



## Quotation

### BitSight Technologies, Inc.

111 Huntington Ave., Suite 2010  
Boston, MA 02199-1700  
United States  
Phone: (617) 245-0469  
Incorporated in Delaware, USA, under No. 4978215.

Quote #:

Q-92218-1

Date:

11/8/2023 10:12 AM

Expires On:

11/20/2023

#### Bill To

Reach Cyber Charter School  
750 E Park Dr #204  
Harrisburg, Pennsylvania 17111  
United States

#### Ship To

Reach Cyber Charter School  
750 E Park Dr #204  
Harrisburg, Pennsylvania 17111  
United States  
Scott Sheed  
wshedd@reachcyber.org

SALESPERSON	PHONE	EMAIL	PAYMENT TERMS
Meghan LaTone		meghan.latone@bitsighttech.com	Net 30

QTY	PART #	DESCRIPTION	SUBSCRIPTION TERM	UNIT PRICE	EXTENDED
1.00	BT-20127-C	SPM Essentials C: -External Attack Surface Management Foundation -Your Company Tree -Findings -Issue Tracking -Alerts -Your rating and risk vectors (2 entities) -Reports -Integration Functionality	36 Months	USD 69,000.00	USD 47,916.67
1.00	BT-20131-C	Peer Comparison C: -Peer Analytics -5 Benchmarking Subscriptions	36 Months	USD 39,000.00	USD 27,083.33
TOTAL:					USD 75,000.00

Payment Terms: Year 1 shall be invoiced to Customer in the amount of 25,000.00 immediately upon commencement of this Order and shall be payable within Net 30 of invoice receipt. Subsequent years shall be invoiced to Customer in the amount of 25,000.00 upon the anniversary date of the original invoice and shall be payable within Net 30 of invoice receipt (capitalized terms as defined in the Agreement and the BitSight terms).

#### Terms & Conditions

This quotation and access to and use of the products and services listed on this quotation are subject to the Main Subscription Terms and Conditions located at <https://service.bitsighttech.com/accounts/tos/> (and any other terms of service or use noted in this quotation above), unless Customer has a separate negotiated agreement or amendment executed by BitSight with an effective date of May 1, 2018 or later covering the products or services set forth herein, in which case such separate negotiated agreement or amendment will govern the covered products or services (the "BitSight Terms").

The email address provided to BitSight for portal administration shall be the initial portal administrator.

By signing this quotation, (i) you are agreeing to the BitSight Terms and the terms hereof and represent and warrant that you have the right to bind your organization to the same, (ii) you acknowledge that any terms and conditions that could apply to the BitSight products or services (for example, subscription start and end dates and payment terms) which are set forth on or in any purchase order ("PO"), vendor portal, acknowledgement or other form or platform are specifically null and void, and (iii) if the "Bill To" and "Ship To" do not match than the "Bill To" entity will make the BitSight Terms available to the "Ship To" entity as Customer for agreement prior to the sale.

In the event that a PO is provided and the entity name and address on the PO do not match the name and/or address on the "Ship To" of this quotation, BitSight shall use the entity name and address on the PO for sales tax purposes ONLY (the "Customer" for purposes of the BitSight Terms shall be the entity set forth on the "Ship To" of this quotation).

If you choose NOT to sign this quotation and ONLY provide us with a PO, please ensure that your PO (or a related email or other document referencing your PO) references this quote number, which signifies that you agree to the BitSight Terms and the terms set forth herein as if you had signed this quotation. Prices are subject to applicable sales tax. Customer may claim exemption from sales tax by providing proper exemption certificate.

BitSight's Privacy Policy <https://www.bitsight.com/privacy-policy> and BitSight's Data Sharing Agreement <https://www.bitsight.com/dsa> are hereby incorporated into the BitSight Terms by reference, except to the extent a separate adequate form of such terms are already included within a negotiated agreement or amendment with Customer.

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**Please check one of the following boxes and provide the invoice contact details below (required):\***

- ☐ A PO will be issued and is required for payment of this order.
- ☐ A PO will not be issued and is not required for payment of this order.

**\*If both boxes are checked or no box is checked, Customer is indicating that no PO will be issued.**

If the "Bill To" address quoted above is incorrect, please provide the correct details below:

Street: \_\_\_\_\_

City: \_\_\_\_\_

State: \_\_\_\_\_

Zip: \_\_\_\_\_

Country: \_\_\_\_\_

Accounts Payable Email (for  
invoices):

\_\_\_\_\_

VAT/GST Registration Number  
(required for non-U.S. billing  
addresses):

\_\_\_\_\_

Signature:

\_\_\_\_\_

Date:

\_\_\_\_\_

Please submit this quote through DocuSign, or sign and email to Meghan LaTone at [meghan.latone@bitsighttech.com](mailto:meghan.latone@bitsighttech.com)

**THANK YOU FOR YOUR BUSINESS**