

Development Report Board of Trustees Meeting October 17, 2023

Report

date: 10/13/2023

TOTAL FUNDS RAISED TO		Prior			
DATE:	Fund	Report	YTD	Inc/Dec.	Budget
The PCHS Fund	General	\$100,605	\$144,276	\$43,343	\$500,000
PCHS Fund Pledges Outstanding	General	\$6,350	\$2,500		
Pali Alumni Fund	General	\$0	\$0	\$0	
TOTAL UNRESTRICTED FUNDS RAISED		\$106,955	\$146,776	\$39,493	\$500,000
		44 700	40.700	42.000	
Rest. Donations/Pledges - Recd	General	\$1,700	\$3,700	\$2,000	0
Rest. Donations/Pledges	General	\$0	\$0	\$0	0
TOTAL RESTRICTED FUNDS RAISED		\$1,700	\$3,700	\$2,000	\$0
TOTAL FUNDS RECEIVED		\$108,655	\$150,476	\$41,493	\$500,000
TOTAL EXPENSES TO DATE:					
Bacio Design			\$0		\$1,000
L.A. Press Printing			\$0		\$0
American Direct					
Mail			\$2,669		\$6,900
Postage			\$280		\$600
Subscriptions			\$200		\$17,737
Credit Card service fees			\$524		\$7,500
Salaries & Benefits (Campus Unification/Development Dir)			\$25,671		\$88,906
Justice League					
Banner			\$300		\$200
Videography			\$0		\$0
Donor Bricks			\$0		\$1,500
Donor Breakfast			\$0		\$0
Donor Refund			\$0		\$0
Pali High Booster Club (split donation)			\$0		\$750
New Parent Welcome Breakfast			\$2,720		\$2,400
TOTAL EXPENSES FOR UNRESTRICTED FUNDS			\$32,364	=	\$127,493



TOTAL NET FUNDS \$117,784 \$372,507

Comments and Campaigns initiated to date:

- 1.) Joint Appeal with Booster Club sent 8//14/23
- 2.) New Parent Welcome Breakfast was held for 315 parents on 8/26/23
- 3.) PCHS Fund comparison: \$144,276 this year/\$205,904 last year. Best YTD was \$205,904
- 4.) PCHS Fund donor comparison: 96 this year/140 last year
- 5.) Back to School Night Campaign began on 9/11
- 6.) Back to School Night Campaign brought in \$26,095
- 7.) Email to Banner Donors from last year who have not renewed this year will take place on 10/16