

FITCHBURG STATE UNIVERSITY

Board of Trustees

NOTIFICATIONS

TO: Board of Trustees Administration and Finance Committee	DATE: April 27, 2021
FROM: The President	NOTIFICATION NUMBER: N07-20/21
SUBJECT: Financial Report	

FITCHBURG STATE UNIVERSITY
STATEMENTS OF NET ASSETS
March 31, 2021, 2020 and 2019

ASSETS

	<u>2021</u>	<u>2020</u>	<u>2019</u>
Current Assets			
Cash and Cash Equivalents	\$ 30,101,104	\$ 31,874,978	\$ 33,320,391
Cash and cash equivalents-restricted	9,390,647	10,471,463	6,820,700
Bond proceeds	-	-	2,513,445
Accounts receivable, net	4,793,868	5,726,617	4,181,573
Loans receivable, net-current portion	1,277	1,105	1,125
Other assets	-	197,443	195,707
Total Current Assets	<u>44,286,896</u>	<u>48,271,606</u>	<u>47,032,941</u>
Noncurrent Assets			
Restricted cash and cash equivalents	8,497,575	5,080,840	5,694,509
Investments	19,681,754	15,685,027	16,287,122
Endowment investments	1,149,378	918,105	865,787
Loans receivable, net	1,092,501	1,332,467	1,541,843
Prepaid expenses	171,682	34,509	79,891
Capital assets, net	179,082,498	179,763,342	179,923,947
Total Noncurrent Assets	<u>209,675,388</u>	<u>202,814,290</u>	<u>204,393,099</u>
Total Assets	<u>253,962,284</u>	<u>251,085,896</u>	<u>251,426,040</u>
Deferred Outflows of Resources			
Deferred outflows - pensions	<u>8,276,468</u>	<u>8,886,437</u>	<u>5,579,646</u>
Total Assets and Deferred Outflows of Resources	<u>\$ 262,238,752</u>	<u>\$ 259,972,333</u>	<u>\$ 257,005,686</u>

For those charged with governance and internal management use only

FITCHBURG STATE UNIVERSITY
STATEMENTS OF NET ASSETS
March 31, 2021, 2020 and 2019

LIABILITIES AND STOCKHOLDERS' EQUITY

	<u>2021</u>	<u>2020</u>	<u>2019</u>
Current Liabilities			
Bond payable-current portion	\$ 4,198,819	\$ 4,148,659	\$ 3,733,820
Accounts payable and accrued liabilities	2,773,476	1,502,891	2,841,369
Salaries and benefits payable	2,918,012	2,963,329	2,711,766
Accrued workers compensation-current portio	104,231	128,796	141,432
Compensated absences-current portion	3,887,879	3,479,284	3,325,251
Accrued faculty payroll	4,603,129	4,787,726	4,851,361
Deferred revenue-current portion	3,309,682	689,585	738,027
Capital lease-current portion	132,483	259,038	254,441
Other liabilities	372,620	1,342,318	756,265
	<u>22,300,331</u>	<u>19,301,626</u>	<u>19,353,732</u>
Total Current Liabilities			
Noncurrent Liabilities			
Bonds payable	52,715,244	53,466,674	58,296,142
Accrued workers compensation	373,893	462,010	507,339
Compensated absences	2,382,893	2,224,460	2,310,768
Capital lease	-	131,325	390,362
Due to federal loan programs-Perkins	965,635	1,102,121	1,481,135
Due to federal loan programs-Nursing	249,435	247,238	383,243
Unfunded pension liability	12,763,415	12,484,412	11,430,648
Net OPEB Liability	24,061,207	21,928,435	22,232,674
	<u>93,511,722</u>	<u>92,046,675</u>	<u>97,032,311</u>
Total Noncurrent Liabilities			
Total Liabilities			
	<u>115,812,053</u>	<u>111,348,301</u>	<u>116,386,043</u>
Deferred Inflows of Resources			
Deferred inflows - concessions	758,754	1,011,672	1,074,901
Deferred inflow - OPEB	6,233,735	6,838,918	2,609,760
Deferred inflows - pensions	1,171,344	855,293	679,709
	<u>8,163,833</u>	<u>8,705,883</u>	<u>4,364,370</u>
Total Deferred Inflows of Resources			
Net Assets			
Invested in capital assets, net of related debt	124,781,903	125,252,950	122,007,533
Restricted for:			
Non-expendable			
Endowment Funds	558,059	495,832	518,299
Expendable			
Endowment Earnings-Scholarship	335,379	391,878	419,485
Loans	181,720	359,076	260,522
Other	148,515	249,860	383,613
Capital projects	39,450	50,000	1,036,981
Debt service	11,319,699	7,079,820	6,839,706
Unrestricted	898,141	6,038,733	4,789,134
	<u>138,262,866</u>	<u>139,918,149</u>	<u>136,255,273</u>
Total Net Assets			
Total Liabilities, Deferred Inflows and Net Assets			
	<u>\$ 262,238,752</u>	<u>\$ 259,972,333</u>	<u>\$ 257,005,686</u>

For those charged with governance and internal management use only

FITCHBURG STATE UNIVERSITY
STATEMENT OF REVENUE, EXPENSES & CHANGES IN NET ASSETS
FOR THE NINE MONTHS ENDED MARCH 31, 2021, 2020 and 2019

	<u>2021</u>	<u>2020</u>	<u>2019</u>
Operating Revenues			
Student tuition and fees	\$ 46,745,970	\$ 47,478,261	\$ 49,813,049
Waivers and exemptions	(880,733)	(967,078)	(1,627,704)
	<hr/>	<hr/>	<hr/>
Net student tuition and fees	45,865,237	46,511,183	48,185,345
Federal grants and contracts	9,285,165	7,621,943	7,927,100
State and local grants and contracts	753,168	740,956	661,683
Nongovernmental grants and contracts	446,629	554,396	575,563
Sales and services of educational departments	569,612	1,003,305	994,290
Auxiliary enterprises:			
Residential life (net of scholarship allowances)	6,608,890	10,654,666	11,395,165
Residential life-dining hall revenue	2,155,597	4,278,062	4,505,113
Administrative overhead	57,153	65,830	61,319
Fundraising	7,418	132,759	129,929
Commissions	1,782,645	366,591	649,672
Miscellaneous	50,863	5,473	11,472
Nursing and Perkins	7,778	162,400	26,980
	<hr/>	<hr/>	<hr/>
Total Operating Revenues	67,590,155	72,097,564	75,123,631
Operating Expenses			
Salaries:			
Faculty	18,412,516	19,150,903	19,405,446
Exempt wages	3,332,166	3,452,541	3,008,951
Non-exempt wages	15,149,495	15,923,901	14,537,595
Benefits	11,728,677	12,076,739	11,831,037
Other Operating Expenses:			
Employee related travel	80,325	296,285	328,231
Administrative expense	1,567,905	1,544,953	1,411,554
Facility operational supplies	1,089,473	1,109,578	1,108,256
Utilities	2,180,955	2,347,017	2,263,811
Consultant services	1,106,998	840,347	940,832
Operational services	4,917,651	2,611,040	3,431,978
Equipment purchases	464,979	361,226	564,659
Equipment lease/rental/repair/maint	295,700	598,845	602,563
Purchased client services-program	13,421	209,386	196,623
Construction and building improvement	786,751	1,142,661	1,080,271
Grants and Subsidies	84,672	96,187	52,348
Scholarships	10,460,780	9,833,474	10,031,928
Loans & special payments	98,627	22,436	-
IT expenditures	2,695,281	3,231,528	3,433,401
Depreciation	8,419,805	7,758,679	7,607,766
Bad debt expense	-	(47,058)	(48,986)
Auxiliary enterprises:			
Residential life-Dining Hall expense	1,687,503	2,972,066	3,197,174
Residential life	5,233,327	10,213,556	9,757,162
	<hr/>	<hr/>	<hr/>
Total Operating Expenses	89,807,007	95,746,290	94,742,600
Operating profit/(loss)	<hr/> (22,216,852)	<hr/> (23,648,726)	<hr/> (19,618,969)

For those charged with governance and internal management use only

FITCHBURG STATE UNIVERSITY
STATEMENT OF REVENUE, EXPENSES & CHANGES IN NET ASSETS
FOR THE NINE MONTHS ENDED MARCH 31, 2021, 2020 and 2019

	<u>2021</u>	<u>2020</u>	<u>2019</u>
Nonoperating Revenues (Expenses)			
State appropriations	36,143,109	40,054,718	33,498,584
Investment income (net of investment expenses)	745,735	(2,749,130)	804,937
Unrealized gain/(loss)	1,657,758	1,683,605	(179,400)
Interest on capital debt	(330,616)	(1,820,907)	(2,113,899)
Net Nonoperating Revenues (Expenses)	<u>38,215,986</u>	<u>37,168,286</u>	<u>32,010,222</u>
Income (loss) before Capital and Endowment Additions	15,999,134	13,519,560	12,391,253
Capital appropriations	246,666	-	6,688
Capital grants and gifts	189,688	189,688	469,198
Increase in net assets	16,435,488	13,709,248	12,867,139
Net Assets - beginning of period	<u>121,827,378</u>	<u>126,208,900</u>	<u>123,388,134</u>
Net Assets - end of period	<u>\$ 138,262,866</u>	<u>\$ 139,918,148</u>	<u>\$ 136,255,273</u>

For those charged with governance and internal management use only

FITCHBURG STATE UNIVERSITY
STATEMENTS OF CASH FLOWS
FOR THE NINE MONTHS ENDED MARCH 31, 2021, 2020 and 2019

	<u>2021</u>	<u>2020</u>	<u>2019</u>
CASH FLOWS FROM OPERATING ACTIVITIES			
Increase in net assets	\$ 16,435,488	\$ 13,709,249	\$ 12,867,139
Adjustments to reconcile increase in net assets to cash provided by (used by) operating activities:			
(Gain)/loss on marketable securities	(1,657,758)	1,738,989	(214,076)
Depreciation	8,419,805	7,758,679	7,607,766
 (Increase) decrease in assets:			
Accounts receivable	(1,830,411)	(3,355,996)	(1,928,185)
Loans receivable	180,766	149,601	160,828
Other assets	93,958	212,779	167,856
Account Description			
Increase (decrease) in liabilities:			
Accounts payable and accrued liabilities	108,151	(2,648,806)	(43,448)
Compensated absences	529,029	198,394	294,738
Accrued faculty payroll	371,818	793,926	1,341,002
Deferred revenue	(1,478,026)	(1,297,906)	(1,122,133)
Other liabilities	<u>(69,784)</u>	<u>1,005,182</u>	<u>383,998</u>
 Net cash provided by operating activities	 <u>21,103,036</u>	 <u>18,264,091</u>	 <u>19,515,485</u>
CASH FLOWS FROM INVESTING ACTIVITIES			
Proceeds from sale of investments	4,117,738	3,654,377	43,290
Unrealized gain on cash investments	(510,659)	(183,765)	(209,242)
Purchase of investments	(4,642,367)	(4,030,126)	(43,957)
Acquisition of property, plant and equipment	<u>(6,032,237)</u>	<u>(4,701,291)</u>	<u>(6,082,188)</u>
 Net cash (used by) investing activities	 <u>(7,067,525)</u>	 <u>(5,260,805)</u>	 <u>(6,292,097)</u>
CASH FLOWS FROM FINANCING ACTIVITIES			
Federal loan program	(139,301)	(522,607)	19,013
Proceeds of bond issue	-	-	2,623,144
Payments of capital debt	(1,109,972)	(4,444,624)	(3,378,851)
Payments of capital leases	<u>(257,879)</u>	<u>(254,441)</u>	<u>(249,898)</u>
 Net cash provided by financing activities	 <u>(1,507,152)</u>	 <u>(5,221,672)</u>	 <u>(986,592)</u>
 Net increase in cash	 12,528,359	 7,781,614	 12,236,796
 Cash and cash equivalents - beginning of period	 <u>35,460,968</u>	 <u>39,645,667</u>	 <u>36,112,248</u>
 Cash and cash equivalents - end of period	 <u>\$ 47,989,327</u>	 <u>\$ 47,427,281</u>	 <u>\$ 48,349,044</u>
Supplemental Disclosures:			
Cash paid for interest	<u>\$ 897,293</u>	<u>\$ 2,367,866</u>	<u>\$ 2,352,270</u>

For those charged with governance and internal management use only