



PALISADES CHARTER HIGH SCHOOL

Empowering Educational Excellence.

CHIEF BUSINESS OFFICER

COVER SHEET FOR AGENDA ITEMS

April 16, 2024

TOPIC/ AGENDA ITEM:

VI. FINANCE
C. RFP 2023-24-2 Safety and Security Services Contract

PERSONNEL INVOLVED:

Board of Trustees, Executive Director/Principal, Chief Business Officer, Finance, Operations Team

ISSUES INVOLVED/FISCAL IMPLICATIONS (IF ANY):

The purpose of this action is to approve the selection our campus Security Service provider. We completed a formal RFP process in April of 2024, to award a new three-year contract to St. Moritz Security Services.

The cost per hour for a security guard will decrease 3% while the level of service is expected to remain unchanged.

IMPACT ON SCHOOL MISSION, VISION OR GOALS, (IF ANY):

The action requested of the Board today will support the goal of ensuring PCHS meets CDE requirements and supports the LCAP goal #3.

CHIEF BUSINESS OFFICER'S RECOMMENDATION:

The Chief Business Officer recommends that the Board approve St. Moritz Security Services as the winning bidder for the 2024-25 security services contract.

RECOMMENDED MOTION:

“To approve St. Moritz Security as the security services provider for 2024-2025. The agreement will be in accordance with the terms presented in the RFP bid.”

Juan Pablo Herrera
Chief Business Officer

Security Services RFP Bids

Vendor	Date Submitted	Cost (\$) / hr for regular armed guard	Annualized Estimated Cost per Daily/Weekly Services
Citiguard	4/1/24	\$27.50	\$484,640
Diversified Protective Services	4/2/24	\$28.00	\$492,544
St Moritz Security Services	2/23/24	\$32.00	\$563,892
Allied	3/11/24	\$34.65	\$625,248
The Perfect Event	4/1/24	\$39.00	\$685,152
Stoneridge Protection	4/2/24	\$40.00	\$694,720
Execushield	4/2/24	\$55.21	\$988,878



DELIVERING CONFIDENCE IN SCHOOL SECURITY

PROPOSAL FOR SECURITY SERVICES TO PALISADES CHARTER HIGH SCHOOL

PRESENTED TO

Juan Pablo Herrera
PALISADES CHARTER HIGH SCHOOL
15777 Bowdoin St.
Pacific Palisades, CA 90272
Email: pchsrfp@palihigh.org

PRESENTED BY

ST. MORITZ SECURITY SERVICES
David Burger, Regional Vice President
Phone: (949) 413-1472
Email: dburger@smssi.com

St. Moritz
SECURITY SERVICES, INC.

February 23, 2024



AMERICAN OWNED & OPERATED



SINCE 1982

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Palisades Charter High School
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Email: pchsrfp@palihigh.org

St. Moritz
SECURITY SERVICES, INC.

TORRENCE | CALIFORNIA

21250 Hawthorne Blvd. Suite 500

Torrance, CA 90503

Phone: (310) 279-5260

www.smssi.com

RE: Courtesy Security to Palisades Charter High School

Dear Mr. Herrera,

We are delighted to present our proposal for security services tailored to meet your security needs. As security experts, we have meticulously reviewed the scope of service, and we are fully prepared to provide high-quality security services that instill confidence in the Palisades Charter High School campus. Here's why St. Moritz Security is the ideal choice for your security needs:

- **Operational stability and financial strength:** We operate as a robust company with a financial prowess with revenues of \$250 million in 2023, establishing our strong foundation since our inception in 1982.
- **Employee investment and retention:** We believe in investing in our employees, providing advanced training programs and ample opportunities for advancement. This commitment translates into excellent retention rates, ensuring a skilled and loyal security team dedicated to your community.
- **Direct access to our executive team:** Our executive team is readily available to assist in resolving challenges and provide industry best practices, ensuring a smooth and effective partnership.
- **World-class Customer Service Training:** Our officers undergo comprehensive customer service training, equipping them with the skills needed to excel in environments requiring extensive public interaction, guaranteeing a positive and reassuring experience for the community.
- **Security technology:** We leverage our exclusive technology application, TrackTik®, to streamline operations. This includes electronic reporting, efficient personnel management, guard tour systems, GPS Geo-mapping, and effective critical incident management, enhancing the overall security services provided.
- **24/7 Security Operations Center (SOC):** Our SOC serves as a central hub for site communication, additional sourcing coverage, and virtual post inspections. With round-the-clock support, we ensure comprehensive security coverage and a prompt response to any situation.

We are committed to delivering a first-class security program that maximizes your operating budget while ensuring the safety and tranquility of the Palisades Charter High School campus. If you require additional information or have any questions, please do not hesitate to contact me directly at **dburger@smssi.com or (949) 413-1472**.

Respectfully,
David Burger

Regional Vice President

ATTACHMENT E - AUTHORIZATION AGREEMENT

Attachment E

Authorization Agreement

Request for Proposal for Safety & Security Services
RFP No. 2023-24-2

We, [St. Moritz Security Services, Inc], by our signature on this document certify the following:

1. That we will operate in accordance with all applicable California state and federal laws, regulations, and statutes.
2. That the terms, conditions, warranties, and representations made within this RFP and our proposal shall be binding upon us and shall be considered a part of the contract as if incorporated therein.
3. That the proposal submitted is a firm and irrevocable offer good for one year, with yearly renewal options.
4. That we have made examinations and verifications and are fully conversant with all conditions under which services are to be performed for PCHS.
5. That negligence in the preparation or presentation of, errors in, or omissions from proposals shall not relieve us from fulfillment of any and all obligations and requirements in the resulting contract.

Company Name: St. Moritz Security Services, Inc.

Address: 21250 Hawthorne Blvd, Suite 500 Torrance, CA 90503

City: Torrance State: CA Zip: 90503

E-mail Address: dburger@smssi.com

Web Site Address: www.smssi.com

David Burger
Name of Authorized Representative: David Burger

Title of Authorized Representative: RVP Sales - West Region

Signature of Authorized Representative

Date Signed: 2/21/2024