PCHS Track & Field Project Development & Funding Update

Pledged from AYSO Region 69	\$150,000
Pledged from Westside Breakers	50,000
Proceeds from Booster Auction	24,800

TOTAL FUNDRAISED AT INCEPTION OF PROJECT \$224,800

Other Funding possibilities:

- 1.) AYSO has pledged more over the next 12 months
- 2.) Westside Breakers will consider more upfront for lower hourly rate

\$850,000

- 3.) The PCHS Fund is dedicating \$250,000 for the project
- 4.) Donor Brick Campaign goal is \$250,000

FINANCIAL BREAKDOWN:

Amount of Loan

Total Cost of Project (using highest bid)	\$1,360,000
Proceeds from Development to date Net Proceeds from Permit Reserve Total Available	\$224,800 <u>402,000</u> \$626,800
Amount used to offset loan (contingency fac	tor) (\$510,000)



June 2, 2017

Dr. Pamela Magee, Executive Director and Principal Mr. Greg Wood, Chief Business Officer Palisades Charter High School 15777 Bowdoin Street Pacific Palisades, CA 90272

Dear Dr. Magee and Mr. Wood,

EXPRESSION OF INTEREST LETTER

Cathay Bank, a California Banking Corporation ("Bank" or "Lender") is pleased to present Palisades Charter High School ("Borrower", "Pali High" or "School") with this Expression of Interest Letter for the following credit facility: a flexible credit facility in the approximate amount of \$850,000 to finance the construction/rehabilitation of a new track and field at the "Stadium by the Sea" located on the School's campus.

It is emphasized that this is only an expression of interest and is not intended as, nor should it be construed to be, a commitment to lend. Rather, it should be viewed as a sincere expression of our interest in serving the credit needs of Pali High and as a basis for continued discussion. In this regard we envision the following terms and conditions as representative of Credit Facilities that will serve the needs of Pali High.

The Terms and Conditions of this proposed Credit Facility are as follows:

Borrower: Palisades Charter High School, a California Non-Profit Public Benefit

Corporation.

Credit Facilities: For a period of no more than six months, a non-revolving line of credit in

the amount of \$850,000 to finance progress payments against eligible invoices presented with a draw request. Following the expiration of the drawdown period, the Credit Facility is to convert to a <u>fully-amortizing term</u>

loan.

No prepayment penalty to apply during the life of the term loan.

Purpose: To finance the construction/rehabilitation of a new track and field project

and other TBD and related facilities located at the Stadium by the Sea.

Facility Fees: 0.25% of the Credit Facilities or \$2,125. Legal documentation fees to be

included in this amount unless it is necessary for them to be prepared by outside legal counsel. If this is the case, they will then need to be paid by the

Borrower.

Interest Rate: Wall Street Journal Prime + 0.50% with a floor rate of interest of 4.50%.

Guarantors: None.

Collateral: UCC-1 blanket filing on all assets of Palisades Charter High School.

Maturity:

Up to 5.5 years from the Promissory Note date.

Repayment:

Monthly payments of interest, which then convert to monthly payments of principal and interest, to be automatically debited from a designated DDA account with the Bank.

Financial Covenants: For the entire term of the Credit Facility, the following covenants will apply:

- 1. Borrower to maintain aggregate deposits in Cathay Bank at a level at least equal to the outstanding term loan balance. This covenant will be tested at each month end by the Bank throughout the life of the loan.
- 2. For the term loan, a minimum debt service coverage ratio of 1.10:1.00 as measured by the separate and annual profit and loss statement for the Civic Center Permit Account as of June 30th of each year. Such financial statement to be certified by the Chief Business Officer of Borrower.

Reporting Covenants:

- 1. Annual CPA-Audited financial statement as of Borrower's fiscal year ending June 30th to be submitted by December 15th of each calendar year following the end of the accounting period.
- 2. Internally-prepared annual profit and loss statement for the Civic Center Permit Account as of June 30th due by September 30th of each year.
- 3. Annual business tax return of Borrower to be submitted within 30 days after filing and no later than December 15th of each calendar year. If an extension is filed, proof of the extension will be required.
- 4. Other reports and information as reasonably requested by the Bank.

Other Terms & Conditions:

- 1. Borrower to continue maintaining its primary operating accounts with
- 2. Borrower to maintain all-risk, personal property, and general liability insurance issued by carriers acceptable to the Bank.
- 3. All out-of-pocket expenses, including but not limited to loan documentation fees, legal fees (if any), etc. to be paid by Borrower.
- 4. Repayment of the \$835,000 in funds borrowed internally according to the Cash Borrowing Resolution dated May 3, 2016 shall be considered primary and non-subordinate to any other obligation of the School, and shall be repaid from revenues accruing to the School before any other obligation of the School is met from such revenues other than the Subject Credit Facilities outlined in this Expression of Interest Letter dated June 2, 2017 in the aggregate amount of \$850,000 and pursuant to loan documentation to be executed by and between Cathay Bank and Palisades Charter High School. Documenting this condition of the proposed financing will require a Subordination Agreement to be executed as part of the loan documentation package. Both loans are dependent on the same source of repayment and both shall be allowed to

	115"		

- amortize simultaneously. The Subordination Agreement simply outlines priority under the security agreement perfected by the UCC-1 filing the Bank will have on the assets of the School.
- Borrower to maintain a valid charter with the Los Angeles Unified School District.
- 6. Borrower to maintain a valid lease arrangement with the Los Angeles Unified School District for the duration of the credit facilities extended by the Bank.
- Other terms and conditions may be established during the loan approval process.

Please be advised that we expect to engage in further discussions with you, and will require additional information from you, before deciding whether to issue a commitment. If we do issue a commitment, it will contain representations, warranties, conditions, covenants, and events of defaults, which may not be contained in this Letter. In any event, we will not be committed to make credit available to you unless we give you a written commitment to do so. This Expression of Interest Letter is provided solely for the purpose described herein, and may not be relied upon, or disclosed to, any other party without the consent of the Bank.

If the terms and conditions outlined in this Expression of Interest Letter are acceptable to you, please sign and return a copy of it to us along with a good faith deposit for \$1,000 made payable to Cathay Bank so that we can proceed with our customary due diligence and underwriting work. This fee will be applied towards the Facility Fee. If there is anything that you would like to discuss or if we can be of any further assistance, please feel free to contact David Perry at (626) 279-3260.

David Perry
First Vice President
Corporate Lending

Accepted & Acknowledged on this _____ day of ______, 2017 by one of the following:

By:

Dr. Pamela Magee, Executive Director and Principal
Mr. Greg Wood, Chief Business Officer

Initials:

PCHS FY 16/17 CIVIC CENTER/PERMIT 10 YEAR CASH FLOW PROJECTIONS

		Actuals	Actuals	Actuals	Actuals	Actuals	Actuals	Estimated Actuals	Projection	Projection	Projection		Projection	Projection	Projection
Year#		-	2	3	•	5	9	7	8	6	L	_	11	12	13
	2009-2010	2010-2011	2011-2012	2012-2013	2013-2014	2014-2015	2015-2016	2015-2017	2017-2018	2018-2019	2019-2020		2020-2021	2022-2023	2024-2025
Operating ProfivExpenses	Total	Total	Total	Total	Total	Total	Total	Total	Total	Total	Total		Total	Total	Total
	Permits Only														
Revenue \$	\$ 225,427 \$	489,447	\$ 642,248	\$ 672,918	\$ 863,598	\$ 943,018	\$ 1,059,517	\$ 990,000	1,034,686	1,056,932		1,081,770	1,107,191	1,133,210	1,159,841
Total Expenses	102,759 \$	278,325	\$ 331,621	\$ 311,665	\$ 357,914	\$ 444,670	\$ 472,325	\$ 581,377	\$ 576,138	\$ 594,516	•	611,520 \$	\$ 600,029	646,999 \$	665,503
Profit Contribution to Loan-Civic Center Permits \$	\$ 122,668 \$	211,122	5 310,627	\$ 361,253	\$ 505,684	\$ 498,349	\$ 587,192	\$ 408,623	\$ 458,548	\$ 462.4	462.415 \$ 47	470,250 \$	478,182 \$	486,211 \$	494,338
										These Figure	These Figures Are Copied Balow	Balow			
Debt Service; Track \$	\$ 104,580 \$	118,246	128,990	\$ 128,787	\$10,467	247 96.9	187 787	126 903	488	186.802		186.802 €	155 669 5	,	•
Total Debt Service \$	\$ 104,580 \$	294,426	1		244,275						150	1		\$,	
Permit Operations Profit (Loss)-Current	\$ 18,088 \$		(124,958)	\$ (447)	\$ 261,409	\$ 260,387	\$ 399,405	\$ 221,820	\$ 271,746	\$ 275,613	~	283,448 \$	322.513 \$	486,211 \$	454,338
	\$	(65,216)													
General Fund: Construction Loaned To Permit Fund	•	(550,000)													
Ending Amt. Due To (General Fund)/Available for Def. Maint.	· ·	9	S (740.174) S	\$ (740.621) \$	\$ (479.212) \$	\$ (218,825) \$	180,580	402,400	\$ 674,146	\$ 949,759	s	1,233,206 \$	1,555,720 \$	2,041,931 \$	2,536,269
Note - If Pool Loan paid in full Recommended Deferred Maintenance:			1					s	\$ 496,052	\$ 328,136	S	s	152,506 \$	•	
Track/Field & Pool \$		124,118 \$	124,118	\$ 124,118	\$ 124,118 \$	\$ 124,118	3 \$ 124,118	3 \$ 124,118	\$ 124,118 \$		124,118 \$ 1	124,118 \$	124,118 \$	124,118 \$	124,118
Cumulative	•**	124,118	\$ 248,235	\$ 372,353	\$ 496,471	\$ 620,588	\$ 544,706	\$ 665,524	5 792,941	\$ 917,059		1,041,176 \$	1,041,176 \$	1,041,176 \$	1,041,176
BOTW Loan Paid on 42015, Pool Ioan now to lifetime benefits fund (fund 20.8) at 4.5% interest rate	ifetime benefits fun	1 (fund 20.0) at 4.5	% interest rate												
	Copied from ab	oveProfit C	ontribution to Loan	Civic Center Permi	Copied from aboveProfit Contribution to Loan-Civic Center Permits (Free Cash Flow To Service Debt) A.	o Service Debt)	ע	\$ 408,623	\$ 458,548 \$		462,415 \$ 4	470,250 \$	478,182 \$	486,211	
	Annual Debt Servic	on the \$850,000	Ferm Loan With Cat	hay Bank (See Amo	Annual Debt Service on the \$850,000 Term Loan With Cartiay Bank (See Amortization Schedule):			\$ 190,159	\$ 190,159	\$ 190,159	•	190,159 \$	190,159 \$	190,159	
	Annual Debt Service	2 on the \$835,000 l	nternal Term Loan (Currently in Place (\$	Annual Debt Service on the \$815,000 Internal Term Loan Currently in Place (See Amortization Schedule);	redule):		\$ 186,803	186,803	\$ 186,803	•	186,803 \$	186,803 \$	186,803	
					Total Annual Debt Service B:	ervice B:		\$ 376,962	\$ 376,962 \$		376,962 \$	376,962 \$	376,962 \$	376,962	
					Debt Service Coverage Ratio A/B:	age Ratio A/B:		1.08	1,22		1.23	1.25	1.27	1.29	
								ž	Note: The Debt Service Coverge Ratio Covenant Will Not Be Tested Until June 30, 2018	Coverge Ratio	Covenant Will N	tot Be Tested L	Jntil June 30, 2011		

Loan Calculator

Enter Values	
Loan Amount	\$ 850,000.00
Annual Interest Rate	4,50 %
Loan Period in Years	5
Number of Payments Per Year	12
Start Date of Loan	1/1/2018
Optional Extra Payments	\$

Loan Summary	,	
Scheduled Payment	\$	15,846.57
Scheduled Number of Payments		60
Actual Number of Payments		60
Total Early Payments	\$	
Total Interest	\$	100,793.98

Lender Name:

Pmt No.	Payment Date	Beginning Balance	Scheduled Payment	Extra Payment	Total Payment	Principal	Interest	Ending Balance
1	2/1/2018		\$ 15,846.57	s -	\$ 15,846.57 \$	12,659.07 \$	3,187.50	\$ 837,340.93
2	3/1/2018	837,340.93	15,846.57		15,846.57	12,706.54	3,140.03	824,634.40
3	4/1/2018	824,634.40	15,846.57		15,846.57	12,754.19	3,092.38	811,880.21
4	5/1/2018	811,880.21	15,846.57		15,846.57	12,802.02	3,044.55	799,078.19
5	6/1/2018	799,078.19	15,846.57		15,846.57	12,850.02	2,996.54	786,228.17
6	7/1/2018	786,228.17	15,846.57		15,846.57	12,898.21	2,948.36	773,329.96
7		773,329.96	15,846.57	_	15,846.57	12,946.58	2,899.99	760,383.38
	8/1/2018	760,383.38	15,846.57		15,846.57	12,995.13	2,851.44	747,388.25
8	9/1/2018		15,846.57		15,846.57	13.043.86	2,802.71	734,344.39
9	10/1/2018	747,388.25	15,846.57	1 5 1	15,846.57	13.092.77	2,753.79	721,251.62
10	11/1/2018	734,344.39			15,846.57	13,141.87	2,704.69	708,109.74
11	12/1/2018	721,251.62	15,846.57	•	15,846.57	13,191.15	2,655.41	694,918.59
12	1/1/2019	708,109.74	15,846.57	•			2,605.94	681,677.97
13	2/1/2019	694,918.59	15,846.57	•	\$190,15	294	2,556.29	668,387.69
14	3/1/2019	681,677.97	15,846.57		\$ 190,12	0.01	2,506.45	655,047.58
15	4/1/2019	668,387.69	15,846.57	-		A -	2,456.43	641,657.44
16	5/1/2019	655,047.58	15,846.57	*	Annual	12507	2,406.22	628,217.09
17	6/1/2019	641,657.44	15,846.57	-	1-11.11.1020			614,726.34
18	7/1/2019	628,217.09	15,846.57	-	SERVICE	~~	2,355.81	
19	8/1/2019	614,726.34	15,846.57				2,305.22	601,185.00
20	9/1/2019	601,185.00	15,846.57	-		A . 1.	2,254.44	587,592.87
21	10/1/2019	587,592.87	15,846.57		CATHAY	BANK	2,203.47	573,949.78
22	11/1/2019	573,949.78	15,846.57	-			2,152.31	560,255.53
23	12/1/2019	560,255.53	15,846.57	-	Tarm	LOPN	2,100.96	546,509.92
24	1/1/2020	546,509.92	15,846.57			,	2,049.41	532,712.76
25	2/1/2020	532,712.76	15,846.57	-	15,846.57	13,848.89	1,997.67	518,863.87
26	3/1/2020	518,863.87	15,846.57	-	15,846.57	13,900.83	1,945.74	504,963.04
27	4/1/2020	504,963.04	15,846.57		15,846.57	13,952.95	1,893.61	491,010.09
28	5/1/2020	491,010.09	15,846.57		15,846.57	14,005.28	1,841.29	477,004.81
29	6/1/2020	477,004.81	15,846.57		15,846.57	14,057.80	1,788.77	462,947.01
30	7/1/2020	462,947.01	15,846.57		15,846.57	14,110.52	1,736.05	448,836.50
31	8/1/2020	448,836.50			15,846.57	14,163.43	1,683.14	434,673.07
32	9/1/2020	434,673.07			15,846.57	14,216.54	1,630.02	420,456.52
33	10/1/2020	420,456.52		-	15,846.57	14,269.85	1,576.71	406,186.67
34	11/1/2020	406,186.67			15,846.57	14,323.37	1,523.20	391,863.30
35	12/1/2020	391,863.30			15,846.57	14,377.08	1,469.49	377,486.23
		377,486.23		_	15,846.57	14,430.99	1,415.57	363,055.23
36	1/1/2021	363,055.23			15,846.57	14,485.11	1,361.46	348,570.12
37	2/1/2021				15,846.57	14,539.43	1,307.14	334,030.69
38	3/1/2021	348,570.12			15,846.57	14,593.95	1,252.62	319,436.74
39	4/1/2021	334,030.69			15,846.57	14,648.68	1,197.89	304,788.06
40	5/1/2021	319,436.74			15,846.57	14,703.61	1,142.96	290,084.45
41	6/1/2021	304,788.06				14,758.75	1,087.82	275,325.70
42	7/1/2021	290,084.45		-	15,846.57	14,814.09	1,032.47	260,511.61
43	8/1/2021	275,325.70			15,846.57	14,869,65	976.92	245,641.96
44	9/1/2021	260,511.61		1.	15,846.57	14,925.41	921.16	230,716.55
45	10/1/2021	245,641.96		-	15,846.57		865.19	215,735.17
46	11/1/2021	230,716.55	15,846.57	-	15,846.57	14,981.38		200,697.61
47	12/1/2021	215,735.17		-	15,846.57	15,037.56	809.01	185,603.66
48	1/1/2022	200,697.61	15,846.57	*	15,846.57	15,093.95	752.62	170,453.11
49	2/1/2022	185,603.66	15,846.57		15,846.57	15,150.55	696.01	
50	3/1/2022	170,453.11	15,846.57	*	15,846.57	15,207.37	639.20	155,245.74
51	4/1/2022	155,245.74	15,846.57		15,846.57	15,264.39	582.17	139,981.35
52	5/1/2022	139,981.35	15,846.57		15,846.57	15,321.64	524.93	124,659.71
53	6/1/2022	124,659.71	15,846.57		15,846.57	15,379.09	467.47	109,280.62
54	7/1/2022	109,280.62			15,846.57	15,436.76	409.80	93,843.86
55	8/1/2022	93,843.86			15,846.57	15,494.65	351.91	78,349.20
56	9/1/2022	78,349.20		2	15,846.57	15,552.76	293.81	62,796.45
57	10/1/2022	62,796.45			15,846.57	15,611.08	235.49	47,185.37
	11/1/2022	47,185.37		-	15,846.57	15,669.62	176.95	31,515.75
58		31,515.75			15,846.57	15,728.38	118.18	15,787.36
59	12/1/2022 1/1/2023	15,787.36		-	15,787.36	15,728.16	59.20	0.00

PCHS
LOAN PROPOSAL COMPARISON (with Loan Amortization)

Date	Payment	Principal	Interest	Total Interest Paid/Received	Principal Balance	Total Interest Payments Per Year @ 4.5%	Ear	nty Interest ned @.65% mpounded)		
Original Lo	an Amount	\$ 835,000								
May-16		\$12,435.67	\$3,131.25	\$3,131.25	\$822,564.33		\$	452,29		
Jun-16		\$12,482.30			\$810,082.02	\$6,215.87	\$	452.54		
Jul-16		\$12,529.11			\$797,552.91		\$	452.78		
Aug. 2016		\$12,576.10		\$12,244.50	\$784,976.81		\$	453.03		
Sept. 2016		\$12,623.26		\$15,188.16	\$772,353.55		\$	453,27		
Oct. 2016		\$12,670.60		\$18,084.49	\$759,682.96		\$	453.52		
Nov. 2016	\$15,566,92	\$12,718.11	\$2.848.81	\$20,933,30	\$746,964.85		\$	453,76		
Dec. 2016		\$12,765.80			\$734,199.05		\$	454,01		
Jan. 2017		\$12,813.67		\$26,487.66	\$721,385.37		\$	454,26		
Feb. 2017	\$15,566.92	\$12,861.73	\$2,705.20	\$29,192.86	\$708,523.65		\$	454,50		
Mar. 2017		\$12,909.96		\$31,849.82	\$695,613.69		\$	454.75		
Apr-17		\$12,958.37			\$682,655.32		\$	454.99		
May-17		\$13,006.96			\$669,648.36		\$	455.24		
Jun-17		\$13,055.74			\$656,592.62	\$33,313.65	\$	455.49	\$ 5,449.60	\$ 27,864.05
Jul-17		\$13,104.70			\$643,487.92		\$	455.73		
Aug. 2017		\$13,153.84			\$630,334.08		\$	455.98		
Sept. 2017		\$13,203.17			\$617,130.91		\$	456.23		
Oct. 2017		\$13,252.68			\$603,878.23		\$	456.47		
Nov. 2017		\$13,302.38			\$590,575.85		\$	456.72		
Dec. 2017		\$13,352.26			\$577,223.59		\$	456.97		
Jan. 2018		\$13,402.33			\$563,821.26		\$	457.22		
Feb. 2018		\$13,452.59			\$550,368.66		\$	457,46		
Mar. 2018		\$13,503.04			\$536,865.63		\$	457.71		
Apr-18		\$13,553.67		# 1000 BY 1000 BY 1000 B	\$523,311.95		\$	457.96		
	\$15,566.92	\$13,604.50	\$1 962 42		\$509,707.45		\$	458.21		
May-18 Jun-18	\$15,500.92	\$13,655.52	\$1,911.40		\$496,051.93	\$26,262.36	\$	458.46		
Jul-18	\$15,566.92	\$13,706.73	\$1,860,19		\$482,345.20		\$	458.70		
Aug. 2018		\$13,758.13			\$468,587.08		\$	458.95		
Sept. 2018		\$13,809,72			\$454,777.36		\$	459.20		
Oct. 2018		\$13,861.51			\$440,915.85		\$	459.45		
Nov. 2018		\$13,913.49			\$427,002.37		\$	459.70		
Dec. 2018		\$13,965.66	\$1,601.26		\$413,036.70		\$	459.95		
Jan. 2019		\$14,018.03	\$1,548.89		\$399,018.67		\$	460.20		
Jan. 2015	\$15,500,92	\$14,010.00	\$1,496.32		\$384,948.07		\$	460.45		
4121	6,803	OU	\$1,443.56		\$370,824.70		\$	460.70		
410	0,000		\$1,390.59		\$356,648.38		\$	460.95		
		1	\$1,337.43		\$342,418.89		\$	461.20		
Ann	MAL L	LOT	\$1,284.07		\$328,136.04	\$18,887.15	\$	461.45		
-			\$1,230.51		\$313,799.62	104.000.000	\$	461.70		
SELLY	ICE O	21	\$1,176.75		\$299,409.45		\$	461.95		
			\$1,122.79		\$284,965.32		\$	462.20		
PALI	HIG	H	\$1,068.62		\$270,467.02		\$	462,45		
			\$1,014.25		\$255,914.35		\$	462,70		
INT	ERNAL	LOAN	\$959.68		\$241,307.10		\$	462,95		
	01-11-15		\$904.90		\$226,645.08		\$	463.20		
Eab 2020	£15 566 02	\$14 717 00	\$849.92		\$211,928.08		\$	463,45		
Feb. 2020		\$14,717.00 \$14,772.19	\$794.73		\$197,155.89		\$	463.70		
Mar. 2020			\$739,33		\$182,328.30		\$	463.95		
Apr-20		\$14,827.59	\$683,73		\$167,445.11		\$	464.20		
May-20		\$14,883.19			\$152,506.11	\$11,173.13	\$	464.45		
Jun-20		\$14,939.00	\$627.92		\$137,511.09	\$1.1,170.10	\$	464,71		
Jul-20		\$14,995.02	\$571.90		\$122,459.83		\$	464.96		
Aug. 2020		\$15,051.25	\$515.67		\$107,352.14		\$	465.21		
Sept. 2020		\$15,107.70	\$459.22		\$92,187.79		\$	465.46		
Oct. 2020		\$15,164.35	\$402.57	\$97,801.53			\$	465.71		
Nov. 2020		\$15,221.22	\$345.70	\$98,147.23	\$76,966.57		\$	465,97		
Dec. 2020		\$15,278.30	\$288.62	\$98,435.85	\$61,688,27		\$	466.22		
Jan. 2021		\$15,335.59	\$231.33	\$98,667.19	\$46,352.68		\$	466,47		
Feb. 2021		\$15,393,10	\$173,82	\$98,841.01	\$30,959,59					
Mar. 2021		\$15,450,82	\$116.10	\$98,957.11	\$15,508,76	£2 462 00	\$	466.72 466.98		
Apr-21	\$15,566,92	\$15,508.76	\$58,16	\$99,015.26	\$0.00	\$3,163.09 \$99,015.26	\$ \$	27,575,71		\$ 71,439.55
, 19. L			5 Year Total							