

Development Report Board of Trustees Meeting November 15, 2022

TOTAL FUNDS RAISED TO		Prior			
DATE:	Fund	Report	YTD	Inc/Dec.	Budget
The PCHS Fund	General	\$205,904	\$224,040	\$18,136	\$450,000
Pali Alumni Fund	General	\$1,386	\$1,386	\$0	
TOTAL UNRESTRICED FUNDS RAISED		\$207,290	\$225,426	\$18,136	\$450,000
CTE Incentive Grant	General	\$270,372	\$270,372	\$0	\$0
Perkins V Grant	General	\$0	\$0	\$0	\$0
Rest. Donations/Pledges - Recd	General	\$13,454	\$21,454	\$8,000	0
Donation/Pledges Outstanding	General	\$8,000	\$4,000	-\$4,000	0
TOTAL RESTRICTED FUNDS RAISED	ı	\$291,826	\$295,826	\$4,000	\$0
TOTAL FUNDS RECEIVED		\$499,116	\$521,252	\$22,136	\$500,000
TOTAL EXPENSES TO DATE:					
Bacio Design			\$90		\$3,500
American Direct Mail			\$2,449		\$6,900
Postage			\$313		\$1,800
Subscriptions			\$449		\$1,800
SafeSave service fees			\$2,625		\$7,500 \$7,500
Salaries & Benefits (Campus Unification/Development Dir)			\$32,088		\$77,000
Justice League Banner			\$300		\$200
Videography			\$750		\$1,500
Family Donor Banners			\$545		\$700
Reunion Picnic (Class of 2002)	•				\$0
Donor Bricks/Dedication Plaques/Awards			\$1,147 \$3,527		\$1,500
Donor Reception			,		, , \$0
Donor Refund			\$0		, \$0
Pali High Booster Club (split donation)			\$0		\$0
New Parent Welcome Breakfast			\$2,325		\$0
TOTAL EXPENSES FOR UNRESTRICT	ED FUNDS	- -	\$46,608	=	\$108,400

TOTAL NET FUNDS \$474,644 \$391,600



Comments and Campaigns initiated to date:

- 1.) Joint Appeal with Booster Club sent 8//8/22
- 2.) New Parent Welcome Breakfast scheduled for 8/20/22
- 3.) PCHS Fund comparison: **\$224,040** this year/**\$182,206** last year. Best YTD was

\$182,206

- 4.) PCHS Fund donor comparison: 163 this year/151 last year
- 5.) Follow-up email to all Parents on 10/4
- 6.) Back-to-School Night Campaign brought in \$20,277
- 7.) Driveway Days Campaign are back 10/19 10/21
- 8.) Driveway Days Campaign brought in \$8,227
- 9.) #Giving Tuesday Campaign will begin 11/15 through 11/25

Grants Submitted to date:

			Date
Grantor:	Amount	Purpose	Submit
CTE Incentive Grant	\$270,372.00	CTE Funds for 2022-213	1/15/2021
LA Scholars Investment Fund	\$146,600	Pali Bridge Project - College Center	5/3/2022
Pacific Palisades Women's Club	\$600.00	Mosaic repair	5/30/2022
Lewis A. Kingsley Foundation	\$10,000.00	Program Support	8/10/2022
	\$427,572.00	-	

^{*}Red italic represents grant was not approved and deducted from the total outstanding grant requests

Grants Received to date:

Grantor:	Amount	Purpose	Date Rec'd	
CTE Incentive Grant	\$270,372.00	CTE Funds for 2020-21	7/1/2022	
Pacific Palisades Women's Club	\$600.00	Mosaic repair	7/27/2022	
Lewis A. Kingsley Foundation	\$10,000.00	General support	7/10/2022	
	\$280,972.00			
Grant Applications not approved	l :			
NRA Safe Shield Program	\$81,375.00	Permanent Perimeter fencing	8/30/2022	

