



# PALISADES

## CHARTER HIGH SCHOOL

### Development Report Board of Trustees Meeting September 22, 2020

**Results to Date (thru 9/18/20):**

<b>TOTAL FUNDS RAISED TO DATE:</b>	<b>Fund</b>	<b>Prior Report</b>	<b>YTD</b>	<b>Inc/Dec.</b>	<b>Budget</b>
The PCHS Fund	General	\$41,632	\$119,128	\$77,496	\$500,000
Pali Alumni Fund	General	\$0	\$0	\$0	
<b>TOTAL UNRESTRICTED FUNDS RAISED</b>		<b>\$41,632</b>	<b>\$119,128</b>	<b>\$77,496</b>	<b>\$500,000</b>
CTE Incentive Grant	General	\$173,107	\$173,107	\$0	\$0
Perkins V Grant	General	\$34,746	\$34,746	\$0	\$0
Foundation Grants	General	\$0	\$0	\$0	\$0
Rest. Donations/Pledges - Recd	General	\$0	\$0	\$0	0
Rest. Donations/Pledges	General	\$0	\$0	\$0	0
<b>TOTAL RESTRICTED FUNDS RAISED</b>		<b>\$207,853</b>	<b>\$207,853</b>	<b>\$0</b>	<b>\$0</b>
<b>TOTAL FUNDS RECEIVED</b>		<b>\$249,485</b>	<b>\$326,981</b>	<b>\$77,496</b>	<b>\$500,000</b>

**TOTAL EXPENSES TO DATE:**

Bacio Design	\$1,305	\$5,000
L.A. Press Printing	\$0	\$5,500
American Direct Mail	\$2,639	\$6,900
Postage	\$438	\$3,800
Subscriptions	\$2,000	\$6,000
SafeSave service fees	\$758	\$7,500
Salaries & Benefits (Campus Unification/Development Dir)	\$26,540	\$159,235
Office supplies	\$0	\$200
Videography	\$0	\$1,500
Family Donor Banners	\$0	\$675
Career Day & Fair Breakfast/Lunch	\$0	\$0
Donor Bricks	\$1,044	\$1,500
Donor Reception	\$0	\$0
Chamber Expo	\$0	\$0
New Parent Welcome Breakfast	\$0	\$0



# PALISADES

## CHARTER HIGH SCHOOL

<b>TOTAL EXPENSES FOR UNRESTRICTED FUNDS</b>	<b>\$34,724</b>	<b>\$197,810</b>
--	-----------------	------------------

<b>TOTAL NET FUNDS</b>	<b>\$292,257</b>	<b>\$302,190</b>
------------------------	------------------	------------------

<b>CTE Incentive Grant Budget to Date:</b>	<b>Budget</b>	<b>Actual</b>	<b>Balance</b>
CTEIG Funds received		\$173,107.00	
CTEIG Funds rolled over from 2019-20		\$63,893.00	\$237,000.00
Jakus - Film/Media	\$50,000.00	\$0.00	\$50,000.00
Kolavo - Entrepreneurship/VEI/Sports Management	\$50,000.00	\$0.00	\$50,000.00
Stoyanovich - Music	\$32,330.00	\$20,792.99	\$11,537.01
Steil - Photography	\$32,330.00	\$5,572.39	\$26,757.61
Fracchiolla - Drama	\$32,330.00	\$3,000.00	\$29,330.00
Kuper - Computer Programming	\$10,010.00	\$1,647.49	\$8,362.51
Set aside	\$30,000.00	\$0.00	\$30,000.00
	<b>\$237,000.00</b>	<b>\$31,012.87</b>	<b>\$205,987.13</b>

**Comments and Campaigns initiated to date:**

- 1.) Joint Appeal with Booster Club sent 8/6/20
- 2.) New Parent Welcome Webinar was heavily attended on 8/17/20 but had major technical difficulties
- 3.) PCHS Fund comparison: \$119,128 this year/\$144,106 last year
- 4.) PCHS Fund donor comparison: 103 this year/136 last year
- 5.) Working on follow-up email blast for the first week of October
- 6.) Working on Virtual Major Donor Reception for the first week of November
- 7.) Working on funding campaign for Pali TV and creating a broadcasting pathway with SMC

**Grants Submitted to date:**

<b>Grantor:</b>	<b>Amount</b>	<b>Purpose</b>	<b>Date Submit</b>
Steinmetz Foundation	\$5,000.00	Academic Equity	12/9/2019
<b>CTE Incentive Grant</b>	<b>\$173,107.00</b>	<b>CTE Funds for 2020-21</b>	<b>11/15/2020</b>
<b>Perkins V Grant</b>	<b>\$34,747.00</b>	<b>Perkins Funds for 2020-21</b>	<b>7/15/2020</b>
FEMA 4482 DR	\$97,727.00	FEMA Disaster Relief Fund	4/1/2020
<b>Lewis A. Kingsley Foundation</b>	<b>\$10,000.00</b>	<b>Program Support</b>	<b>8/11/2020</b>



# PALISADES

## CHARTER HIGH SCHOOL

\$320,581.00

**Grants Received to date:**

<b>Grantor:</b>	<b>Amount</b>	<b>Purpose</b>	<b>Date Rec'd</b>
CTE Incentive Grant	\$173,107.00	CTE Funds for 2020-21	6/30/2020
Perkins V Grant	\$34,747.00	Perkins Funds for 2020-21	9/15/2020
Lewis A. Kingsley Foundation	\$10,000.00	Program Support	8/18/2020
	<u>\$217,854.00</u>		