



PALISADES

CHARTER HIGH SCHOOL

Development Report Board of Trustees Meeting December 14, 2021

TOTAL FUNDS RAISED TO DATE:	Fund	Prior Report	YTD	Inc/Dec.	Budget
The PCHS Fund	General	\$197,206	\$259,306	\$62,100	\$500,000
Pali Alumni Fund	General	\$1,384	\$4,609	\$3,225	
TOTAL UNRESTRICTED FUNDS RAISED		\$198,589	\$263,915	\$65,325	\$500,000
CTE Incentive Grant	General	\$183,141	\$183,141	\$0	\$0
Perkins V Grant	General	\$37,861	\$37,861	\$0	\$0
Rest. Donations/Pledges - Recd	General	\$0	\$0	\$0	0
Rest. Donations/Pledges	General	\$40,000	\$30,000	-\$10,000	0
TOTAL RESTRICTED FUNDS RAISED		\$261,002	\$251,002	-\$10,000	\$0
TOTAL FUNDS RECEIVED		\$459,591	\$514,917	\$55,325	\$500,000

TOTAL EXPENSES TO DATE:

Bacio Design		\$1,148		\$3,500
L.A. Press Printing		\$0		\$2,500
American Direct Mail		\$1,064		\$6,900
Postage		\$379		\$1,800
Subscriptions		\$668		\$7,800
SafeSave service fees		\$2,793		\$7,500
Salaries & Benefits (Campus Unification/Development Dir)		\$88,906		\$177,812
Office supplies		\$199		\$200
Videography		\$0		\$1,500
Family Donor Banners		\$462		\$700
Career Day & Fair Breakfast/Lunch		\$0		\$0
Donor Bricks		\$0		\$1,500
Donor Reception		\$0		\$0
Chamber Expo		\$0		\$0
Pali High Booster Club (split donation)		\$1,250		
New Parent Welcome Breakfast		\$0		\$0
TOTAL EXPENSES FOR UNRESTRICTED FUNDS		\$96,869		\$211,712



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TOTAL NET FUNDS **\$418,047** **\$288,288**

GIVING SUMMARY BY DESIGNATION:	# of Donors	Ave. Amt.	Total Amt.
Campus Safety - COVID-19	1	\$258	\$258
Classroom Instructional Materials	2	\$567	\$1,133
Faculty & Staff Development	0	\$0	\$0
College Center	4	\$631	\$2,524
Greatest Need	233	\$913	\$214,615
Math Aides and Tutors	0	\$0	\$0
Technology and Innovation	63	\$554	\$34,877
Transportation Assistance	6	\$348	\$2,088
Visual and Performing Arts	5	\$762	\$3,811

CTE Incentive Grant Budget to Date:	Budget	Actual	Balance
CTEIG Funds received		\$164,826.90	
CTEIG Funds rolled over from 2019-20		\$76,281.22	\$241,108.12
Jakus - Film/Media	\$65,000.00	\$65,000.00	\$0.00
Kolavo - Entrepreneurship/VEI/Sports Management	\$46,527.00	\$29,599.71	\$16,927.29
Stoyanovich - Music	\$20,047.00	\$18,472.97	\$1,574.03
Steil - Photography	\$28,000.00	\$17,755.79	\$10,244.21
Fracchiolla - Drama	\$46,535.00	\$12,109.22	\$34,425.78
Kuper - Computer Programming	\$10,000.00	\$750.00	\$9,250.00
Agius - MakerSpace	\$24,999.00	\$15,113.77	\$9,885.23
	<u>\$241,108.00</u>	<u>\$158,801.46</u>	<u>\$82,306.54</u>

Comments and Campaigns initiated to date:

- 1.) Joint Appeal with Booster Club sent 8//21
- 2.) New Parent Welcome Breakfast was cancelled
- 3.) PCHS Fund comparison: **\$256,703** this year/**\$293,562** last year
- 4.) PCHS Fund donor comparison: **233** this year/**259** last year
- 5.) New Parent Zoom Presentation 9/11/21



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- 6.) Follow up Email sent to all parents 9/13/21
- 7.) Letters to last year's Banner donors who have not donated to date 10/20/21
- 8.) Driveway Days scheduled for October 25 - 28 were cancelled due to drop off complications
- 9.) Major Donor Reception held on November 4th received \$51,000 in pledges with more to come
- 10.) \$60 for the 60th Anniversary Campaign to begin the week before #Giving Tuesday to alums & faculty/ staff and friends
- 11.) #Giving Tuesday Campaign to begin on November 21st
- 12.) #Giving Tuesday Campaign raised \$34,425.78
- 13.) \$60 for the 60th Campaign raised \$3,225 from faculty, staff, admin and alumni
- 14.) Year-End Campaign to begin on 12/27, 12/29, and 12/31

Grants Submitted to date:

Grantor:	Amount	Purpose	Date Submit
CTE Incentive Grant	\$183,141.00	CTE Funds for 2020-21	1/15/2021
Perkins V Grant	\$37,861.00	Perkins Funds for 2020-21	7/15/2021
Ronald W. Burkle Foundation	\$25,000.00	Disruptive Innovations	2/17/2021
Dorrance Family Foundation	\$25,000.00	Disruptive Innovations	2/17/2021
Van Konynenburg Foundation	\$25,000.00	Disruptive Innovations	2/17/2021
Eli & Edythe Broad Foundation	\$25,000.00	Disruptive Innovations	2/17/2021
M.B. Seretean Foundation	\$25,000.00	Disruptive Innovations	2/17/2021
Lawrence Foundation	\$5,000.00	Disruptive Innovations	2/17/2021
Non-Profit Security Grant	\$131,250.00	Perimeter Fencing	4/6/2021
Pacific Palisades Women's Club	\$250.00	Mosaic repair	7/27/2021
Lewis A. Kingsley Foundation	\$10,000.00	Program Support	8/10/2021
William C. Bannerman Foundation	\$10,000.00	Disruptive Innovations	10/29/2021
	\$502,502.00		

*Red italic represents grant was not approved and deducted from the total outstanding grant requests

Grants Received to date:

Grantor:	Amount	Purpose	Date Rec'd
CTE Incentive Grant	\$183,141.00	CTE Funds for 2020-21	6/30/2021
Perkins V Grant	\$37,861.00	Perkins Funds for 2020-21	9/15/2021
Pacific Palisades Women's Club	\$250.00	Mosaic repair	7/27/2021
Lewis A. Kingsley Foundation	\$10,000.00	Vernier probes Project	10/5/2021



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\$231,252.00

Federal Grant for \$1.5 million for increasing STEM access and involvement among women and special populations we created in collaboration with XYLO Academy