



Assuming Facility Rentals From AUSD  
Presentation  
November 2022



# Historical Context

- **Prior to COVID, AUSD would handle renting out the AOA / Chipman Facility to outside organizations during evenings (starting at 6pm) and weekends.**
  - **AUSD provided opening / closing and janitorial coverage for the rentals**
  - **AUSD retained all fees charged for the rental of the site.**
- **During COVID, rentals of all AUSD facilities stopped.**
- **For the 22-23 SY AUSD resumed renting their own gyms and other athletic and conference sites again, however they have asked The Academy of Alameda to manage the facility rentals of the Chipman site due to:**
  - **Shortage of AUSD staff to facilitate the rental process**
  - **Shortage of AUSD custodial staff to open / close and clean during rentals.**

# Current Proposal

- **The Academy of Alameda has been authorized by the district to take over the rental responsibilities for the facility if we choose.**
  - **We would use our own custodial staff for opening / closing and cleaning during events.**
  - **We would manage the rental process including booking, verifying insurance, non-profit status, etc.**
  - **Per our lease agreement with the District, we would use the district fee structure for facility rental costs and expenses.**
  - **We would retain all fees from the rentals**

# Current Proposal

- **We are proposing that The Academy of Alameda Board accepts the district proposal to handle all external rentals of the Chipman facility per the Facility Use Handbook.**
  - **We are aware that the City of Alameda is short on gym rental space, and would like to partner with our community organizations to provide this resource.**
  - **By not handling the rental responsibilities ourselves, the gym would remain unused after hours by the community as the District will not be renting it.**
  - **Per Ed Code 38130-38138 School districts are encouraged to use facilities as a civic center for community activities and events**

# Rental Groups

There are 5 priority groups to rent after hours time on site.

**Group 1** - The Academy of Alameda

**Group 2** - AUSD Approved Partners and Schools (including Charters) - Ex: AEF, NEA / ACLC, Booster Organizations, etc.

**Group 3** - Alameda Non-Profit Organizations - Ex: Local Basketball, Theater or Scouting groups

**Group 4** - Non-Alameda Non Profit Organizations - Ex: Day Camps, YMCA

**Group 5** - All other organizations

# Fee Schedule (As set by the District)

Facility Costs	Group 1	Group 2	Group 3	Group 4	Group 5
Classroom			11.43	11.43	31.17
Blacktop			25.98	25.98	51.95
Gymnasium			25.98	25.98	62.34

Direct Costs (minimum 2 hours)	Group 1	Group 2	Group 3	Group 4	Group 5
Utility Fees (water/electricity/gas)			2.34	2.34	2.34
Custodian on duty		37.29	37.29	37.29	37.29
Custodian is not on duty*		51.98	51.98	51.98	51.98

# Potential Rental Groups

- **Tomorrow Youth Rep**
- **Alameda Youth Basketball**
- **Vipers Basketball**
- **NEA / ACLC Performance groups**

# Potential Income

**Scenario: AYB rents the gym for 2.5 hours after school 5 days a week. AYB is a Group 3 organization as a local Alameda Non-profit and would be charged \$25.98 / hour for gym use plus additional custodial fees. They would be charged ~\$400/week for that type of rental or ~\$1600/month for the use of the gym.**

**$2.5/\text{hrs} * 5/\text{days a week} * \$25.98/\text{hour} = \$400 \text{ per week or } \$1600/\text{month}$**

**Approximately two months total usage = \$3200**



# Questions?