

October 2023 Financial Report



Financial Dashboard

- <u>Current Ratio</u> = Current Assets/Current Liabilities.
 - o Goal is 1 or greater
 - Current Metric = 14.5
 - Satisfactory Ratio
- <u>Debt to Asset Ratio</u> = Total Liabilities/Total Assets
 - o Goal is below 90%
 - Current Metric = 8%
 - Satisfactory Ratio

- <u>Unrestricted Days Cash</u> = Unrestricted Cash/(Total Expenses/365)
 - o Goal is 60 Days Cash
 - o Current Metric = 191 days
 - o Satisfactory Ratio
- <u>Fund Balance as % of Total Revenue</u> = Equity/Annual Operating Revenue
 - Goal is above 10%
 - Current Metric = 76%
 - Satisfactory Ratio

Forecast vs. Budget

- Annual revenue is forecasted to be \$7.5MM versus budgeted revenue of \$7.4MM. There is a slight positive variance of \$40K due to an increase in base funding and updated per pupil funding from JPPSS.
- Personnel expenses are forecasted to be \$4.1MM versus a budget of \$4.2MM. There is a slight positive variance.
- Other than personnel expenses are forecasted to be \$2.6MM which is in line with the budget of \$2.6MM.
- The net surplus for the fiscal year is forecasted to be \$547K versus a budgeted surplus of \$417K.

Forecast vs. Actual

- Total revenue was \$2.7MM as of October 31, 2023, which is 36% of the annual forecast.
- Total salaries and benefits were \$1.1M as of October 31, 2023, which is 27% of the annual forecast.
- Other than personnel expenses were \$720K as of October 31, 2023, which is 27% of the annual forecast.
- The YTD surplus as of October 31, 2023, was \$777K.

Balance Sheet

<u>Assets</u>

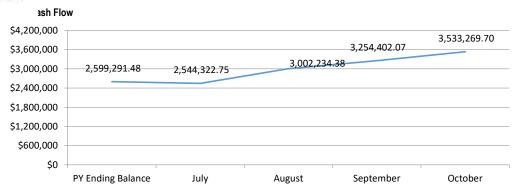
- Cash and cash equivalents were \$3.5MM as of October 31, 2023.
- Accounts receivable were \$332K consisting of federal grant claims not yet received.
- Prepaid expenses were \$81K consisting mostly of prepaid insurance.
- Fixed assets were \$1.3MM, net of depreciation.

Liabilities & Equity

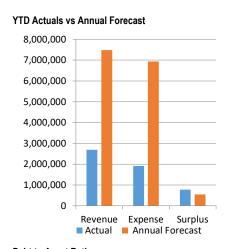
- Accounts payable were \$105K as of October 31, 2023, consisting mostly of transportation, legal fees & health consultant fees.
- Accrued Expenses were \$13K as of October 31, 2023, consisting mostly of accrued financial consulting fees.
- Total equity was \$5.1MM as of October 31, 2023, with prior year net assets of \$4.3MM and the current yearto-date surplus of \$777K.

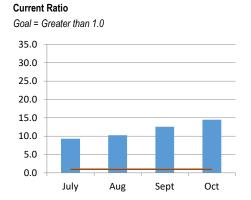
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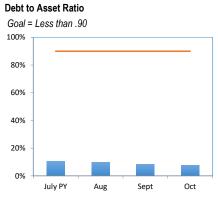
Laureate Academy Financial Dashboard

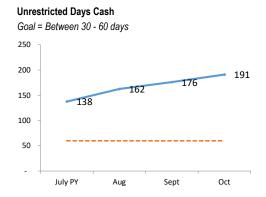


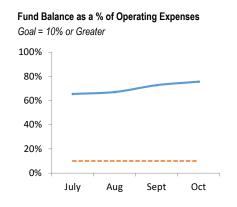
Annual Forecast vs Budgeted 8,000,000 7,000,000 6,000,000 4,000,000 3,000,000 1,000,000 Revenue Expense Surplus Forecast Budget











| | Annual | Board Approved | Difference |
|---|------------------------|------------------------|------------------|
| | Forecast | Budget | (Bud v Forecast) |
| Revenue | 5 40 4 00 5 | 6.474.000 | 22.225 |
| Base Funding Federal Funding | 6,194,935 1,243,253 | 6,174,000 1,243,253 | 20,935 |
| State & Local Funding | 19,404 | - | 19,404 |
| Philanthropy & Other Income | 25,000 | 12,000 | 13,000 |
| Food Service Revenue | - | - | - |
| Total Revenue | 7,482,593 | 7,429,253 | 53,339 |
| Expenses | | | |
| Salaries & Benefits | | | |
| Leadership | 310,000 | 310,000 | - |
| General Education Teachers | 1,092,839 | 1,082,245 | (10,594) |
| SPED Teachers | 248,695 | 249,500 | 805 |
| Academic Interventionists | 266,000 | 271,000 | 5,000 |
| Paraprofessionals | 229,114 | 237,000 | 7,886 |
| Instructional Coaches Behavioral Interventionists | 322,000 | 322,000 | 4 206 |
| Enrichment Teachers | 74,114 185,339 | 78,500 205,000 | 4,386 19,661 |
| Student Support | 366,385 | 377,385 | 11,000 |
| Operations | 273,041 | 329,000 | 55,959 |
| Benefits | 743,722 | 740,252 | (3,470) |
| Total Salaries & Benefits | 4,111,249 | 4,201,882 | 90,633 |
| Other than Personnel | | | |
| Academic | | | |
| Curriculum | 6,000 | 6,000 | - |
| Educational Supplies | 109,100 | 109,100 | - |
| Software & Assessment | - | - | - |
| Transportation | 513,240 | 513,240 | - |
| Educational Consultants | 239,159 | 239,159 | - |
| SPED Curriculum & Supplies | 4,925 | 4,925 | <u>-</u> |
| SPED Consultants | 125,000 | 125,000 | - |
| SPED Transportation | - | - | - |
| Other Instruction | 60,320 | 60,320 | - |
| Professional Development | 148,000 | 148,000 | - |
| Culture Student & Family Activities | 57,600 | 57,600 | |
| Teacher & Staff Recruiting | 19,800 | 19,800 | _ |
| Health Consultants | 80,000 | 80,000 | _ |
| Extracurricular Expenses | 23,000 | 23,000 | _ |
| Operations | -, | -, | |
| Equipment & Furniture (Non-Capital) | - | - | - |
| Rent & Rentals | 187,754 | 187,754 | - |
| Utilities | 81,000 | 81,000 | - |
| Security | 10,000 | 5,000 | (5,000) |
| Custodial & Maintenance | 232,400 | 232,400 | - |
| Telecommunications | 60,000 | 60,000 | - |
| Insurance | 65,000 | 56,000 | (9,000) |
| Legal | 12,000 | 12,000 | - |
| Business Dues, Fees & Licenses | 139,080 | 139,080 | - |
| Office Supplies | 10,000 | 10,000 | - |
| Finance, HR & Ops Support Technology Consultants & Supplies | 169,000 157,458 | 169,000 157,458 | - |
| Food Service | 3,000 | 3,000 | _ |
| Other Administration | 122,000 | 122,000 | _ |
| Total Other than Personnel | 2,634,836 | 2,620,836 | (14,000) |
| Non-Operating Expenses | | | |
| Depreciation | 189,204 | 189,204 | - |
| Interest | - | | - |
| Contingency | | | |
| Total Non-Operating Expenses | 189,204 | 189,204 | - |
| Total Expenses | 6,935,289 | 7,011,922 | 76,633 |
| NET SURPLUS (DEFICIT) | 547,303 | 417,331 | 129,972 |
| | | | |

| | FY24 | FY23 | Delta | Delta |
|--|-----------------------------|--------------------------|----------------------------|-------------|
| | Forecast | Actual | \$ | % |
| Revenue | Torcease | Accoun | * | 76 |
| Base Funding | 6,194,935 | 2,123,205 | 4,071,730 | 66% |
| Federal Funding | 1,243,253 | 550,713 | 692,540 | 56% |
| State & Local Funding | 19,404 | - | 19,404 | 100% |
| Philanthropy & Other Income | 25,000 | 15,523 | 9,477 | 38% |
| Food Service Revenue | | | - | 0% |
| Total Revenue | 7,482,593 | 2,689,442 | 4,793,151 | 64% |
| Expenses | | | | |
| Salaries & Benefits | | | | |
| Leadership | 310,000 | 87,796 | 222,204 | 72% |
| General Education Teachers | 1,092,839 | 404,854 | 687,985 | 63% |
| SPED Teachers | 248,695 | 75,849 | 172,846 | 70% |
| Academic Interventionists Paraprofessionals | 266,000 229,114 | 31,250 65,385 | 234,750 163,729 | 88% 71% |
| Instructional Coaches | 322,000 | 110,088 | 211,912 | 66% |
| Behavioral Interventionists | 74,114 | 21,169 | 52,946 | 71% |
| Enrichment Teachers | 185,339 | - | 185,339 | 100% |
| Student Support | 366,385 | 81,179 | 285,206 | 78% |
| Operations | 273,041 | 90,146 | 182,894 | 67% |
| Benefits | 743,722 | 159,775 | 583,947 | 79% |
| Total Salaries & Benefits | 4,111,249 | 1,127,492 | 2,983,758 | 73% |
| Other than Personnel | | | | |
| Academic | | | | |
| Curriculum | 6,000 | _ | 6,000 | 100% |
| Educational Supplies | 109,100 | 69,679 | 39,421 | 36% |
| Software & Assessment | · <u>-</u> | · <u>-</u> | · <u>-</u> | 0% |
| Transportation | 513,240 | 149,648 | 363,592 | 71% |
| Educational Consultants | 239,159 | 18,707 | 220,452 | 92% |
| SPED Curriculum & Supplies | 4,925 | - | 4,925 | 100% |
| SPED Consultants | 125,000 | 23,365 | 101,635 | 81% |
| SPED Transportation | - | - | - | 0% |
| Other Instruction | 60,320 | - | 60,320 | 100% |
| Professional Development | 148,000 | 41,367 | 106,633 | 72% |
| Culture | F7 600 | 5 724 | 54.070 | 200/ |
| Student & Family Activities | 57,600 | 5,721 | 51,879 | 90% |
| Teacher & Staff Recruiting Health Consultants | 19,800 80,000 | - 25,544 | 19,800 54,456 | 100% 68% |
| Extracurricular Expenses | 23,000 | 2,793 | 20,207 | 88% |
| Operations | 23,000 | 2,793 | 20,207 | 8670 |
| Equipment & Furniture (Non-Capit | _ | _ | _ | 0% |
| Rent & Rentals | 187,754 | 62,376 | 125,378 | 67% |
| Utilities | 81,000 | 32,410 | 48,590 | 60% |
| Security | 10,000 | 5,534 | 4,466 | 45% |
| Custodial & Maintenance | 232,400 | 74,122 | 158,278 | 68% |
| Telecommunications | 60,000 | 30,230 | 29,770 | 50% |
| Insurance | 65,000 | 59,799 | 5,201 | 8% |
| Legal | 12,000 | 3,125 | 8,875 | 74% |
| Business Dues, Fees & Licenses | 139,080 | 12,258 | 126,822 | 91% |
| Office Supplies | 10,000 | 5,061 | 4,939 | 49% |
| Finance, HR & Ops Support | 169,000 | 53,827 | 115,173 | 68% |
| Technology Consultants & Supplies | 157,458 | 16,080 | 141,378 | 90% |
| Food Service | 3,000 | 675 | 2,325 | 78% |
| Other Administration Total Other than Personnel | 122,000 2,634,836 | 28,103 720,423 | 93,898 1,914,413 | 77% 73% |
| | . , | , - | . , - | |
| Non-Operating Expenses | 400.004 | | 42.242 | . |
| Depreciation | 189,204 | 64,285 | 124,919 | 66% |
| Interest | - | - | - | 0% |
| Contingency Total Non-Operating Expenses | 189,204 | 64,285 | 124,919 | 0% 66% |
| Total Expenses | 6,935,289 | 1,912,201 | 5,023,090 | 72% |
| <u> </u> | | | | |
| NET SURPLUS (DEFICIT) | 547,303 | 777,241 | (229,939) | |

| | June 30, 2023 | October 31, 2023 |
|---|---------------|------------------|
| Assets | | |
| Current Assets | | |
| Cash & Equivalents | 2,599,291 | 3,533,270 |
| Federal Accounts Receivable | 596,931 | 331,923 |
| State & Local Gov't Accounts Receivable | - | - |
| Other Accounts Receivable | - | - |
| Prepaid Expenses | 88,217 | 81,220 |
| Other Current Assets | - | - |
| Total Current Assets | 3,284,439 | 3,946,413 |
| Non-Current Assets | | |
| Fixed Assets, net of depreciation | 1,336,124 | 1,283,718 |
| Construction in Progress | - | - |
| Other Long-Term Assets | 293,378 | 293,378 |
| Total Non-Current Assets | 1,629,502 | 1,577,096 |
| Total Assets | 4,913,941 | 5,523,509 |
| Liabilities & Equity | | |
| Liabilities | | |
| Current Liabilities | | |
| Accounts Payable | 295,503 | 105,046 |
| Accrued Expenses | - | 12,801 |
| Accrued Payroll | - | - |
| Deferred Revenue | - | - |
| Other Short-Term Liabilities | 144,566 | 154,549 |
| Total Current Liabilities | 440,069 | 272,396 |
| Non-Current Liabilities | | |
| Long-Term Debt | 151,787 | 151,787 |
| Total Non-Current Liabilities | 151,787 | 151,787 |
| Total Liabilities | 591,856 | 424,183 |
| Equity | | |
| Net Assets | 3,417,422 | 4,322,085 |
| Net Assets Unrestricted | - | - |
| Net Surplus/(Deficit) | 904,663 | 777,241 |
| Total Equity | 4,322,085 | 5,099,326 |
| Total Liabilities & Equity | 4,913,941 | 5,523,509 |
| | | |