APPROVED

BOSTON PREP

Boston Preparatory Charter Public School

Minutes

SY26 Development Committee Meeting #2

Date and Time
Wednesday November 19, 2025 at 8:00 AM

Location
https://bostonprep-org.zoom.us/j/7171526696

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Committee Members Present
A. Cheers (remote), C. Newton (remote), K. Borchert (remote), T. Huff (remote)

Committee Members Absent
None

Guests Present
A. Peterson (remote), B. Clark (remote), B. Sacks (remote), J. Grandin (remote), L. Jewell

I. Opening Items

A. Call the Meeting to Order

C. Newton called a meeting of the Development Committee of Boston Preparatory Charter Public School to order on Wednesday Nov 19, 2025 at 8:03 AM.

B. Record Attendance

C. Approve Minutes

C. Newton made a motion to approve the minutes from SY26 Development Committee #1 on 09-10-25.
K. Borchert seconded the motion.
Voted to approve September Dev Committee Meeting Minutes
The committee **VOTED** unanimously to approve the motion.

D. Approve Development Committee Charter

C. Newton made a motion to Approve Development Committee Charter.
K. Borchert seconded the motion.
The committee **VOTED** unanimously to approve the motion.

II. Boston Prep Elevator Pitch

A. Why Boston Prep for you?

Committee shared out why Boston Prep is important to them as well as a story or moment that stands out to them. Everyone shared a range of reasons.

III. SY26 Progress to Date

A. Overview

Updated on Foundation, individual, and toast fundraising progress.

B. Foundations

On track to foundation goal, secured two new gifts, lapsed 3 gifts, and continue to prospect new opportunities.

C. Individuals

- We maintain strong continuity as a base with top major donors
- We are making progress meeting new individuals via events and personal connections from new insiders (staff, Board)

- We have not yet made the leap for these new donors to join or replace our current top donors but we are making progress in this cultivation

IV. FY26 Update on Progress & Prospecting

A. FY26 Pipeline Goals

FY26 Updates:

- Hosted inaugural Ethical Speaker Series & BOV
- Recruitment for Toast Committee
- Career Visit Connections:
  - Completed Visits: New Balance
  - Upcoming Visits: MFS, Wellington, ButcherBox, Deloitte, Edward M. Kennedy Institute for the US Senate (Senate Immersion Module), Southern Jamaica Plain Community Health Center, Silva Santos LLC, State Street (Tech Department), Kirkland & Ellis, BMS Physical & Occupational Therapy
- Push for **Trustee Engagement**: continuing the push to connect with individual trustees on how they want to engage with the development work– attended fall events, impact report mailing, etc.
- **Young Professionals**: traction being made with bringing in younger professionals, hoping to use this year to recruit, add to toast committee, so that next August we can kick off formally

B. FY26 Strategy Summary by Stream Updates

V. Event Follow Up

A. Boston Prep Key Takeaways

- BP Key Takeaways:
  - Pros:
    - Events are important way for us to advertise our mission and expand our impact
    - Content for social media campaign
    - New connections made
    - Space to advertise our ethics part of our mission
    - Ethical Panel built momentum for BOV: Day of Ethical Debate
  - Learnings:
    - Difficult to recruit and to build on momentum with the close proximity, will likely spread out more in future years
    - Need new strategies to bring in new supporters to these spaces

- These aren't fundraising events: but they put stakes in the ground for us. Even people who couldn't attend are starting to connect with us further

B. Committee Feedback

Committee gave feedback on how the events went and how to pivot for future. Additionally advised on using these events data to help inform decisions for moving forward.

VI. Impact Report

A. Rebranding of Annual Report

Discussed Annual Report name is now Impact report

B. Impact Report Strategy

Impact report will be mailed out and digitally sent. Discussed plan for this

VII. FY26 Toast

A. Toast Committee Update

Goal: To create an exceptional event that both celebrates Boston Prep and serves as a strong fundraiser by:

- Increasing ticket sales and event attendance
- Securing new and returning sponsors
- Supporting the development of a program that highlights Boston Prep's mission and impact. Focusing on the experiences on Alumni, Students, and staff

Returning Members: Amelia Cheers, Ted Maloney, Pivel Morton, Jovinson Ripert, David Russell, Justin Thomas, Tom Huff, Anders Peterson, Lily Jewell, Meekerley Sanon, Tori Crossman
New Members: Laura Kay, Ben Sacks, Kurt Faustin, Asante Asiedu, Jeanette Nobles

B. Toast Sponsorship Recruitment

We have a pipeline for toast sponsors and actively searching for new

C. Increasing Toast Attendance Strategy

VIII. Closing Items

A. Next Steps & Commitments

- Confirm next meeting date: **January 14th, 2025 at 8:00 AM**
- **Save the Dates: FY26 Important Dates**
  - January 14, 2026 Dev Committee #3
  - March 4, 2026 Dev Committee #4
  - April 10, 2026 Toast
  - May 27, 2026 Dev Committee #5

B. Adjourn Meeting

There being no further business to be transacted, and upon motion duly made, seconded and approved, the meeting was adjourned at 8:46 AM.

Respectfully Submitted,
C. Newton

Documents used during the meeting

- 2025_09_10_sy26_development_committee__1_minutes (1).pdf
- Toast sponsorships 2026.pdf