

Chartwell Food Tasting Of 35 People (5/15/17)

26 Staff Members Attended

9 Students Attended

Fresh Start Food Tasting Of 26 People (5/17/17)

10 Staff Members Attended

16 Students Attended

7 staff members and 5 students attended both tastings .

All appreciated the variety of foods offered and agreed each was flavorful.

Most would be happy to see either food offered in our cafeteria.

Things liked about Chartwell

- Food presentation was great
- Variety of offered foods
- Food was flavorful
- Many fresh and natural items
- More appealing options for faculty
- Appealing grab and go options
- Friendly and attentive staff

Concerns about Chartwell

- Kosher options
- Would like to see more cultural foods offered
- More vegan and or vegetarian options
- Maintaining the variety options
- Too Spicy (buffalo chicken)
- More beverage options
- Breakfast food items

Things liked about Fresh Start

- Food tasted authentic
- Company was willing to accept input to customize menu items
- Good variety
- Soy non-dairy beverage

Concerns about Fresh Start

- Need more freshly prepared items
- Less processed food
- More options for vegans and vegetarians
- Packaging of food

**PALISADES CHARTER HIGH SCHOOL
FOOD SERVICE PROGRAM
RFP RANKINGS**

CRITERIA	MAXIMUM POINTS	CHARTWELL	FRESH START
Administrative Requirements: did the Respondent include all required information in accordance with the General Instructions and Proposal Requirements?	10	10	10
Experience with School Breakfast and National School Lunch Programs.	10	10	10
Based on the Proposal Questionnaire responses and the Cover Letter, the Respondent demonstrates a complete understanding of the SFA's food service program and its service requirements, as described in the RFP and the Scope of Work, and can perform those services to the SFA's satisfaction.	10	9	8
Based upon survey/feedback of Stakeholders who have participated in Food Sampling	15	15	13
The financial stability of the Respondent.	10	10	9
Corporate capability and experience as measured by performance record, years in the industry, relevant experience, number of SFAs served, client retention and satisfaction, and references.	10	9	7
Cost-Total Cost, including all services (as outlined on Fee Proposal)	35	32	33
TOTAL POINTS	100	95	90

**PCHS
CAFETERIA
2016-2017 PROJECTED AND 2017-2018 BUDGET**

SUMMARY	2016-2017 BUDGET	2016-2017 Projections	2017-2018 BUDGET
Total Cash Sales	\$ 170,306	\$ 135,306	\$ 194,907
Catering Revenue (incl. in Cash)	28,416	\$ 18,416	\$ 35,662
State Reimbursements	336,158	\$ 301,158	\$ 409,325
Federal Reimbursements			
Total Revenue	\$ 534,880	\$ 454,880	\$ 639,894
Expenses			
Total Salaries & Benefits	\$ 58,669	\$ 57,765	\$ 60,653
Food Service Expenses			
Management	\$ 178,366	\$ 169,448	\$ 322,820
Food Expense	\$ 296,273	\$ 246,273	\$ 256,421
Total Food Expenses (Invoice)	\$ 474,639	\$ 415,721	\$ 579,241
Total Expenses (Before Commodity Credit)	\$ 533,308	\$ 473,485	\$ 639,894
Net Expenses	\$ 533,308	\$ 473,485	
Net Income/(Loss)	\$ 1,572	\$ (18,605)	\$ -

Palisades CHS 2017-2018 Food Service Budget			
	CHARTWELL		
	2017/18	2016/17	
Meals Served-Budget	157,500	146,112	7.8%
Cost Per Meal	\$ 3.65000	\$ 3.4326	6.3%
Note: Includes \$46,000 Investment in Equipment for 2017-2018			
Expenses			
	2017-2018	2016-2017	
Chartwell/Sodexo Costs	\$ 579,241	\$ 474,639	
District Labor & Benefits	\$ 60,653	\$ 58,669	
Total Operating Expense	\$ 639,894	\$ 533,308	
Return	\$ -	\$ 1,572	

Note: Assumes Breakfast price will increase to \$2.50 & Lunch to \$3.75 in 2017-2018 (up \$0.25 for both meals)