



Is pleased to provide this

Solicited Proposal To:

**Palisades Charter High School**

**For Continuation of our Security Services - 2018-2019 School Year**

**Corporate Address**  
1051 Candace Lane  
La Habra, CA 90631  
Telephone: (213) 718-0435

PPO License #119696



## Executive Introduction

Dear Palisades Administration:

On behalf of our entire World-1 Team, we are pleased to provide a brief introduction to our Campus Safety firm, for your immediate reference and consideration. Our goal is to continue to provide high-quality Security Services to Palisades Charter High School in 2018-2019. After implementing our services and staffing the Security team at PCHS in October of 2017, we have gained a unique and thorough understanding of the site-specific security needs of your beautiful campus and diverse student-body.

On July 1<sup>st</sup>, 2018 World-1 proposes to continue to provide PCHS with a seasoned staff of Security Professionals. Our staff includes recognized current and former school police officers to conduct the site-specific training that meets and exceeds California's SB 1626 Law. Subsequently, we employ strategic, physical and technological solutions, such as CCTV, AI and other controls that are tailored to your administrative needs, student culture and school mission purpose. In providing customizable solutions that will meet all state mandates and your individual charter requirements, our firm has put together an experienced team who are familiar with your campus.

Please take a look at the enclosed information and let us know when we can meet to discuss our capabilities in person.

Thank you again,

A handwritten signature in black ink, appearing to read "Peter Straka".

Peter Straka  
Account Manager  
World-1 Security Specialists  
(818) 521-1395  
peterstraka@world-1security.com



## **Executive Summary**

World-1 Security Specialists, a Seven Shields Company, confidently submits this business profile as a way of introduction to the firm's mission, values and practices.

Seven Shields is an emerging industry provider in the global security market. The company is an international security and risk management contracting and consulting firm headquartered in Los Angeles County - Southern California region. It provides clients with comprehensive security services to help mitigate risks and safeguard valuable company assets such as life, property and information.

World-1 is a leader specializing in institutional, hospitality, and corporate security services in the Southern California and Southwest U.S. region's geographic markets, and enjoys widespread recognition for work in the area of mixed, high-requirement security. Also experienced with international overseas missions, Seven Shields employs between 350 permanent security officers and has more than 200 security personnel and individual contractors on standby within the region and more across the world.





World-1 is currently working at the forefront of design and security implementation programs that focus on client security needs across different industries. The firm is equipped with security professionals with an inherent understanding of security solutions through the use of innovative technology. With experience in security networks and infrastructure, World-1 employs qualified agents who assess and mitigate the risk of information systems and security systems.

### **Experience and Qualifications**

Experience makes World-1 unique. Our team members have footprints and a professional presence across the globe, including extensive experience in Southern California High Schools. World-1 is proud to have three accomplished law enforcement professionals on staff, all of whom have spent substantial amounts of time working in similar environments to Palisades Charter High School.

Vice President of Operations David Welp is a retired Huntington Park Police Officer. Mr. Welp worked in several charter schools in the city of Huntington Park for 18 years. Part of his daily beat was to oversee activities at 6 different charter schools in the city. This included assisting the schools with various types of incidents, such as: students with weapons, teacher/student incidents, drugs on campus, and students skipping classes.

Mr. Humberto Lozano worked with LAUSD as an Officer and was assigned to Roosevelt High School for several years. After his tenure at Roosevelt, Mr. Lozano spent 20 years working as an investigator of various crimes and incidents on school campuses.

Mr. Freddy Ramirez has been with World-1 for many years. He is currently working as a Pico Rivera School Police Officer. Mr. Ramirez's expertise with students and teachers is unparalleled. His ability to ensure safety and security in any high school environment makes him a great asset to our team.



World-1 also employs DA Investigators and many other retired Officers who bring years of experience in high schools throughout greater Los Angeles.

These members of the team include: specialists with unrivaled experience in operations, risk analysis, threat assessment, engineering, counter-terrorism, simulation and evaluation techniques, business management and development, and information technology and systems infrastructure

All World-1 security personnel are trained to de-escalate situations before they spin out of control. Also, we believe our officers should maintain a close relationship with school administrators and staff. Cohesion between our team and yours will yield the best possible outcome in any situation that may arise on campus.

This array of knowledge allows World-1 to bring real-world application and expertise to the client's challenges and provide teams to address a wide variety of issues, threats, and obstructions. World-1 is also able to engage with clients at every stage of their security initiatives from risk assessment to design development and implementation.





World-1 has provided high-level security and counter-terrorism training and services to the companies as well as worked with the community and governing bodies in areas of homeland security defense. World-1 analysts disseminate intelligence reports and prepare all-source intelligence products to support security projects.

World-1, upon request, provides a listing of current contracts as well as past contracts that are within the same breadth, size and scope of work, along with detailed information including contact information and references.

### **Business Profile/Qualifications**

World-1 is a privately owned, California based, state-licensed security guard company that is sanctioned and recognized under the Bureau of Security and Investigative Services (Private Patrol Operator License # 119696).

World-1 is a member or affiliate of the following business industry and cultural associations:

NASCO (National Association of Security Companies)

CALSAGA (California Association of Licensed Security Agencies, Guards and Associates)

IAHSS (International Association for Healthcare Security and Safety)

IFPO (International Foundation for Protection Officers)

BOMA (Building Owners and Managers Association)

BNI (Business Networking Association)



## Creative Concepts

Contractors and specialists train together in a team of professionals with unsurpassed military, law enforcement and security background. All members are properly vetted for credentials, licenses, and experience. These professionals provide the expertise and innovation necessary to satisfy the most sophisticated client's security needs.

World-1 management, along with key specialists and contractors, and qualified field and site specialists, currently train with LAPD Special Weapons and Tactics teams along with Tactical Missions Consulting. They focus on training

and development with up-to-date critical incident management skills and tactical strategies including the following:

- Active shooter training
- Armored Vehicle Operations and Motorcade
- Barricaded Subjects and Stealth Entry Tactics
- Explosive Breaching
- High-risk warrant service - Rapid Entries
- Hostage rescue tactics (HRT)
- Mobile Assaults
- Multi-Action Counter Terrorism Action Capabilities (MACTAC)
- Tactical Emergency Casualty Care
- Tactical Command Post Management

In addition to the specialized training, World-1 provides the client and the corporate setting with training in areas of safety and crisis prevention management. World-1 deploys corporate consultants and management specialists to clients in order to provide ongoing education and seminars in the area of corporate safety.



World-1 also has in-house security training services approved by the State of California to both (1) issue certifications to un-licensed personnel in order for them to qualify for licensure under the state, (2) issue additional training and certification to guards and public safety officers, (3) refer and train within and at offsite training facilities for permits, and (4) experience with training corporate employees for basic and intermediate security training. For Palisades Charter High School, all of our staff will be trained according to the California School Security Guard Training Syllabus before ever setting foot on campus. Please see the course outline below:

### **School Security Guard Training Syllabus**

*With the passage of SB 1626 in 1998, state law requires security guards in K-12 school districts or California community college districts to complete a course of training developed by BSIS. The law took effect July 1, 2000, and effects guards working on school property for more than 20 hours per week. The training requirement affects only guards employed pursuant to a contract between a K-12 school district or California community college district and a private patrol operator.*

The following syllabus outlines the new course of training:

#### **TOPICAL OUTLINE**

- 1.0 Role and Responsibility of School Security Officer (4)*
- 2.0 Laws and Liability (8)*
- 3.0 Security Awareness in the Educational Environment (3)*
- 4.0 Mediation/Conflict Resolution (4)*
- 5.0 Disasters and Emergencies (1)*
- 6.0 Dynamics of Student Behavior (3)*
- 7.0 Examination (1)*

*Total Hours - 24*





Our technology infrastructure allows us to take advantage of information technology (IT) advances and utilize the following:

- Paperless reporting and report management system using web-portals and mobile devices
- Real-time Guard Tour Device using GPS and RFID for reporting and management
- High-end surveillance monitoring systems
- Specialized access control systems
- Latest deterrents, equipment and signage in the industry



### **Value-Added Security Development**

World-1 offers professional guard services tailored to fit the needs of our clients. The application and screening process ensures that all candidates are qualified and demonstrate strong customer service, exhibit a commitment to excellence and possess the ability to act quickly and calmly in an emergency.

Corporate training and education for specialists, officers, and client employees is provided in order to keep up with due diligence and exemplify professionalism.



Corporate training in the following areas is also a key component to our success:

- Security Training and Education
- Corporate Emergency Preparedness Training
- First Responder Training
- Disaster Preparedness
- HAZMAT Training
- Bioterrorism, Chemical, Radiation, and Mass Casualty Emergency Readiness Training
- Risk, Threat and Vulnerability Assessment
- Executive Protection and Special Event Training
- Technical Surveillance and Counter Measures
- After-hours Escort Services
- Workplace Violence Prevention
- Crisis Prevention Training

### **Post Order and Scope of Work Information**

All World-1 personnel maintain a professional appearance and as the gatekeepers to our client's event, management ensures that uniforms are clean and professional in appearance at all times.

World-1 issues all new security officers with a security officer's manual developed by industry and recognized by industry leaders. Furthermore, the firm does ensure that all manuals are updated annually through governing agency standards or on an as needed basis.

With the proximity of the client location from our headquarters, our supervisor or manager will be relocated to stay in the area during the course of the event. Further, the project executive, manager and Senior Training Officer shall be available by phone or email at any time, unless otherwise noted and a replacement provided. Although client will have a cost breakdown of associated



security officers, our project executive, administrator and manager costs are included in the service we provide at no additional cost. World-1 supervisors are utilized as a liaison between World-1 and clients. Supervisors are on duty 24 hours a day, 365 days per year for your convenience and will regularly make spot checks to prevent the issue of complacency.

A standard set of Post Orders shall be provided for all posts to ensure general procedures and site-specific guard responsibilities.

World-1 currently prepares Daily Activity Reports (DAR) and Incident Reports (IR). The company has extensive experience in preparing these reports and proposes an experienced Senior Training Officer that will review and ensure proper documentation. However, World-1 also utilizes a paperless function that is web-based and can be utilized during the event. The client's management team will be able to view reports and activity in real-time. Furthermore, as an added bonus, a handheld device for guard tour reporting is also in use at different events and facilities. World-1 can provide report management online.

World-1 utilizes paperless activity logs for daily turnover of shift and ensures that all DAR and IR reports are annotated. It is important and a focal point for our shift change coordinator and Senior Training Officer to ensure that the log is utilized and available for review at any given time by both our clients and senior executives within our organization. In terms of paperless reporting, these functions are all available through a third-party program World-1 currently utilizes.

World-1's standing post guards are often used to maintain order, deter crime, enforce rules, and promote safety. However, they can also facilitate a number of other related activities, such as parking control, taking tickets, watching equipment overnight, and helping to answer questions from your guests.

World-1 shall consult with client to ensure foot patrols and vehicle patrols are conducted in accordance with the requirements. This cost proposal does not assume that any vehicles are provided for the event. However, the company has the capability to provide bicycles, golf carts or regular vehicles for our security officers to utilize for patrols. These additions may require an additional cost or none at all. Proper automobile insurance liability will be maintained for both vehicles provided by the company and/or the client.



At World-1, all security officers are equipped with two-way radios and cell phones to ensure constant communication with the management team. Each and every security officer is in-serviced regularly regarding your specific site to further enhance the protection we provide.

Security officers are required to abide by instructions pertaining to the use of personal devices and equipment such as tablets, televisions, radios, video games, books and newspapers. World-1 goes the extra mile in ensuring all officers use devices such as Bluetooth headsets while on duty.

World-1 has taken a unique approach to the business of contract security. Many of our competitors employ minimally screened and trained officers. Our approach involves a proactive method of utilizing well-groomed, exceptionally trained, uniformed security officers. Our strategy entails several steps to mitigate the possibility and opportunity for theft of property, natural disaster, or injury to persons for the event.

### **Project Timeline and Delivery Schedule**

A following project timeline and delivery schedule is provided. If awarded, we will provide a detailed Schedule for the 2018-2019 school year.

<b>EVENT</b>	<b>DATE</b>
Contract Renewal Announcement	TBA
2018-2019 Security Team Meeting with PCHS	TBA (June/July)
Project Personnel Orientation (Security System and Documentation Process)	TBA (June/July)
Project Executive and Senior Training Officer Walk Thru (Client Site)	TBA
All Project Personnel Walk Thru and Orientation to Client Site (Training session with PCHS in-house security)	TBA
Project Start Date	July 1, 2018
Project End Date	June 30, 2019



The following labor categories are provided based on the needs of client. In addition to the below onsite service providers, as an added value World-1 shall ensure this team is appropriately managed through our management team.

### **Senior Training Officer**

At the option of the Client, World-1 will provide one leader in charge of all other guards as private security protocol. This person will be the proxy point of contact for client when supervisors or managers are not available immediately. We will utilize the Senior Training Officer position for all sites when deemed necessary. In the case of the day and evening hours, there will be one Training Officer throughout.

If agreed to by the Client, he/she is responsible for supervising the security officers directly under his/her charge, and for ensuring that all security posts are properly staffed as required by the contract. This position requires qualifying experience, maturity, good judgment and good interpersonal skills. Responsibilities include, but are not limited to: supervision of security personnel, preparation of work schedules, inspection of officers to ensure effective security coverage, investigation of incidents, preparation of incident reports, maintaining control of furnished equipment, addressing and resolving employee issues, implementing post and general orders, and communicating effectively with the public.

### **Security Officer**

The security officer carries out instructions primarily oriented toward ensuring that emergencies and security violations are readily discovered and reported to the appropriate authority. He/she enforces regulations to prevent breaches of security throughout the venue or event while on watch. Exercises judgment and uses discretion in dealing with first responder issues. Prevents, Observes and Reports. Keeps situations under surveillance, and reports situations to the proper authorities. Duties include, but are not limited to: communicating with and assisting the public, standing post, performing duties as assigned, maintaining order and discipline at assigned post, preparing complete duty logs, incident reports and other reports as required, working on both stationary and roving posts, and rendering security assistance as needed.



## **Pricing and Table of Cost Breakdown**

Our cost breakdown for Security Services at Palisades High School is broken into two Options (“A” and “B”) and is outlined below:

*\*Please also see attached Month by Month Cost Breakdown for reference.  
\*\*This is a calculated best estimate of pricing. This does not include special events or special circumstances that may require additional guard coverage/hours/cost.*

### **OPTION “A” (Recommended by PCHS)**

- **Student School Days -- Coverage from 7:00am-11:30pm --**
  - Days: 175
  - 4 Officers (32 hours) per day @ \$26/hr.
  - 1 Officer (8 hours) per day @ \$29/hr.
  - Annual Cost: \$186,200
  
- **Non-Student School Days -- Coverage from 3:00pm-11:30pm --**
  - Days: 74
  - 2 Officers (16 hours) per day @ \$26/hr.
  - Annual Cost: \$30,784
  
- **Saturday -- Coverage from 7:00am-9:00pm --**
  - Days: 52
  - 2 Officers (14 hours) per day @ \$26/hr.
  - Annual Cost: \$18,928
  
- **Sunday & Holidays -- Coverage from 7:00am-7:00pm --**
  - Days: 52+12=64
  - 1-2 Officers (12 hours) per day @ \$26/hr.
  - Annual Cost: \$19,968
  
- **Misc. Number of Hours for Events and Threats as Needed Student School Days +1 Roving/Supplemental Officer -- Coverage TBD**
  - Hours: 80 hours @ \$26/hr.
  - Annual Cost: \$2,080

**OPTION “A” ESTIMATED ANNUAL COST: \$257,960**



## **OPTION "B"**

*(Option "A" plus any additional shifts as needed)*

*The number of guards employed will be based on Palisades Charter High School's needs. We will coordinate with Administration on all personnel issues, including new hire screenings. All officers will be required to be PCHS Human Resources Dept. approved. All officers will be reviewed on a semi-annual basis, and pay raises will be awarded to officers who meet all expectations of both World-1 and Palisades Charter High School. Any employee pay increase must be approved by school administration.*

**Payment terms are agreed upon at the time of contract.**

### **Insurance**

World-1 currently carries all insurance certificates, insurance endorsements and waivers of subrogation.

World-1 maintains commercial general liability and property damage insurance, including endorsements or coverage for contractual liability, and product liability/completed operations, with a minimum single limit of Five Million Dollars (\$5,000,000.00). Additionally, World-1 maintains errors and omissions liability insurance with a minimum single limit of Five Million Dollars (\$5,000,000.00).



### Closing Summary

World-1 respectfully submits this unsolicited proposal for specialized security services to Palisades Charter High School. If there is any further information that you would like to see, please feel free to make a request or inquiry through your assigned point of contact.

If you should have any questions, concerns, comments, or would like to communicate anything, please do not hesitate to call.

Sincerely,

A handwritten signature in black ink, appearing to read "Peter Straka".

Peter Straka  
Account Manager  
World-1 Security Specialists  
(818) 521-1395  
peterstraka@world-1security.com