

FY 22 Network Schools Pricing Calculator

Pricing Group	3+ Partners (CL)		Delivery Method	Hybrid	
Partner Name	Lighthouse Community				
Product	Minimum Requirements	Additional units	Unit Price	FY21 Contract Value	
Direct Service Day- Clustered	20		\$ 1,550.00	\$	31,000.00
Virtual Summit	4	0	\$ 450.00	\$	1,800.00
1-Day Institute Slot#	0	3	\$ 300.00	\$	900.00
3-day Institute Slots#	0	3	\$ 900.00	\$	2,700.00
Site Seminars	0	4	\$ 500.00	\$	2,000.00
Regional Leadership Cohorts	1	3	\$ 900.00	\$	3,600.00
			Delivery Method Discount %		0.00%
			Total Contract Value		\$ 42,000.00

Pricing Calculator

This pricing calculator will provide a quick reference tool for you to see the potential contract value of FY22 Network School contracts

Directions:

Step 1. Select the pricing group your Network Partner will fall into in FY22 in **Cell B2** (highlighted yellow)

Step 2. Input additional direct service products the partner is interested in purchasing in column C. On the institute worksheet tab add seat selections for National Institutes.

Step 3: Select the service delivery option the partner has requested for the upcoming year.

The total value of the contract for FY22 will auto-populate in **Cell E21**.

Notes: