



240 HARRISBURG AVE • LANCASTER, PA 17603
717.735.0767 • SALES@SHUMAKERPDT.COM

QUOTE

Reach Cyber - Professional
Quote Number 23-0699

Client

Reach Cyber Charter School
750 East Park Drive Suite 204
Harrisburg, PA 17111
US
Phone: 1 (866) 732-2416
Email: info@reachcyber.org

Venue / Site

Lancaster Marriott at Penn Square
25 S Queen St.
Lancaster, PA 17603
Email: Interstate-invoice@banctec.com

Quote Information

Quote Number:	23-0699	Terms:	50%dep/2W Advance -
Name:	Reach Cyber - Professional	Shipping Method:	
Account:	Sierra Shaub	Customer PO #:	
Ship Date:	8/23/2023 12:00 AM	Total:	\$20,001.13
Return Date:	8/24/2023 12:00 AM	Sales Tax Rule:	Non Taxable Sales
Deposit:	\$10,000.57	Valid Until:	8/4/2023

Quote Summary

Description	Cost
Rental	\$15,201.00
Labor	\$4,152.00
Subtotal	\$19,353.00
Delivery and Pickup	\$75.00
Sales Tax	\$0.00
Total	\$20,001.13
Total Applied	\$0.00
Balance Due	\$20,001.13
Credit Card	\$573.13



QUOTE

Reach Cyber - Professional
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Quote Number: 23-0699
Name: Reach Cyber - Professional
Account: Sierra Shaub

Ship Date: 8/23/2023 12:00 AM
Return Date: 8/24/2023 12:00 AM
Total: \$20,001.13

Terms and Conditions

Quotation ("Quote") - Prices set forth in the Quote are valid until the Valid Until Date shown on the quote (generally 30 days from the date the Quote is issued) and are subject to change thereafter.

Reserving Equipment and Labor - This Quote does not guarantee availability of equipment and labor. Shumaker PDT, Inc. (hereafter known as "Shumaker") requires any deposit noted in the Terms shown under Contract Information on the first page of this Quote, along with a signed Quote Contract ("Contract"), to reserve equipment and labor and to confirm a Contract.

Labor - This Quote includes good faith estimates of the labor required to fulfill the event needs as defined by the Quote. Should actual labor be higher than anticipated either as a result of additional requests made by the Client outside of this Quote or due to other issues outside of Shumaker' control, the Client will be charged an additional amount at Shumaker' discretion.

Modifications - Modifications or additions to this Quote shall not be effective or binding on Shumaker unless the updated version of the Quote and Contract is signed by the Client.

Final Payment - The total amount is to be paid in full according to the Terms shown under Contract Information on the first page of this Quote.

Payment - Payment may be made by check made out to Shumaker PDT as well as by electronic funds transfer.

Cancellation Policy - Clients who cancel a confirmed Contract may be responsible for 25% of the total Contract or incurred expenses at the discretion of Shumaker. If a cancellation is made with less than 48 hours notice prior to the event, the client shall be responsible to pay Shumaker for 50% of the total Contract. If a cancellation is made on the day of the event, the client shall be responsible to pay Shumaker for 100% of the total Contract.

Expedite Services - A 20% charge may apply to equipment or services requested with notice of less than two (2) business days before the event.

Payment Penalties - A charge of 1.5% per month will be added to past due accounts. Shumaker reserves the right to deny services to Clients with delinquent accounts. The Client shall be liable for any costs incurred by Shumaker, including attorneys' fees associated with collection of payment.

Taxes - All amounts due for taxes and assessments will be added to the Client' invoice and are the responsibility of the Client. No tax exemption will be granted unless the Client' "xemption Certificate"(or other official proof of exemption) has been received.

Proprietary Design - The Client recognizes that Shumaker spends considerable amounts of time and effort planning and designing the components that are the basis of this Quote. The underlying work and any designs, sketches, documents or other intellectual property generated by the work are exclusive and proprietary to Shumaker. DS (initial)

Confidentiality - Any designs, sketches, documents, quotes, or other intellectual property originated by Shumaker are submitted in confidence to the Client and will not be disclosed by the Client to any third party nor shall the Client allow any third party to mimic Shumaker' designs. DS (initial)

Photo Release - The Client hereby grants Shumaker permission to use any photograph, video, or other digital media ("foto" from the event to which this Contract applies in any and all of its advertising or publications, including web-based publications, without payment or other consideration (including royalties or other compensation arising or related to the use of the photo) and without the Client' prior inspection or approval of the finished product. Should an event photographer be involved, Shumaker PDT will obtain permission from the event photographer prior to using the photo. DS Permission given Permission denied

Third Party Intellectual Property Rights - Shumaker is not responsible for music, video, film or performance playback rights, royalties or fees. Shumaker is not responsible for any audio visual media supplied by the Client. By providing any of the aforementioned to Shumaker for use at the event or otherwise using any of the aforementioned at the event, the Client represents that it has obtained permission for its use. The Client, by signing below, agrees to indemnify and to hold harmless Shumaker for any damages as well as attorneys' fees resulting from any action by any party asserting a violation of intellectual property rights.

Liability for Loss or Damage - The Client accepts liability to pay in full for any damage or loss to Shumaker' equipment or equipment supplied by vendors or independent contractors contracted by Shumaker (collectively, its "endors", arising out of an act or omission of the Client, its vendors or its guests. Shumaker and its vendors accept no responsibility in respect of any loss incurred whatsoever to the Client its vendors or its guests except where such damage is caused by the negligence or intentional misconduct of Shumaker or its vendors.

The Client agrees that Shumaker may move its equipment or refuse to install it without a reduction in price in the instance of weather conditions causing imminent damage to Shumaker' equipment or rendering the original event impractical or dangerous. Shumaker may change the service or product supplied if necessary but will supply a similar service or product if possible. Where possible all changes will be discussed with the Client prior to the event date.

Force Majeure - Shumaker will not be liable for any delay, interruption or failure in the provisioning of services if caused by acts of God, declared or undeclared war, fire, flood, storm, slide, earthquake, power failure, riots, accidents, the inability to obtain equipment, supplies or other facilities that are not caused by a failure to pay, labor disputes, or other similar events beyond our control that may prevent or delay service provisioning.

Indemnification - The Client agrees to protect Shumaker, its officers, and employees from economic loss and any other harmful consequences that could arise in connection with the work in circumstances where Shumaker is not at fault. This means that the Client will hold Shumaker harmless and save, indemnify, and otherwise defend it against claims, demands, actions, and proceedings on any and all grounds.

Servants and Agents - It is hereby expressly agreed that each and every Servant or Agent of Shumaker (including every independent contractor and vendor hired by Shumaker) shall take the benefit of every exemption and limitation herein contained and every exemption from liability, defense and immunity of whatsoever nature applicable to Shumaker or to which Shumaker is entitled hereunder shall also be available and shall extend to protect every such Servant or Agent of Shumaker. Shumaker shall not be liable for the actions of any vendor or independent contractor except to the extent that Shumaker shall fulfill its obligations under this Contract.

Unenforceable Provisions - If any term of this Contract is deemed to be void or unenforceable whether in whole or in part, the validity and enforceability of the remainder of this Contract including any part of such term which is not held to be invalid shall not be prejudiced or affected and shall continue to apply subject to such amendment.

Governing Law - This Contract, as well as this agreement shall be governed by and construed in accordance with the laws of the Commonwealth of Pennsylvania.

Resolution of Disagreements - The parties agree that any dispute shall be decided by arbitration in accordance with the applicable rules of the American Arbitration Association (AAA). Arbitration shall take place in Lancaster County, Pennsylvania. Any award and/or determination by the arbitrator(s) shall be final and judgement may be entered upon it in accordance with the applicable law in any court having jurisdiction thereof. This shall not preclude a party from seeking injunctive relief through state or federal court.

Entire Agreement - This Contract includes the entire agreement between the parties and there are no other promises or agreements whether oral or written. This Contract supersedes any prior or contemporaneous Contract either oral or written.

By signing below you acknowledge that you have read and agree to the terms and conditions set forth above and the services defined in the accompanying Quote and you agree that the Quote together with these terms and conditions become a Contract between you and Shumaker.

Signed: DocuSigned by:
April Kretchman
38C1BF1CC3AD4B2...

Date: 8/4/2023



SHUMAKER

PLAN • DESIGN • TRANSFORM

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QUOTE

Reach Cyber - Professional Development
Quote Number 23-0699

Quote Number: 23-0699
Name: Reach Cyber - Professional
Account: Sierra Shaub

Ship Date: 8/23/2023 12:00 AM
Return Date: 8/24/2023 12:00 AM
Total: \$20,001.13

Qty	Item Description	Notes	Time	Rate	Price	Ext. Price
Registration Backdrop						
Shumaker PDT will install the Arcade backdrop behind the registration table with red uplight to highlight the brand colors. The backdrop will be 20'Wx7'H.						
1	Freestanding Arcade Wall 7'7"H x 24'W x 16"D					
15	Astera AX5 Perfect Par RGBAW*	Red uplight to match brand color				
Registration Backdrop Total:						4,035.00
Arcade Columns						
SPDT will install a total of 7 Arcade columns with red uplight. There will be two columns to frame the top of the stairs in the lobby and two columns at the bottom of the lobby stairs. The additional 3 columns will be staggered in Freedom Hall Pre-function to lead guests to registration and the event.						
7	Arcade Column 7'6"Hx22.5"Wx22.5"D					
7	Astera AX5 Perfect Par RGBAW*	Red Uplight to match brand colors				
Arcade Columns Total:						2,933.00
Planetarium in Freedom B						
There will be clusters of stars and planets suspended in Freedom Hall B to create a planetarium effect overhead. SPDT will suspend a large Earth in the center of the room surrounded by Airstar crystals with Moon, Mercury, Jupiter and Red Planet covers, and small and large Air DD Stars to create the Reach Cyber Starry Night Sky, featuring red planets to compliment the brand colors. Airstars will remain on throughout the entire conference and are unable to be dimmed.						
6	AirDD 12-Point Star - White - 6'					
5	AirDD 12-Point Star - White - 4'					
6	Airstar Crystal 160 (5' Balloon - 2000w) *					
1	Airstar Lunix 370 (120v - 5200w) *					
2	Moon - Crystal 5'					
1	Mercury - Crystal 5'					
1	Earth II Lunix 12'					
1	Red Planet - Crystal 5'					
1	Jupiter II - Crystal 5'					
1	Jupiter II - Crystal 5'					
1	Lift Fee if Cannot use Encore Lift	Client note: reach out to Encore to approve our services. There is a buy out fee and a rigging fee from Encore.				
1	Shipping Costs	This is a shipping estimate. Exact shipping costs will be				

Qty	Item Description	Notes	Time	Rate	Price	Ext. Price
		confirmed with order confirmation.				

Planetarium in Freedom B Total: 7,813.00

2 Projected Monograms

SPDT will create and project 2 projected monograms to be projected on the wall on each side of the screen. The projection will remain for the entire 2 day conference.

Client will provide SPDT with artwork in .ai or .eps format no later than Friday 8/4/2023.

- | | | |
|---|--------------------|---|
| 2 | Projected Monogram | Add your personal flair to the event with a projected monogram or unique message. |
|---|--------------------|---|

2 Projected Monograms Total: 420.00

Installation Labor

This is the necessary labor required to install this design.

- | | |
|---|---------------|
| 1 | Project Lead |
| 3 | Lighting Tech |

Installation Labor Total: 1,832.00

Removal Labor

This is the necessary labor to remove the design.

- | | |
|---|---------------|
| 1 | Project Lead |
| 3 | Lighting Tech |

Overnight Work Policy - As a result of venue constraints or the timing of your event, this job may require our team to work overnight to either install or strike your event. When work begins between 11 pm and 5 am, Shumaker pays overtime rates to its staff for the length of the installation or strike. The quote reflects the additional labor cost.

We make every effort to avoid overnight work and try to manage this to the extent possible with the venue. However, schedules, complexity, and the length of the installation or strike may cause this to happen. If we are able to avoid this, then we will refund the additional dollars following the event.

Removal Labor Total: 916.00

Professional Services

- | | |
|---|--------------------|
| 1 | Design Labor |
| 1 | Project Management |

Shumaker PDT provides you with unparalleled design expertise and experience as well as with the knowledge that our contribution to your event will be professionally managed and seamlessly executed. Time spent planning the design, look and feel of your event and working with you to develop your concept will be charged as Design Fees. Time spent planning and developing the fulfillment of the design and planning the execution of the event will be charged as Project Management Fees subject to a two-hour minimum.

Professional Services Total: 1,404.00

Notes:

Prices include installation unless otherwise noted. To confirm the quote we require a 50% deposit and a signed copy of the quote. This quote is valid until Friday 08/04/2023. The balance is due 15 days after the event date. We work directly with the venue to coordinate installation and removal of items.

Payment is by check made out to Shumaker PDT or by electronic funds transfer.
Thank you!

Rental: \$15,201.00

Labor: \$4,152.00

Subtotal: \$19,353.00

Delivery and Pickup: \$75.00

Sales Tax: \$0.00

Total: \$20,001.13

Total Applied Payments: \$0.00

Balance Due: \$20,001.13

Credit Card Processing Fee: \$573.13