# Academy of Alameda FY22 April Forecast \& FY23 Budget 

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MAY 2022
edteć
Charter School Specialists
BUSINESS • OPERATIONS • PERFORMANCE

## FY23 Budget - May Revise

Charter School Specialists


## State Budget Process

Iterative process with many changes to Governor's Proposal


## May Revise Summary

## ~9.85\% Increase

- $6.56 \%$ statutory COLA, minimum legally required
- Plus, $\$ 2.1 \mathrm{~B}$ base grant increase


## One-Time Discretionary Grant (464K)

- \$8B allocated on per pupil basis
- ~ \$1350-1400 per FY22 ADA
- Staffing, student learning, mental health, etc.


FY22 Flexibility in LCFF Driver - LEA's Choice

- FY22 P2 ADA or...
- FY22 CALPADS enrollment * FY20 attend. \%* or...
- FY20 P2 ADA ** (Best option for AOA)


## One-Time Funding

FY23 One-Time apportionment greater than all other years combined


## STRS \& PERS Over Time



Largest Prop 98 package proposed \& source of STRS \& PERS relief to be from non-Prop $98 \rightarrow$ relief very unlikely

## A0A Elementary - FY22 LCFF Funding Driver

LEAs to choose- FY22 P2, FY21 P2, FY22 Enrollment * FY20 Attendance \%


Use FY20 ADA, increase of 273K to net income

## A0A Middle - FY22 LCFF Funding Driver

LEAs to choose- FY22 P2, FY21 P2, FY22 Enrollment * FY20 Attendance \%


Use FY20 ADA, increase of 942K to net income

## FY22 Forecast Update

May 2022
edtec


## AOA Elementary - April22 vs. Jan22

## Net income 487K, increased 441K from previous forecast

|  |  | 2021-22 | 2021-22 | Variance |
| :---: | :---: | :---: | :---: | :---: |
| Revenue | LCFF Entitlement | Previous Forecast 2,535,827 | Current Forecast $2,463,054$ | $(72,773)$ |
|  | Federal Revenue | 307,382 | 715,471 | 408,089 |
|  | Other State Revenues | 470,181 | 597,836 | 127,655 |
|  | Local Revenues | 826,849 | 864,149 | 37,300 |
|  | Fundraising and Grants | 25,000 | 25,000 | - |
|  | Total Revenue | 4,165,239 | 4,665,509 | 500,271 |
| Expenses | Compensation and Benefits | 3,078,768 | 3,080,316 | $(1,548)$ |
|  | Books and Supplies | 258,340 | 284,340 | $(26,000)$ |
|  | Services and Other Operating | 776,019 | 807,396 | $(31,377)$ |
|  | Depreciation | 5,858 | 5,858 | - |
|  | Other Outflows | - | - | - |
|  | Total Expenses | 4,118,985 | 4,177,910 | $(58,925)$ |
|  | Operating Income | 46,254 | 487,599 | 441,345 |
|  | Beginning Balance (Unaudited) | 1,266,864 | 1,266,864 | - |
|  | Operating Income | 46,254 | 487,599 | 441,345 |
| Ending Fund Balance (incl. Depreciation) |  | 1,313,119 | 1,754,464 | 441,345 |
| Ending Fund Balance as \% of Expenses |  | 31.9\% | 42.0\% | 10.1\% |

## AOA Elementary - April22 vs. Jan22

## Net income increased 441K due to federal revenue shift to FY22



## AOA Elementary - Projected Cash Flow

Projected ending cash of 1.09M, 96 days cash on hand (105 inc. LAIF)



## A0A Elementary - FY22 LCFF Funding Driver

LEAs to choose- FY22 P2, FY21 P2, FY22 Enrollment * FY20 Attendance \%


Use FY20 ADA, increase of 273K to net income

## AOA Middle - April22 vs. Jan22

## Net income 24K, decrease of 123K from previous forecast

|  |  | 2021-22 | 2021-22 | Variance |
| :---: | :---: | :---: | :---: | :---: |
| Revenue | LCFF Entitlement | Previous Forecast $3,316,437$ | Current Forecast 3,192,547 | $(123,890)$ |
|  | Federal Revenue | 472,567 | 557,447 | 84,880 |
|  | Other State Revenues | 841,958 | 706,952 | $(135,006)$ |
|  | Local Revenues | 1,247,730 | 1,220,030 | $(27,700)$ |
|  | Fundraising and Grants | 39,000 | 18,000 | $(21,000)$ |
|  | Total Revenue | 5,917,692 | 5,694,976 | $(222,716)$ |
| Expenses | Compensation and Benefits | 4,164,071 | 4,092,808 | 71,263 |
|  | Books and Supplies | 305,050 | 262,650 | 42,400 |
|  | Services and Other Operating | 1,286,434 | 1,300,997 | $(14,563)$ |
|  | Depreciation | 14,400 | 14,400 | - |
|  | Other Outflows | - | - | - |
|  | Total Expenses | 5,769,955 | 5,670,856 | 99,100 |
|  | Operating Income | 147,737 | 24,120 | $(123,617)$ |
|  | Beginning Balance (Unaudited) | 2,352,402 | 2,352,402 | - |
|  | Operating Income | 147,737 | 24,120 | $(123,617)$ |
| Ending Fund Balance (incl. Depreciation) |  | 2,500,139 | 2,376,522 | $(123,617)$ |
| Ending Fund Balance as \% of Expenses |  | 43.3\% | 41.9\% | -1.4\% |

## AOA Middle - April22 vs. Jan22

## Decrease of 123K from previous forecast mostly due to ADA decrease



| CATEGORY | BOTTOM LINE IMPACT | NOTES |
| :--- | ---: | ---: |
| Previous Forecast | 147,737 |  |
| Comp \& Benefits | 71,263 | Worker's comp insurance prepaid in FY21, Afterschool hours reduced |
| Books \& Supplies | 42,400 | Textbooks and reference materials, computers |
| Services \& Other Ops | $(14,563)$ | Increased technology services and legal fees |
| Fundraising | $(21,000)$ | Reduced goal from 31K to 1OK |
| Local Revenue | $(27,700)$ | Reduced afterschool program revenue |
| Other State Revenue | $(50,127)$ | Sped revenue decrease due to ADA |
| LCFF | $(123,890)$ | P2 ADA 341.1, reduced from forecast ada 354.3 |
| Current Forecast | 24,120 |  |

## AOA Middle - Projected Cash flow

Projected ending cash of 1.1M, 71 days cash on hand (177 with LAIF)

\$600
$\$ 400$
\$200
\$0


## A0A Middle - FY22 LCFF Funding Driver

LEAs to choose- FY22 P2, FY21 P2, FY22 Enrollment * FY20 Attendance \%


Use FY20 ADA, increase of 942K to net income

## FY23 Budgets

Charter School Specialists


## FY22 Budget Assumptions

9.85\% increase, Increasing STRS, increased projected ADA

|  | FY22 | FY23 | Change/Notes |  |
| :---: | :---: | :---: | :---: | :---: |
| Revenue and Rates |  |  |  |  |
| LCFF COLA | $5.07 \%$ | $9.85 \%$ | $4.78 \%$ |  |
| STRS | $16.92 \%$ | $19.10 \%$ | $2.18 \%$ |  |
| Enrollment/ADA |  |  |  |  |
| Enrollment | 636 | 672 | 36 |  |
| ADA \% | $93.86 \%$ | $95.22 \%$ | $1.36 \%$ |  |
| ADA | 596.95 | 639.37 | 42.42 |  |
| Annual Pay increase |  |  |  |  |
| Certified |  |  |  |  |
| Classified |  |  |  |  |

## Payroll Changes

|  | FY22 | FY23 | Change/Notes |
| :--- | :--- | :--- | :--- |

## Payroll changes

| Instructional Coach | $\$ 69,099$ | $\$ 0$ | Position ends: one time funding |
| :---: | :---: | :---: | :---: |
| IT Technician | $\$ 58,344$ | $\$ 30,000$ | Position ends, shifted to contractor |
| Psychologist | $\$ 170,000$ | $\$ 107,910$ | Position shifted from contractor to payroll |
| Emerging Bilingual Program <br> Coordinator | $\$ 0$ | $\$ 100,068$ | New position |
| Attendance/Family <br> Engagement Coordinator | $\$ 0$ | $\$ 71,474$ | New position |
| Mental Health Interin | $\$ 0$ | $\$ 48,467$ | New position |
| Instructional Aides | $\$ 0$ | $\$ 38,823$ | New position |
| Payroll Manager | $\$ 78,140$ | $\$ 142,800$ | Salary increase - more experience |
| TOTAL | $\$ 375,583$ | $\$ 539,542$ | $\$ 163,959$ |

## FY23 Preliminary Budget

## Net income -626K, large revenue decrease as K-5 one-time funds spent

|  |  | 2021-22 | 2022-23 | Variance | NOTES |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Revenue | LCFF Entitlement | 5,655,601 | 6,702,174 | 1,046,573 | 9.85\% COLA, Does not include \$1362/PY ADA unrestricted funds (464K) |
|  | Federal Revenue | 1,272,918 | 640,100 | $(632,818)$ | Elementary ESSER and one time funds ends |
|  | Other State Revenues | 1,304,787 | 1,222,951 | $(81,837)$ | IPI and ELO-Grant ends |
|  | Local Revenues | 2,084,179 | 775,408 | $(1,308,771)$ | PPP ends |
|  | Fundraising and Grants | 43,000 | 24,000 | $(19,000)$ |  |
|  | Total Revenue | 10,360,485 | 9,364,633 | $(995,853)$ | One time grants and PPP ends |
| Expenses | Compensation and Benefits | 7,173,125 | 7,713,890 | $(540,765)$ | 3 New positions, COLA, and STRS increase |
|  | Books and Supplies | 546,990 | 498,606 | 48,384 | Elementary one time spending ends |
|  | Services \& Ops | 2,108,393 | 1,778,142 | 330,252 | Sped contractors moved to payroll + one time summer school fee |
|  | Total Expenses | 9,848,766 | 9,990,637 | $(141,871)$ | 3 new positions + payroll fee increases |
|  | Operating Income | 511,720 | $(626,004)$ | $(1,137,724)$ | If \$1362/ADA goes through, net income $=-160 \mathrm{~K}$ |
|  | Beginning Balance | 3,619,266 | 4,130,986 | 511,720 |  |
|  | Operating Income | 511,720 | $(626,004)$ | $(1,137,724)$ |  |
| Ending Fund Balance |  | 4,130,986 | 3,504,981 | $(626,004)$ |  |
| Ending Fund Balance as \% of Expenses |  | 41.9\% | 35.1\% | -6.9\% | Fund balance \% > suggested 25\% |

## Projected ending cash FY23

## Projected ending cash balance 3.3M (+ 1.75M invest) = 187 Days COH


\$2,500
\$2,000
\$1,500
\$1,000

| Jul | Aug | Sep | Oct | Nov | Dec | Jan | Feb | Mar | Apr | May | Jun |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | 2022-23 |  |  |  |  |  |  |  |  |  |
|  |  | C | Balan | Actual | - Cash Balance - Forecast |  |  |  |  |  |  |

## Three Year Projection: FY23, 24, 25

## Three-year projection with net income increasing as ADA increases

|  |  | 2021-22 | 2022-23 | 2023-24 | 2024-25 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Revenue | LCFF Entitlement | Current <br> Forecast 5,655,601 | $\begin{array}{r} \text { Projected } \\ \text { Budget } \\ 6,702,174 \end{array}$ | $\begin{array}{r} \text { Projected } \\ \text { Budget } \\ 7,212,685 \end{array}$ | $\begin{array}{r} \text { Projected } \\ \text { Budget } \\ 7,659,534 \end{array}$ |
|  | Federal Revenue | 1,272,918 | 640,100 | 605,047 | 295,902 |
|  | Other State Revenues | 1,304,787 | 1,222,951 | 1,352,375 | 1,341,735 |
|  | Local Revenues | 2,084,179 | 775,408 | 775,408 | 775,408 |
|  | Fundraising and Grants | 43,000 | 24,000 | 60,500 | 73,000 |
|  | Total Revenue | 10,360,485 | 9,364,633 | 10,006,015 | 10,145,578 |
| Expenses | Compensation and Benefits | 7,173,125 | 7,713,890 | 7,970,216 | 8,233,696 |
|  | Books and Supplies | 546,990 | 498,606 | 523,658 | 529,409 |
|  | Services and Other Operating | 2,108,393 | 1,778,142 | 1,825,724 | 1,704,798 |
|  | Depreciation | 20,258 | - | - | - |
|  | Total Expenses | 9,848,766 | 9,990,637 | 10,319,598 | 10,467,904 |
|  | Operating Income | 511,720 | $(626,004)$ | $(313,583)$ | $(322,326)$ |
|  | Beginning Balance (Audited) | 3,619,266 | 4,130,986 | 3,504,981 | 3,191,398 |
|  | Operating Income | 511,720 | $(626,004)$ | $(313,583)$ | $(322,326)$ |
| Ending Fund Balance (incl. |  | 4,130,986 | 3,504,981 | 3,191,398 | 2,869,072 |
| Ending Fund Balance as \% of Expenses |  | 41.9\% | 35.1\% | 30.9\% | 27.4\% |

## Parcel Tax Measure A Scenario

Total projected impact of \$404,592

| FY20-21 | Middle | Elem | Total |
| :---: | :---: | :---: | :---: |
| FY21 Measure A | $\$ 252,564$ | $\$ 198,094$ | $\$ 450,658$ |
| FY22 Measure A <br> (Estimate) | $\$ 227,307$ | $\$ 178,284$ | $\$ 404,592$ |
| FY23 | Net Income |  | $-\$ 626,004$ |
|  | Potential Net income |  | $-\$ 1,030,596$ |
| FY24 | Net Income |  | $-\$ 313,583$ |
|  | Potential Net income |  | $-\$ 718,175$ |

## Exhibits

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Academy of Alameda
Multi-year Projection
As of Apr FY2022

## SUMMARY

Revenue
LCFF Entitlement

Federal Revenue
Other State Revenues
Local Revenues
Fundraising and Grant
Total Revenue

Compensation and Benefits
Books and Supplies
Services and Other Operating Expenditures
Depreciation
Other Outflows
Total Expenses

## Operating Income

| Year 1 | Year 2 | Year 3 | Year 4 | Assumptions |
| :---: | :---: | :---: | :---: | :---: |
| $2021-22$ | $2022-23$ | $2023-24$ | $2024-25$ |  |

## Fund Balance

Beginning Balance (Unaudited)
Audit Adjustment

Beginning Balance (Audited)
Operating Income

| 5,655,601 | 6,702,174 | 7,212,685 | 7,659,534 |  |
| :---: | :---: | :---: | :---: | :---: |
|  |  |  |  | 9.85\% COLA, Does not include \$1362/PY ADA unrestricted funds (464K) |
| 1,272,918 | 640,100 | 605,047 | 295,902 | Elementary ESSER and one time funds ends |
| 1,304,787 | 1,222,951 | 1,352,375 | 1,341,735 | IPI and ELO-Grant ends |
| 2,084,179 | 775,408 | 775,408 | 775,408 | PPP ends |
| 43,000 | 24,000 | 60,500 | 73,000 |  |
| 10,360,485 | 9,364,633 | 10,006,015 | 10,145,578 | One time grants and PPP ends |
| 7,173,125 | 7,713,890 | 7,970,216 | 8,233,696 | 3 New positions, COLA, and STRS increase |
| 546,990 | 498,606 | 523,658 | 529,409 | Elementary one time spending ends |
| 2,108,393 | 1,778,142 | 1,825,724 | 1,704,798 | Sped contractors moved to payroll + one time summer school fee |
| 20,258 | - | - | - |  |
| - | - | - | - |  |
| 9,848,766 | 9,990,637 | 10,319,598 | 10,467,904 | 3 new positions + payroll fee increases |
| 511,720 | $(626,004)$ | $(313,583)$ | $(322,326)$ | If \$1362/ADA goes through, net income $=-160 \mathrm{~K}$ |


| Ending Fund Balance | $\mathbf{4 , 1 3 0 , 9 8 6}$ | $\mathbf{3 , 5 0 4 , 9 8 1}$ | $\mathbf{3 , 1 9 1 , 3 9 8}$ | $\mathbf{2 , 8 6 9 , 0 7 2}$ |
| :--- | ---: | ---: | ---: | ---: |
|  |  |  |  |  |
| Total Revenue Per ADA | 17,356 | 14,647 | 15,045 | 14,871 |
| Total Expenses Per ADA | 16,498 | 15,626 | 15,516 | 15,344 |
| Operating Income Per ADA | 857 | $(979)$ | $(471)$ | $(472)$ |
| Fund Balance as a \% of Expenses | $42 \%$ | $35 \%$ | $31 \%$ | $27 \%$ |

Academy of Alameda
Multi-year Projection
As of Apr FY2022

## Key Assumptions

| Enrollment Breakdown |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| TK | - | - | 12 | 20 | Elementary okay for out years |
| K | 45 | 48 | 48 | 48 |  |
| 1 | 46 | 48 | 48 | 48 |  |
| 2 | 45 | 48 | 48 | 48 |  |
| 3 | 46 | 50 | 50 | 50 |  |
| 4 | 48 | 54 | 54 | 54 |  |
| 5 | 44 | 54 | 54 | 54 |  |
| 6 | 118 | 110 | 125 | 130 | FY22 Reduced 6th enrollment from 125 to 110 |
| 7 | 121 | 130 | 125 | 130 | Ideal Middle school goal of 420 students, 5 sections of 30 |
| 8 | 124 | 130 | 135 | 135 |  |
| Total Enrolled | 637 | 672 | 699 | 717 |  |
| ADA \% |  |  |  |  |  |
| K-3 | 93.0\% | 95.5\% | 95.5\% | 95.5\% |  |
| 4-6 | 93.4\% | 95.0\% | 95.0\% | 95.0\% |  |
| 7-8 | 94.5\% | 95.0\% | 95.0\% | 95.0\% |  |
| Average ADA \% | 93.7\% | 95.1\% | 95.1\% | 95.1\% |  |
| ADA |  |  |  |  |  |
| K-3 | 169 | 185 | 197 | 204 |  |
| 4-6 | 196 | 207 | 221 | 226 |  |
| 7-8 | 232 | 247 | 247 | 252 |  |
| Total ADA | 597 | 639 | 665 | 682 |  |
| Demographic Information |  |  |  |  |  |
| CALPADS Enrollment (for unduplicated \% calc) | 648 | 672 | 699 | 717 |  |
| \# Unduplicated (CALPADS) | 378 | 391 | 407 | 417 |  |
| \# Free \& Reduced Lunch (CALPADS) | 349 | 360 | 374 | 384 |  |
| \# ELL (CALPADS) | 115 | 118 | 123 | 126 |  |
| New Students | - | 302 | 27 | 18 |  |
| School Information |  |  |  |  |  |
| FTE's | 87.4 | 91.5 | 93.5 | 95.5 | Increased 3 staff/positions + 1 intern |
| Teachers | 34 | 34 | 35 | 36 |  |
| Certificated Pay Increases | 0\% | 2\% | 2\% | 2\% |  |
| Classified Pay Increases | 0\% | 2\% | 2\% | 2\% |  |
| \# of school days | - | - | - | - |  |
| Default Expense Inflation Rate |  | 2\% | 2\% | 2\% |  |

Academy of Alameda

## Multi-year Projection

As of Apr FY2022

## REVENUE

## LCFF Entitlement

8011 Charter Schools General Purpose Entitlement - State Aid
8012 Education Protection Account Entitlement
8096 Charter Schools in Lieu of Property Taxes
SUBTOTAL - LCFF Entitlement

## Federal Revenue

8181 Special Education - Entitlement
8182 Special Education Reimbursemen
8291 Title I
8292 Title II
8294 Title IV
8296 Other Federal Revenue
8297 PY Federal - Not Accrued
8299 All Other Federal Revenue
SUBTOTAL - Federal Revenue

## Other State Revenue

8319 Other State Apportionments - Prior Years
8381 Special Education - Entitlement (State
8382 Special Education Reimbursement (State
8550 Mandated Cost Reimbursements
8560 State Lottery Revenue
8590 All Other State Revenue
8593 ELO-Program (2600)
8595 Afterschool (ASES)
SUBTOTAL - Other State Revenue

## ocal Revenue

639 All Other Sale
8662 Net Increase (Decrease
8676 After School Program Revenue
8690 Other Local Revenue
8693 Field Trips
8699 All Other Local Revenue
8701 Art and Music Fundraising
8702 Measure B1 Parcel Tax
8703 Measure A (2020) Parcel Tax
8797 Other Financing: PPP
SUBTOTAL - Local Revenue

## Fundraising and Grants

8801 Donations - Parents
8802 Donations - Private

| Year 1 | Year 2 | Year 3 | Year 4 | Assumptions |
| :---: | :---: | :---: | :---: | :---: |
| $2021-22$ | $2022-23$ | $2023-24$ | $2024-25$ |  |


| $2,912,038$ | $3,319,894$ | $3,694,398$ | $\mathbf{4 , 0 5 0 , 5 7 7}$ |
| ---: | ---: | ---: | ---: |
| 671,944 | $\mathbf{1 , 1 6 3 , 4 4 9}$ | $1,210,233$ | $1,241,422$ |
| $2,071,619$ | $\mathbf{2 , 2 1 8 , 8 3 1}$ | $2,308,054$ | $\mathbf{2 , 3 6 7 , 5 3 5}$ |
| $\mathbf{5 , 6 5 5 , 6 0 1}$ | $\mathbf{6 , 7 0 2 , 1 7 4}$ | $\mathbf{7 , 2 1 2 , 6 8 5}$ | $\mathbf{7 , 6 5 9 , 5 3 4}$ |


| 102,970 | 88,872 | 92,446 | 94,829 | Pending - need to update based on new Selpa rates |
| ---: | ---: | ---: | ---: | :--- |
| 11,412 | 7,020 | 7,020 | 7,020 | Pending - need to update based on new Selpa rates |
| 159,291 | 143,362 | 150,530 | 150,530 |  |
| 24,739 | 22,403 | 23,523 | 23,523 |  |
| 20,000 | 20,000 | 20,000 | 20,000 |  |
| 158,364 | 46,915 | - | - | ELO-Grant Federal portion |
| 11,600 | - | - | - |  |
| 784,542 | 311,528 | 311,528 | - | ESSER III |
| $\mathbf{1 , 2 7 2 , 9 1 8}$ | $\mathbf{6 4 0 , 1 0 0}$ | $\mathbf{6 0 5 , 0 4 7}$ | $\mathbf{2 9 5 , 9 0 2}$ | Elementary federal grants (ESSER \& ELOG) ends |


| 11,183 | - | - | - |  |
| ---: | ---: | ---: | ---: | :--- |
| 455,413 | 457,150 | 475,532 | 487,787 | Pending - need to update based on new Selpa rates |
| 46,652 | 46,652 | 46,652 | 46,652 | Pending - need to update based on new Selpa rates |
| 12,720 | 6,185 | 12,007 | 12,942 |  |
| 142,156 | 152,258 | 158,380 | 162,462 |  |
| 403,533 | 240,653 | 82,570 | 24,394 |  |
| 100,000 | 186,923 | 462,820 | 493,084 |  |
| 133,131 | 133,131 | 114,414 | 114,414 |  |
| $\mathbf{1 , 3 0 4 , 7 8 7}$ | $\mathbf{1 , 2 2 2 , 9 5 1}$ | $\mathbf{1 , 3 5 2 , 3 7 5}$ | $\mathbf{1 , 3 4 1 , 7 3 5}$ | IPI and ELO-G one time grants end |


| 1,000 | 1,000 | 1,000 | 1,000 |
| ---: | ---: | ---: | ---: |
| 12,000 | 12,000 | 12,000 | 12,000 |
| 185,000 | 190,000 | 190,000 | 190,000 |
| 2,100 | 4,000 | 4,000 | 4,000 |
| 6,500 | 6,500 | 6,500 | 6,500 |
| 67,100 | - | - | - |
| 7,000 | 7,000 | 7,000 | 7,000 |
| 165,906 | 149,315 | 149,315 | 149,315 | | Decreased parcel tax by $10 \%$ based on decreased ADA |
| :--- |
| 450,658 |
| 405,592 |


| 500 | 500 | 500 | 500 |
| ---: | ---: | ---: | ---: |
| 6,500 | 8,000 | 8,000 | 8,000 |

Academy of Alameda
Multi-year Projection
As of Apr FY2022

8803 Annual Fundraising (School-wide)
8804 School Culture Fundraising SUBTOTAL - Fundraising and Grants

TOTAL REVENUE

| Year 1 | Year 2 | Year 3 | Year 4 | Assumptions |
| ---: | ---: | ---: | ---: | ---: |
| 2021-22 | $\mathbf{2 0 2 2 - 2 3}$ | $\mathbf{2 0 2 3 - 2 4}$ | $\mathbf{2 0 2 4 - 2 5}$ |  |
| 34,000 | 13,500 | 50,000 | 62,500 |  |
| 2,000 | 2,000 | 2,000 | 2,000 |  |
| $\mathbf{4 3 , 0 0 0}$ | $\mathbf{2 4 , 0 0 0}$ | $\mathbf{6 0 , 5 0 0}$ | $\mathbf{7 3 , 0 0 0}$ |  |
|  |  |  |  |  |
| $\mathbf{1 0 , 3 6 0 , 4 8 5}$ | $\mathbf{9 , 3 6 4 , 6 3 3}$ | $\mathbf{1 0 , 0 0 6 , 0 1 5}$ | $\mathbf{1 0 , 1 4 5 , 5 7 8}$ |  |

Academy of Alameda

## Multi-year Projection

As of Apr FY2022

## EXPENSES

## Compensation \& Benefits

## Certificated Salaries

1100 Teachers Salaries
1103 Teacher - Substitute Pay
1148 Teacher - Special Ed
1200 Certificated Pupil Support Salaries
1202 Certificated Pupil Support - Counselor
1203 Certificated Pupil Support Salaries - Custom 3
1300 Certificated Supervisor \& Administrator Salaries
1950 Other Cert - Instructional Coaches
SUBTOTAL - Certificated Salaries

## Classified Salaries

2100 Classified Instructional Aide Salaries
201 Classified Support - Restorative Justice coordinator
2202 Classified Support - School Culture Coordinator
2300 Classified Supervisor \& Administrator Salaries
2311 Classfied Admin - After School Coordinator
2400 Classified Clerical \& Office Salaries
2905 Other Classified - After School
2940 Other Classified - Summer
SUBTOTAL - Classified Salaries

| Year 1 | Year 2 | Year 3 | Year 4 | Assumptions |
| :---: | :---: | :---: | :---: | :--- |
| $2021-22$ | $2022-23$ | $2023-24$ | $2024-25$ |  |


| 2,361,152 | 2,335,380 | 2,444,512 | 2,557,074 |  |
| :---: | :---: | :---: | :---: | :---: |
| 50,000 | 10,000 | 10,200 | 10,404 |  |
| 27,606 | 28,305 | 28,871 | 29,449 | Added substitute back |
| - | 75,096 | 76,598 | 78,130 | Teacher category from 1100 to 1148, only coding difference |
| 26,250 | 35,700 | 36,414 | 37,142 |  |
| 122,555 | 238,632 | 243,405 | 248,273 | Psychologist from contractors |
| 92,066 | 137,907 | 140,665 | 143,479 |  |
| 806,222 | 875,899 | 893,417 | 911,285 | Increased salaries - Payroll manager, ops, principals |
| 521,139 | 466,086 | 475,407 | 484,915 |  |
| 4,006,990 | 4,203,005 | 4,349,490 | 4,500,152 | Moved psychologist from contractors to payroll, increased salaries for coordinators and admin |
| 633,087 | 678,507 | 728,491 | 780,203 | Increased 1 instructional aide |
| 56,647 | 98,774 | 100,749 | 102,764 | FY22 Leaves for staff, FY23 restored salaries |
| 59,000 | 72,430 | 73,879 | 75,356 |  |
| 128,371 | 197,177 | 201,120 | 205,143 | FY22 changing office staff + contractor hours to payroll |
| 67,448 | 68,797 | 70,173 | 71,576 |  |
| 154,111 | 94,115 | 95,998 | 97,918 | IT Tech position ending |
| 381,728 | 427,053 | 435,594 | 444,305 | Added afterschool hours |
| 3,000 | 3,060 | 3,121 | 3,184 |  |
| 1,483,391 | 1,639,912 | 1,709,125 | 1,780,450 |  |


| 650,975 | 777,099 | 804,564 | 832,817 |  |
| ---: | ---: | ---: | ---: | :--- |
| 5,834 | 13,064 | 13,236 | 13,179 |  |
| 181,477 | 194,731 | 202,317 | 210,128 |  |
| 681,600 | 681,600 | 681,600 | 681,600 |  |
| 139,595 | 120,435 | 123,025 | 125,615 |  |
| - | 67,194 | 69,674 | 72,227 |  |
| 23,262 | 16,849 | 17,186 | 17,530 |  |
| $\mathbf{1 , 6 8 2 , 7 4 3}$ | $\mathbf{1 , 8 7 0 , 9 7 2}$ | $\mathbf{1 , 9 1 1 , 6 0 2}$ | $\mathbf{1 , 9 5 3 , 0 9 5}$ | Increased STRS rate, Worker's comp FY22 prepaid in FY21, returns to <br>  |
|  |  |  |  |  |


| 5,500 | - | - | - |
| ---: | :---: | :---: | :---: |
| 47,000 | 53,300 | 54,366 | 55,453 |
| 24,000 | 24,000 | 24,480 | 24,970 |
| 71,250 | 55,000 | 56,100 | 52,500 |

Academy of Alameda
Multi-year Projection
As of Apr FY2022

4325 Instructional Materials \& Supplies
4326 Art \& Music Supplies
4330 Office Supplies
4335 PE Supplies
4340 Professional Development Supplies
4345 Non Instructional Student Materials \& Supplies
4346 Teacher Supplies
4350 Uniforms
4351 Yearbook
4352 Afterschool Supplies
4353 Summerschool Supplies
4355 Org Culture supplies
4360 Books and Supplies - Sped
4410 Classroom Furniture, Equipment \& Supplies
4420 Computers: individual items less than $\$ 5 \mathrm{k}$
4423 Additional Technology
4425 Classroom Noncapitalized items 2
4430 Non Classroom Related Furniture, Equipment \& Supplies
4700 Food
4720 Other Food
SUBTOTAL - Books and Supplies

## Services \& Other Operating Expenses

5210 Conference Fees
5220 Travel and Lodging
5305 Dues \& Membership - Professional
5310 Subscriptions
5400 Insurance
5510 Utilities - Gas and Electric
5515 Janitorial, Gardening Services \& Supplies
5525 Utilities - Waste
5605 Equipment Leases
5611 Prop 39 Related Costs
5615 Repairs and Maintenance - Building
5617 Repairs and Maintenance - Other Equipment
5803 Accounting Fees
5804 Internal Audit \& Accounting support
5805 Administrative Fees
5809 Banking Fees
5812 Business Services
5815 Consultants - Instructional
5818 Coaching
5819 School Culture Initiatives
5820 Consultants - Non Instructional - Custom
5824 District Oversight Fees
5828 Translators
5830 Field Trips Expenses

| $\begin{gathered} \hline \text { Year } 1 \\ \text { 2021-22 } \end{gathered}$ | $\begin{gathered} \hline \text { Year 2 } \\ 2022-23 \end{gathered}$ | $\begin{gathered} \hline \text { Year 3 } \\ 2023-24 \end{gathered}$ | $\begin{gathered} \hline \text { Year 4 } \\ 2024-25 \end{gathered}$ | Assumptions |
| :---: | :---: | :---: | :---: | :---: |
| 75,000 | 48,600 | 49,572 | 50,563 |  |
| 15,500 | 23,240 | 23,705 | 24,179 |  |
| 25,000 | 25,000 | 25,500 | 26,010 |  |
| 14,500 | 15,000 | 15,300 | 15,606 |  |
| 6,000 | 6,000 | 6,120 | 6,242 |  |
| 22,000 | 22,000 | 22,440 | 22,889 |  |
| 14,600 | 15,000 | 15,300 | 15,606 |  |
| 100 | 102 | 104 | 106 |  |
| 6,800 | 7,000 | 7,140 | 7,283 |  |
| 40,500 | 16,000 | 32,000 | 32,640 |  |
| 3,500 | 5,000 | 10,000 | 10,200 |  |
| 11,500 | 12,038 | 12,279 | 12,524 |  |
| 10,740 | 10,826 | 11,043 | 11,263 |  |
| 50,000 | 40,000 | 35,300 | 36,006 |  |
| 36,000 | 60,000 | 61,200 | 62,424 |  |
| 30,500 | 25,500 | 26,010 | 26,530 |  |
| 2,000 | - | - | - |  |
| 20,000 | 20,000 | 20,400 | 20,808 |  |
| 2,000 | 6,500 | 6,630 | 6,763 |  |
| 13,000 | 8,500 | 8,670 | 8,843 |  |
| 546,990 | 498,606 | 523,658 | 529,409 | Most expenses stable, one time spending for elementary ends |


| 22,000 | 28,000 | 28,560 | 29,131 |
| ---: | ---: | ---: | ---: |
| 3,000 | 3,060 | 3,121 | 3,184 |
| 19,063 | 20,000 | 20,400 | 20,808 |
| 19,500 | 20,000 | 20,400 | 20,808 |
| 1,000 | 83,550 | 85,221 | 86,925 |
| 75,795 | 77,800 | 79,356 | 80,943 |
| 165,250 | 160,015 | 163,215 | 102,414 |
| 30,000 | 26,000 | 26,520 | 27,050 |
| 19,120 | 20,000 | 20,400 | 20,808 |
| 38,400 | 33,420 | 34,088 | 34,770 |
| 9,000 | 10,000 | 10,200 | 10,404 |
| 7,200 | 8,000 | 8,160 | 8,323 |
| 13,000 | 13,000 | 13,260 | 13,525 |
| 15,700 | 16,000 | 16,320 | 16,646 |
| 5,500 | 2,000 | 2,040 | 2,081 |
| 3,800 | 3,500 | 3,570 | 3,641 |
| 195,000 | 195,700 | 195,700 | 195,700 |
| 40,000 | 35,200 | 35,904 | 36,622 |
| 31,500 | 28,000 | 28,560 | 29,131 |
| 9,000 | 25,120 | 25,622 | 26,135 |
| 68,230 | 8,000 | 8,160 | 8,323 |
| 169,668 | 205,087 | 225,122 | 243,851 |
| 6,000 | 2,550 | 2,601 | 2,653 |
| 18,000 | 33,000 | 33,660 | 34,333 | Field trip resume time consultants for ED search ends in FY21, FY23 resume normal

Academy of Alameda
Multi-year Projection
As of Apr FY2022

| 5833 | Fines and Penalties |
| :--- | :--- |
| 5834 | Afterschool \& Summer Services |
| 5836 | Fingerprinting |
| 5839 | Fundraising Expenses |
| 5845 | Legal Fees |
| 5846 | Loan and Financing Fees |
| 5848 | Licenses and Other Fees |
| 5851 | Marketing and Student Recruiting |
| 5857 | Payroll Fees |
| 5860 | Printing and Reproduction |
| 5861 | Prior Yr Exp (not accrued |
| 5863 | Professional Development |
| 5866 | Sped Tuition \& Fees |
| 5869 | Special Education Contract Instructors |
| 5872 | Special Education Encroachment |
| 5875 | Staff Recruiting |
| 5880 | Student Health Services |
| 5881 | Student Information System |
| 5884 | Substitutes |
| 5885 | Tutor |
| 5887 | Technology Services |
| 5898 | Bad Debt Expense |
| 5899 | Miscellaneous Operating Expenses |
| 5900 | Communications |
| 5915 | Postage and Delivery |
| 5920 | Communications - Telephone \& Fax |
|  | SUBTOTAL - Services \& Other Operating Exp. |


| Year 1 | Year 2 | Year 3 | Year 4 |  |
| ---: | ---: | ---: | ---: | :--- |
| $\mathbf{2 0 2 1 - 2 2}$ | $\mathbf{2 0 2 2 - 2 3}$ | $\mathbf{2 0 2 3 - 2 4}$ | $\mathbf{2 0 2 4 - 2 5}$ | Assumptions |
| 5,900 | 1,500 | 1,530 | 1,561 |  |
| 125,000 | 12,000 | 12,240 | 12,485 | FY22 one time summer services ends |
| 2,976 | 1,836 | 1,873 | 1,910 |  |
| 7,000 | 7,000 | 7,140 | 7,283 |  |
| 90,000 | 39,000 | 39,780 | 40,576 | One time FY22 student case fee ends |
| 320 | 250 | 255 | 260 |  |
| 12,800 | 13,000 | 13,260 | 13,525 |  |
| 59,000 | 57,000 | 58,140 | 59,303 |  |
| 24,600 | 25,000 | 25,500 | 26,010 |  |
| 13,000 | 13,000 | 13,260 | 13,525 |  |
| $(100)$ | 1,000 | 1,020 | 1,040 |  |
| 76,000 | 53,500 | 54,570 | 55,661 |  |
| 66,944 | 118,884 | 121,262 | - | Increased sped tuition, started halfway through FY22 |
| 367,400 | 157,000 | 160,140 | 163,343 | Moved sped contractors to Payroll and one time (60K) ended |
| 3,000 | - | - | - |  |
| 13,000 | 13,000 | 13,260 | 13,525 |  |
| 20,000 | 20,000 | 20,400 | 20,808 |  |
| 25,000 | 25,000 | 25,500 | 26,010 |  |
| 72,000 | 65,800 | 67,116 | 68,458 | Substitute role in payroll |
| 3,500 | 3,570 | 3,641 | 3,714 |  |
| 101,000 | 55,000 | 56,100 | 77,222 | One time camera installments + set up fees in FY22 |
| 277 | 300 | 306 | 312 |  |
| 5,050 | 5,500 | 5,610 | 5,722 |  |
| 11,000 | 13,000 | 13,260 | 13,525 |  |
| 15,000 | 15,000 | 15,300 | 15,606 |  |
| 4,000 | 5,000 | 5,100 | 5,202 |  |
| $\mathbf{2 , 1 0 8 , 3 9 3}$ | $\mathbf{1 , 7 7 8}, 142$ | $\mathbf{1 , 8 2 5 , 7 2 4}$ | $\mathbf{1 , 7 0 4 , 7 9 8}$ | Moved sped contractors to payroll (170K), one time summer services |
|  |  |  |  |  |
|  |  |  |  |  |

20,258

| 20,258 | - | - | - |
| :--- | :--- | :--- | :--- |
| 20,258 | - | - | - |

Other Outflows
SUBTOTAL - Other Outflows
TOTAL EXPENSES

## Academy of Alameda <br> Monthly Cash Forecast

As of Apr FY2022


Ending Cash
$\begin{array}{lllllllllllll}3,618,042 & 3,157,310 & 3,299,497 & 3,730,618 & 3,390,789 & 3,334,466 & \mathbf{3 , 2 8 8 , 4 0 5} & \mathbf{2 , 9 3 5 , 5 7 1} & \mathbf{3 , 3 8 2 , 4 9 8} & \mathbf{3 , 0 2 2 , 5 4 3} & \mathbf{2 , 7 2 6 , 1 2 2} & \mathbf{3 , 3 8 3 , 1 5 6}\end{array}$

| Authorizer Fees <br> Special Education Encroachment Fees | $\begin{array}{r} 6.00 \% \\ 3,000.00 \\ \hline \end{array}$ | $\begin{array}{r} 0.00 \% \\ 0.00 \\ \hline \end{array}$ | $\begin{array}{r} 0.00 \% \\ 0.00 \\ \hline \end{array}$ | $\begin{array}{r} 0.00 \% \quad 0.00 \\ 0.00 \quad 0.00 \\ \hline \end{array}$ |
| :---: | :---: | :---: | :---: | :---: |
| Payroll |  |  |  |  |
| Annual Pay Increase |  |  |  |  |
| Certificated |  | 2.00\% | 2.00\% | 2.00\% |
| Classified |  | 2.00\% | 2.00\% | 2.00\% |
| Benefits |  |  |  |  |
| STRS | 16.92\% | 19.10\% | 19.10\% | 19.10\% \% of eligible payroll |
| PERS | 22.91\% | 25.37\% | 25.20\% | 24.60\% \% of eligible payroll |
| PARS | 3.75\% | 3.75\% | 3.75\% | 3.75\% \% of eligible payroll |
| Other Retirement 1 | 7.00\% | 7.00\% | 7.00\% | 7.00\% |
| Social Security | 6.20\% | 6.20\% | 6.20\% | 6.20\% \% of eligible payroll |
| Medicare | 1.45\% | 1.45\% | 1.45\% | 1.45\% \% of total payroll |
| Health \& Welfare Benefits |  |  |  | Annual rate per employee |
| H\&W Middle | \$340,800 | \$340,800 | \$340,800 | \$340,800 |
| H\&W Elem | \$340,800 | \$340,800 | \$340,800 | \$340,800 |
| H\&W average annual increase |  |  |  |  |
| In Lieu Medical Stipend |  |  |  | Annual stipend |
| SUTA \% | 16.00\% | 16.00\% | 16.00\% | 16.00\% \% of eligible payroll |
| SUTA Tax Base | \$7,000 | \$7,000 | \$7,000 | \$7,000 |
| ETT (part of SUTA) | \$7 | \$7 | \$7 | \$7 Annual rate per employee |
| Workers Comp |  | 1.15\% | 1.15\% | 1.15\% \% of total payroll |

## Exhibits

BUSINESS • OPERATIONS • PERFORMANCE
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