



PALISADES CHARTER HIGH SCHOOL

Empowering Educational Excellence.

COVER SHEET FOR AGENDA ITEMS

January 23, 2024

TOPIC/ AGENDA ITEM:

VIII. FINANCE

D. Virtual Curriculum Contract

PERSONNEL INVOLVED:

Board of Trustees, Executive Director/Principal, Chief Business Officer, Admin Team, Curriculum Council

ISSUES INVOLVED/FISCAL IMPLICATIONS (IF ANY):

The purpose of this action is to approve the APEX proposal/contract for 2023-24 and 2024-25.

This virtual curriculum will be used by many departments, including Credit Recovery, Special Education, Pali Academy, Summer School, etc. The school currently uses Acellus. However, PCHS began exploring alternative providers in Spring of 2023.

The recommendation is to use APEX for the remainder of 2023-24 at a cost of \$4,500 (unbudgeted). The annual cost for 2024-25 would be \$62,500, approximately \$10,000 less than the current provider (Acellus).

This was also the recommendation from the Curriculum Council and the Admin team.

IMPACT ON SCHOOL MISSION, VISION OR GOALS, (IF ANY):

The action requested of the Board today will support the goal of improving academic achievement and proficiency.

OPTIONS OR SOLUTIONS:

The expectation is that the board approve the APEX license for 2023-24 and 2024-25.

RECOMMENDED MOTION:

“To approve the APEX license for 2023-24 and 2024-25.”

Juan Pablo Herrera



Date: 08/30/2023
 Order Number: Q-569524_537807
 Revision: 1
 Order Form Expiration Date: 12/31/2023

ORDER FORM

Orders Under \$25,000.00 may pay by Credit Card:
 Call 214.294.9901 or e-mail creditcardprocessing@edmentum.com

Customer and Billing Address

Customer No.: 224190
 Customer Name: Palisades Charter High School
 Billing Address: 15777 Bowdoin St
 Pacific Plsds, CA 90272-3586

Products and Services

School year 23/24

Products	License Start Date	License End Date	License Term (Months)
Apex Learning Courses: Unlimited enrollment subscriptions – Up to 800	01/01/2024	07/31/2024	7
Implementation support services	01/01/2024	07/31/2024	7

School year 23/24 Subtotal:

School year 24/25

Products	License Start Date	License End Date	License Term (Months)
Apex Courses: Unlimited enrollment subscription school-wide	08/01/2024	07/31/2025	12
Customer Success Services	08/01/2024	07/31/2025	12

School year 24/25 Subtotal:

Total US Funds:

** Unless otherwise specified in this Order Form, the Start Date for your license(s) will be one of the following: (a) the day immediately following the expiration date of the prior license term or (b) the date in which we have accepted your order and have issued log-in credentials for your software license.

*** Services purchased are valid for an annual term. Any service offering that is not used during the applicable term will expire and cannot be carried over or used in subsequent periods.

Taxes

Prices shown above do not include any state and local taxes that may apply. Any such taxes are the responsibility of the Customer and will appear on the final invoice. If the contracting entity is exempt from sales tax, please send the applicable tax exemption certificate to orders@edmentum.com or attach the certificate to this order form in the Signature section.





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Invoicing and Payment Terms

PO Due Date	Payment Due Date	Amount
Due at Time of Order	1/31/2024	USD 4,500.00
8/1/2024	8/16/2024	USD 62,500.00
Total		USD 67,000.00

Terms and Conditions

For the purposes of this Order Form, "you" and "your" refer to Customer, and "we", "us" and "our" refer to Edmentum Inc. and affiliates. This Order Form and any documents it incorporates (including the Standard Purchase and License Terms located at <http://www.edmentum.com/standardterms> and the documents it references) form the entire agreement between you and us ("Agreement"). You acknowledge that any terms and conditions in your purchase order or any other documents you provide that enhance our obligations or restrictions or contradict the Agreement do not have force and effect.

Purchase Order

You acknowledge that this Agreement is non-cancellable and you will submit a Purchase Order with this Order Form covering the initial portion of the amount and you will submit future Purchase Orders based on the Invoicing and Payment Terms table and timely make corresponding payment(s) for the remaining amount(s) owed.

Customer Contact for Future Purchase Orders:

Name: _____

Email Address: _____

Acceptance

This offer will expire on the Order Form Expiration Date noted above unless we earlier withdraw or extend the offer in writing.

I represent that I have read the terms and conditions included in this Agreement, that I am authorized to accept this offer and the Agreement's terms and conditions on behalf of the customer identified above and that I do accept this offer on behalf of the customer who agrees to adhere to the Agreement's terms and conditions. To the extent that either parties process does not require that I execute this Order Form, I accept, acknowledge and agree to the terms and conditions identified in and referenced in this Agreement as signified by my receipt, use or access of the products and/or services identified.

Invoice Contact Information – Please Provide Your Finance Dept Contact Information

First Name:

Last Name:

Email Address:





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Customer Signature _____

Name (Printed or Typed) _____

Title _____

Date _____





Approval Form

SCHOOL

Acellus Site License

Acellus is the Sole Source for these items.

Date Issued: 04/04/2023
Proposal Number: 957578

School: Palisades Charter High School
District: Palisades Charter High School
State: CA
Contact: Ms. Tammie Wilson, Director
Phone: 310-230-6623 ext 7240
Email: twilson@palihigh.org

Table with columns: QTY, DESCRIPTION, PRICE, EXTENDED PRICE. Includes items like 'Acellus Site License - Unlimited Acellus usage for all students' and 'Quick-Start Training for Acellus Administrators'.

Upon acceptance of this quote your school will be given access to Acellus and an invoice will be sent.

- Click here to indicate that you have read and agree to the Standard Purchase and License Terms.
Click here to certify that you the have authority to bind the District and are signing as an authorized agent of the District.

ACCEPTED BY:

NAME: TITLE: EMAIL:

DELAY INVOICE DATE TO: Immediate

PO NUMBER: (Optional)

Accept this Proposal

REQUEST FOR ACELLUS

School Wide Goals (Academic) PCHS will focus on its educational program by reevaluating and updating existing courses and instructional practices to include innovative and relevant content. PCHS's curricular units will contain technology skills, life skills/realia, and connections to college and career. Additionally, PCHS will explore the expansion of courses to further align with college and career readiness. PCHS will refine its data system to track student progress towards college and career readiness. **(Diversity)** PCHS will commit to equitable policies and practices to connect PCHS's diverse student population with necessary personalized resources and support, accommodations, and academic opportunities.

Acellus

<p>Purpose: To ensure equity for all students as well as multiple learning modalities to maintain 95% and/or above graduate rates. The Virtual courses offered with the Acellus program assist students with credit recovery, 504 and IEP needs, Pali Academy Students as well as Virtual learning Program.</p>	<p>Justification:</p> <ul style="list-style-type: none">• Projecting an increase in school refusal due to mental health needs based on 2022-23 school year attendance reasons.• Provides a virtual learning option for students experiencing learning challenges within the classroom.• More than 800 students currently access the Acellus courses.• A Site license gives the opportunity for all students to access virtual curriculum at less cost to PCHS.
<p>Program: Acellus is a learning accelerator. It uses video-based lessons with cutting edge technology to accelerate learning, elevate standardized test scores, reduce, dropout rates and transition more students into careers and college.</p>	<p>COST: \$\$76,750.00 Site licenses - \$73,750.00 (\$25.00 per student) Quick start Acellus Administrators -\$1500 Quick start Teacher Training \$1500</p>
<p>Benefit(s): PCHS currently utilizes Acellus program. The program has been utilized for approximately 10 years and Acellus is very user friendly.</p>	<p>Risk: Questions related to Curriculum (Equity) Statement from Acellus: Acellus High School courses have been certified by Quality Matters for the quality of content, delivery, equity, and diversity of its online courses. The courses have been approved through A-G, NCAA and College Board. Acellus is used throughout the state both for initial credit, credit recovery, and mainstream learning. Acellus Academy has also gone through re-accreditation from WASC in 2021 and received full term approval for 6 years.</p>

Example of Unique Features-System to assist students learning Gaps: fill in underlying knowledge gaps as well as teach core curriculum. Vectored Instruction in Acellus is utilized to address learning gaps. See screenshot (Pali student) shows the impact of Vectored Instruction. Circles are the before and after grades.

Student: Asres, Barnabas

Profile | Grades | Special Lessons | Attendance | Time Worked | Goals

Class Grade: **88.1%**

Select a Class: Algebra 2B - PAW 21-22

Select a Grading Period: All Work

Select a Grading Category: All Categories

Step Title	Status	Score	Details	Times Presented	Date / Time
116. Basic Identities	✔	96	11.5 out of 12 Correct	1	03/02/22 - 9:58 AM
115. Basic Identities	✔	-	4 minutes spent	1	03/02/22 - 9:50 AM
114. Unit 6 Exam	✔	89	24 out of 27 Correct	1	03/02/22 - 9:46 AM
113. Unit 6 Review	✘	-	0 out of 29 Correct	1	03/02/22 - 9:38 AM
111. Reciprocal Trigonometric ...	✔	100	8 out of 8 Correct	1	03/02/22 - 9:37 AM
110. Reciprocal Trigonometric ...	✔	-	1.3 minutes spent	1	03/02/22 - 9:07 AM
Transformations of Functions	✔	-	1.4 minutes spent	1	03/01/22 - 12:56 PM
108. Translating Trigonometric...	✘	43	3 out of 7 Correct	1	03/01/22 - 12:55 PM
107. Translating Trigonometric...	✔	-	45 seconds spent	1	03/01/22 - 12:26 PM
106. The Tangent Function	✔	100	8 out of 8 Correct	1	03/01/22 - 12:25 PM

Print Details | Reposition Student

Student: Maldonado, Sean

Profile | Grades | Special Lessons | Attendance | Time Worked | Goals

Class Grade: **94.0%**

Select a Class: Algebra 2 A/B - PAW 20-21



Select a Grading Period: All Work

Select a Grading Category: All Categories

Step Title	Status	Score	Details	Times Presented	Date / Time
261. Law of Sines	✔	-	15.7 minutes spent	1	03/04/21 - 10:03 AM
260. Right Triangles	✔	94	7.5 out of 8 Correct	2	03/04/21 - 9:48 AM
260. Right Triangles	✔	-	14.5 minutes spent	1	03/04/21 - 9:24 AM
Trigonometry	✔	-	6.5 out of 7 Correct	1	03/04/21 - 9:10 AM
Trigonometry	✔	-	17.3 minutes spent	1	03/03/21 - 4:52 PM
260. Right Triangles	✘	50	5 out of 9 Correct	1	03/03/21 - 4:35 PM
259. Right Triangles	✔	-	14.5 minutes spent	1	03/03/21 - 3:55 PM
258. Inverse Trig Functions	✔	95	10.5 out of 11 Correct	1	03/03/21 - 3:41 PM
257. Inverse Trig Functions	✔	-	11.6 minutes spent	1	03/03/21 - 3:29 PM
256. Solving Trig Equations	✔	90	21.5 out of 24 Correct	1	03/03/21 - 3:18 PM

Print Details | Reposition Student

COMPARABLE VIRTUAL PROGRAMS

<p>Program: APEX – Edmentum Partner Unlimited access for Palisades Charter High to Apex Courses and ongoing professional development (includes up to 4 in person professional development days during the year): I made an 8-minute video overview for you of Apex Courses and the demo account I'm including access to: https://somup.com/c0hbbva6EV Demo Account Access: https://apexdemo.apexvs.com/ Username: ca_teacherdemo Password: visions (this changes monthly)</p>	<p>COST: \$62,500</p>
<p>Benefits: Affiliate for LAUSD -price reduction Provides a pretest (use Pre-test with NCAA athletes) for credit recovery</p>	<p>RISK: New Program</p>
<p>Program: Accelerate Education A link to see all our UC A-G approved courses. https://hs-articulation.ucop.edu/agcourselist/institution/4244;academicYearId=27. We also have NCAA Approved courses.</p> <div style="display: flex; justify-content: space-around;">   </div> <p>AccelerateEducatio Pali_quotation_051 nPersonalizedLearn 72023032957.pdf</p>	<p>COST: \$31,250.00</p>
<p>Benefit(s) :</p>	<p>Risk: New Program Limited option for 504 & Special Education Populations</p>