

# PALISADES CHARTER HIGH SCHOOL

*Empowering Educational Excellence.*

## CHIEF BUSINESS OFFICER

### COVER SHEET FOR AGENDA ITEMS

April 16, 2024

#### TOPIC/ AGENDA ITEM:

VI. FINANCE  
C. RFP 2023-24-3 Transportation Services

#### PERSONNEL INVOLVED:

Board of Trustees, Executive Director/Principal, Chief Business Officer, Transportation Department

#### ISSUES INVOLVED/FISCAL IMPLICATIONS (IF ANY):

The purpose of this action is to approve American Transportation Systems (ATS) as the winning bidder for RFP 2023-24-4 (Transportation Services). ATS is the current transportation vendor PCHS is under contract with and has served PCHS for over 7 years. We are nearing the end of our current three-year agreement with the vendor (2021-2024). Given that ATS won the bid, we will move forward with a new three-year agreement for 2024-27.

For 2024-25, the cost of a regular school bus is decreasing by 1%. Late bus and SpEd transportation rates are flat. However, field trip rates are increasing by 14%-15%, depending on the type/size of the bus. Although various vendors inquired and showed interest, ATS was the sole bidder.

#### OPTIONS OR SOLUTIONS:

The expectation is that the board approve ATS as the transportation service provider for 2024-25.

#### CHIEF BUSINESS OFFICER'S RECOMMENDATION:

The Chief Business Officer recommends that the Board approve ATS as the winning bidder.

#### RECOMMENDED MOTION:

“To approve American Transportation System (ATS) as the transportation services provider for 2024-25. The contract will be in accordance with the terms in the RFP bid.”

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Juan Pablo Herrera  
Chief Business Officer



**PALISADES CHARTER HIGH SCHOOL**

**REQUEST FOR PROPOSAL – RFP No. 2023-24-3**  
**HOME TO SCHOOL TRANSPORTATION SERVICES**



**American Transportation Systems dba American Transportation**

**HEADQUARTERS:**  
3133 E South St  
Long Beach CA 90805  
Phone: (951) 970-3269

US DOT: 1151228  
CA Business License: 2454624  
TCP Class A Certificate - PSG0016627  
UEI: LNDBD3AWZS95

**A CERTIFIED MINORITY OWNED BUSINESS**

## **PRICING**

### **PCHS HOME TO SCHOOL ROUTE PRICING:**

- AM Route + Single PM Route (ADA Non-CDL Van) = \$550
- AM Route + Single PM Route (Small Bus) = \$595
- AM Route + Single PM Route (ADA Bus) = \$645
- AM Route + Single PM Route (Large Bus) = \$695
- AM Route + Double PM Route (Large Bus) = \$870

#### Terms & Conditions

- Small Bus = 20 passenger rated capacity
- Large Bus = 82-84 passenger rated capacity
- ADA Bus = 9 passenger rated capacity w/ wheelchair option
- AM + Single PM Route includes up to 8 hours of service calculated at portal to portal timing including inspections. Additional time at \$1 per minute.
- AM + Single PM Route includes up to 160 miles portal to portal. Additional miles at \$1 per mile.
- AM + Double PM Route includes up to 10 hours of service calculated at portal to portal timing including inspections. Additional time at \$1 per minute.
- AM + Double PM Route includes up to 185 miles portal to portal. Additional miles at \$1 per mile.
- Additional terms may be addressed in good faith negotiations of both parties

### **PCHS ATHLETICS & EXTRACURRICULAR TRIP PRICING:**

- Small School Bus = \$129/hour
- Large School Bus = \$139/hour
- Small Coach Bus = \$159/hour
- Large Coach Bus = \$179/hour

#### Terms & Conditions

- Small School Bus = 20 passenger rated capacity
- Large School Bus = 82-84 passenger rated capacity
- Small Coach Bus = 25 passenger rated capacity
- Large Coach Bus = 50-56 passenger rated capacity
- Pricing is based on "Live Time" from scheduled arrival to final drop off
- One-Way Trips, Mountain Trips, Overnight Trips, and Grad Nights will have specialized pricing on a case by case basis.
- 6 hour minimum reservation per trip
- Additional terms may be addressed in good faith negotiations of both parties

### **COMPETITIVE PRICE GUARANTEE**

- American Transportation is dedicated to providing honest and affordable service to all of its customers. As such, American Transportation is open to matching any pricing package presented from a comparable and reputable supplier offering the same services and equipment at the time of bidding.

**This Proposal Form must be completed and submitted with your proposal**

**PROPOSAL FORM**

**Request For Proposal – RFP No. 2023-24-3 – Home to School Transportation Services**

TO: PALISADES CHARTER HIGH SCHOOL  
15777 Bowdoin Street  
Pacific Palisades, CA 90272  
Attention: Juan Pablo Herrera, Chief Business Officer

Date 3/13/24

Submitted By: AMERICAN TRANSPORTATION SYSTEMS - DAN WILSON, CEO  
Service Provider Name and Title

3133 E SOUTH ST, LONG BEACH, CA 90805  
Service Provider Address

951-970-3269 Telephone DAN@BUSAMERICAN.COM Email Address

Acknowledgment of Addenda. In submitting this Proposal, the undersigned Bidder acknowledges receipt of all Addenda issued by or on behalf of the School, as set forth below. The Bidder confirms that this Proposal incorporates and is inclusive of, all items or other matters contained in Addenda.

**BIDDER ACKNOWLEDGES THE FOLLOWING ADDENDUM:**

No. Q&A, Dated 3/11/24 No. \_\_, Dated \_\_\_\_\_

No. \_\_, Dated \_\_\_\_\_ No. \_\_, Dated \_\_\_\_\_

Or check here if **no** addenda were issued.

**Additional Information:**

**Notices.** All notices or other correspondence shall be addressed to the School and the Service Provider at their respective addresses set forth herein. Notices shall be effective only if in writing and in conformity with the requirements for service of notices set forth in the Contract Documents.

**Confirmation of Figures.** By submitting this Proposal, the Service Provider confirms that it has checked all of the figures and understands that neither the School nor any of its agents, employees or representatives shall be responsible for any errors or omissions on the part of the undersigned Service Provider in preparing and submitting this Proposal.

**Acknowledgment and Confirmation.** The undersigned Service Provider acknowledges its receipt, review and understanding of the Specifications and other Contract Documents pertaining to the proposed Work. The undersigned Service Provider certifies that the Contract Documents are, in its opinion, adequate, feasible and complete for providing and performing the Work in a sound and suitable manner for the use specified and intended by the Contract Documents. The undersigned Service Provider certifies that it has, or has available, all necessary equipment, personnel, materials, facilities and technical and financial ability to complete the Work for the amount bid herein within the Contract Time and in accordance with the Contract Documents. The undersigned Service Provider certifies that its bid amount includes funds sufficient to allow the Service Provider to comply with all applicable local, state and federal laws and regulations governing the labor and services to be provided for the performance of the Work of the Contract and shall indemnify, defend and hold District harmless from and against any and all claims, demands, losses, liabilities and damages arising out of or relating to Service Provider's failure to comply with applicable law in this regard.

**The undersigned hereby proposes and agrees to furnish and deliver the goods and services as quoted in accordance with the terms, conditions, specifications, and prices herein quoted.**

Name of Company: AMERICAN TRANSPORTATION SYSTEMS

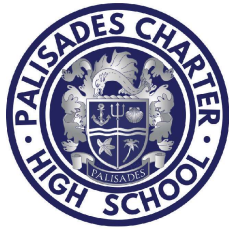
By: 

Name of Authorized Officer or Agent: DAN WILSON

Title: CEO

Date: 3/13/24

**NOTE:** *If bidder is a corporation, the legal name of the corporation shall be set forth above together with the signature of authorized officers or agents and the document shall bear the corporate seal; if bidder is a partnership, the true name of the company/firm shall be set forth above, together with the signature of the partner or partners authorized to sign contracts on behalf of the partnership; and if bidder is an individual, his signature shall be placed above.*



# PALISADES CHARTER HIGH SCHOOL

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**2023-2024 ATS transportation rates for comparison (current year)**



**TODAY'S DATE:** 6/2/23

**SUBJECT:** 2023-2024 School Year Rates

Assuming routes remain materially consistent, pricing for 2023-2024 Contract Year will adjust (per 12 month CPI at [https://www.bls.gov/regions/west/news-release/consumerpriceindex\\_losangeles.htm](https://www.bls.gov/regions/west/news-release/consumerpriceindex_losangeles.htm)). PCHS has requested the 12 month CPI rate of increase be locked for the month of May (3.8%) as opposed to the month of June as per the current agreement's language. ATS is agreeable to this request.

Accordingly, the following will be the 2023-2024 Contract Year rates:

<b>Trip Type</b>	<b>2022-2023</b>	<b>2023-2024</b>
Type 1 (Reg Ed - Standard)	\$676.65	\$702.36
Type 2 (Reg Ed - Late Bus)	\$838.87	\$870.75
Type 3 (Special Ed)	\$526.19	\$546.19
Field Trips - School Bus	\$98.49/hr	\$102.23/hr
Field Trips - Mini Coach	N/A	\$139/hr
Field Trips - Fullsize Coach	\$149.47/hr	\$155.15/hr

AMERICAN TRANSPORTATION

PALISADES CHARTER HIGH SCHOOL

Dan Wilson, CEO

\_\_\_\_\_  
 Name/Title:

\_\_\_\_\_  
 Name/Title