

APPROVED



Arco Iris Spanish Immersion School

Minutes

Development Committee Meeting

Date and Time

Thursday January 8, 2026 at 6:15 PM

Committee Members Present

E. Hatch (remote), S. Zephirin (remote)

Committee Members Absent

C. Billings

Guests Present

J. Urdiales (remote)

I. Opening Items

A. Record Attendance and Guests

B. Call the Meeting to Order

E. Hatch called a meeting of the Development Committee of Arco Iris Spanish Immersion School to order on Thursday Jan 8, 2026 at 6:19 PM.

C. Approve Minutes: November 2025

S. Zephirin made a motion to approve the minutes from Development Committee Meeting on 11-13-25.

E. Hatch seconded the motion.

The committee **VOTED** to approve the motion.

II. Development

A. Fundraising Gap and Goals

Jesus met with Tonya before Winter Break. Asked to compare where our fundraising is now compared to this time last year. Tonya reported our AFG fundraising is about \$5000 less. Jesus did another newsletter reminder about AFG.

B. Grants

Continued work with Fund Ed. Submitted a new application for expansion grant from New Schools, who denied us last year. We used their feedback on the new application. We got notice we received the PE Grant from ODE, which pays for the salary of a teacher up to \$70,000. Team continues to meet with Fund Ed every two weeks. Erin is in contact with Marie Lanform again, have a new liaison. Fund Ed notes that grants are becoming harder to come by in the current environment.

C. Community Relations/PR

- Jesus and admin team discussed final ideas for Arco Birthday celebration. Narrowed down options, and will present to team and then have them vote on their preference.
- Reviewed events on the Opportunity Calendar
 - BAC Member Luncheon on January 22nd (not on the calendar). Erin and Sarah unable to attend. Ask other Board members next week. Jesus will try to attend.
 - Share Women in Business event with Perla

III. Closing Items

A. Action Items

- Erin to email Board members about BAC luncheon
- Jesus will ask Perla if she wants to attend the Women Business Vision Board night.
- Next meeting on March 12th at 6:15pm.

B. Adjourn Meeting

There being no further business to be transacted, and upon motion duly made, seconded and approved, the meeting was adjourned at 6:46 PM.

Respectfully Submitted,
S. Zephirin