

Development Report Board of Trustees Meeting December 13, 2022

TOTAL FUNDS RAISED TO		Prior			
DATE:	Fund	Report	YTD	Inc/Dec.	Budget
The PCHS Fund	General	\$224,040	\$282,695	\$58,655	\$450,000
Pali Alumni Fund	General	\$1,386	\$1,386	\$0	
TOTAL UNRESTRICED FUNDS RAISED		\$225,426	\$284,081	\$58 <i>,</i> 655	\$450,000
CTE Incentive Grant	General	\$270,372	\$270,372	\$0	\$0
Perkins V Grant	General	\$0	\$0	\$0	\$0
Rest. Donations/Pledges - Recd	General	\$21,454	\$21,454	\$0	0
Donation/Pledges Outstanding	General	\$4,000	\$4,000	\$0	0
TOTAL RESTRICTED FUNDS RAISED		\$295,826	\$295,826	\$0	\$0
TOTAL FUNDS RECEIVED		\$521,252	\$579,907	\$58,655	\$500,000
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TOTAL EXPENSES TO DATE:					
Bacio Design			\$90		\$3,500
American Direct Mail			\$2,449		\$6,900
Postage			\$349		\$1,800
Subscriptions			\$449		\$7,800
SafeSave service fees			\$3,013		\$7,500
Salaries & Benefits (Campus Unification/Development Dir)			\$38,506		\$77,000
Justice League Banner			\$300		\$200
Videography			\$750		\$1,500
Family Donor Banners			\$545		\$700
Reunion Picnic (Class of 2002)			\$1,147		\$0
Donor Bricks/Dedication Plaques/Awards			\$3,527		\$1,500
Donor Reception			\$0		\$0
Donor Refund			\$0		\$0
Pali High Booster Club (split donation)			\$0		\$0
New Parent Welcome Breakfast			\$2,325		\$0
TOTAL EXPENSES FOR UNRESTRICT	ED FUNDS		\$53,450	_	\$108,400
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TOTAL NET FUNDS \$526,457 \$391,600

Comments and Campaigns initiated to date:

- 1.) Joint Appeal with Booster Club sent 8//8/22
- 2.) New Parent Welcome Breakfast scheduled for 8/20/22
- 3.) PCHS Fund comparison: **\$282,694** this year/**\$261,256** last year. Best YTD was **\$261,256**
- 4.) PCHS Fund donor comparison: 221 this year/235 last year
- 5.) Follow-up email to all Parents on 10/4
- 6.) Back-to-School Night Campaign brought in \$20,277
- 7.) Driveway Days Campaign are back 10/19 10/21
- 8.) Driveway Days Campaign brought in \$8,227
- 9.) #Giving Tuedsay Campaign will begin 11/15 through 11/25
- 10.) #Giving Tuesday 2022 brought in **\$28,362**
- 11.) Year End 2022 Campaign begins December 28th.

Grants Submitted to date:

			Date
Grantor:	Amount	Purpose	Submit
CTE Incentive Grant	\$270,372.00	CTE Funds for 2022-213	1/15/2021
LA Scholars Investment Fund	\$146,600	Pali Bridge Project - College Center	5/3/2022
Pacific Palisades Women's Club	\$600.00	Mosaic repair	5/30/2022
Lewis A. Kingsley Foundation	\$10,000.00	Program Support	8/10/2022
Mara W. Breech Foundation	\$10,000.00	Teacher Professional Development	11/30/2022
	\$437,572.00	•	

^{*}Red italic represents grant was not approved and deducted from the total outstanding grant requests

Grants Received to date:

Grantor:	Amount	Purpose	Date Rec'd
CTE Incentive Grant	\$270,372.00	CTE Funds for 2020-21	7/1/2022
Pacific Palisades Women's Club	\$600.00	Mosaic repair	7/27/2022
Lewis A. Kingsley Foundation	\$10,000.00	General support	7/10/2022



\$280,972.00

Grant Applications not approved:

NRA Safe Shield Program \$81,375.00 Permanent Perimeter fencing

8/30/2022