



# PALISADES

## CHARTER HIGH SCHOOL

### Development Report Board of Trustees Meeting February 8, 2022

2/4/2022

<b>TOTAL FUNDS RAISED TO DATE:</b>	<b>Fund</b>	<b>Prior Report</b>	<b>YTD</b>	<b>Inc/Dec.</b>	<b>Budget</b>
The PCHS Fund	General	\$259,306	\$345,962	\$86,656	\$500,000
Pali Alumni Fund	General	\$4,609	\$4,609	\$0	
<b>TOTAL UNRESTRICTED FUNDS RAISED</b>		<b>\$263,915</b>	<b>\$350,571</b>	<b>\$86,656</b>	<b>\$500,000</b>
CTE Incentive Grant	General	\$183,141	\$183,141	\$0	\$0
Perkins V Grant	General	\$37,861	\$37,861	\$0	\$0
Rest. Donations/Pledges - Recd	General	\$0	\$0	\$0	0
Rest. Donations/Pledges	General	\$30,000	\$0	-\$30,000	0
<b>TOTAL RESTRICTED FUNDS RAISED</b>		<b>\$251,002</b>	<b>\$221,002</b>	<b>-\$30,000</b>	<b>\$0</b>
<b>TOTAL FUNDS RECEIVED</b>		<b>\$514,917</b>	<b>\$571,573</b>	<b>\$56,656</b>	<b>\$500,000</b>

#### TOTAL EXPENSES TO DATE:

Bacio Design		\$1,148		\$3,500
L.A. Press Printing		\$0		\$2,500
American Direct Mail		\$1,064		\$6,900
Postage		\$414		\$1,800
Subscriptions		\$668		\$7,800
SafeSave service fees		\$4,886		\$7,500
Salaries & Benefits (Campus Unification/Development Dir)		\$103,724		\$177,812
Office supplies		\$199		\$200
Videography		\$0		\$1,500
Family Donor				
Banners		\$462		\$700
Career Day & Fair Breakfast/Lunch		\$0		\$0
Donor Bricks		\$0		\$1,500
Donor Reception		\$0		\$0
Chamber Expo		\$0		\$0
Pali High Booster Club (split donation)		\$12,750		



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New Parent Welcome Breakfast	\$0	\$0
<b>TOTAL EXPENSES FOR UNRESTRICTED FUNDS</b>	<u>\$125,315</u>	<u>\$211,712</u>

<b>TOTAL NET FUNDS</b>	<b>\$446,257</b>	<b>\$288,288</b>
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<b>GIVING SUMMARY BY DESIGNATION:</b>	<b># of Donors</b>	<b>Ave. Amt.</b>	<b>Total Amt.</b>
Campus Safety - COVID-19	3	\$1,439	\$4,318
Classroom Instructional Materials	4	\$509	\$2,036
Faculty & Staff Development	3	\$1,919	\$5,758
College Center	7	\$728	\$5,099
Greatest Need	223	\$1,269	\$282,886
Math Aides and Tutors	3	\$395	\$1,185
Technology and Innovation	34	\$549	\$35,127
Transportation Assistance	8	\$461	\$3,685
Visual and Performing Arts	6	\$979	\$5,871
	<u>291</u>		<u>\$345,962</u>

**Comments and Campaigns initiated to date:**

- 1.) Joint Appeal with Booster Club sent 8//21
- 2.) New Parent Welcome Breakfast was cancelled
- 3.) PCHS Fund comparison: **\$345,962** this year/**\$328,158** last year. Best YTD was **\$340,340**.
- 4.) PCHS Fund donor comparison: **291** this year/**342** last year
- 5.) New Parent Zoom Presentation 9/11/21
- 6.) Follow up Email sent to all parents 9/13/21
- 7.) Letters to last year's Banner donors who have not donated to date 10/20/21
- 8.) Driveway Days scheduled for October 25 - 28 were cancelled due to drop off complications
- 9.) Major Donor Reception held on November 4th received \$51,000 in pledges with more to come
- 10.) \$60 for the 60th Anniversary Campaign to begin the week before #Giving Tuesday to alums & faculty/  
staff and friends
- 11.) #Giving Tuesday Campaign to begin on November 21st
- 12.) #Giving Tuesday Campaign raised \$34,425.78



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- 13.) \$60 for the 60th Campaign raised \$3,225 from faculty, staff, admin and alumni
- 14.) Year-End Campaign to begin on 12/27, 12/29, and 12/31
- 15.) Year-End Campaign brought in \$57,389.98

**Grants Submitted to date:**

<b>Grantor:</b>	<b>Amount</b>	<b>Purpose</b>	<b>Date Submit</b>
<b>CTE Incentive Grant</b>	<b>\$183,141.00</b>	<b>CTE Funds for 2020-21 Perkins Funds for 2020-</b>	<b>1/15/2021</b>
<b>Perkins V Grant</b>	<b>\$37,861.00</b>	<b>21</b>	<b>7/15/2021</b>
Ronald W. Burkle Foundation	\$25,000.00	Disruptive Innovations	2/17/2021
Dorrance Family Foundation	\$25,000.00	Disruptive Innovations	2/17/2021
Van Konyneburg Foundation	\$25,000.00	Disruptive Innovations	2/17/2021
Eli & Edythe Broad Foundation	\$25,000.00	Disruptive Innovations	2/17/2021
M.B. Seretean Foundation	\$25,000.00	Disruptive Innovations	2/17/2021
Lawrence Foundation	\$5,000.00	Disruptive Innovations	2/17/2021
Non-Profit Security Grant	\$131,250.00	Perimeter Fencing	4/6/2021
<b>Pacific Palisades Women's Club</b>	<b>\$250.00</b>	<b>Mosaic repair</b>	<b>7/27/2021</b>
<b>Lewis A. Kingsley Foundation</b>	<b>\$10,000.00</b>	<b>Program Support</b>	<b>8/10/2021</b>
William C. Bannerman Foundation	\$10,000.00	Disruptive Innovations	10/29/2021
	<b>\$502,502.00</b>		

\*Red italic represents grant was not approved and deducted from the total outstanding grant requests

**Grants Received to date:**

<b>Grantor:</b>	<b>Amount</b>	<b>Purpose</b>	<b>Date Rec'd</b>
CTE Incentive Grant	\$183,141.00	CTE Funds for 2020-21 Perkins Funds for 2020-	6/30/2021
Perkins V Grant	\$37,861.00	21	9/15/2021
Pacific Palisades Women's Club	\$250.00	Mosaic repair	7/27/2021
Lewis A. Kingsley Foundation	\$10,000.00	Vernier probes Project	10/5/2021
	<b>\$231,252.00</b>		

Federal Grant for \$1.5 million for increasing STEM access and involvement among women and special populations we created in collaboration with XYLO Academy was not approved.