

Proposal for Oakland Military Institute College Preparatory Academy

June 28th, 2024

Dear Ms. Magallanes,

Thank you for your interest in Classtime and for taking the time to learn more about our Strategic Thinking in Math/ELA solution.

I would like to extend a custom offer with our in-person professional development and unlimited access to Classtime and our *Strategic Thinking in Math and ELA* content for Grades 6-8. Yes - this means that an UNLIMITED number of educators at Oakland Military Institute College Preparatory Academy can benefit from our solution.

I hope you agree this is fantastic news. For the upcoming school year, we suggest at minimum 4 days of professional development: one day at the beginning of the school year (or earlier in the summer) as a kick-off and introduction to Strategic Thinking in Math, followed by one day each around October and March to double-down on teacher development in small groups or one-on-ones (supported by insights from Classtime data), plus one day for ELA. Of course, you may add additional training days as desired (e.g. another focus day in January).

Please see the enclosed information on a proposal that offers on-site professional development and unlimited access to Classtime.

On behalf of Classtime, we would like to thank you for the opportunity to work with Oakland Military Institute College Preparatory Academy. We're personally committed to doing all we can to help support you and your teachers as your schools use Classtime to help transform the teaching and learning experience.

Sincerely,



Valentin Ruest
CEO

Tel: +1 805-331-5555
valentin@classtime.com

Classtime Overview

Classtime is a web-based solution that supports formative and summative assessment and real-time instruction. Founded in 2016, Classtime Inc. is a California-based education software company that is trusted by more than 350,000 teachers.

Solution Components

For Oakland Military Institute College Preparatory Academy, we recommend the following solution components: In conjunction with our on-site professional development and support, we're confident this plan will meet and exceed your expectations.

Classtime Assessment Software

Classtime's research-backed assessment software is designed to modernize traditional instruction and engage students in class, at home, and in a hybrid setting.

Our technology enables teachers to assess students in real-time through formative and summative assessments. It is compatible with any device (computer, tablet, smartphone) and any modern web browser (Chrome, Safari, etc.) to easily integrate into your students' technology landscape (e.g. two-way synchronization with Google Classroom).

Strategic Thinking in Math & ELA Content

Educators have access to 3,400+ Math and ELA questions created with statistical analysis in mind. These questions are specifically designed to help students navigate the specialty questions found on high-stakes tests such as the CAASPP.

Professional Development: Strategic Thinking in Math

Our professional development enables teachers to address the unique CAASPP question types by helping them recognize the Strategic Thinking skills required within each question and then clearly articulate them to students in Classtime and the curriculum used at your site.

Learn more: <https://www.classtime.com/en/caaspp-california-training>

Professional Development: ELA Strategies for High-Stakes Testing

Our ELA professional development trains teachers to help students recognize and use strategies to help them with CAASPP ELA item types. This allows students to feel more confident and focus on ELA content and less on the format of the question.

Implementation, Training & Support

Our support continues to be available to your educators with a dedicated support person via phone, email, and live chat with a 24-hour reply time to ensure your educators' success.

Price Quote for Oakland Military Institute (June 28, 2024)

Offer valid thru	Classtime Contact
August 1, 2024	Valentin Ruest, CEO valentin@classtime.com 805-331-5555

Year One - Jul 1, 2024 - Jun 30, 2025	Yearly Price
School License <ul style="list-style-type: none"> - Unlimited teachers and students at one school site - Access to all Strategic Thinking in Math / ELA content 	\$3,980
Professional Development: Strategic Thinking in Math 3 days total (in person, at the school site) <ul style="list-style-type: none"> - Introduction (1 day) <ul style="list-style-type: none"> - September (or early in the school year) - Grade levels 6-8 - Introduction to Classtime, Introduction to Strategic Thinking - Focus Block 1 (1 day) <ul style="list-style-type: none"> - October or November - About 2.0 hours per grade level (6-8) - Data reviews, strategies, planning - Focus Block 2 (1 day) <ul style="list-style-type: none"> - March or April - About 2.0 hours per grade level (6-8) - CAASPP readiness - Classroom Success Call (3.0 hours total, online via video conferencing) <ul style="list-style-type: none"> - To be scheduled in between Focus Blocks (e.g. January) - 30-60 minutes per teacher/grade - Data reviews, strategy refinement 	\$8,750
Professional Development: ELA Strategies for High-Stakes Testing 1 day total (in person, at the school site) <ul style="list-style-type: none"> - ELA training (1 day) <ul style="list-style-type: none"> - Fall - All grade levels 6-8 - CAASPP Reading Comprehension 	\$2,500
TOTAL	\$15,230

Acceptance of Proposal, Terms of Service, Privacy Policy, and COPPA Direct Notice

This Proposal covers the Classtime services described and is governed by our Terms of Service available at <https://www.classtime.com/en/us-terms> and the Privacy Policy available at <https://www.classtime.com/en/us-privacy>.

Please read our COPPA Direct Notice at <https://www.classtime.com/en/coppa> which explains our information collection practices for children and the consent you provide on behalf of students and their parents when you agree to our Terms of Service.

By accepting this proposal, or, at the latest, by making your first payment to Classtime, you acknowledge that you have accepted this proposal and that you (i) agree to our Terms of Service and consent to our Privacy Policy, and (ii) consent to our collection of personal information from students, as further explained in our COPPA Direct Notice.