



Elgin Math & Science Academy

Minutes

EMSA Development Meeeting

Date and Time Thursday October 1, 2020 at 5:15 PM

Location Virtual Meeting via Google Meet

Meeting ID meet.google.com/oeo-hxfc-tdj

Phone Numbers (US) +1 727-325-2094 PIN: 322 357 800#

Committee Members Present D. Haight (remote), K. Kelly (remote), L. Sterba (remote), M. Gibb (remote)

Committee Members Absent
None

I. Opening Items

- A. Record Attendance and Guests
- B. Call the Meeting to Order

D. Haight called a meeting of the Resource Development & Outreach Committee of Elgin Math & Science Academy to order on Thursday Oct 1, 2020 at 5:20 PM.

C. Discuss our 2020-2021 strategy & goals

Goals: General \$50,000/yr Capital Campaign \$500-\$1million Position "asks" in Phases I, II, etc.

Strategy:

Grow Participation: Identify groups:

Parents, Community, Corporate, Private, etc./ donor pyramid Get a couple from each group committed prior to launching the campaign Mel to consolidate leads list

Needs:

Marketing Materials- warm/fuzzy & straight to the point Website- redesign Social Media- refresh

Next Steps:

Prep for Giving Tuesday - Launch November 1, 2020 Develop the 2-page marketing piece All gather feedback, thoughts, stats, etc. for the next meeting

II. Closing Items

A. Adjourn Meeting

There being no further business to be transacted, and upon motion duly made, seconded and approved, the meeting was adjourned at 6:33 PM.

Respectfully Submitted, D. Haight