



# Houghton Mifflin Harcourt

**Proposal #008713682**

Prepared For

## **Oakland Military Institute Col**

3877 Lusk St  
Emeryville CA 94608

**Attention:**

**Mary Streshly**

**mstreshly@omiacademy.org**

For the Purchase of:

## **Read 180 (SAMC)**

License renewal date: 7/25/23-7/25/25

Prepared By

**Hasia Babicz**

**hasia.babicz@hnhco.com**

**Please submit this proposal with your purchase order.**

Purchase orders or duly executed service agreements for **Professional Services** purchased, must be submitted at least 30 days before the service event date.

For greater detail, the complete Terms of Purchases may be reviewed here:

<http://www.hnhco.com/common/terms-conditions>

Send **Check Payments** to:  
Houghton Mifflin Harcourt Publishing Company  
14046 Collections Center Drive  
Chicago, IL 60693

Attention:  
Mary Streshly  
mstreshly@omiacademy.org

Send **Orders** to:  
orders@hnhco.com  
FAX: 800-269-5232

**HMH Confidential and Proprietary**

# Proposal for Oakland Military Institute Col

ISBN	Title	Price	Quantity	Value of All Material	Free Materials Quantity
<b><u>System 44</u></b>					
<b>Materials and Services</b>					
3021667	9780545501132 System 44 Next Generation Resources For Differentiated Instruction	\$450.00	1	\$450.00	
<b>Total for Materials and Services</b>		<b>\$450.00</b>			
<b><u>Total for System 44</u></b>		<b>\$450.00</b>			
<b><u>Read 180 Stage B</u></b>					
<b>Materials and Services</b>					
6003161	9781328028013 READ 180 Universal Course B Student Subscription Package, 2 Year License renewal date: 7/25/23-7/25/25	\$399.00	40	\$15,960.00	
9781328024350	Literacy Intervention License (R180 U Stage B / S44 Secondary) TeacherSubscription License renewal date: 7/25/23-7/25/25	\$599.00			1
3017557	9780545900119 California READ 180 Universal Stage B Teacher BookShelf c	\$750.00	1	\$750.00	
3016630	9780545900843 READ 180 Universal Stage B Independent Reading Library with System 44 (includes READ 180 Paperback Collection of 30 titles, 4 copies each; Audiobook Collection of 5 titles, 4 copies each; System 44 Secondary Paperback Collection of 26 titles, 4 copies each)	\$2,251.56	1	\$2,251.56	
<b>Total for Materials and Services</b>		<b>\$18,961.56</b>			
<b><u>Total for Read 180 Stage B</u></b>		<b>\$18,961.56</b>			
<b><u>Read 180 Stage C</u></b>					
<b>Materials and Services</b>					
6003162	9781328028020 READ 180 Universal Course C Student Subscription Package, 2 Year License renewal date: 7/25/23-7/25/25	\$399.00	73	\$29,127.00	
<b>Total for Materials and Services</b>		<b>\$29,127.00</b>			
<b><u>Total for Read 180 Stage C</u></b>		<b>\$29,127.00</b>			

License renewal date: 7/25/23-7/25/25

Send **Check Payments** to:  
Houghton Mifflin Harcourt Publishing Company  
14046 Collections Center Drive  
Chicago, IL 60693

Attention:  
Mary Streshly  
mstreshly@omiacademy.org

Send **Orders** to:  
orders@hnhco.com  
FAX: 800-269-5232

**HMH Confidential and Proprietary**

# Proposal for Oakland Military Institute Col

ISBN	Title	Price	Quantity	Value of All Material	Free Materials Quantity
------	-------	-------	----------	-----------------------	-------------------------

<i>Subtotal Purchase Amount:</i>	\$48,538.56
<i>Shipping &amp; Handling:</i>	\$6,480.18
<i>Sales Tax:</i>	\$5,639.42

<b><i>Total Cost of Proposal (PO Amount):</i></b>	<b>\$60,658.16</b>
---	--------------------

Send **Check Payments** to:  
 Houghton Mifflin Harcourt Publishing Company  
 14046 Collections Center Drive  
 Chicago, IL 60693

Attention:  
 Mary Streshly  
 mstreshly@omiacademy.org

Send **Orders** to:  
 orders@hnhco.com  
 FAX: 800-269-5232

**HMH Confidential and Proprietary**

**Total Cost of Proposal (PO Amount): \$60,658.16**

Thank you for considering HMH as your partner. We are committed to providing an excellent experience and delivering ongoing, high-quality service to our customers. To meet these goals, we want to ensure you are aware of the below Terms of Purchase. These terms help us process your order quickly, efficiently, and accurately, ensuring successful delivery and implementation of our solutions.

- Please return this cost proposal with your signed purchase order that matches product, prices and shipping charges.
- Provide the exact address for *delivery* of print materials. The shipping address may be your district warehouse or individual school sites, but it is essential that this is accurate.
- Please supply the name of each important district point of contact for all aspects of the solution including their direct contact information (email/phone):
  - o Point of Contact for Print materials
  - o Point of Contact for Digital materials
  - o Point of Contact for Scheduling Professional Development
- Please confirm that we have the correct 'Ship to' and 'Sold to' information on the cost proposal.
 

<b>Ship to:</b>	<b>Sold to:</b>
Oakland Military High School	Oakland Military High School
3877 Lusk St	3877 Lusk St
Oakland, CA 94608-3822	Oakland, CA 94608-3822
- Please provide funding start and end dates.
- Please note that all products and services will be billed upon the processing of your purchase order.
- Our payment terms are 30 days from the invoice date.
- Print subscription material quantities may be adjusted across grades for like products, to accommodate enrollment fluctuations, quantities cannot be adjusted between different programs or copyrights.
- Our shipping terms are FOB shipping point. The shipping term for your proposal is Destination.
- Any proposed shipping or tax amount provided on this proposal, is based on the Ship To account location quoted within.
- If the location of your delivery changes, please include the proper sales tax and shipping charges for that location in the applicable Purchase Order
- Should any of these Terms of Sale conflict with any preprinted terms on your purchase order, the HMH terms of service shall apply.

Thank you in advance for supplying us with the necessary information at time of purchase.

Our goal is to ensure your success throughout the duration of this agreement, which starts with a highly successful delivery of our solution.

For greater detail, the complete Terms of Purchase may be reviewed here: <http://www.hmhco.com/common/terms-conditions>

Date of Proposal: 6/1/2023

Proposal Expiration Date: 7/16/2023



**Houghton Mifflin Harcourt**

Send **Check Payments** to:  
Houghton Mifflin Harcourt Publishing Company  
14046 Collections Center Drive  
Chicago, IL 60693

Attention:  
Mary Streshly  
mstreshly@omiacademy.org

Send **Orders** to:  
orders@hmhco.com  
FAX: 800-269-5232

**HMH Confidential and Proprietary**