	14%
56	1900	Certificated Other Salaries	447,090	548,601	101,511	23%
57		Classified Instructional Aide Salaries	864,342	1,019,458	155,116	18%
58	2200	Classified Support Staff Salaries	857,848	967,767	109,919	13%
59	2300	Classified Supervisor & Administrator Salaries	2,527,627	2,494,499	(33,128)	-1%
60	2400	Classified Clerical and Office Salaries	952,041	1,112,360	160,319	17%
61	2900	Classified Other Salaries	269,214	284,972	15,758	6%
62		Total Salaries	15,149,332	17,207,317	2,057,985	14%
63	3101	Certificated STRS	1,633,712	1,913,678	279,966	17%
64	3301	Certificated Social Security/Medicare	585,494	630,524	45,029	8%
65		Certificated Health & Welfare Benefits	2,113,993	2,590,483	476,489	23%
66		Certificated Unemployment Insurance	82,351	86,037	3,686	4%
67		Certificated Workers Comp Insurance	198,241	223,695	25,454	13%
68		Certificated Retirement Match	176,136	183,203	7,066	4%
69	3999	Accrued Paid Time Off	112,014	112,014	-	0%
70		Total Benefits	4,901,942	5,739,633	837,691	17%
71		Total Salaries & Benefits	20,051,274	22,946,950	2,895,676	14%
72 73	4100	Approved Textbooks and Core Curricula Materials	158,000	233,000	75,000	47%
74	4200	Books and Other Reference Materials	12,400	18,050	5,650	46%
75		Custodial Supplies	50,000	50,000	-	0%
76		Instructional Materials & Supplies	333,659	331,801	(1,858)	-1%
77		Office Supplies	16,700	19,700	3,000	18%
78		Other Food	1,500	1,000	(500)	-33%

	А	В	С	Н	К	L
2	Account #	Account Title	FY2023 2nd Interim Budget (A)	FY2024 Original Budget (C)	Variance FY24 Original vs. FY23 2nd Interim (C-A)	% Variance (C) vs. (A)
79	4410	Furniture, Equipment & Supplies (non- capitalized)	73,000	116,000	43,000	59%
80	4420	Computers and IT Supplies (non- capitalized)	230,472	460,600	230,128	100%
81	4710	Student Food Services	415,000	415,000	-	0%
82	4910	Emergency Supplies	14,450	5,950	(8,500)	-59%
83	4990	Contingency	37,000	37,000	-	0%
84		Total Supplies	1,342,181	1,688,101	345,920	26%
85	5210	Conference Fees	114,723	165,223	50,500	44%
86	5215	Travel - Mileage, Parking, Tolls	14,725	15,175	450	3%
87		Travel - Airfare & Lodging	50,425	51,025	600	1%
88	5225	Travel - Meals & Entertainment	30,000	32,100	2,100	7%
89	5305	Professional Dues & Memberships	56,350	60,200	3,850	7%
90		General Liability Insurance	476,925	476,925	-	0%
91		Utilities - Gas and Electric	495,500	495,500	-	0%
92	5515	Janitorial & Gardening Services	602,862	602,862	-	0%
93		Utilities - Waste	60,000	60,000	-	0%
94	5530	Utilities - Water	96,000	96,000	-	0%
95	5605	Equipment Leases and Rentals	155,000	125,000	(30,000)	-19%
96		Occupancy Rent	1,840,838	1,840,838	-	0%
97	5612	Additional Facilities Use Fees	21,500	21,500	-	0%
98	5615	Repairs and Maintenance - Building	281,000	100,000	(181,000)	-64%
99		Repairs and Maintenance - Non-computer Equipment	5,000	5,300	300	6%
100	5618	Repairs & Maintenance - Auto	18,500	18,000	(500)	-3%
101	5803	Accounting Fees	30,000	30,000	-	0%
102	5804	Legal Fees	85,000	85,000	-	0%
104	5806	County Oversight Fees	107,000	145,240	38,240	36%
105	5810	Contracted Services	969,667	1,143,111	173,444	18%
106	5810.001	Food Service Administration	1,000	1,000	-	0%
107	5810.002	Student Information & Assessment	66,800	66,800	-	0%
108		Student Transportation	252,500	262,500	10,000	4%
109		Intervention & Consultation	83,500	83,500	-	0%
110		Psychological Services	654,065	187,000	(467,065)	-71%
111		Substitute Teachers	115,000	125,000	10,000	9%
112		Interscholastics - Coaches	-	-		
113		Information Technology	942,354	1,008,534	66,180	7%
115		Student Exam Fees	17,000	17,000	-	0%
117		Recruiting - Students	10,000	10,000	-	0%
118		Printing and Reproduction	34,500	33,500	(1,000)	-3%

	А	В	С	Н	К	L
2	Account #	Account Title	FY2023 2nd Interim Budget (A)	FY2024 Original Budget (C)	Variance FY24 Original vs. FY23 2nd Interim (C-A)	% Variance (C) vs. (A)
119	5840	Entrance, Admission, & Ticket Fees (not staff conference)	49,200	57,200	8,000	16%
120	5850	Staff Recruitment	94,250	74,000	(20,250)	-21%
121	5851	Continuing Education Support	127,750	112,500	(15,250)	-12%
122		Payroll Processing Fees	63,000	68,000	5,000	8%
123	5897	Special Ed Encroachment WCCUSD	569,290	761,290	192,000	34%
124	5898	Use Tax	1,000	1,000	-	0%
125	5905	Company Cell Phones	42,700	42,700	-	0%
126	5910	Internet and Wifi	138,600	150,600	12,000	9%
127		Postage and Delivery	26,800	28,250	1,450	5%
128	5920	Landlines and Office Based Phones	7,800	7,800	-	0%
129	5992	Bank fees	500	500	-	0%
130	6900	Depreciation and Amortization	25,000	25,000	-	0%
131	INCO.EXP	5895 Central Office (Shared Services Allocation)	1,309,643	1,452,400	142,757	11%
132		Total Contract Services	10,143,267	10,145,073	1,806	0%
133						
134		Total Salaries & Benefits	20,051,274	22,946,950	2,895,676	14%
135		Total Supplies	1,342,181	1,688,101	345,920	26%
136		Total Contract Services	10,143,267	10,145,073	1,806	0%
137		Total Expenses	31,536,722	34,780,124	3,243,402	10%
138						
139		Net Income	50,000	50,000		

Coversheet

Banking Update

Section:II. MWA Finance Advisory Committee MeetingItem:C. Banking UpdatePurpose:DiscussSubmitted by:Related Material:Memo - Update on Banking Arrangements and Cash Management Approaches.pdf



MAKING WAVES ACADEMY MEMORANDUM

то:	FINANCE ADVISORY COMMITTEE
FROM:	WALLACE WEI, MWA CFO
SUBJECT:	BANKING UPDATE - RECENT DEVELOPMENTS, CASH MANAGEMENT APPROACHES, AND RECOMMENDATIONS
DATE:	5/25/2023
CC:	ALTON B. NELSON, JR., MWA CEO

In this Memorandum, I would like to provide you with an update on our banking arrangements, recent developments, and recommendations for our cash management approaches. Please find below the comprehensive information for your reference:

<u>Main Operating Account with Bridge Bank</u>: Our primary operating account is held with Bridge Bank, a subsidiary of Western Alliance Bank. As of the end of April, the balance in this account stood at approximately \$9.5 million. It is important to note that the Bridge Bank operating account does not generate any interest income. However, it does provide us with an "earnings credit" that effectively offsets service fees. Last year, these fees amounted to approximately \$6,000.

Insured Cash Sweep (ICS) Program: In March, amidst the regional bank crisis, we made the decision to participate in Bridge Bank's "Insured Cash Sweep" (ICS) program. This program allows us to place our funds into accounts issued at other banks in a network of financial institutions that are insured by FDIC, in increments of less than the standard FDIC insurance maximum or \$250,000, to ensure that 100% of our accounts are FDIC insured. The funds deposited at other banks will be swept automatically to our main account to meet bill payment obligations when needed. The balance held within the ICS "account" generates an annualized yield of 2% as of April, offering us a competitive return on our funds.

Transfer of Funds to Chase Bank: In early May, when smaller banks were scrambling again as their share prices plunged, we initiated a transfer of \$3 million from our Bridge Bank operating account to Chase Bank out of an abundance of caution. Prior to this transfer, we already had a small fundraising account with Chase Bank, holding a minimal balance. This transfer was also made with the aim of diversifying our banking relationships and exploring alternative cash management approaches. Following the transfer, we have engaged in several meetings with Chase Bank to discuss various strategies and options for optimizing our cash management.

<u>Chase Bank's "EOD Investment Sweep"</u>: During our discussions with Chase Bank, they presented us with their "EOD investment sweep" program. This program allows funds deposited in Chase's operating account to be invested in money market funds. The current yield on the "EOD investment sweep" is 4.95%. However, Chase Bank imposes a service fee of 25 basis points (bp), resulting in a net yield of 4.70%.

<u>Bridge Bank's Matching Offer</u>: Upon discussing our options with Bridge Bank, they have agreed to match Chase Bank's offer. Bridge Bank is willing to provide us with a net yield of 4.75% on our funds placed in its ICS "account, provided that

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we keep our main banking relationship with them. This ensures competitive returns while maintaining our existing relationship. The rate will be updated regularly to reflect the prevailing money market rate minus 25 basis points, thus matching Chase Bank's offer.

Based on our analysis of the market conditions and considering the new information, I recommend the following approach:

Main Operating Account: I recommend maintaining our primary banking relationship with Bridge Bank and placing all funds (over \$6M as of this writing) in the ICS "account" except the minimum \$10,000 required to be deposited in the main operating account. This allows us to maximize the benefits of the ICS program to generate more interest income. As mentioned above, funds in the "ICS" account are highly liquid and will be swept automatically to the main operating account to meet bill payment obligations when needed.

Investment of \$3 Million with Chase Bank: I propose keeping the \$3 million transferred to Chase Bank in their "EOD investment sweep" program, which involves investing in JP Morgan Chase's money market funds. This decision serves two purposes. Firstly, it helps us diversify our banking relationship by potentially utilizing Chase Bank's products and services in the future that are unavailable at Bridge Bank. One example of such a product is laddered T-bills, which could become more attractive than money-market funds should the current rate environment change. Secondly, it is a precautionary measure taken due to the regional bank crisis, ensuring an additional layer of security for these funds.

By following this recommended approach, we can leverage the benefits of both banks. The majority of our funds will be in the ICS "account" at Bridge Bank, ensuring FDIC insurance, a competitive yield, and most importantly, the same level of liquidity as a checking account while maintaining our existing relationship with the bank. Simultaneously, the \$3 million held at Chase Bank will be invested in JP Morgan Chase's money market funds through their "EOD investment sweep" program, which offers a current net yield of 4.70% while also providing liquidity. This diversifies our banking relationship and provides an added layer of caution in light of the regional bank crisis.

Considering the projected interest income, assuming the current interest rate environment, we anticipate generating over \$400,000 in interest income next year. This projection is based on the current yield of the respective programs and our account balances.

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