

Development Report Board of Trustees Meeting January 24, 2023

Report date: 1/19/2022

		Prior			
TOTAL FUNDS RAISED TO DATE:	Fund	Report	YTD	Inc/Dec.	Budget
The PCHS Fund	General	\$282,695	\$359,875	\$77,180	\$450,000
Pali Alumni Fund	General	\$1,386	\$1,486	\$100	
TOTAL UNRESTRICED FUNDS RAISED		\$284,081	\$361,361	\$77,280	\$450,000
CTE Incentive Grant	General	\$270,372	\$270,372	\$0	\$0
Perkins V Grant	General	\$0	\$0	\$0 \$0	\$0 \$0
Rest. Donations/Pledges - Recd	General	\$21,454	\$21,454	\$0 \$0	0
Donation/Pledges Outstanding	General	\$4,000	\$8,185	\$4,185	0
TOTAL RESTRICTED FUNDS RAISED	Gerrera	\$295,826	\$300,011	\$4,185	\$0
TOTAL FUNDS RECEIVED		\$579,907	\$661,372	\$81,465	\$500,000
TOTAL EXPENSES TO DATE:					
Bacio Design			\$90		\$3,500
American Direct Mail			\$2,449		\$6,900
Postage			\$380		\$1,800
Subscriptions			\$7,949		\$7,800
SafeSave service					
fees			\$3,489		\$7,500
Salaries & Benefits (Campus Unification/Development Dir)			\$44,924		\$77,000
Justice League					
Banner			\$300		\$200
Videography			\$750		\$1,500
Family Donor			4- 4-		4700
Banners		\$545		\$700	
Reunion Picnic (Class of 2002)			\$1,147		\$0
Donor Bricks/Dedication Plaques/Awards			\$3,527		\$1,500
Donor Reception			\$0		\$0
Donor Refund			\$0		\$0
Pali High Booster Club (split donation)			\$0		\$0



New Parent Welcome Breakfast\$2,325\$0TOTAL EXPENSES FOR UNRESTRICTED FUNDS\$67,874\$108,400

TOTAL NET FUNDS \$593,498 \$391,600

Comments and Campaigns initiated to date:

- 1.) Joint Appeal with Booster Club sent 8//8/22
- 2.) New Parent Welcome Breakfast scheduled for 8/20/22
- 3.) PCHS Fund comparison: **\$382,305** this year/**\$341,584** last year. Best YTD was **\$341,584**
- 4.) PCHS Fund donor comparison: 280 this year/287 last year
- 5.) Follow-up email to all Parents on 10/4
- 6.) Back-to-School Night Campaign brought in \$20,277
- 7.) Driveway Days Campaign are back 10/19 10/21
- 8.) Driveway Days Campaign brought in \$8,227
- 9.) #Giving Tuedsay Campaign will begin 11/15 through 11/25
- 10.) #Giving Tuesday 2022 brought in \$28,362
- 11.) Year End 2022 Campaign begins December 28th.
- 12.) Year End Campaign 2022 brought in

\$44,289

Grants Submitted to date:

			Date
Grantor:	Amount	Purpose	Submit
CTE Incentive Grant	\$270,372.00	CTE Funds for 2022-213	1/15/2021
LA Scholars Investment Fund	\$146,600	Pali Bridge Project - College Center	5/3/2022
Pacific Palisades Women's Club	\$600.00	Mosaic repair	5/30/2022
Lewis A. Kingsley Foundation	\$10,000.00	Program Support	8/10/2022
Mara W. Breech Foundation	\$10,000.00	Teacher Professional Development	11/30/2022
	\$437,572.00	-	

^{*}Red italic represents grant was not approved and deducted from the total outstanding grant requests



Grants Received to date:

Grantor:	Amount	Purpose	Date Rec'd
CTE Incentive Grant	\$270,372.00	CTE Funds for 2020-21	7/1/2022
Pacific Palisades Women's Club	\$600.00	Mosaic repair	7/27/2022
Lewis A. Kingsley Foundation	\$10,000.00	General support	7/10/2022
	\$280,972.00		
Grant Applications not approved	l :		
NRA Safe Shield Program	\$81,375.00	Permanent Perimeter fencing	8/30/2022