

Menlo Park Academy Governing Board

Development & Community Relations Committee Meeting

Date and Time

Monday May 15, 2017 at 6:00 PM EDT

Location

Menlo Park Academy

OUR MISSION: Menlo Park Academy is a public school that develops the potential of gifted learners through an exemplary program of rewarding experiences that nurtures the whole child.

Agenda

I. Opening Items

Opening Items

- A. Record Attendance and Guests
- B. Call the Meeting to Order
- C. Approve Minutes Mar 13
- D. Approve Minutes Apr 6

II. Development & Community Relations

Development & Community Relations

A. Development Plan Update

- Overall development/fundraising update (YTD)
 - Update on Annual Fund "meter" on ParentSquare
 - Need update on Development/fundraising goals for SY 16-17
 - Glow In The Dark Spring fundraiser update (Kelley D)
 - Walk-A-Thon Update (Jen S)
 - Planning for SY 17-18 / Infographic
- Update on follow-up plan for Annual Fund
 - Through Jan 40% had donated/pledged
 - · Update on plan for personal reach to parents not yet pledged
 - Need list of parents who have not yet pledged
- Update on Development Consultant hire

B. Capital Campaign Update

- Capital Campaign continued: Apr 26 & May 1
- Next Events:
 - May 30 & June 4 New Building Previews

C. KRA Update

Review the SY16-17 KRA's and update for May 18 board meeting.

D. Marketing Update

- Marketing/Advertising budget update (comparison to actuals)
- Marketing day cares / pre-schools / early childhood education centers update

E. Web Site Update

- 1. What is the functionality on the web site that we cannot perform currently (or need developers to perform) and
- 2. what is the process to make web site changes?

F. Enrollment Growth Plan

- Update on Enrollment Growth, YTD
- Update on School Year 2017-2018

G. Community Development

- Community meetings (every other month / quarterly)
 - None for remainder of the year
 - ∘ Need to plan for SY17-18
- Community Relations Update
 - ∘ Melissa at Fenwick Block Club, May 10
 - Refugee Response

H. Volunteer Update

III. Other Business

- **A.** Create an MPA 501 (c) (3)
 - To discuss the development of a tax-exempt "Fundraising Arm" of MPA, i.e. "Friends of Menlo Park Academy"

IV. Closing Items

A. Adjourn Meeting