



# PALISADES CHARTER HIGH SCHOOL

## CHIEF BUSINESS OFFICER

### COVER SHEET FOR AGENDA ITEMS

May 17, 2022

#### TOPIC/ AGENDA ITEM:

##### VII. FINANCE

F. Food Service Management Company Contract

#### PERSONNEL INVOLVED:

Board of Trustees, Executive Director/Principal, Chief Business Officer, Finance, Cafeteria

#### ISSUES INVOLVED/FISCAL IMPLICATIONS (IF ANY):

The purpose of this action is to approve our Food Service Management Contract for 2022-2023. This is a one-year contract, with an option to renew for 4 (four) years.

PCHS conducted a formal RFP and received interest from Chartwells, Sodexo, Genuine Foods & K12 by Elior.

The bids can be viewed here:

- Chartwells: Click [here](#)
- Elior by K12: Click [here](#)
- Genuine Foods: Click [here](#)

#### IMPACT ON SCHOOL MISSION, VISION OR GOALS, (IF ANY):

The action requested of the Board today will support the goal of ensuring PCHS meets the CDE nutrition program requirements.

#### OPTIONS OR SOLUTIONS:

The expectation is that the board approve the new Food Service Management Company contract.

#### CHIEF BUSINESS OFFICER'S RECOMMENDATION:

The Chief Business Officer recommends that the board approve the FSMC contract.

#### RECOMMENDED MOTION:

“To approve Chartwells as the Food Service Management Company (FSMC) for 2022-2023.”

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Juan Pablo Herrera  
Chief Business Officer

## Evaluation of Proposals

<b>CRITERIA</b>	<b>MAXIMUM POINTS</b>	<b>Genuine Foods</b>	<b>Chartwells</b>	<b>Elior by K12</b>
<b>Cost</b>	30	28	26	30
<b>Administrative Requirements: Did the Respondent include all required information in accordance with the General Instructions and Proposal Requirements?</b>	5	5	5	5
<b>Experience with School Breakfast and National School Lunch Programs.</b>	15	13	15	14
<b>Based on the Proposal Questionnaire responses and the Cover Letter, the Respondent demonstrates a complete understanding of the SFA's food service program and its service requirements, as described in the RFP and the Scope of Work and can perform those services to the SFA's satisfaction.</b>	20	18	20	19
<b>The financial stability of the Respondent.</b>	10	8	10	9
<b>Corporate capability and experience as measured by performance record, years in the industry, relevant experience, number of SFAs served, client retention and satisfaction, and references.</b>	20	17	20	17
<b>TOTAL POINTS</b>	<b>100</b>	<b>89</b>	<b>96</b>	<b>94</b>