

Development Report Budget & Finance Committee Meeting April 20, 2020

Results to Date:

		Prior			
TOTAL FUNDS RAISED TO DATE:	Fund	Report	YTD	Inc/Dec.	Budget
The PCHS Fund	General	\$351,401	\$353,358	\$1,957	\$500,000
Attendance Gift	General	\$2,295	\$2,295	\$0	
Pali Alumni Fund	General	\$1,627	\$1,627	\$0	
The Pali GO Fund	Pali GO	\$3,621	\$3,844	\$223	\$0
TOTAL UNRESTRICED FUNDS RAISED		\$358,944	\$361,124	\$2,180	\$500,000
Donations to Athletic Teams Donations to Classroom	ASB	\$9,020	\$9,185	\$165	\$0
Teachers	ASB	\$52,312	\$52,312	\$0	\$0
Donations to Extra-Curriculars	ASB	\$53,610	\$53,610	\$0	\$0
Donations to Pali Cares	ASB	\$175	\$175	\$0	\$0
CTE Incentive Grant	General	\$171,045	\$171,045	\$0	\$0
Perkins V Grant	General	\$37,102	\$37,102	\$0	\$0
Foundation Grants	General	\$6,000	\$6,000	\$0	\$0
Rest. Donations/Pledges - Recd	General	\$49,468	\$49,468	\$0	0
Rest. Donations/Pledges	General	\$0	\$0	\$0	0
TOTAL RESTRICTED FUNDS RAISED		\$378,732	\$378,897	\$165	\$0
TOTAL FUNDS RECEIVED	;	\$737,676	\$740,021	\$2,345	\$500,000
TOTAL EXPENSES TO DATE:					
Bacio Design			\$3,600		\$5,100
L.A. Press Printing			\$5,000		\$6,900
American Direct Mail			\$4,183		\$5,000
Postage			\$578		\$1,000
Subscriptions			\$5,086		\$10,000
SafeSave service fees			\$7,553		\$6,232
Salaries & Benefits (Campus Unification/Development					
Dir)			\$147,440		\$176,928
Office supplies			\$703		\$200
Videography			\$1,020		\$1,500



Family Donor Banners	\$675	\$190
Career Day & Fair Breakfast/Lunch	\$0	\$0
Donor Bricks	\$743	\$500
Best of Palisades Magazine Ad	\$495	\$0
Donor Reception	\$0	\$1,500
Chamber Expo	\$0	\$200
New Parent Welcome Breakfast	\$1,400	\$1,162
TOTAL EXPENSES FOR UNRESTRICTED FUNDS	\$178,476	\$216,412

TOTAL NET FUNDS \$561,545 \$283,588

CTE Incentive Grant Budget to Date:

	Budget	Actual	Balance
CTEIG Funds			
received:		\$172,705.00	
Mercer Upgrade	\$37,500.00	\$35,919.68	\$1,580.32
VEI/DECA Registration Fees	\$18,095.00	\$18,335.00	-\$240.00
VEI Color Printer	\$400.00	\$423.80	-\$23.80
VEI Class/Trade Show Supplies	\$4,000.00	\$3,707.26	\$292.74
MakerSpace Lab	\$23,150.00	\$10,136.84	\$13,013.16
MakerSpace IMA	\$2,500.00	\$1,913.71	\$586.29
Gilbert Hall Lighting Upgrade	\$4,440.19	\$0.00	\$4,440.19
Music Dept. Apple Cart	\$77,521.03	\$61,508.33	\$16,012.70
VEI Additional			
Classes	\$9,100.00	\$0.00	\$9,100.00
	\$176,706.22	\$131,944.62	\$44,761.60

Budget included \$4,000 from Perkins Grant for DECA

Comments and Action Steps:

- 1.) PCHS Fund is up 109% over the same period last year (\$168,782)
- 2.) Total unrestricted funds of \$361,124 is 72.2% of our goal for the year.
- 3.) Current participation is 371/2718 families (13.7%). Total families over the same period last year was 204.
- 4.) The marketing push for the Booster Gala Party and the impact of the coronavirus pandemic has stopped. Booster Club members will be encouraging parent participation for the reminder of the year.



- 5.) Thank you email to all donors will be send to all families around 4/23/20 and discuss the good works during the pandemic and the current needs.
- 6.) Student led Thank You video will begin next week to include admin, students and teachers expressing their thanks to the families during this very difficult time and for the tremendous financial support they have offered to date.
- 7.) State of the School Video Address by Dr. Magee to go to all families around mid May or thereafter.
- 8.) FEMA/CalOES Grant application for COVD-19 was filed. Application deadline is April 17th. Applicants will be notified thereafter for the data needed to complete the application.
- 9.) The Pacific Palisades Rotary Club have donated \$3.600 to help with hot spot problems associated with connectivity with students and faculty

Grant Report to Date:

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Grants Submitted:			Submitted
Mazda Foundation	\$10,000	Campus Unification Project	6/27/2019
Steinmetz Foundation	\$5,000	Campus Unification & Academic Equity	12/9/2019
William C. Bannerman	\$7,000	Academic Equity	10/17/2019
CTE Incentive			
Grant	\$173,107	CTE Grant for 2020-21 school year	11/15/2019
Cathay Bank Foundation	\$5,000	ELL Program	11/19/2019
		Program Support - Pali-	
Joseph Drown Foundation	\$25,000	>START	1/14/2020
Ralph M. Parsons Foundation	\$30,000	Pali->START science project	3/5/2020
	\$255,107		
Grants Received:			Received:
Lewis A. Kingsley Foundation	\$10,000	Program Support	7/30/2019
Target Foundation	\$1,000	Soccer equipment	12/27/2019
Mara W. Breech Foundation	\$5,000	Teacher professional development	1/7/2020
American Legion Post 283	\$1,500	AcaDec	2/24/2020
PPWC Foundation	\$800	Repair mosaic in quad	3/3/2020
	\$18,300		
Grants to be Submitted:			Deadline
J.P. Morgan Foundation	\$5,000	Entrepreneurship	TBD
U.S. Bank			
Foundation	\$5,000	Entrepreneurship	TBD
MUFG Union Bank			
Foundation	\$5,000	Special Population Support	TBD



Georgia-Pacific Foundation Marc & Evan Stern	\$5,000	Entrepreneurship	TBD
Foundation	\$5,000	Performing Arts	TBD
Hugh & Hazel Darling		Academic Equity/Pali-	
Foundtion	\$2,500	>START	3/15/2020
		Academic Equity/Pali-	
Braitmayer Foundation	\$5,000	>START	3/15/2020
		Academic Equity/Pali-	
Alaska Airlines Foundation	\$10,000	>START	3/30/2020
		Academic Equity/Pali-	
Sydney Stern Trust	\$5,000	>START	4/1/2020
Joseph Stanley		Pali->START/Video	
Leeds	\$10,000	Production	4/1/2020
Motorola Solutions	\$30,000	Innovation Generation STEM Grant	4/30/2020
Cognizant USA Foundation	\$25,000	MakerSpace Grant	5/1/2019
	\$112,500		